

2020 OPERATING BUDGET REQUEST

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September 1, 2018

The Honorable Doug Ducey
Governor
State of Arizona
1700 W. Washington Street
Phoenix, AZ 85007

Dear Governor Ducey,

On behalf of the Arizona Commerce Authority, I respectfully submit the attached actual operating results for Fiscal Year 2018, as well as, our budget request for Fiscal Year 2019.

Our request for Fiscal Year 2019 reflects the current economic environment and still allows the Authority to help strengthen the State's economy.

Thank you for your consideration of our budget request.

Sincerely,



Sandra Watson
Chief Executive Officer



State of Arizona Budget Request

State Agency

Arizona Commerce Authority

A. R. S. Citation:

Appropriated Funds

FY 2019 Approp	FY 2020 Fund. Issue	FY 2020 Total Budget
21,800.0	(6,000.0)	15,800.0
21,800.0	(6,000.0)	15,800.0

Total Amount Requested:

General Fund

Governor DUCEY:

This and the accompanying budget schedules, statements and explanatory information constitute the operating budget request for this agency for Fiscal Year 2020.

To the best of my knowledge all statements and explanations contained in the estimates submitted are true and correct.

Agency Head: **Sandra Watson**

Title: **Chief Executive Officer**

Sandra Watson 9/1/2018

(signature)

Phone: **(602) 845-1229**

Prepared By: **Ken Burns**

Email Address: **kenb@azcommerce.com**

Date Prepared: **Saturday, September 01, 2018**

Non-Appropriated Funds

Total Amount Planned:

FY 2019 Expd. Plan	FY 2020 Fund. Issue	FY 2020 Total Budget
13,952.9	(949.6)	13,003.3
1,416.2	(374.8)	1,041.4
5,400.0	0.0	5,400.0
1,490.6	(324.8)	1,165.8
250.0	(250.0)	0.0
3,563.0	0.0	3,563.0
799.6	0.0	799.6
66.0	0.0	66.0
355.0	0.0	355.0
612.5	0.0	612.5
0.0	0.0	0.0
Total:	(6,949.6)	28,803.3

- Arizona Commerce Authority Carryover
- Work Force Recruitment and Job Training Fund
- Federal Grant Fund
- Arizona Commerce Authority Fund
- Arizona Competes Fund
- Application Fees Fund
- Commerce Donations Fund
- Arizona Innovation Accelerator Fund
- RevAZ Fund
- Mexico Trade Office



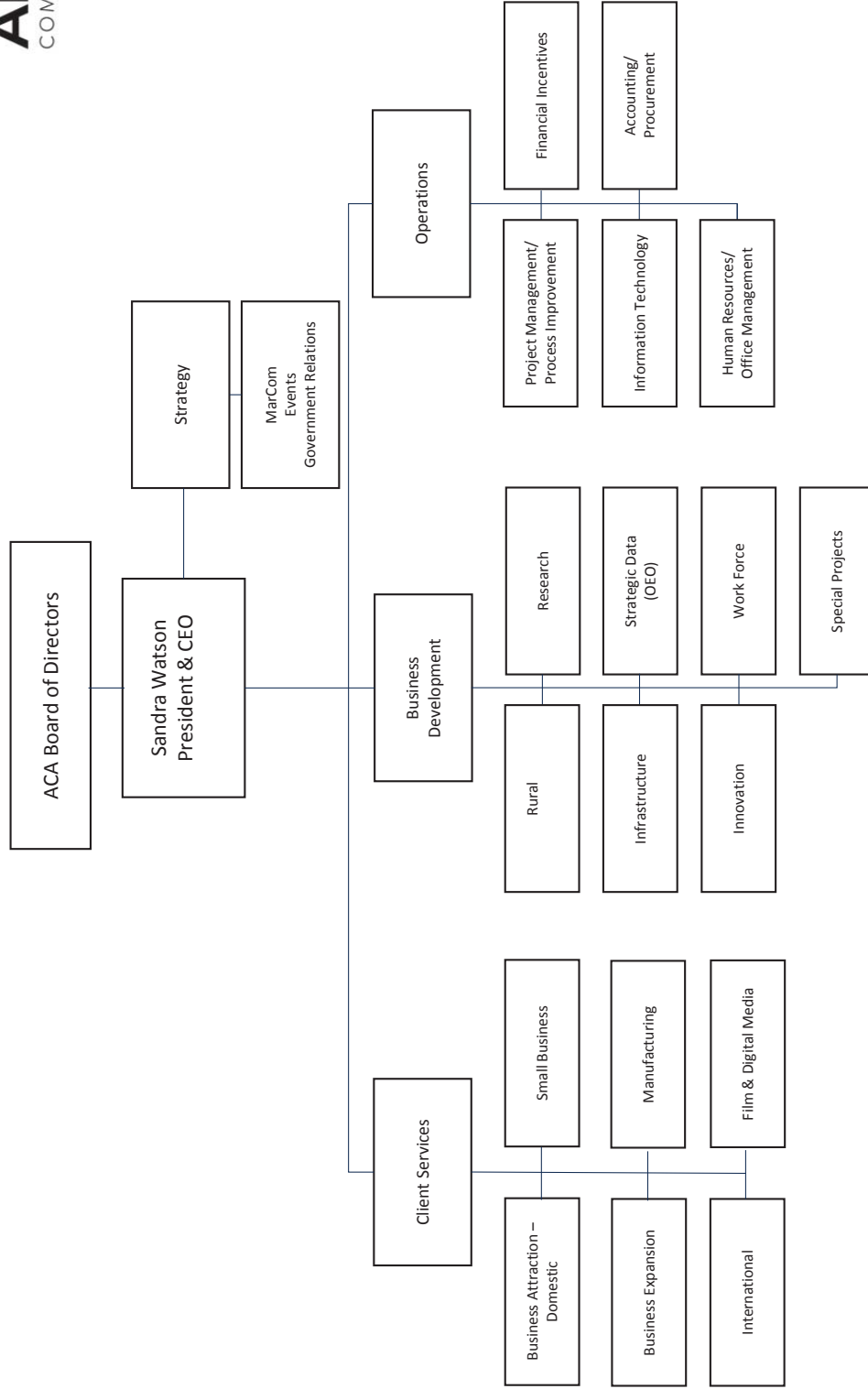
MISSION STATEMENT

MISSION

The mission of the Arizona Commerce Authority is to grow and strengthen Arizona's economy and facilitate the creation of quality jobs for its citizens by supporting and attracting businesses in targeted, high-value base sectors throughout the state.



ORGANIZATIONAL CHART



Revenue Schedule

Agency:	Arizona Commerce Authority				
Fund:	1000	General Fund			
AFIS Code		Category of Receipt and Description	FY 2018	FY 2019	FY 2020
4901		OPERATING TRANSFERS IN	21,800.0	21,800.0	15,800.0
		Fund Total:	21,800.0	21,800.0	15,800.0

Revenue Schedule

Agency:	Arizona Commerce Authority		
Fund:	1001	Arizona Commerce Authority Carryover	

AFIS Code	Category of Receipt and Description	FY 2018	FY 2019	FY 2020
4231	STATE AND LOCAL GOVT GRANTS - OPERATING	279.6	279.6	279.6
4611	UNRESTRICTED DONATIONS	109.5	0.0	0.0
4631	TREASURERS INTEREST INCOME	23.6	17.5	12.0
Fund Total:		412.7	297.1	291.6

Revenue Schedule

Agency:	Arizona Commerce Authority			
Fund:	1237	Work Force Recruitment and Job Training Fund		
AFIS Code	Category of Receipt and Description			
4631	TREASURERS INTEREST INCOME			
	FY 2018	FY 2019	FY 2020	
	482.1	462.1	462.1	
	482.1	462.1	462.1	
	Fund Total:			
	482.1	462.1	462.1	

Revenue Schedule

Agency:	Arizona Commerce Authority			
Fund:	2000	Federal Grant Fund		
AFIS Code		Category of Receipt and Description	FY 2018	FY 2019
4219		OTHER FEDERAL FINANCIAL ASSISTANCE	1,083.4	2,398.4
			1,083.4	1,165.8
		Fund Total:	2,398.4	1,165.8

Revenue Schedule

Agency:	Arizona Commerce Authority			
Fund:	2548	Arizona Competes Fund		
AFIS Code		Category of Receipt and Description	FY 2018	FY 2019
4631		TREASURERS INTEREST INCOME	667.5	667.0
4901		OPERATING TRANSFERS IN	3,500.0	3,500.0
		Fund Total:	4,167.5	4,167.0

Revenue Schedule

Agency:	Arizona Commerce Authority			
Fund:	3005	Application Fees Fund		
AFIS Code		Category of Receipt and Description	FY 2018	FY 2019
4339		OTHER FEES AND CHARGES FOR SERVICES	899.9	811.2
			899.9	811.2
		Fund Total:	899.9	811.2

Revenue Schedule

Agency:	Arizona Commerce Authority			
Fund:	3189	Commerce Donations Fund		
AFIS Code	Category of Receipt and Description			
4611	UNRESTRICTED DONATIONS			
	FY 2018	FY 2019	FY 2020	
	26.5	35.0	35.0	
	26.5	35.0	35.0	
	Fund Total:			
		35.0	35.0	

Revenue Schedule

Agency: Arizona Commerce Authority

Fund: 9507 Arizona Innovation Accelerator Fund

AFIS Code	Category of Receipt and Description	FY 2018	FY 2019	FY 2020
4635	LOAN AND OTHER INTEREST INCOME	316.4	206.9	100.0
4699	MISCELLANEOUS RECEIPTS	10.9	0.0	0.0
Fund Total:		327.3	206.9	100.0

Revenue Schedule

Agency: Arizona Commerce Authority

Fund: 9971 RevAZ Fund

AFIS Code **Category of Receipt and Description**
 4339 OTHER FEES AND CHARGES FOR SERVICES

	FY 2018	FY 2019	FY 2020
	281.9	500.0	612.5
	281.9	500.0	612.5

Fund Total:

1000 – Arizona Commerce Authority Fund Revenue Justification

- Withholding tax revenue allocated to the fund from the job creation withholding clearing account pursuant to section A.R.S. §43-409, subsection B, paragraph 1 of \$10 million for ACA operations.
- Withholding tax revenue allocated to the fund from the job creation withholding clearing account pursuant to section A.R.S. §43-409, subsection B, paragraph 2 of \$11.5 million for the Arizona Competes Fund.
- An additional \$300,000 is allocated to support the creation and maintenance of a trade office in Mexico to support export activity and foreign direct investment.

1001 – Carryover Fund Revenue Justification

The Investment Income is based on estimated fund balances with the Treasury and historical interest rates.

The State & Local Funding is based on an Intergovernmental Agreement with the Office of Economic Development.

1237 – Job Training Fund Revenue Justification

The historic funding mechanism for the Job Training Fund expired December 31, 2015.

The Investment Income is based on estimated fund balances with the Treasury and historical interest rates.

2000 – Federal Grants Revenue Justification

Federal Financial Assistance is primarily comprised of two contracts:

- The Manufacturing Extension Partnership from the National Institute of Standards and Technology - estimated annual contract amount of \$1.09 million.
- The State Trade Expansion Program from the U.S. Small Business Administration – estimated at \$300,345

2547 – Arizona Commerce Authority fund justification

Withholding tax revenue allocated to the fund from job creation withholding clearing account pursuant to section A.R.S. §43-409, subsection B, paragraph 1 of \$10 million.

2548 – Arizona Competes Fund Revenue Justification

The Operating Transfer Revenue reflects the funding provided through the Arizona Lottery based on the “waterfall” criteria set out in A.R.S. §5-572(F) in the amount of \$3.5 million.

The Investment Income is based on estimated fund balances with the Treasury and historical interest rates.

3005 - Application Fees Fund Revenue Justification

The Filing Fee Revenue is estimated based on historical and projected usage of certain incentive programs administered by the Arizona Commerce.

9507 – Arizona Innovation Accelerator Fund Revenue Justification

The Arizona Innovation Accelerator Fund is comprised of small business loans in which the Arizona Commerce Authority has participated with a local bank. The Loan Interest Income is based on expected receipts on the current and projected loan portfolio.

9971 – RevAZ Fund Revenue Justification

The Charges for Services Revenue is estimated based on historical and projected fees paid by private-sector manufacturers for services provided by ACA staff and outside contractors.

Mexico City fund justification

State allocation to support Arizona-Mexico City Trade and Investment opportunities, including a fully staffed office focused on bolstering trade relationships between the two economic leaders.

