

MARCH 22, 2023

BOARD OF DIRECTORS MEETING

PUBLIC SESSION

ARIZONA
COMMERCE AUTHORITY



PUBLIC SESSION AGENDA

1. CALL TO ORDER & ROLL CALL
2. GOVERNOR HOBBS WELCOME
3. CONSENT AGENDA
4. ACA UPDATE
5. ADJOURN

FISCAL YEAR 2023 YTD RESULTS

PROJECTS

55

NEW JOBS

14,917

AVERAGE WAGE

\$69,083

CAPEX

\$35.8B

TARGET INDUSTRIES	TECHNOLOGY & INNOVATION	CONSUMER PRODUCTS & SERVICES	AEROSPACE & DEFENSE	BUSINESS & FINANCIAL SERVICES	BIOSCIENCE & HEALTHCARE	NATURAL RESOURCES	LOGISTICS
BY JOBS	44%	36%	13%	2%	1%	2%	2%
BY PROJECTS	38%	42%	11%	2%	3%	2%	2%

SOUTHWEST



5,029 NEW JOBS
\$3.5B CAPEX

INTERNATIONAL



4,210 NEW JOBS
\$28.3B CAPEX

EAST



2,848 NEW JOBS
\$1.4B CAPEX

CALIFORNIA



1,479 NEW JOBS
\$982M CAPEX

SOUTHEAST



779 NEW JOBS
\$1.2B CAPEX

MIDWEST



537 NEW JOBS
\$347.3M CAPEX

WEST



35 NEW JOBS
\$39.2M CAPEX

Represents total numbers

FISCAL YEAR 2023 ACA CLIENT ACTIVITY

Business Attraction & Expansion



Not all client logos represented

SUPER BOWL LVII CEO FORUM RECAP

68

COMPANIES

132

GUESTS

CORPORATE ATTRACTION
PRIVATE EQUITY
EARLY-STAGE TECH



LVII



ACA PIPELINE UPDATES



TOTAL PIPELINE BY PROJECT TYPE

Business Attraction & Expansion

MANUFACTURING	HEADQUARTERS	OFFICE	LOGISTICS	DATA CENTER	RESEARCH & DEVELOPMENT
263 PROJECTS	34 PROJECTS	27 PROJECTS	20 PROJECTS	14 PROJECTS	7 PROJECTS
JOB: 133,261 \$328B CAPEX WAGES: \$62,499	JOB: 5,440 \$8.3B CAPEX WAGES: \$66,697	JOB: 6,560 \$988.3M CAPEX WAGES: \$70,112	JOB: 3,516 \$1.7B CAPEX WAGES: \$46,225	JOB: 1,905 \$37.4B CAPEX WAGES: \$79,100	JOB: 4,469 \$6.1B CAPEX WAGES: \$94,129
	TOTAL	374 PROJECTS \$382.6B CAPEX	155,940 JOBS \$63,729 WAGES		

ARIZONA LED FDI IN 2022

35 INTERNATIONAL PROJECTS

.....
\$32B FDI

\$27B ARIZONA EXPORTS

.....
AN ALL-TIME HIGH | 13% INCREASE FROM 2021



PARTNERSHIP DRIVING INNOVATION

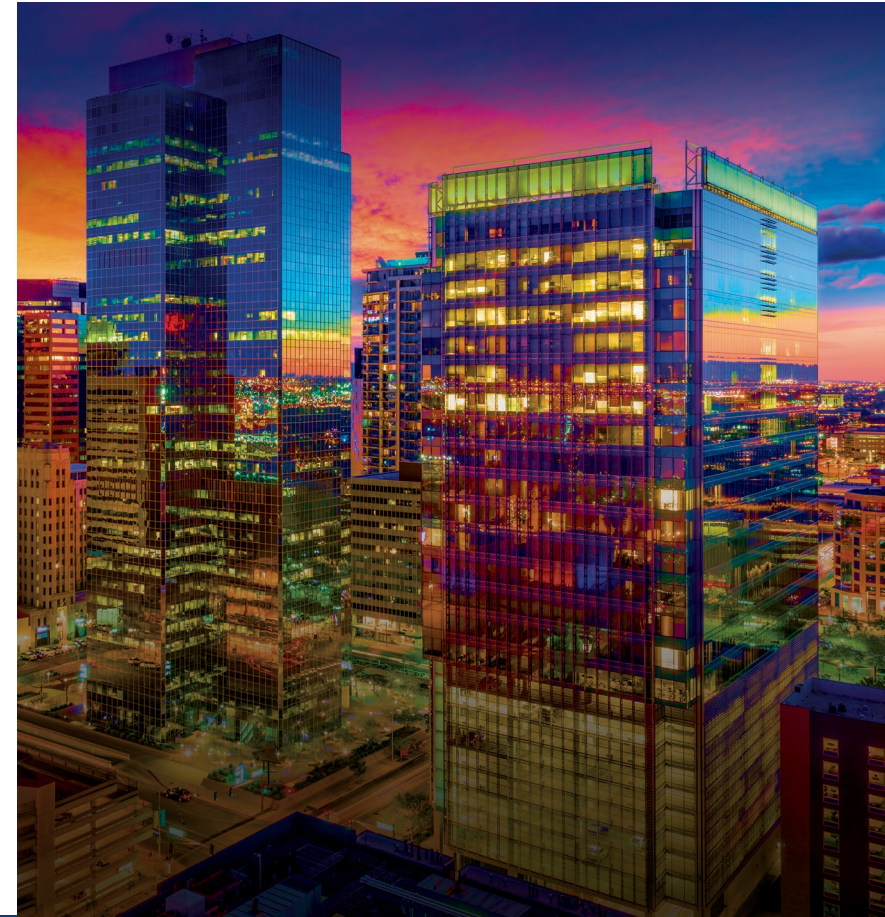
ARIZONA
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PLUGANDPLAY

APRIL 5, 2023
LAUNCH EVENT

Advanced Manufacturing Focus

Supply Chain | Mobility | IoT



THANK YOU

ACA Board of Directors Meeting

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