Sources and Uses of Funds

Agency:	Arizona Commerce Authority
Fund:	1237 Work Force Recruitment and Job Training Fund

Cash Flow Summary	Actual FY 2018	Estimate FY 2019	Estimate FY 2020
Balance Forward from Prior Year	32,224.3	29,751.1	24,813.2
Revenue (From Revenue Schedule)	482.1	462.1	462.1
Total Available	32,706.4	30,213.2	25,275.3
Total Appropriated Disbursements	0.0	0.0	0.0
Total Non-Appropriated Disbursements	2,955.3	5,400.0	5,400.0
Balance Forward to Next Year	29,751.1	24,813.2	19,875.3

Non-Appropriated Expenditure	Actual FY 2018	Estimate FY 2019	Estimate FY 2020
Expenditure Categories			
Personal Services	0.0	0.0	0.0
Employee Related Expenses	0.0	0.0	0.0
Prof. And Outside Services	0.0	0.0	0.0
Travel - In State	0.0	0.0	0.0
Travel - Out of State	0.0	0.0	0.0
Food	0.0	0.0	0.0
Aid to Organizations and Individuals	2,955.3	5,400.0	5,400.0
Other Operating Expenses	0.0	0.0	0.0
Equipment	0.0	0.0	0.0
Capital Outlay	0.0	0.0	0.0
Debt Service	0.0	0.0	0.0
Cost Allocation	0.0	0.0	0.0
Transfers	0.0	0.0	0.0
Expenditure Categories Total:	2,955.3	5,400.0	5,400.0
Cap Transfer due to Fund Balance	0.0	0.0	0.0
Prior Commitments or Obligated Expenditures	0.0	0.0	0.0
Non Appropriated 27th Pay Roll	0.0	0.0	0.0
Non-Appropriated Expenditure Total:	2,955.3	5,400.0	5,400.0
Non-Appropriated FTE:	0.0	0.0	0.0

Fund Description

OSPB: Consists of Job Training Tax revenues used to provide training for specific employment opportunities with qualified new and expanding businesses, however the tax was repealed in 2015 and this fund and its associated program are scheduled to repeal on Janu

Sources and Uses of Funds

Agency:	Arizona Commerce Authority
Fund:	2000 Federal Grant Fund

Cash Flow Summary	Actual FY 2018	Estimate FY 2019	Estimate FY 2020
Balance Forward from Prior Year	(378.6)	(907.8)	0.0
Revenue (From Revenue Schedule)	1,083.4	2,398.4	1,165.8
Total Available	704.8	1,490.6	1,165.8
Total Appropriated Disbursements	0.0	0.0	0.0
Total Non-Appropriated Disbursements	1,612.6	1,490.6	1,165.8
Balance Forward to Next Year	(907.8)	0.0	0.0
Non-Appropriated Expenditure	Actual FY 2018	Estimate FY 2019	Estimate FY 2020
Expenditure Categories			
Personal Services	746.0	873.5	873.5
Employee Related Expenses	161.2	208.9	208.9
Prof. And Outside Services	281.8	0.0	0.0
Travel - In State	21.8	0.0	0.0
Travel - Out of State	0.4	0.0	0.0
Food	0.0	0.0	0.0
Aid to Organizations and Individuals	0.0	0.0	0.0
Other Operating Expenses	384.1	408.2	83.4
Equipment	17.3	0.0	0.0
Capital Outlay	0.0	0.0	0.0
Debt Service	0.0	0.0	0.0
Cost Allocation	0.0	0.0	0.0
Transfers	0.0	0.0	0.0
Expenditure Categories Total:	1,612.6	1,490.6	1,165.8
Cap Transfer due to Fund Balance	0.0	0.0	0.0
Prior Commitments or Obligated Expenditures	0.0	0.0	0.0
Non Appropriated 27th Pay Roll	0.0	0.0	0.0
Non-Appropriated Expenditure Total:	1,612.6	1,490.6	1,165.8
Non-Appropriated FTE:	0.0	0.0	0.0

Fund Description

OSP: Revenues consist of grant monies from the federal government, and are used for programmatic costs relating to workforce development, apprenticeship services, and sector and energy strategy.

Sources and Uses of Funds

Agency:	Arizona Commerce Authority
Fund:	2196 Community Development Bond Fund

Cash Flow Summary	Actual FY 2018	Estimate FY 2019	Estimate FY 2020
Balance Forward from Prior Year	0.0	0.0	0.0
Total Available	0.0	0.0	0.0
Total Appropriated Disbursements	0.0	0.0	0.0
Total Non-Appropriated Disbursements	0.0	0.0	0.0
Balance Forward to Next Year	0.0	0.0	0.0

Non-Appropriated Expenditure	Actual FY 2018	Estimate FY 2019	Estimate FY 2020
Expenditure Categories			
Personal Services	0.0	0.0	0.0
Employee Related Expenses	0.0	0.0	0.0
Prof. And Outside Services	0.0	0.0	0.0
Travel - In State	0.0	0.0	0.0
Travel - Out of State	0.0	0.0	0.0
Food	0.0	0.0	0.0
Aid to Organizations and Individuals	0.0	0.0	0.0
Other Operating Expenses	0.0	0.0	0.0
Equipment	0.0	0.0	0.0
Capital Outlay	0.0	0.0	0.0
Debt Service	0.0	0.0	0.0
Cost Allocation	0.0	0.0	0.0
Transfers	0.0	0.0	0.0
Expenditure Categories Total:	0.0	0.0	0.0
Cap Transfer due to Fund Balance	0.0	0.0	0.0
Prior Commitments or Obligated Expenditures	0.0	0.0	0.0
Non Appropriated 27th Pay Roll	0.0	0.0	0.0
Non-Appropriated Expenditure Total:	0.0	0.0	0.0
Non-Appropriated FTE:	0.0	0.0	0.0

Fund Description

OSPB: Monies in the fund consists of registry fees from businesses and other entities that participate in the federal tax-exempt private activity bond allocations. Applicants must meet bond criteria of federal internal revenue code and state allocation statutes

Sources and Uses of Funds

Agency:	Arizona Commerce Authority
Fund:	2498 CEDC Local Communities Fund

Cash Flow Summary	Actual FY 2018	Estimate FY 2019	Estimate FY 2020
Balance Forward from Prior Year	0.0	0.0	0.0
Total Available	0.0	0.0	0.0
Total Appropriated Disbursements	0.0	0.0	0.0
Total Non-Appropriated Disbursements	0.0	0.0	0.0
Balance Forward to Next Year	0.0	0.0	0.0

Non-Appropriated Expenditure	Actual FY 2018	Estimate FY 2019	Estimate FY 2020
Expenditure Categories			
Personal Services	0.0	0.0	0.0
Employee Related Expenses	0.0	0.0	0.0
Prof. And Outside Services	0.0	0.0	0.0
Travel - In State	0.0	0.0	0.0
Travel - Out of State	0.0	0.0	0.0
Food	0.0	0.0	0.0
Aid to Organizations and Individuals	0.0	0.0	0.0
Other Operating Expenses	0.0	0.0	0.0
Equipment	0.0	0.0	0.0
Capital Outlay	0.0	0.0	0.0
Debt Service	0.0	0.0	0.0
Cost Allocation	0.0	0.0	0.0
Transfers	0.0	0.0	0.0
Expenditure Categories Total:	0.0	0.0	0.0
Cap Transfer due to Fund Balance	0.0	0.0	0.0
Prior Commitments or Obligated Expenditures	0.0	0.0	0.0
Non Appropriated 27th Pay Roll	0.0	0.0	0.0
Non-Appropriated Expenditure Total:	0.0	0.0	0.0
Non-Appropriated FTE:	0.0	0.0	0.0

Fund Description

OSP: Revenues consist primarily of tribal contributions pursuant to new compacts and are used by the Authority to provide grants to cities, towns and counties for government services that benefit the general public, including public safety, mitigation of impac

Sources and Uses of Funds

Agency:	Arizona Commerce Authority
Fund:	2547 Arizona Commerce Authority Fund

Cash Flow Summary	Actual FY 2018	Estimate FY 2019	Estimate FY 2020
Balance Forward from Prior Year	1,538.4	1,538.4	1,288.4
Total Available	1,538.4	1,538.4	1,288.4
Total Appropriated Disbursements	0.0	0.0	0.0
Total Non-Appropriated Disbursements	0.0	250.0	0.0
Balance Forward to Next Year	1,538.4	1,288.4	1,288.4

Non-Appropriated Expenditure	Actual FY 2018	Estimate FY 2019	Estimate FY 2020
Expenditure Categories			
Personal Services	3,987.8	4,413.5	4,413.5
Employee Related Expenses	746.4	996.3	996.3
Prof. And Outside Services	2,015.1	1,963.4	1,713.4
Travel - In State	51.8	109.4	109.4
Travel - Out of State	150.9	205.3	205.3
Food	0.0	0.0	0.0
Aid to Organizations and Individuals	0.0	0.0	0.0
Other Operating Expenses	3,003.3	2,528.5	2,528.5
Equipment	44.7	33.6	33.6
Capital Outlay	0.0	0.0	0.0
Debt Service	0.0	0.0	0.0
Cost Allocation	0.0	0.0	0.0
Transfers	(10,000.0)	(10,000.0)	(10,000.0)
Expenditure Categories Total:	0.0	250.0	0.0
Cap Transfer due to Fund Balance	0.0	0.0	0.0
Prior Commitments or Obligated Expenditures	0.0	0.0	0.0
Non Appropriated 27th Pay Roll	0.0	0.0	0.0
Non-Appropriated Expenditure Total:	0.0	250.0	0.0
Non-Appropriated FTE:	0.0	0.0	0.0

Fund Description

OSP: Revenues consist primarily of tax withholdings and are used to fund the operations of the Arizona Commerce Authority.

Sources and Uses of Funds

Agency:	Arizona Commerce Authority
Fund:	2548 Arizona Competes Fund

Cash Flow Summary	Actual FY 2018	Estimate FY 2019	Estimate FY 2020
Balance Forward from Prior Year	37,512.3	48,477.7	49,081.7
Revenue (From Revenue Schedule)	4,167.5	4,167.0	4,167.0
Total Available	41,679.8	52,644.7	53,248.7
Total Appropriated Disbursements	0.0	0.0	0.0
Total Non-Appropriated Disbursements	(6,797.9)	3,563.0	3,563.0
Balance Forward to Next Year	48,477.7	49,081.7	49,685.7

Non-Appropriated Expenditure	Actual FY 2018	Estimate FY 2019	Estimate FY 2020
Expenditure Categories			
Personal Services	0.0	0.0	0.0
Employee Related Expenses	0.0	0.0	0.0
Prof. And Outside Services	0.0	63.0	63.0
Travel - In State	0.0	0.0	0.0
Travel - Out of State	0.0	0.0	0.0
Food	0.0	0.0	0.0
Aid to Organizations and Individuals	4,702.1	15,000.0	15,000.0
Other Operating Expenses	0.0	0.0	0.0
Equipment	0.0	0.0	0.0
Capital Outlay	0.0	0.0	0.0
Debt Service	0.0	0.0	0.0
Cost Allocation	0.0	0.0	0.0
Transfers	(11,500.0)	(11,500.0)	(11,500.0)
Expenditure Categories Total:	(6,797.9)	3,563.0	3,563.0
Cap Transfer due to Fund Balance	0.0	0.0	0.0
Prior Commitments or Obligated Expenditures	0.0	0.0	0.0
Non Appropriated 27th Pay Roll	0.0	0.0	0.0
Non-Appropriated Expenditure Total:	(6,797.9)	3,563.0	3,563.0
Non-Appropriated FTE:	0.0	0.0	0.0

Fund Description

OSPB: Revenues consist of tax withholdings, state lottery fund deposits, and various Corporation Commission filing and registration fees. Monies are used to enhance economic development efforts, including deal closing grants to Arizona businesses.

Sources and Uses of Funds

Agency:	Arizona Commerce Authority
Fund:	3005 Application Fees Fund

Cash Flow Summary	Actual FY 2018	Estimate FY 2019	Estimate FY 2020
Balance Forward from Prior Year	2,253.4	2,555.8	2,567.4
Revenue (From Revenue Schedule)	899.9	811.2	811.2
Total Available	3,153.3	3,367.0	3,378.6
Total Appropriated Disbursements	0.0	0.0	0.0
Total Non-Appropriated Disbursements	597.5	799.6	799.6
Balance Forward to Next Year	2,555.8	2,567.4	2,579.0

Non-Appropriated Expenditure	Actual FY 2018	Estimate FY 2019	Estimate FY 2020
Expenditure Categories			
Personal Services	466.6	481.5	481.5
Employee Related Expenses	94.0	101.9	101.9
Prof. And Outside Services	32.6	111.5	111.5
Travel - In State	0.0	0.6	0.6
Travel - Out of State	0.0	0.0	0.0
Food	0.0	0.0	0.0
Aid to Organizations and Individuals	0.0	0.0	0.0
Other Operating Expenses	4.3	104.1	104.1
Equipment	0.0	0.0	0.0
Capital Outlay	0.0	0.0	0.0
Debt Service	0.0	0.0	0.0
Cost Allocation	0.0	0.0	0.0
Transfers	0.0	0.0	0.0
Expenditure Categories Total:	597.5	799.6	799.6
Cap Transfer due to Fund Balance	0.0	0.0	0.0
Prior Commitments or Obligated Expenditures	0.0	0.0	0.0
Non Appropriated 27th Pay Roll	0.0	0.0	0.0
Non-Appropriated Expenditure Total:	597.5	799.6	799.6
Non-Appropriated FTE:	0.0	0.0	0.0

Fund Description

OSP: Revenues to the fund consist of tax credit processing fees equal to 1% of the tax credits being refunded and are used for administrative costs of the Authority's tax credit programs.

Sources and Uses of Funds

Agency:	Arizona Commerce Authority
Fund:	3189 Commerce Donations Fund

Cash Flow Summary	Actual FY 2018	Estimate FY 2019	Estimate FY 2020
Balance Forward from Prior Year	98.1	68.9	37.9
Revenue (From Revenue Schedule)	26.5	35.0	35.0
Total Available	124.6	103.9	72.9
Total Appropriated Disbursements	0.0	0.0	0.0
Total Non-Appropriated Disbursements	55.7	66.0	66.0
Balance Forward to Next Year	68.9	37.9	6.9

Non-Appropriated Expenditure	Actual FY 2018	Estimate FY 2019	Estimate FY 2020
Expenditure Categories			
Personal Services	0.0	0.0	0.0
Employee Related Expenses	0.0	0.0	0.0
Prof. And Outside Services	0.0	0.0	0.0
Travel - In State	0.0	0.0	0.0
Travel - Out of State	0.0	0.0	0.0
Food	0.0	0.0	0.0
Aid to Organizations and Individuals	0.0	0.0	0.0
Other Operating Expenses	55.7	66.0	66.0
Equipment	0.0	0.0	0.0
Capital Outlay	0.0	0.0	0.0
Debt Service	0.0	0.0	0.0
Cost Allocation	0.0	0.0	0.0
Transfers	0.0	0.0	0.0
Expenditure Categories Total:	55.7	66.0	66.0
Cap Transfer due to Fund Balance	0.0	0.0	0.0
Prior Commitments or Obligated Expenditures	0.0	0.0	0.0
Non Appropriated 27th Pay Roll	0.0	0.0	0.0
Non-Appropriated Expenditure Total:	55.7	66.0	66.0
Non-Appropriated FTE:	0.0	0.0	0.0

Fund Description

OSP: Revenues consist of donations received from private sector and interest earned on those revenues. Funds are expended in accordance with the restrictions placed on the respective gift, grant, or donation.

Sources and Uses of Funds

Agency:	Arizona Commerce Authority
Fund:	9507 Arizona Innovation Accelerator Fund

Cash Flow Summary	Actual FY 2018	Estimate FY 2019	Estimate FY 2020
Balance Forward from Prior Year	18,305.1	18,438.4	18,290.3
Revenue (From Revenue Schedule)	327.3	206.9	100.0
Total Available	18,632.4	18,645.3	18,390.3
Total Appropriated Disbursements	0.0	0.0	0.0
Total Non-Appropriated Disbursements	194.0	355.0	355.0
Balance Forward to Next Year	18,438.4	18,290.3	18,035.3
Non-Appropriated Expenditure	Actual FY 2018	Estimate FY 2019	Estimate FY 2020
Expenditure Categories			
Personal Services	27.7	0.0	0.0
Employee Related Expenses	7.9	0.0	0.0
Prof. And Outside Services	3.4	230.0	230.0
Travel - In State	0.0	0.0	0.0
Travel - Out of State	0.0	0.0	0.0
Food	0.0	0.0	0.0
Aid to Organizations and Individuals	0.0	0.0	0.0
Other Operating Expenses	155.0	125.0	125.0
Equipment	0.0	0.0	0.0
Capital Outlay	0.0	0.0	0.0
Debt Service	0.0	0.0	0.0
Cost Allocation	0.0	0.0	0.0
Transfers	0.0	0.0	0.0
Expenditure Categories Total:	194.0	355.0	355.0
Cap Transfer due to Fund Balance	0.0	0.0	0.0
Prior Commitments or Obligated Expenditures	0.0	0.0	0.0
Non Appropriated 27th Pay Roll	0.0	0.0	0.0
Non-Appropriated Expenditure Total:	194.0	355.0	355.0
Non-Appropriated FTE:	0.0	0.0	0.0

Fund Description

OSP: The Arizona Innovation Accelerator Fund provides debt financing for eligible small businesses. The program has the ability to provide up to 49.9% of the financing package that includes both public and private capital. Original monies for the program came

Sources and Uses of Funds

Agency:	Arizona Commerce Authority
Fund:	9971 RevAZ Fund

Cash Flow Summary	Actual FY 2018	Estimate FY 2019	Estimate FY 2020
Balance Forward from Prior Year	234.7	336.3	223.8
Revenue (From Revenue Schedule)	281.9	500.0	612.5
Total Available	516.6	836.3	836.3
Total Appropriated Disbursements	0.0	0.0	0.0
Total Non-Appropriated Disbursements	180.3	612.5	612.5
Balance Forward to Next Year	336.3	223.8	223.8

Non-Appropriated Expenditure	Actual FY 2018	Estimate FY 2019	Estimate FY 2020
Expenditure Categories			
Personal Services	0.0	173.8	173.8
Employee Related Expenses	0.0	50.4	50.4
Prof. And Outside Services	170.9	335.0	335.0
Travel - In State	0.2	29.9	29.9
Travel - Out of State	0.0	8.7	8.7
Food	0.0	0.0	0.0
Aid to Organizations and Individuals	1.8	0.0	0.0
Other Operating Expenses	7.4	14.7	14.7
Equipment	0.0	0.0	0.0
Capital Outlay	0.0	0.0	0.0
Debt Service	0.0	0.0	0.0
Cost Allocation	0.0	0.0	0.0
Transfers	0.0	0.0	0.0
Expenditure Categories Total:	180.3	612.5	612.5
Cap Transfer due to Fund Balance	0.0	0.0	0.0
Prior Commitments or Obligated Expenditures	0.0	0.0	0.0
Non Appropriated 27th Pay Roll	0.0	0.0	0.0
Non-Appropriated Expenditure Total:	180.3	612.5	612.5
Non-Appropriated FTE:	0.0	0.0	0.0

Fund Description

OSP: Fund consists of fees and related expenses for services in conjunction with the federal Manufacturing Extension Partnership.

Sources and Uses of Funds

Agency:	Arizona Commerce Authority
Fund:	9972 Mexico Trade Office

Cash Flow Summary	Actual FY 2018	Estimate FY 2019	Estimate FY 2020
Balance Forward from Prior Year	158.5	155.9	155.9
Total Available	158.5	155.9	155.9
Total Appropriated Disbursements	0.0	0.0	0.0
Total Non-Appropriated Disbursements	2.6	0.0	0.0
Balance Forward to Next Year	155.9	155.9	155.9
Non-Appropriated Expenditure	Actual FY 2018	Estimate FY 2019	Estimate FY 2020
Expenditure Categories	Actual FY 2018	Estimate FY 2019	Estimate FY 2020
Personal Services	0.0	0.0	0.0
Employee Related Expenses	0.0	0.0	0.0
Prof. And Outside Services	190.1	190.0	190.0
Travel - In State	0.0	0.0	0.0
Travel - Out of State	1.1	3.0	3.0
Food	0.0	0.0	0.0
Aid to Organizations and Individuals	0.0	0.0	0.0
Other Operating Expenses	111.4	107.0	107.0
Equipment	0.0	0.0	0.0
Capital Outlay	0.0	0.0	0.0
Debt Service	0.0	0.0	0.0
Cost Allocation	0.0	0.0	0.0
Transfers	(300.0)	(300.0)	(300.0)
Expenditure Categories Total:	2.6	0.0	0.0
Cap Transfer due to Fund Balance	0.0	0.0	0.0
Prior Commitments or Obligated Expenditures	0.0	0.0	0.0
Non Appropriated 27th Pay Roll	0.0	0.0	0.0
Non-Appropriated Expenditure Total:	2.6	0.0	0.0
Non-Appropriated FTE:	0.0	0.0	0.0

Fund Description

OSP: The fund consists of private and governmental funding for the Mexico City Trade Office.

Funding Issues List

Agency: **Arizona Commerce Authority**

FY 2020

Priority	Funding Issue Title	Total FTE	Total Amount	General Fund	Other Approp. Funds	Non-App Funds
1	FUNDING ISSUE 2000 FEDERAL FUNDS	0.0	(324.8)	0.0	0.0	(324.8)
2	1001 Carryover fund	0.0	(374.8)	0.0	0.0	(374.8)
3	2547 Arizona Commerce Authority Fund	0.0	(250.0)	0.0	0.0	(250.0)
4	APPROPRIATED FUNDS	0.0	(6,000.0)	(6,000.0)	0.0	0.0
Total:		0.0	(6,949.6)	(6,000.0)	0.0	(949.6)
Decision Package Total:		0.0	(6,949.6)	(6,000.0)	0.0	(949.6)

Funding Issue Detail

Agency:	Arizona Commerce Authority
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Issue:	1 FUNDING ISSUE 2000 FEDERAL FUNDS
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Program:	Arizona Commerce Authority
Fund:	2000-N Federal Grant Fund (Non-Appropriated)

Calculated ERE:	\$0.00
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Uniform Allowance:	\$0.00
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Expenditure Categories	FY 2020
FTE	0.0
Personal Services	0.0
Employee Related Expenses	0.0
Subtotal Personal Services and ERE:	0.0
Professional & Outside Services	0.0
Travel In-State	0.0
Travel Out-of-State	0.0
Food	0.0
Aid to Organizations & Individuals	0.0
Other Operating Expenditures	(324.8)
Equipment	0.0
Capital Outlay	0.0
Debt Services	0.0
Cost Allocation	0.0
Transfers	0.0
Program / Fund Total:	(324.8)

Issue:	2 1001 Carryover fund
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Program:	Arizona Commerce Authority
Fund:	1001-N Arizona Commerce Authority Carryover (Non-Appropriated)

Calculated ERE:	\$0.00
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Uniform Allowance:	\$0.00
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Expenditure Categories	FY 2020
FTE	0.0
Personal Services	0.0
Employee Related Expenses	0.0
Subtotal Personal Services and ERE:	0.0
Professional & Outside Services	(374.8)
Travel In-State	0.0
Travel Out-of-State	0.0
Food	0.0
Aid to Organizations & Individuals	0.0
Other Operating Expenditures	0.0
Equipment	0.0
Capital Outlay	0.0
Debt Services	0.0
Cost Allocation	0.0
Transfers	0.0
Program / Fund Total:	(374.8)

Funding Issue Detail

Agency: Arizona Commerce Authority

Issue: 3 2547 Arizona Commerce Authority Fund

Program: Arizona Commerce Authority
Fund: 2547-N Arizona Commerce Authority Fund (Non-Appropriated)

Calculated ERE: \$0.00
Uniform Allowance: \$0.00

Expenditure Categories	FY 2020
FTE	0.0
Personal Services	0.0
Employee Related Expenses	0.0
Subtotal Personal Services and ERE:	0.0
Professional & Outside Services	(250.0)
Travel In-State	0.0
Travel Out-of-State	0.0
Food	0.0
Aid to Organizations & Individuals	0.0
Other Operating Expenditures	0.0
Equipment	0.0
Capital Outlay	0.0
Debt Services	0.0
Cost Allocation	0.0
Transfers	0.0
Program / Fund Total:	(250.0)

Issue: 4 APPROPRIATED FUNDS

Program: Arizona Commerce Authority
Fund: 1000-A General Fund (Appropriated)

Calculated ERE: \$0.00
Uniform Allowance: \$0.00

Expenditure Categories	FY 2020
FTE	0.0
Personal Services	0.0
Employee Related Expenses	0.0
Subtotal Personal Services and ERE:	0.0
Professional & Outside Services	0.0
Travel In-State	0.0
Travel Out-of-State	0.0
Food	0.0
Aid to Organizations & Individuals	0.0
Other Operating Expenditures	0.0
Equipment	0.0
Capital Outlay	0.0
Debt Services	0.0
Cost Allocation	0.0
Transfers	(6,000.0)
Program / Fund Total:	(6,000.0)

FUNDING ISSUE – 1000 APPROPRIATIONS

Appropriated funds will be reduced by \$6,000,000 in FY2020.

FUNDING ISSUE – 1001 Carryover Fund

The Arizona Commerce Authority Carryover Fund includes rollover funds from previous fiscal years dating back to ACA's creation when funds were rolled over from the old Department of Commerce.

Resources from this account are used to supplement the annual allotment from the State to cover non-recurring expenses or special projects.

2000 Federal Grant Fund – Negative Fund Balance Explanation

Currently, the Arizona Commerce Authority (ACA) only has federal contracts that are on a reimbursement basis. The Fund balances for these Federal contracts will always be negative since the ACA receives quarterly reimbursements after the expenses are incurred.

FUNDING ISSUE 2547 ARIZONA COMMERCE AUTHORITY FUND

Funding reduction of \$250K due to one time expense increase in 2019 for an expansion project to accommodate larger footprint for ACA 2.0 goals and objectives.

Summary of Expenditure and Budget Request for All Funds

Agency: Arizona Commerce Authority

Appropriated

Cost Center/Program:

	FY 2018 Actual	FY 2019 Expd. Plan	FY 2020 Fund. Issue	FY 2020 Total Request
1 Arizona Commerce Authority	21,800.0	21,800.0	(6,000.0)	15,800.0
	21,800.0	21,800.0	(6,000.0)	15,800.0
Expenditure Categories				
FTE	0.0	0.0	0.0	0.0
Personal Services	0.0	0.0	0.0	0.0
Employee Related Expenses	0.0	0.0	0.0	0.0
Professional and Outside Services	0.0	0.0	0.0	0.0
Travel In-State	0.0	0.0	0.0	0.0
Travel Out of State	0.0	0.0	0.0	0.0
Food	0.0	0.0	0.0	0.0
Aid to Organizations and Individuals	0.0	0.0	0.0	0.0
Other Operating Expenses	0.0	0.0	0.0	0.0
Equipment	0.0	0.0	0.0	0.0
Capital Outlay	0.0	0.0	0.0	0.0
Debt Service	0.0	0.0	0.0	0.0
Cost Allocation	0.0	0.0	0.0	0.0
Transfers	21,800.0	21,800.0	(6,000.0)	15,800.0
	21,800.0	21,800.0	(6,000.0)	15,800.0

Expenditure Categories Total:

Summary of Expenditure and Budget Request for All Funds

Agency:		Arizona Commerce Authority			
Non-Appropriated					
Cost Center/Program:	FY 2018 Actual	FY 2019 Expd. Plan	FY 2020 Fund. Issue	FY 2020 Total Request	
1 Arizona Commerce Authority	(226.1)	13,952.9	(949.6)	13,003.3	
	(226.1)	13,952.9	(949.6)	13,003.3	
Expenditure Categories					
FTE	0.0	0.0	0.0	0.0	
Personal Services	5,402.9	6,135.0	0.0	6,135.0	
Employee Related Expenses	1,049.5	1,404.0	0.0	1,404.0	
Professional and Outside Services	3,117.5	3,603.9	(624.8)	2,979.1	
Travel In-State	81.3	142.4	0.0	142.4	
Travel Out of State	166.4	221.1	0.0	221.1	
Food	0.0	0.0	0.0	0.0	
Aid to Organizations and Individuals	7,732.7	20,400.0	0.0	20,400.0	
Other Operating Expenses	3,961.6	3,562.9	(324.8)	3,238.1	
Equipment	62.0	33.6	0.0	33.6	
Capital Outlay	0.0	0.0	0.0	0.0	
Debt Service	0.0	0.0	0.0	0.0	
Cost Allocation	0.0	0.0	0.0	0.0	
Transfers	(21,800.0)	(21,550.0)	0.0	(21,550.0)	
Expenditure Categories Total:	(226.1)	13,952.9	(949.6)	13,003.3	

Summary of Expenditure and Budget Request for All Funds

Agency: **Arizona Commerce Authority**

Agency Total for All Funds: 21,573.9 35,752.9 (6,949.6) 28,803.3

Summary of Expenditure and Budget Request for Selected Funds

Agency: Arizona Commerce Authority
Fund: 1000 General Fund (Appropriated)

Cost Center/Program:	FY 2018 Actual	FY 2019 Expd. Plan	FY 2020 Fund. Issue	FY 2020 Total Request
1 Arizona Commerce Authority	21,800.0	21,800.0	(6,000.0)	15,800.0
	21,800.0	21,800.0	(6,000.0)	15,800.0
Expenditure Categories				
FTE	0.0	0.0	0.0	0.0
Personal Services	0.0	0.0	0.0	0.0
Employee Related Expenses	0.0	0.0	0.0	0.0
Professional and Outside Services	0.0	0.0	0.0	0.0
Travel In-State	0.0	0.0	0.0	0.0
Travel Out of State	0.0	0.0	0.0	0.0
Food	0.0	0.0	0.0	0.0
Aid to Organizations and Individuals	0.0	0.0	0.0	0.0
Other Operating Expenses	0.0	0.0	0.0	0.0
Equipment	0.0	0.0	0.0	0.0
Capital Outlay	0.0	0.0	0.0	0.0
Debt Service	0.0	0.0	0.0	0.0
Cost Allocation	0.0	0.0	0.0	0.0
Transfers	21,800.0	21,800.0	(6,000.0)	15,800.0
Expenditure Categories Total:	21,800.0	21,800.0	(6,000.0)	15,800.0
Fund Total:	21,800.0	21,800.0	(6,000.0)	15,800.0

Summary of Expenditure and Budget Request for Selected Funds

Agency: Arizona Commerce Authority
Fund: 1001 Arizona Commerce Authority Carryover (Non-Appropriated)

Cost Center/Program:	FY 2018 Actual	FY 2019 Expd. Plan	FY 2020 Fund. Issue	FY 2020 Total Request
1 Arizona Commerce Authority	973.8	1,416.2	(374.8)	1,041.4
	973.8	1,416.2	(374.8)	1,041.4
Expenditure Categories				
FTE	0.0	0.0	0.0	0.0
Personal Services	174.8	192.7	0.0	192.7
Employee Related Expenses	40.0	46.5	0.0	46.5
Professional and Outside Services	423.6	711.0	(374.8)	336.2
Travel In-State	7.5	2.5	0.0	2.5
Travel Out of State	14.0	4.1	0.0	4.1
Food	0.0	0.0	0.0	0.0
Aid to Organizations and Individuals	73.5	0.0	0.0	0.0
Other Operating Expenses	240.4	209.4	0.0	209.4
Equipment	0.0	0.0	0.0	0.0
Capital Outlay	0.0	0.0	0.0	0.0
Debt Service	0.0	0.0	0.0	0.0
Cost Allocation	0.0	0.0	0.0	0.0
Transfers	0.0	250.0	0.0	250.0
Expenditure Categories Total:	973.8	1,416.2	(374.8)	1,041.4
Fund Total:	973.8	1,416.2	(374.8)	1,041.4

Summary of Expenditure and Budget Request for Selected Funds

Agency: Arizona Commerce Authority
Fund: 1237 Work Force Recruitment and Job Training Fund (Non-Appropriated)

Cost Center/Program:	FY 2018 Actual	FY 2019 Expd. Plan	FY 2020 Fund. Issue	FY 2020 Total Request
1 Arizona Commerce Authority	2,955.3	5,400.0	0.0	5,400.0
	2,955.3	5,400.0	0.0	5,400.0
Expenditure Categories				
Personal Services	0.0	0.0	0.0	0.0
Employee Related Expenses	0.0	0.0	0.0	0.0
Professional and Outside Services	0.0	0.0	0.0	0.0
Travel In-State	0.0	0.0	0.0	0.0
Travel Out of State	0.0	0.0	0.0	0.0
Food	0.0	0.0	0.0	0.0
Aid to Organizations and Individuals	2,955.3	5,400.0	0.0	5,400.0
Other Operating Expenses	0.0	0.0	0.0	0.0
Equipment	0.0	0.0	0.0	0.0
Capital Outlay	0.0	0.0	0.0	0.0
Debt Service	0.0	0.0	0.0	0.0
Cost Allocation	0.0	0.0	0.0	0.0
Transfers	0.0	0.0	0.0	0.0
Expenditure Categories Total:	2,955.3	5,400.0	0.0	5,400.0
Fund Total:	2,955.3	5,400.0	0.0	5,400.0

Summary of Expenditure and Budget Request for Selected Funds

Agency: Arizona Commerce Authority
Fund: 2000 Federal Grant Fund (Non-Appropriated)

Cost Center/Program:	FY 2018 Actual	FY 2019 Expd. Plan	FY 2020 Fund. Issue	FY 2020 Total Request
1 Arizona Commerce Authority	1,612.6	1,490.6	(324.8)	1,165.8
	1,612.6	1,490.6	(324.8)	1,165.8
Expenditure Categories				
FTE	0.0	0.0	0.0	0.0
Personal Services	746.0	873.5	0.0	873.5
Employee Related Expenses	161.2	208.9	0.0	208.9
Professional and Outside Services	281.8	0.0	0.0	0.0
Travel In-State	21.8	0.0	0.0	0.0
Travel Out of State	0.4	0.0	0.0	0.0
Food	0.0	0.0	0.0	0.0
Aid to Organizations and Individuals	0.0	0.0	0.0	0.0
Other Operating Expenses	384.1	408.2	(324.8)	83.4
Equipment	17.3	0.0	0.0	0.0
Capital Outlay	0.0	0.0	0.0	0.0
Debt Service	0.0	0.0	0.0	0.0
Cost Allocation	0.0	0.0	0.0	0.0
Transfers	0.0	0.0	0.0	0.0
Expenditure Categories Total:	1,612.6	1,490.6	(324.8)	1,165.8
Fund Total:	1,612.6	1,490.6	(324.8)	1,165.8

Summary of Expenditure and Budget Request for Selected Funds

Agency: Arizona Commerce Authority
Fund: 2547 Arizona Commerce Authority Fund (Non-Appropriated)

Cost Center/Program:	FY 2018 Actual	FY 2019 Expd. Plan	FY 2020 Fund. Issue	FY 2020 Total Request
1 Arizona Commerce Authority	0.0	250.0	(250.0)	0.0
	0.0	250.0	(250.0)	0.0
Expenditure Categories				
FTE	0.0	0.0	0.0	0.0
Personal Services	3,987.8	4,413.5	0.0	4,413.5
Employee Related Expenses	746.4	996.3	0.0	996.3
Professional and Outside Services	2,015.1	1,963.4	(250.0)	1,713.4
Travel In-State	51.8	109.4	0.0	109.4
Travel Out of State	150.9	205.3	0.0	205.3
Food	0.0	0.0	0.0	0.0
Aid to Organizations and Individuals	0.0	0.0	0.0	0.0
Other Operating Expenses	3,003.3	2,528.5	0.0	2,528.5
Equipment	44.7	33.6	0.0	33.6
Capital Outlay	0.0	0.0	0.0	0.0
Debt Service	0.0	0.0	0.0	0.0
Cost Allocation	0.0	0.0	0.0	0.0
Transfers	(10,000.0)	(10,000.0)	0.0	(10,000.0)
Expenditure Categories Total:	0.0	250.0	(250.0)	0.0
Fund Total:	0.0	250.0	(250.0)	0.0

Summary of Expenditure and Budget Request for Selected Funds

Agency: Arizona Commerce Authority
Fund: 2548 Arizona Competes Fund (Non-Appropriated)

Cost Center/Program:	FY 2018 Actual	FY 2019 Expd. Plan	FY 2020 Fund. Issue	FY 2020 Total Request
1 Arizona Commerce Authority	(6,797.9)	3,563.0	0.0	3,563.0
	(6,797.9)	3,563.0	0.0	3,563.0
Expenditure Categories				
Personal Services	0.0	0.0	0.0	0.0
Employee Related Expenses	0.0	0.0	0.0	0.0
Professional and Outside Services	0.0	63.0	0.0	63.0
Travel In-State	0.0	0.0	0.0	0.0
Travel Out of State	0.0	0.0	0.0	0.0
Food	0.0	0.0	0.0	0.0
Aid to Organizations and Individuals	4,702.1	15,000.0	0.0	15,000.0
Other Operating Expenses	0.0	0.0	0.0	0.0
Equipment	0.0	0.0	0.0	0.0
Capital Outlay	0.0	0.0	0.0	0.0
Debt Service	0.0	0.0	0.0	0.0
Cost Allocation	0.0	0.0	0.0	0.0
Transfers	(11,500.0)	(11,500.0)	0.0	(11,500.0)
Expenditure Categories Total:	(6,797.9)	3,563.0	0.0	3,563.0
Fund Total:	(6,797.9)	3,563.0	0.0	3,563.0

Summary of Expenditure and Budget Request for Selected Funds

Agency: Arizona Commerce Authority
Fund: 3005 Application Fees Fund (Non-Appropriated)

Cost Center/Program:	FY 2018 Actual	FY 2019 Expd. Plan	FY 2020 Fund. Issue	FY 2020 Total Request
1 Arizona Commerce Authority	597.5	799.6	0.0	799.6
	597.5	799.6	0.0	799.6
Expenditure Categories				
Personal Services	466.6	481.5	0.0	481.5
Employee Related Expenses	94.0	101.9	0.0	101.9
Professional and Outside Services	32.6	111.5	0.0	111.5
Travel In-State	0.0	0.6	0.0	0.6
Travel Out of State	0.0	0.0	0.0	0.0
Food	0.0	0.0	0.0	0.0
Aid to Organizations and Individuals	0.0	0.0	0.0	0.0
Other Operating Expenses	4.3	104.1	0.0	104.1
Equipment	0.0	0.0	0.0	0.0
Capital Outlay	0.0	0.0	0.0	0.0
Debt Service	0.0	0.0	0.0	0.0
Cost Allocation	0.0	0.0	0.0	0.0
Transfers	0.0	0.0	0.0	0.0
Expenditure Categories Total:	597.5	799.6	0.0	799.6
Fund Total:	597.5	799.6	0.0	799.6

Summary of Expenditure and Budget Request for Selected Funds

Agency: Arizona Commerce Authority
Fund: 3189 Commerce Donations Fund (Non-Appropriated)

Cost Center/Program:	FY 2018 Actual	FY 2019 Expd. Plan	FY 2020 Fund. Issue	FY 2020 Total Request
1 Arizona Commerce Authority	55.7	66.0	0.0	66.0
	55.7	66.0	0.0	66.0
Expenditure Categories				
Personal Services	0.0	0.0	0.0	0.0
Employee Related Expenses	0.0	0.0	0.0	0.0
Professional and Outside Services	0.0	0.0	0.0	0.0
Travel In-State	0.0	0.0	0.0	0.0
Travel Out of State	0.0	0.0	0.0	0.0
Food	0.0	0.0	0.0	0.0
Aid to Organizations and Individuals	0.0	0.0	0.0	0.0
Other Operating Expenses	55.7	66.0	0.0	66.0
Equipment	0.0	0.0	0.0	0.0
Capital Outlay	0.0	0.0	0.0	0.0
Debt Service	0.0	0.0	0.0	0.0
Cost Allocation	0.0	0.0	0.0	0.0
Transfers	0.0	0.0	0.0	0.0
Expenditure Categories Total:	55.7	66.0	0.0	66.0
Fund Total:	55.7	66.0	0.0	66.0

Summary of Expenditure and Budget Request for Selected Funds

Agency: Arizona Commerce Authority
Fund: 9507 Arizona Innovation Accelerator Fund (Non-Appropriated)

Cost Center/Program:	FY 2018 Actual	FY 2019 Expd. Plan	FY 2020 Fund. Issue	FY 2020 Total Request
1 Arizona Commerce Authority	194.0	355.0	0.0	355.0
	194.0	355.0	0.0	355.0
Expenditure Categories				
Personal Services	27.7	0.0	0.0	0.0
Employee Related Expenses	7.9	0.0	0.0	0.0
Professional and Outside Services	3.4	230.0	0.0	230.0
Travel In-State	0.0	0.0	0.0	0.0
Travel Out of State	0.0	0.0	0.0	0.0
Food	0.0	0.0	0.0	0.0
Aid to Organizations and Individuals	0.0	0.0	0.0	0.0
Other Operating Expenses	155.0	125.0	0.0	125.0
Equipment	0.0	0.0	0.0	0.0
Capital Outlay	0.0	0.0	0.0	0.0
Debt Service	0.0	0.0	0.0	0.0
Cost Allocation	0.0	0.0	0.0	0.0
Transfers	0.0	0.0	0.0	0.0
Expenditure Categories Total:	194.0	355.0	0.0	355.0
Fund Total:	194.0	355.0	0.0	355.0

Summary of Expenditure and Budget Request for Selected Funds

Agency: Arizona Commerce Authority
Fund: 9971 RevAZ Fund (Non-Appropriated)

Cost Center/Program:	FY 2018 Actual	FY 2019 Expd. Plan	FY 2020 Fund. Issue	FY 2020 Total Request
1 Arizona Commerce Authority	180.3	612.5	0.0	612.5
	180.3	612.5	0.0	612.5
Expenditure Categories				
Personal Services	0.0	173.8	0.0	173.8
Employee Related Expenses	0.0	50.4	0.0	50.4
Professional and Outside Services	170.9	335.0	0.0	335.0
Travel In-State	0.2	29.9	0.0	29.9
Travel Out of State	0.0	8.7	0.0	8.7
Food	0.0	0.0	0.0	0.0
Aid to Organizations and Individuals	1.8	0.0	0.0	0.0
Other Operating Expenses	7.4	14.7	0.0	14.7
Equipment	0.0	0.0	0.0	0.0
Capital Outlay	0.0	0.0	0.0	0.0
Debt Service	0.0	0.0	0.0	0.0
Cost Allocation	0.0	0.0	0.0	0.0
Transfers	0.0	0.0	0.0	0.0
Expenditure Categories Total:	180.3	612.5	0.0	612.5
Fund Total:	180.3	612.5	0.0	612.5

Summary of Expenditure and Budget Request for Selected Funds

Agency: Arizona Commerce Authority
Fund: 9972 Mexico Trade Office (Non-Appropriated)

Cost Center/Program:	FY 2018 Actual	FY 2019 Expd. Plan	FY 2020 Fund. Issue	FY 2020 Total Request
1 Arizona Commerce Authority	2.6	0.0	0.0	0.0
	2.6	0.0	0.0	0.0
Expenditure Categories				
Personal Services	0.0	0.0	0.0	0.0
Employee Related Expenses	0.0	0.0	0.0	0.0
Professional and Outside Services	190.1	190.0	0.0	190.0
Travel In-State	0.0	0.0	0.0	0.0
Travel Out of State	1.1	3.0	0.0	3.0
Food	0.0	0.0	0.0	0.0
Aid to Organizations and Individuals	0.0	0.0	0.0	0.0
Other Operating Expenses	111.4	107.0	0.0	107.0
Equipment	0.0	0.0	0.0	0.0
Capital Outlay	0.0	0.0	0.0	0.0
Debt Service	0.0	0.0	0.0	0.0
Cost Allocation	0.0	0.0	0.0	0.0
Transfers	(300.0)	(300.0)	0.0	(300.0)
Expenditure Categories Total:	2.6	0.0	0.0	0.0
Fund Total:	2.6	0.0	0.0	0.0

Summary of Expenditure and Budget Request for Selected Funds

Agency: Arizona Commerce Authority
 Fund: 9972 Mexico Trade Office (Non-Appropriated)

	FY 2018 Actual	FY 2019 Expd. Plan	FY 2020 Fund. Issue	FY 2020 Total Request
Agency Total for Selected Funds	21,573.9	35,752.9	(6,949.6)	28,803.3

Program Summary of Expenditures and Budget Request

Agency: Arizona Commerce Authority
 Program: Arizona Commerce Authority

	FY 2018 Actual	FY 2019 Expd. Plan	FY 2020 Fund. Issue	FY 2020 Total Request
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Program Summary

1-1 Arizona Commerce Authority	16,871.8	20,439.9	(6,949.6)	13,490.3
1-2 SLI Arizona Competes Fund Deposit	4,702.1	15,313.0	0.0	15,313.0
1-3 SLI Mexico City Trade Office	0.0	0.0	0.0	0.0
Program Summary Total:	21,573.9	35,752.9	(6,949.6)	28,803.3

Expenditure Categories

0000 FTE Positions	0.0	0.0	0.0	0.0
6000 Personal Services	5,402.9	6,135.0	0.0	6,135.0
6100 Employee Related Expenses	1,049.5	1,404.0	0.0	1,404.0
6200 Professional and Outside Services	3,117.5	3,603.9	(624.8)	2,979.1
6500 Travel In-State	81.3	142.4	0.0	142.4
6600 Travel Out of State	166.4	221.1	0.0	221.1
6700 Food	0.0	0.0	0.0	0.0
6800 Aid to Organizations and Individuals	7,732.7	20,400.0	0.0	20,400.0
7000 Other Operating Expenses	3,961.6	3,562.9	(324.8)	3,238.1
8000 Equipment	62.0	33.6	0.0	33.6
8100 Capital Outlay	0.0	0.0	0.0	0.0
8600 Debt Service	0.0	0.0	0.0	0.0
9000 Cost Allocation	0.0	0.0	0.0	0.0
9100 Transfers	0.0	250.0	(6,000.0)	(5,750.0)
Expenditure Categories Total:	21,573.9	35,752.9	(6,949.6)	28,803.3

Fund Source

Appropriated Funds				
1000-A General Fund (Appropriated)	21,800.0	21,800.0	(6,000.0)	15,800.0
	21,800.0	21,800.0	(6,000.0)	15,800.0

Non-Appropriated Funds

1001-N Arizona Commerce Authority Carryover (Non-Appr	973.8	1,416.2	(374.8)	1,041.4
1237-N Work Force Recruitment and Job Training Fund (N	2,955.3	5,400.0	0.0	5,400.0
2000-N Federal Grant Fund (Non-Appropriated)	1,612.6	1,490.6	(324.8)	1,165.8
2547-N Arizona Commerce Authority Fund (Non-Appropriat	0.0	250.0	(250.0)	0.0
2548-N Arizona Competes Fund (Non-Appropriated)	(6,797.9)	3,563.0	0.0	3,563.0
3005-N Application Fees Fund (Non-Appropriated)	597.5	799.6	0.0	799.6
3189-N Commerce Donations Fund (Non-Appropriated)	55.7	66.0	0.0	66.0
9507-N Arizona Innovation Accelerator Fund (Non-Appropri	194.0	355.0	0.0	355.0
9971-N RevAZ Fund (Non-Appropriated)	180.3	612.5	0.0	612.5

Program Summary of Expenditures and Budget Request

Agency: Arizona Commerce Authority
 Program: Arizona Commerce Authority

	FY 2018	FY 2019	FY 2020	FY 2020	FY 2020
	Actual	Expd. Plan	Fund. Issue	Total Request	Total Request
9972-N Mexico Trade Office (Non-Appropriated)	2.6	0.0	0.0	0.0	0.0
	(226.1)	13,952.9	(949.6)	13,003.3	13,003.3
Fund Source Total:	21,573.9	35,752.9	(6,949.6)	28,803.3	28,803.3

Summary of Expenditure and Budget Request for Selected Funds

Agency: Arizona Commerce Authority
Fund: 1000 General Fund (Appropriated)

Cost Center/Program:	FY 2018 Actual	FY 2019 Expd. Plan	FY 2020 Fund. Issue	FY 2020 Total Request
1 Arizona Commerce Authority	21,800.0	21,800.0	(6,000.0)	15,800.0
	21,800.0	21,800.0	(6,000.0)	15,800.0
Expenditure Categories				
FTE	0.0	0.0	0.0	0.0
Personal Services	0.0	0.0	0.0	0.0
Employee Related Expenses	0.0	0.0	0.0	0.0
Professional and Outside Services	0.0	0.0	0.0	0.0
Travel In-State	0.0	0.0	0.0	0.0
Travel Out of State	0.0	0.0	0.0	0.0
Food	0.0	0.0	0.0	0.0
Aid to Organizations and Individuals	0.0	0.0	0.0	0.0
Other Operating Expenses	0.0	0.0	0.0	0.0
Equipment	0.0	0.0	0.0	0.0
Capital Outlay	0.0	0.0	0.0	0.0
Debt Service	0.0	0.0	0.0	0.0
Cost Allocation	0.0	0.0	0.0	0.0
Transfers	21,800.0	21,800.0	(6,000.0)	15,800.0
Expenditure Categories Total:	21,800.0	21,800.0	(6,000.0)	15,800.0
Fund Total:	21,800.0	21,800.0	(6,000.0)	15,800.0

Summary of Expenditure and Budget Request for Selected Funds

Agency: Arizona Commerce Authority
Fund: 1001 Arizona Commerce Authority Carryover (Non-Appropriated)

Cost Center/Program:	FY 2018 Actual	FY 2019 Expd. Plan	FY 2020 Fund. Issue	FY 2020 Total Request
1 Arizona Commerce Authority	973.8	1,416.2	(374.8)	1,041.4
	973.8	1,416.2	(374.8)	1,041.4
Expenditure Categories				
FTE	0.0	0.0	0.0	0.0
Personal Services	174.8	192.7	0.0	192.7
Employee Related Expenses	40.0	46.5	0.0	46.5
Professional and Outside Services	423.6	711.0	(374.8)	336.2
Travel In-State	7.5	2.5	0.0	2.5
Travel Out of State	14.0	4.1	0.0	4.1
Food	0.0	0.0	0.0	0.0
Aid to Organizations and Individuals	73.5	0.0	0.0	0.0
Other Operating Expenses	240.4	209.4	0.0	209.4
Equipment	0.0	0.0	0.0	0.0
Capital Outlay	0.0	0.0	0.0	0.0
Debt Service	0.0	0.0	0.0	0.0
Cost Allocation	0.0	0.0	0.0	0.0
Transfers	0.0	250.0	0.0	250.0
Expenditure Categories Total:	973.8	1,416.2	(374.8)	1,041.4
Fund Total:	973.8	1,416.2	(374.8)	1,041.4

Summary of Expenditure and Budget Request for Selected Funds

Agency: Arizona Commerce Authority
Fund: 1237 Work Force Recruitment and Job Training Fund (Non-Appropriated)

Cost Center/Program:	FY 2018 Actual	FY 2019 Expd. Plan	FY 2020 Fund. Issue	FY 2020 Total Request
1 Arizona Commerce Authority	2,955.3	5,400.0	0.0	5,400.0
	2,955.3	5,400.0	0.0	5,400.0
Expenditure Categories				
Personal Services	0.0	0.0	0.0	0.0
Employee Related Expenses	0.0	0.0	0.0	0.0
Professional and Outside Services	0.0	0.0	0.0	0.0
Travel In-State	0.0	0.0	0.0	0.0
Travel Out of State	0.0	0.0	0.0	0.0
Food	0.0	0.0	0.0	0.0
Aid to Organizations and Individuals	2,955.3	5,400.0	0.0	5,400.0
Other Operating Expenses	0.0	0.0	0.0	0.0
Equipment	0.0	0.0	0.0	0.0
Capital Outlay	0.0	0.0	0.0	0.0
Debt Service	0.0	0.0	0.0	0.0
Cost Allocation	0.0	0.0	0.0	0.0
Transfers	0.0	0.0	0.0	0.0
Expenditure Categories Total:	2,955.3	5,400.0	0.0	5,400.0
Fund Total:	2,955.3	5,400.0	0.0	5,400.0

Summary of Expenditure and Budget Request for Selected Funds

Agency:	Arizona Commerce Authority
Fund:	2000 Federal Grant Fund (Non-Appropriated)

	FY 2018 Actual	FY 2019 Expd. Plan	FY 2020 Fund. Issue	FY 2020 Total Request
Cost Center/Program:				
1 Arizona Commerce Authority	1,612.6	1,490.6	(324.8)	1,165.8
	1,612.6	1,490.6	(324.8)	1,165.8
Expenditure Categories				
FTE	0.0	0.0	0.0	0.0
Personal Services	746.0	873.5	0.0	873.5
Employee Related Expenses	161.2	208.9	0.0	208.9
Professional and Outside Services	281.8	0.0	0.0	0.0
Travel In-State	21.8	0.0	0.0	0.0
Travel Out of State	0.4	0.0	0.0	0.0
Food	0.0	0.0	0.0	0.0
Aid to Organizations and Individuals	0.0	0.0	0.0	0.0
Other Operating Expenses	384.1	408.2	(324.8)	83.4
Equipment	17.3	0.0	0.0	0.0
Capital Outlay	0.0	0.0	0.0	0.0
Debt Service	0.0	0.0	0.0	0.0
Cost Allocation	0.0	0.0	0.0	0.0
Transfers	0.0	0.0	0.0	0.0
Expenditure Categories Total:	1,612.6	1,490.6	(324.8)	1,165.8
Fund Total:	1,612.6	1,490.6	(324.8)	1,165.8

Summary of Expenditure and Budget Request for Selected Funds

Agency: Arizona Commerce Authority
Fund: 2547 Arizona Commerce Authority Fund (Non-Appropriated)

Cost Center/Program:	FY 2018 Actual	FY 2019 Expd. Plan	FY 2020 Fund. Issue	FY 2020 Total Request
1 Arizona Commerce Authority	0.0	250.0	(250.0)	0.0
	0.0	250.0	(250.0)	0.0
Expenditure Categories				
FTE	0.0	0.0	0.0	0.0
Personal Services	3,987.8	4,413.5	0.0	4,413.5
Employee Related Expenses	746.4	996.3	0.0	996.3
Professional and Outside Services	2,015.1	1,963.4	(250.0)	1,713.4
Travel In-State	51.8	109.4	0.0	109.4
Travel Out of State	150.9	205.3	0.0	205.3
Food	0.0	0.0	0.0	0.0
Aid to Organizations and Individuals	0.0	0.0	0.0	0.0
Other Operating Expenses	3,003.3	2,528.5	0.0	2,528.5
Equipment	44.7	33.6	0.0	33.6
Capital Outlay	0.0	0.0	0.0	0.0
Debt Service	0.0	0.0	0.0	0.0
Cost Allocation	0.0	0.0	0.0	0.0
Transfers	(10,000.0)	(10,000.0)	0.0	(10,000.0)
Expenditure Categories Total:	0.0	250.0	(250.0)	0.0
Fund Total:	0.0	250.0	(250.0)	0.0

Summary of Expenditure and Budget Request for Selected Funds

Agency: Arizona Commerce Authority
Fund: 2548 Arizona Competes Fund (Non-Appropriated)

Cost Center/Program:	FY 2018 Actual	FY 2019 Expd. Plan	FY 2020 Fund. Issue	FY 2020 Total Request
1 Arizona Commerce Authority	(6,797.9)	3,563.0	0.0	3,563.0
	(6,797.9)	3,563.0	0.0	3,563.0
Expenditure Categories				
Personal Services	0.0	0.0	0.0	0.0
Employee Related Expenses	0.0	0.0	0.0	0.0
Professional and Outside Services	0.0	63.0	0.0	63.0
Travel In-State	0.0	0.0	0.0	0.0
Travel Out of State	0.0	0.0	0.0	0.0
Food	0.0	0.0	0.0	0.0
Aid to Organizations and Individuals	4,702.1	15,000.0	0.0	15,000.0
Other Operating Expenses	0.0	0.0	0.0	0.0
Equipment	0.0	0.0	0.0	0.0
Capital Outlay	0.0	0.0	0.0	0.0
Debt Service	0.0	0.0	0.0	0.0
Cost Allocation	0.0	0.0	0.0	0.0
Transfers	(11,500.0)	(11,500.0)	0.0	(11,500.0)
Expenditure Categories Total:	(6,797.9)	3,563.0	0.0	3,563.0
Fund Total:	(6,797.9)	3,563.0	0.0	3,563.0

Summary of Expenditure and Budget Request for Selected Funds

Agency: Arizona Commerce Authority
Fund: 3005 Application Fees Fund (Non-Appropriated)

Cost Center/Program:	FY 2018 Actual	FY 2019 Expd. Plan	FY 2020 Fund. Issue	FY 2020 Total Request
1 Arizona Commerce Authority	597.5	799.6	0.0	799.6
	597.5	799.6	0.0	799.6
Expenditure Categories				
Personal Services	466.6	481.5	0.0	481.5
Employee Related Expenses	94.0	101.9	0.0	101.9
Professional and Outside Services	32.6	111.5	0.0	111.5
Travel In-State	0.0	0.6	0.0	0.6
Travel Out of State	0.0	0.0	0.0	0.0
Food	0.0	0.0	0.0	0.0
Aid to Organizations and Individuals	0.0	0.0	0.0	0.0
Other Operating Expenses	4.3	104.1	0.0	104.1
Equipment	0.0	0.0	0.0	0.0
Capital Outlay	0.0	0.0	0.0	0.0
Debt Service	0.0	0.0	0.0	0.0
Cost Allocation	0.0	0.0	0.0	0.0
Transfers	0.0	0.0	0.0	0.0
Expenditure Categories Total:	597.5	799.6	0.0	799.6
Fund Total:	597.5	799.6	0.0	799.6

Summary of Expenditure and Budget Request for Selected Funds

Agency: Arizona Commerce Authority
Fund: 3189 Commerce Donations Fund (Non-Appropriated)

Cost Center/Program:	FY 2018 Actual	FY 2019 Expd. Plan	FY 2020 Fund. Issue	FY 2020 Total Request
1 Arizona Commerce Authority	55.7	66.0	0.0	66.0
	55.7	66.0	0.0	66.0
Expenditure Categories				
Personal Services	0.0	0.0	0.0	0.0
Employee Related Expenses	0.0	0.0	0.0	0.0
Professional and Outside Services	0.0	0.0	0.0	0.0
Travel In-State	0.0	0.0	0.0	0.0
Travel Out of State	0.0	0.0	0.0	0.0
Food	0.0	0.0	0.0	0.0
Aid to Organizations and Individuals	0.0	0.0	0.0	0.0
Other Operating Expenses	55.7	66.0	0.0	66.0
Equipment	0.0	0.0	0.0	0.0
Capital Outlay	0.0	0.0	0.0	0.0
Debt Service	0.0	0.0	0.0	0.0
Cost Allocation	0.0	0.0	0.0	0.0
Transfers	0.0	0.0	0.0	0.0
Expenditure Categories Total:	55.7	66.0	0.0	66.0
Fund Total:	55.7	66.0	0.0	66.0

Summary of Expenditure and Budget Request for Selected Funds

Agency: Arizona Commerce Authority
Fund: 9507 Arizona Innovation Accelerator Fund (Non-Appropriated)

Cost Center/Program:	FY 2018 Actual	FY 2019 Expd. Plan	FY 2020 Fund. Issue	FY 2020 Total Request
1 Arizona Commerce Authority	194.0	355.0	0.0	355.0
	194.0	355.0	0.0	355.0
Expenditure Categories				
Personal Services	27.7	0.0	0.0	0.0
Employee Related Expenses	7.9	0.0	0.0	0.0
Professional and Outside Services	3.4	230.0	0.0	230.0
Travel In-State	0.0	0.0	0.0	0.0
Travel Out of State	0.0	0.0	0.0	0.0
Food	0.0	0.0	0.0	0.0
Aid to Organizations and Individuals	0.0	0.0	0.0	0.0
Other Operating Expenses	155.0	125.0	0.0	125.0
Equipment	0.0	0.0	0.0	0.0
Capital Outlay	0.0	0.0	0.0	0.0
Debt Service	0.0	0.0	0.0	0.0
Cost Allocation	0.0	0.0	0.0	0.0
Transfers	0.0	0.0	0.0	0.0
Expenditure Categories Total:	194.0	355.0	0.0	355.0
Fund Total:	194.0	355.0	0.0	355.0

Summary of Expenditure and Budget Request for Selected Funds

Agency: Arizona Commerce Authority
Fund: 9971 RevAZ Fund (Non-Appropriated)

Cost Center/Program:	FY 2018 Actual	FY 2019 Expd. Plan	FY 2020 Fund. Issue	FY 2020 Total Request
1 Arizona Commerce Authority	180.3	612.5	0.0	612.5
	180.3	612.5	0.0	612.5
Expenditure Categories				
Personal Services	0.0	173.8	0.0	173.8
Employee Related Expenses	0.0	50.4	0.0	50.4
Professional and Outside Services	170.9	335.0	0.0	335.0
Travel In-State	0.2	29.9	0.0	29.9
Travel Out of State	0.0	8.7	0.0	8.7
Food	0.0	0.0	0.0	0.0
Aid to Organizations and Individuals	1.8	0.0	0.0	0.0
Other Operating Expenses	7.4	14.7	0.0	14.7
Equipment	0.0	0.0	0.0	0.0
Capital Outlay	0.0	0.0	0.0	0.0
Debt Service	0.0	0.0	0.0	0.0
Cost Allocation	0.0	0.0	0.0	0.0
Transfers	0.0	0.0	0.0	0.0
Expenditure Categories Total:	180.3	612.5	0.0	612.5
Fund Total:	180.3	612.5	0.0	612.5

Summary of Expenditure and Budget Request for Selected Funds

Agency: Arizona Commerce Authority
Fund: 9972 Mexico Trade Office (Non-Appropriated)

Cost Center/Program:	FY 2018 Actual	FY 2019 Expd. Plan	FY 2020 Fund. Issue	FY 2020 Total Request
1 Arizona Commerce Authority	2.6	0.0	0.0	0.0
	2.6	0.0	0.0	0.0
Expenditure Categories				
Personal Services	0.0	0.0	0.0	0.0
Employee Related Expenses	0.0	0.0	0.0	0.0
Professional and Outside Services	190.1	190.0	0.0	190.0
Travel In-State	0.0	0.0	0.0	0.0
Travel Out of State	1.1	3.0	0.0	3.0
Food	0.0	0.0	0.0	0.0
Aid to Organizations and Individuals	0.0	0.0	0.0	0.0
Other Operating Expenses	111.4	107.0	0.0	107.0
Equipment	0.0	0.0	0.0	0.0
Capital Outlay	0.0	0.0	0.0	0.0
Debt Service	0.0	0.0	0.0	0.0
Cost Allocation	0.0	0.0	0.0	0.0
Transfers	(300.0)	(300.0)	0.0	(300.0)
Expenditure Categories Total:	2.6	0.0	0.0	0.0
Fund Total:	2.6	0.0	0.0	0.0

Summary of Expenditure and Budget Request for Selected Funds

Agency: Arizona Commerce Authority
 Fund: 9972 Mexico Trade Office (Non-Appropriated)

	FY 2018 Actual	FY 2019 Expd. Plan	FY 2020 Fund. Issue	FY 2020 Total Request
Agency Total for Selected Funds	21,573.9	35,752.9	(6,949.6)	28,803.3

Program Budget Unit Summary of Expenditures and Budget Request for All Funds

Agency: Arizona Commerce Authority
Program: Arizona Commerce Authority

Expenditure Categories	FY 2018	FY 2019	FY 2020	FY 2020	FY 2020
	Actual	Expd. Plan	Fund. Issue	Total Request	Total Request
0000 FTE	0.0	0.0	0.0	0.0	0.0
6000 Personal Services	5,402.9	6,135.0	0.0	0.0	6,135.0
6100 Employee Related Expenses	1,049.5	1,404.0	0.0	0.0	1,404.0
6200 Professional and Outside Services	3,117.5	3,540.9	(624.8)	(624.8)	2,916.1
6500 Travel In-State	81.3	142.4	0.0	0.0	142.4
6600 Travel Out of State	166.4	221.1	0.0	0.0	221.1
6700 Food	0.0	0.0	0.0	0.0	0.0
6800 Aid to Organizations and Individuals	3,030.6	5,400.0	0.0	0.0	5,400.0
7000 Other Operating Expenses	3,961.6	3,562.9	(324.8)	(324.8)	3,238.1
8000 Equipment	62.0	33.6	0.0	0.0	33.6
8100 Capital Outlay	0.0	0.0	0.0	0.0	0.0
8600 Debt Service	0.0	0.0	0.0	0.0	0.0
9000 Cost Allocation	0.0	0.0	0.0	0.0	0.0
9100 Transfers	0.0	0.0	(6,000.0)	(6,000.0)	(6,000.0)
Expenditure Categories Total:	16,871.8	20,439.9	(6,949.6)	(6,949.6)	13,490.3

Expenditure Categories Total:

Fund Source	FY 2018	FY 2019	FY 2020	FY 2020	FY 2020
Appropriated Funds	Actual	Expd. Plan	Fund. Issue	Total Request	Total Request
1000-A General Fund (Appropriated)	21,800.0	21,800.0	(6,000.0)	(6,000.0)	15,800.0
Non-Appropriated Funds	21,800.0	21,800.0	(6,000.0)	(6,000.0)	15,800.0
1001-N Arizona Commerce Authority Carryover (Non-Appr)	973.8	1,166.2	(374.8)	(374.8)	791.4
1237-N Work Force Recruitment and Job Training Fund (N	2,955.3	5,400.0	0.0	0.0	5,400.0
2000-N Federal Grant Fund (Non-Appropriated)	1,612.6	1,490.6	(324.8)	(324.8)	1,165.8
2547-N Arizona Commerce Authority Fund (Non-Appropriat	0.0	250.0	(250.0)	(250.0)	0.0
2548-N Arizona Competes Fund (Non-Appropriated)	(11,500.0)	(11,500.0)	0.0	0.0	(11,500.0)
3005-N Application Fees Fund (Non-Appropriated)	597.5	799.6	0.0	0.0	799.6
3189-N Commerce Donations Fund (Non-Appropriated)	55.7	66.0	0.0	0.0	66.0
9507-N Arizona Innovation Accelerator Fund (Non-Appropri	194.0	355.0	0.0	0.0	355.0
9971-N RevAZ Fund (Non-Appropriated)	180.3	612.5	0.0	0.0	612.5
9972-N Mexico Trade Office (Non-Appropriated)	2.6	0.0	0.0	0.0	0.0
Fund Source Total:	(4,928.2)	(1,360.1)	(949.6)	(949.6)	(2,309.7)
Fund Source Total:	16,871.8	20,439.9	(6,949.6)	(6,949.6)	13,490.3

Program Budget Unit Summary of Expenditures and Budget Request for Selected Funds

Agency:	Arizona Commerce Authority		FY 2018	FY 2019	FY 2020	FY 2020
Program:	Arizona Commerce Authority		Actual	Expd. Plan	Fund. Issue	Total Request
Fund:	1000-A	General Fund				
Appropriated						
	0000	FTE	0.0	0.0	0.0	0.0
	6000	Personal Services	0.0	0.0	0.0	0.0
	6100	Employee Related Expenses	0.0	0.0	0.0	0.0
	6200	Professional and Outside Services	0.0	0.0	0.0	0.0
	6500	Travel In-State	0.0	0.0	0.0	0.0
	6600	Travel Out of State	0.0	0.0	0.0	0.0
	6700	Food	0.0	0.0	0.0	0.0
	6800	Aid to Organizations and Individuals	0.0	0.0	0.0	0.0
	7000	Other Operating Expenses	0.0	0.0	0.0	0.0
	8000	Equipment	0.0	0.0	0.0	0.0
	8100	Capital Outlay	0.0	0.0	0.0	0.0
	8600	Debt Service	0.0	0.0	0.0	0.0
	9000	Cost Allocation	0.0	0.0	0.0	0.0
	9100	Transfers	21,800.0	21,800.0	(6,000.0)	15,800.0
		Appropriated Total:	21,800.0	21,800.0	(6,000.0)	15,800.0
		Fund Total:	21,800.0	21,800.0	(6,000.0)	15,800.0
Fund:	1001-N	Arizona Commerce Authority Carryover				
Non-Appropriated						
	0000	FTE	0.0	0.0	0.0	0.0
	6000	Personal Services	174.8	192.7	0.0	192.7
	6100	Employee Related Expenses	40.0	46.5	0.0	46.5
	6200	Professional and Outside Services	423.6	711.0	(374.8)	336.2
	6500	Travel In-State	7.5	2.5	0.0	2.5
	6600	Travel Out of State	14.0	4.1	0.0	4.1
	6700	Food	0.0	0.0	0.0	0.0
	6800	Aid to Organizations and Individuals	73.5	0.0	0.0	0.0
	7000	Other Operating Expenses	240.4	209.4	0.0	209.4
	8000	Equipment	0.0	0.0	0.0	0.0
	8100	Capital Outlay	0.0	0.0	0.0	0.0

Program Budget Unit Summary of Expenditures and Budget Request for Selected Funds

Agency:	Arizona Commerce Authority		FY 2018	FY 2019	FY 2020	FY 2020
Program:	Arizona Commerce Authority		Actual	Expd. Plan	Fund. Issue	Total Request
Fund:	1001-N	Arizona Commerce Authority Carryover				
	Non-Appropriated					
	8600	Debt Service	0.0	0.0	0.0	0.0
	9000	Cost Allocation	0.0	0.0	0.0	0.0
	9100	Transfers	0.0	0.0	0.0	0.0
		Non-Appropriated Total:	973.8	1,166.2	(374.8)	791.4
Fund Total:			973.8	1,166.2	(374.8)	791.4
Fund:	1237-N	Work Force Recruitment and Job Training Fund				
	Non-Appropriated					
	6000	Personal Services	0.0	0.0	0.0	0.0
	6100	Employee Related Expenses	0.0	0.0	0.0	0.0
	6200	Professional and Outside Services	0.0	0.0	0.0	0.0
	6500	Travel In-State	0.0	0.0	0.0	0.0
	6600	Travel Out of State	0.0	0.0	0.0	0.0
	6700	Food	0.0	0.0	0.0	0.0
	6800	Aid to Organizations and Individuals	2,955.3	5,400.0	0.0	5,400.0
	7000	Other Operating Expenses	0.0	0.0	0.0	0.0
	8000	Equipment	0.0	0.0	0.0	0.0
	8100	Capital Outlay	0.0	0.0	0.0	0.0
	8600	Debt Service	0.0	0.0	0.0	0.0
	9000	Cost Allocation	0.0	0.0	0.0	0.0
	9100	Transfers	0.0	0.0	0.0	0.0
		Non-Appropriated Total:	2,955.3	5,400.0	0.0	5,400.0
Fund Total:			2,955.3	5,400.0	0.0	5,400.0
Fund:	2000-N	Federal Grant Fund				
	Non-Appropriated					
	0000	FTE	0.0	0.0	0.0	0.0
	6000	Personal Services	746.0	873.5	0.0	873.5
	6100	Employee Related Expenses	161.2	208.9	0.0	208.9

Program Budget Unit Summary of Expenditures and Budget Request for Selected Funds

Agency:	Arizona Commerce Authority			
	FY 2018	FY 2019	FY 2020	FY 2020
	Actual	Expd. Plan	Fund. Issue	Total Request
Program: Arizona Commerce Authority				
Fund: 2000-N Federal Grant Fund				
Non-Appropriated				
6200 Professional and Outside Services	281.8	0.0	0.0	0.0
6500 Travel In-State	21.8	0.0	0.0	0.0
6600 Travel Out of State	0.4	0.0	0.0	0.0
6700 Food	0.0	0.0	0.0	0.0
6800 Aid to Organizations and Individuals	0.0	0.0	0.0	0.0
7000 Other Operating Expenses	384.1	408.2	(324.8)	83.4
8000 Equipment	17.3	0.0	0.0	0.0
8100 Capital Outlay	0.0	0.0	0.0	0.0
8600 Debt Service	0.0	0.0	0.0	0.0
9000 Cost Allocation	0.0	0.0	0.0	0.0
9100 Transfers	0.0	0.0	0.0	0.0
Non-Appropriated Total:	1,612.6	1,490.6	(324.8)	1,165.8
Fund Total:	1,612.6	1,490.6	(324.8)	1,165.8
Fund: 2547-N Arizona Commerce Authority Fund				
Non-Appropriated				
0000 FTE	0.0	0.0	0.0	0.0
6000 Personal Services	3,987.8	4,413.5	0.0	4,413.5
6100 Employee Related Expenses	746.4	996.3	0.0	996.3
6200 Professional and Outside Services	2,015.1	1,963.4	(250.0)	1,713.4
6500 Travel In-State	51.8	109.4	0.0	109.4
6600 Travel Out of State	150.9	205.3	0.0	205.3
6700 Food	0.0	0.0	0.0	0.0
6800 Aid to Organizations and Individuals	0.0	0.0	0.0	0.0
7000 Other Operating Expenses	3,003.3	2,528.5	0.0	2,528.5
8000 Equipment	44.7	33.6	0.0	33.6
8100 Capital Outlay	0.0	0.0	0.0	0.0
8600 Debt Service	0.0	0.0	0.0	0.0
9000 Cost Allocation	0.0	0.0	0.0	0.0
9100 Transfers	(10,000.0)	(10,000.0)	0.0	(10,000.0)

Program Budget Unit Summary of Expenditures and Budget Request for Selected Funds

Agency:	Arizona Commerce Authority		FY 2018	FY 2019	FY 2020	FY 2020
Program:	Arizona Commerce Authority		Actual	Expd. Plan	Fund. Issue	Total Request
Fund:	2547-N	Arizona Commerce Authority Fund				
	Non-Appropriated					
		Non-Appropriated Total:	0.0	250.0	(250.0)	0.0
Fund Total:			0.0	250.0	(250.0)	0.0
Fund:	2548-N	Arizona Competes Fund				
	Non-Appropriated					
	6000	Personal Services	0.0	0.0	0.0	0.0
	6100	Employee Related Expenses	0.0	0.0	0.0	0.0
	6200	Professional and Outside Services	0.0	0.0	0.0	0.0
	6500	Travel In-State	0.0	0.0	0.0	0.0
	6600	Travel Out of State	0.0	0.0	0.0	0.0
	6700	Food	0.0	0.0	0.0	0.0
	6800	Aid to Organizations and Individuals	0.0	0.0	0.0	0.0
	7000	Other Operating Expenses	0.0	0.0	0.0	0.0
	8000	Equipment	0.0	0.0	0.0	0.0
	8100	Capital Outlay	0.0	0.0	0.0	0.0
	8600	Debt Service	0.0	0.0	0.0	0.0
	9000	Cost Allocation	0.0	0.0	0.0	0.0
	9100	Transfers	(11,500.0)	(11,500.0)	0.0	(11,500.0)
		Non-Appropriated Total:	(11,500.0)	(11,500.0)	0.0	(11,500.0)
Fund Total:			(11,500.0)	(11,500.0)	0.0	(11,500.0)
Fund:	3005-N	Application Fees Fund				
	Non-Appropriated					
	6000	Personal Services	466.6	481.5	0.0	481.5
	6100	Employee Related Expenses	94.0	101.9	0.0	101.9
	6200	Professional and Outside Services	32.6	111.5	0.0	111.5
	6500	Travel In-State	0.0	0.6	0.0	0.6
	6600	Travel Out of State	0.0	0.0	0.0	0.0

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Program Budget Unit Summary of Expenditures and Budget Request for Selected Funds

Agency:	Arizona Commerce Authority			
	FY 2018	FY 2019	FY 2020	FY 2020
	Actual	Expd. Plan	Fund. Issue	Total Request
Program: Arizona Commerce Authority				
Fund: 3005-N Application Fees Fund				
Non-Appropriated				
6700 Food	0.0	0.0	0.0	0.0
6800 Aid to Organizations and Individuals	0.0	0.0	0.0	0.0
7000 Other Operating Expenses	4.3	104.1	0.0	104.1
8000 Equipment	0.0	0.0	0.0	0.0
8100 Capital Outlay	0.0	0.0	0.0	0.0
8600 Debt Service	0.0	0.0	0.0	0.0
9000 Cost Allocation	0.0	0.0	0.0	0.0
9100 Transfers	0.0	0.0	0.0	0.0
Non-Appropriated Total:	597.5	799.6	0.0	799.6
Fund Total:	597.5	799.6	0.0	799.6
Fund: 3189-N Commerce Donations Fund				
Non-Appropriated				
6000 Personal Services	0.0	0.0	0.0	0.0
6100 Employee Related Expenses	0.0	0.0	0.0	0.0
6200 Professional and Outside Services	0.0	0.0	0.0	0.0
6500 Travel In-State	0.0	0.0	0.0	0.0
6600 Travel Out of State	0.0	0.0	0.0	0.0
6700 Food	0.0	0.0	0.0	0.0
6800 Aid to Organizations and Individuals	0.0	0.0	0.0	0.0
7000 Other Operating Expenses	55.7	66.0	0.0	66.0
8000 Equipment	0.0	0.0	0.0	0.0
8100 Capital Outlay	0.0	0.0	0.0	0.0
8600 Debt Service	0.0	0.0	0.0	0.0
9000 Cost Allocation	0.0	0.0	0.0	0.0
9100 Transfers	0.0	0.0	0.0	0.0
Non-Appropriated Total:	55.7	66.0	0.0	66.0
Fund Total:	55.7	66.0	0.0	66.0

Program Budget Unit Summary of Expenditures and Budget Request for Selected Funds

Agency:	Arizona Commerce Authority				
		FY 2018	FY 2019	FY 2020	FY 2020
		Actual	Expd. Plan	Fund. Issue	Total Request

Program:	Arizona Commerce Authority
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Fund:	9507-N Arizona Innovation Accelerator Fund
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Non-Appropriated					
6000	Personal Services	27.7	0.0	0.0	0.0
6100	Employee Related Expenses	7.9	0.0	0.0	0.0
6200	Professional and Outside Services	3.4	230.0	0.0	230.0
6500	Travel In-State	0.0	0.0	0.0	0.0
6600	Travel Out of State	0.0	0.0	0.0	0.0
6700	Food	0.0	0.0	0.0	0.0
6800	Aid to Organizations and Individuals	0.0	0.0	0.0	0.0
7000	Other Operating Expenses	155.0	125.0	0.0	125.0
8000	Equipment	0.0	0.0	0.0	0.0
8100	Capital Outlay	0.0	0.0	0.0	0.0
8600	Debt Service	0.0	0.0	0.0	0.0
9000	Cost Allocation	0.0	0.0	0.0	0.0
9100	Transfers	0.0	0.0	0.0	0.0
Non-Appropriated Total:		194.0	355.0	0.0	355.0
Fund Total:		194.0	355.0	0.0	355.0

Fund:	9971-N RevAZ Fund
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Non-Appropriated					
6000	Personal Services	0.0	173.8	0.0	173.8
6100	Employee Related Expenses	0.0	50.4	0.0	50.4
6200	Professional and Outside Services	170.9	335.0	0.0	335.0
6500	Travel In-State	0.2	29.9	0.0	29.9
6600	Travel Out of State	0.0	8.7	0.0	8.7
6700	Food	0.0	0.0	0.0	0.0
6800	Aid to Organizations and Individuals	1.8	0.0	0.0	0.0
7000	Other Operating Expenses	7.4	14.7	0.0	14.7
8000	Equipment	0.0	0.0	0.0	0.0
8100	Capital Outlay	0.0	0.0	0.0	0.0

Program Budget Unit Summary of Expenditures and Budget Request for Selected Funds

Agency:	Arizona Commerce Authority		FY 2018	FY 2019	FY 2020	FY 2020
Program:	Arizona Commerce Authority		Actual	Expd. Plan	Fund. Issue	Total Request
Fund:	9971-N	RevAZ Fund				
Non-Appropriated						
	8600	Debt Service	0.0	0.0	0.0	0.0
	9000	Cost Allocation	0.0	0.0	0.0	0.0
	9100	Transfers	0.0	0.0	0.0	0.0
	Non-Appropriated Total:		180.3	612.5	0.0	612.5
	Fund Total:		180.3	612.5	0.0	612.5
Fund:	9972-N	Mexico Trade Office				
Non-Appropriated						
	6000	Personal Services	0.0	0.0	0.0	0.0
	6100	Employee Related Expenses	0.0	0.0	0.0	0.0
	6200	Professional and Outside Services	190.1	190.0	0.0	190.0
	6500	Travel In-State	0.0	0.0	0.0	0.0
	6600	Travel Out of State	1.1	3.0	0.0	3.0
	6700	Food	0.0	0.0	0.0	0.0
	6800	Aid to Organizations and Individuals	0.0	0.0	0.0	0.0
	7000	Other Operating Expenses	111.4	107.0	0.0	107.0
	8000	Equipment	0.0	0.0	0.0	0.0
	8100	Capital Outlay	0.0	0.0	0.0	0.0
	8600	Debt Service	0.0	0.0	0.0	0.0
	9000	Cost Allocation	0.0	0.0	0.0	0.0
	9100	Transfers	(300.0)	(300.0)	0.0	(300.0)
	Non-Appropriated Total:		2.6	0.0	0.0	0.0
	Fund Total:		2.6	0.0	0.0	0.0
Program Total For Selected Funds:			16,871.8	20,439.9	(6,949.6)	13,490.3

Program Budget Unit Summary of Expenditures and Budget Request for Selected Funds

Agency:		Arizona Commerce Authority		FY 2018		FY 2019		FY 2020		FY 2020	
		Actual	Expd. Plan	Fund. Issue	Total Request						
Program:		SLI Arizona Competes Fund Deposit									
Fund:		1001-N Arizona Commerce Authority Carryover									
Non-Appropriated											
6000	Personal Services	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
6100	Employee Related Expenses	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
6200	Professional and Outside Services	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
6500	Travel In-State	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
6600	Travel Out of State	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
6700	Food	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
6800	Aid to Organizations and Individuals	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
7000	Other Operating Expenses	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
8000	Equipment	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
8100	Capital Outlay	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
8600	Debt Service	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
9000	Cost Allocation	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
9100	Transfers	0.0	250.0	0.0	250.0	0.0	250.0	0.0	250.0	0.0	250.0
Non-Appropriated Total:		0.0	250.0	0.0	250.0	0.0	250.0	0.0	250.0	0.0	250.0
Fund Total:		0.0	250.0	0.0	250.0	0.0	250.0	0.0	250.0	0.0	250.0
Fund:		2548-N Arizona Competes Fund									
Non-Appropriated											
6000	Personal Services	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
6100	Employee Related Expenses	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
6200	Professional and Outside Services	0.0	63.0	0.0	63.0	0.0	63.0	0.0	63.0	0.0	63.0
6500	Travel In-State	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
6600	Travel Out of State	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
6700	Food	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
6800	Aid to Organizations and Individuals	4,702.1	15,000.0	0.0	15,000.0	0.0	15,000.0	0.0	15,000.0	0.0	15,000.0
7000	Other Operating Expenses	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
8000	Equipment	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
8100	Capital Outlay	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0

Program Budget Unit Summary of Expenditures and Budget Request for Selected Funds

Agency:	Arizona Commerce Authority		FY 2018	FY 2019	FY 2020	FY 2020
Program:	SLI Arizona Competes Fund Deposit		Actual	Expd. Plan	Fund. Issue	Total Request
Fund:	2548-N	Arizona Competes Fund				
	Non-Appropriated					
	8600	Debt Service	0.0	0.0	0.0	0.0
	9000	Cost Allocation	0.0	0.0	0.0	0.0
	9100	Transfers	0.0	0.0	0.0	0.0
	Non-Appropriated Total:		4,702.1	15,063.0	0.0	15,063.0
	Fund Total:		4,702.1	15,063.0	0.0	15,063.0
	Program Total For Selected Funds:		4,702.1	15,313.0	0.0	15,313.0

Program Budget Unit Summary of Expenditures and Budget Request for Selected Funds

Agency:	Arizona Commerce Authority		FY 2018	FY 2019	FY 2020	FY 2020
Program:	SLI Mexico City Trade Office		Actual	Expd. Plan	Fund. Issue	Total Request
Fund:	1000-A	General Fund				
Appropriated						
	0000	FTE	0.0	0.0	0.0	0.0
	6000	Personal Services	0.0	0.0	0.0	0.0
	6100	Employee Related Expenses	0.0	0.0	0.0	0.0
	6200	Professional and Outside Services	0.0	0.0	0.0	0.0
	6500	Travel In-State	0.0	0.0	0.0	0.0
	6600	Travel Out of State	0.0	0.0	0.0	0.0
	6700	Food	0.0	0.0	0.0	0.0
	6800	Aid to Organizations and Individuals	0.0	0.0	0.0	0.0
	7000	Other Operating Expenses	0.0	0.0	0.0	0.0
	8000	Equipment	0.0	0.0	0.0	0.0
	8100	Capital Outlay	0.0	0.0	0.0	0.0
	8600	Debt Service	0.0	0.0	0.0	0.0
	9000	Cost Allocation	0.0	0.0	0.0	0.0
	9100	Transfers	0.0	0.0	0.0	0.0
	Appropriated Total:		0.0	0.0	0.0	0.0
Fund Total:			0.0	0.0	0.0	0.0
Fund:	9972-N	Mexico Trade Office				
Non-Appropriated						
	6000	Personal Services	0.0	0.0	0.0	0.0
	6100	Employee Related Expenses	0.0	0.0	0.0	0.0
	6200	Professional and Outside Services	0.0	0.0	0.0	0.0
	6500	Travel In-State	0.0	0.0	0.0	0.0
	6600	Travel Out of State	0.0	0.0	0.0	0.0
	6700	Food	0.0	0.0	0.0	0.0
	6800	Aid to Organizations and Individuals	0.0	0.0	0.0	0.0
	7000	Other Operating Expenses	0.0	0.0	0.0	0.0
	8000	Equipment	0.0	0.0	0.0	0.0
	8100	Capital Outlay	0.0	0.0	0.0	0.0

Program Budget Unit Summary of Expenditures and Budget Request for Selected Funds

Agency:	Arizona Commerce Authority		FY 2018	FY 2019	FY 2020	FY 2020
Program:	SLI Mexico City Trade Office		Actual	Expd. Plan	Fund. Issue	Total Request
Fund:	9972-N	Mexico Trade Office				
	Non-Appropriated					
	8600	Debt Service	0.0	0.0	0.0	0.0
	9000	Cost Allocation	0.0	0.0	0.0	0.0
	9100	Transfers	0.0	0.0	0.0	0.0
		Non-Appropriated Total:	0.0	0.0	0.0	0.0
		Fund Total:	0.0	0.0	0.0	0.0
		Program Total For Selected Funds:	0.0	0.0	0.0	0.0

Program Expenditure Schedule

Agency:	Arizona Commerce Authority
Program:	Arizona Commerce Authority

	FY 2018 Actual	FY 2019 Expd. Plan
FTE	0.0	0.0
Expenditure Category Total	0.0	0.0
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Personal Services	5,402.9	6,135.0
Boards and Commissions	0.0	0.0
Expenditure Category Total	5,402.9	6,135.0
Non-Appropriated		
1001-N Arizona Commerce Authority Carryover (Non-Appropriated)	174.8	192.7
2000-N Federal Grant Fund (Non-Appropriated)	746.0	873.5
2547-N Arizona Commerce Authority Fund (Non-Appropriated)	3,987.8	4,413.5
3005-N Application Fees Fund (Non-Appropriated)	466.6	481.5
9507-N Arizona Innovation Accelerator Fund (Non-Appropriated)	27.7	0.0
9971-N RevAZ Fund (Non-Appropriated)	0.0	173.8
Fund Source Total	5,402.9	6,135.0
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Employee Related Expenses	1,049.5	1,404.0
Expenditure Category Total	1,049.5	1,404.0
Non-Appropriated		
1001-N Arizona Commerce Authority Carryover (Non-Appropriated)	40.0	46.5
2000-N Federal Grant Fund (Non-Appropriated)	161.2	208.9
2547-N Arizona Commerce Authority Fund (Non-Appropriated)	746.4	996.3
3005-N Application Fees Fund (Non-Appropriated)	94.0	101.9
9507-N Arizona Innovation Accelerator Fund (Non-Appropriated)	7.9	0.0
9971-N RevAZ Fund (Non-Appropriated)	0.0	50.4
Fund Source Total	1,049.5	1,404.0
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Professional and Outside Services		3,540.9
External Prof/Outside Serv Budg And Appn	0.0	
External Investment Services	0.0	
Other External Financial Services	0.0	
Attorney General Legal Services	0.0	
External Legal Services	0.0	
External Engineer/Architect Cost - Exp	0.0	
External Engineer/Architect Cost- Cap	0.0	
Other Design	0.0	
Temporary Agency Services	0.0	
Hospital Services	0.0	
Other Medical Services	0.0	
Institutional Care	0.0	
Education And Training	13.0	
Vendor Travel	0.0	
Professional & Outside Services Excluded from Cost Alloca	0.0	
Vendor Travel - Non Reportable	0.0	
External Telecom Consulting Services	0.0	
Costs related to those in custody of the State	0.0	
Non - Confidential Specialist Fees	0.0	
Confidential Specialist Fees	0.0	
Outside Actuarial Costs	0.0	

Program Expenditure Schedule

Agency:	Arizona Commerce Authority	
Program:	Arizona Commerce Authority	
	FY 2018 Actual	FY 2019 Expd. Plan
Other Professional And Outside Services	3,104.5	
Expenditure Category Total	3,117.5	3,540.9
Non-Appropriated		
1001-N Arizona Commerce Authority Carryover (Non-Appropriated)	423.6	711.0
2000-N Federal Grant Fund (Non-Appropriated)	281.8	0.0
2547-N Arizona Commerce Authority Fund (Non-Appropriated)	2,015.1	1,963.4
3005-N Application Fees Fund (Non-Appropriated)	32.6	111.5
9507-N Arizona Innovation Accelerator Fund (Non-Appropriated)	3.4	230.0
9971-N RevAZ Fund (Non-Appropriated)	170.9	335.0
9972-N Mexico Trade Office (Non-Appropriated)	190.1	190.0
Fund Source Total	3,117.5	3,540.9
Travel In-State	81.3	142.4
Expenditure Category Total	81.3	142.4
Non-Appropriated		
1001-N Arizona Commerce Authority Carryover (Non-Appropriated)	7.5	2.5
2000-N Federal Grant Fund (Non-Appropriated)	21.8	0.0
2547-N Arizona Commerce Authority Fund (Non-Appropriated)	51.8	109.4
3005-N Application Fees Fund (Non-Appropriated)	0.0	0.6
9971-N RevAZ Fund (Non-Appropriated)	0.2	29.9
Fund Source Total	81.3	142.4
Travel Out of State	166.4	221.1
Expenditure Category Total	166.4	221.1
Non-Appropriated		
1001-N Arizona Commerce Authority Carryover (Non-Appropriated)	14.0	4.1
2000-N Federal Grant Fund (Non-Appropriated)	0.4	0.0
2547-N Arizona Commerce Authority Fund (Non-Appropriated)	150.9	205.3
9971-N RevAZ Fund (Non-Appropriated)	0.0	8.7
9972-N Mexico Trade Office (Non-Appropriated)	1.1	3.0
Fund Source Total	166.4	221.1
Food	0.0	0.0
Expenditure Category Total	0.0	0.0
Aid to Organizations and Individuals	3,030.6	5,400.0
Expenditure Category Total	3,030.6	5,400.0
Non-Appropriated		
1001-N Arizona Commerce Authority Carryover (Non-Appropriated)	73.5	0.0
1237-N Work Force Recruitment and Job Training Fund (Non-Approp)	2,955.3	5,400.0
9971-N RevAZ Fund (Non-Appropriated)	1.8	0.0
Fund Source Total	3,030.6	5,400.0
Other Operating Expenses		3,562.9
Other Operating Expenditures Budg Approp	0.0	
Other Operating Expenditures Excluded from Cost Allocati	0.0	

Program Expenditure Schedule

Agency:	Arizona Commerce Authority
Program:	Arizona Commerce Authority

	FY 2018 Actual	FY 2019 Expd. Plan
Risk Management Charges To State Agency	43.9	
Risk Management Deductible - Indemnity	0.0	
Risk Management Deductible - Legal	0.0	
Risk Management Deductible - Medical	0.0	
Risk Management Deductible - Other	0.0	
Gen Liab- Non Physical-Taxable- Self Ins	0.0	
Gross Proceeds Payments To Attorneys	0.0	
General Liability- Non-Taxable- Self Ins	0.0	
Medical Malpractice - Self-Insured	0.0	
Automobile Liability - Self Insured	0.0	
General Property Damage - Self- Insured	0.0	
Automobile Physical Damage-Self Insured	0.0	
Liability Insurance Premiums	0.0	
Property Insurance Premiums	0.0	
Workers Compensation Benefit Payments	0.0	
Self Insurance - Administrative Fees	0.0	
Self Insurance - Premiums	0.0	
Self Insurance - Claim Payments	0.0	
Self Insurance - Pharmacy Claims	0.0	
Premium Tax On Altcs	0.0	
Other Insurance-Related Charges	0.0	
Internal Service Data Processing	0.0	
Internal Service Data Proc- Pc/Lan	0.0	
External Programming-Mainframe/Legacy	0.0	
External Programming- Pc/Lan/Serv/Web	0.0	
External Data Entry	0.0	
Othr External Data Proc-Mainframe/Legacy	0.0	
Othr External Data Proc-Pc/Lan/Serv/Web	0.0	
Pmt for AFIS Development & Usage	0.0	
Internal Service Telecommunications	0.0	
External Telecom Long Distance-In-State	0.0	
External Telecom Long Distance-Out-State	0.0	
Other External Telecommunication Service	108.9	
Electricity	0.0	
Sanitation Waste Disposal	0.0	
Water	0.0	
Gas And Fuel Oil For Buildings	0.0	
Other Utilities	0.0	
Building Rent Charges To State Agencies	0.0	
Priv Lease To Own Bld Rent Chrgs To Agy	0.0	
Cert Of Part Bld Rent Chrgs To Agy	0.0	
Rental Of Land And Buildings	509.1	
Rental Of Computer Equipment	0.0	
Rental Of Other Machinery And Equipment	2.5	
Miscellaneous Rent	175.3	
Interest On Overdue Payments	0.0	
All Other Interest Payments	0.0	
Internal Acct/Budg/Financial Svcs	0.0	
Other Internal Services	0.0	
Repair And Maintenance - Buildings	0.0	
Repair And Maintenance - Vehicles	0.0	

Program Expenditure Schedule

Agency:	Arizona Commerce Authority
Program:	Arizona Commerce Authority

	FY 2018 Actual	FY 2019 Expd. Plan
Repair And Maint - Mainframe And Legacy	0.0	
Repair And Maint-Pc/Lan/Serv/Web	16.4	
Repair And Maintenance - Other Equipment	22.2	
Other Repair And Maintenance	0.0	
Software Support And Maintenance	342.3	
Uniforms	0.0	
Inmate Clothing	0.0	
Security Supplies	0.0	
Office Supplies	17.0	
Computer Supplies	0.0	
Housekeeping Supplies	0.0	
Bedding And Bath Supplies	0.0	
Drugs And Medicine Supplies	0.0	
Medical Supplies	0.0	
Dental Supplies	0.0	
Automotive And Transportation Fuels	0.0	
Automotive Lubricants And Supplies	0.0	
Rpr And Maint Supplies-Not Auto Or Build	0.0	
Repair And Maintenance Supplies-Building	0.0	
Other Operating Supplies	9.2	
Publications	0.0	
Aggregate Withheld Or Paid Commissions	0.0	
Lottery Prizes	0.0	
Lottery Distribution Costs	0.0	
Material for Further Processing	0.0	
Other Resale Supplies	0.0	
Loss On Sales Of Capital Assets	0.0	
Loss on Sales of Investments	0.0	
Employee Tuition Reimbursement-Graduate	0.0	
Employee Tuition Reimb Under-Grad/Other	0.0	
Conference Registration-Attendance Fees	114.7	
Other Education And Training Costs	0.0	
Advertising	1,607.5	
Sponsorships	0.0	
Internal Printing	0.0	
External Printing	61.8	
Photography	0.0	
Postage And Delivery	4.6	
Document shredding and Destruction Services	0.0	
Translation and Sign Language Services	0.0	
Distribution To State Universities	0.0	
Other Intrastate Distributions	0.0	
Awards	0.5	
Entertainment And Promotional Items	127.9	
Dues	159.1	
Books- Subscriptions And Publications	209.3	
Costs For Digital Image Or Microfilm	0.0	
Revolving Fund Advances	0.0	
Credit Card Fees Over Approved Limit	0.0	
Relief Bill Expenditures	0.0	
Surplus Property Distr To State Agencies	0.0	

Program Expenditure Schedule

Agency:	Arizona Commerce Authority
Program:	Arizona Commerce Authority

	FY 2018 Actual	FY 2019 Expd. Plan
Security Services	0.0	
Judgments - Damages	0.0	
ICA Payments to Claimants Confidential	0.0	
Jdgmnt-Confidential Restitution To Indiv	0.0	
Judgments - Non-Confidential Restitution	0.0	
Judgments - Punitive And Compensatory	0.0	
Pmts Made to Resolve/Disputes/Avoid Costs of Litigation	0.0	
Pmts For Contracted State Inmate Labor	0.0	
Payments To State Inmates	0.0	
Bad Debt Expense	154.8	
Interview Expense	0.0	
Employee Relocations-Nontaxable	0.0	
Employee Relocations-Taxable	0.0	
Non-Confidential Invest/Legal/Law Enf	0.0	
Conf/Sensitive Invest/Legal/Undercover	0.0	
Fingerprinting, Background Checks, Etc.	0.0	
Other Miscellaneous Operating	274.6	
Expenditure Category Total	3,961.6	3,562.9
Non-Appropriated		
1001-N Arizona Commerce Authority Carryover (Non-Appropriated)	240.4	209.4
2000-N Federal Grant Fund (Non-Appropriated)	384.1	408.2
2547-N Arizona Commerce Authority Fund (Non-Appropriated)	3,003.3	2,528.5
3005-N Application Fees Fund (Non-Appropriated)	4.3	104.1
3189-N Commerce Donations Fund (Non-Appropriated)	55.7	66.0
9507-N Arizona Innovation Accelerator Fund (Non-Appropriated)	155.0	125.0
9971-N RevAZ Fund (Non-Appropriated)	7.4	14.7
9972-N Mexico Trade Office (Non-Appropriated)	111.4	107.0
Fund Source Total	3,961.6	3,562.9
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Current Year Expenditures		33.6
Capital Equipment Budget And Approp	0.0	
Vehicles Capital Purchase	0.0	
Vehicles Capital Leases	0.0	
Furniture Capital Purchase	0.0	
Depreciable Works Of Art & Hist Treas/Coll Capital Purcha	0.0	
Non Depr Works Of Art & Hist Treas/Coll Cap Purchase	0.0	
Furniture Capital Leases	0.0	
Computer Equipment Capital Purchase	0.0	
Computer Equipment Capital Lease	0.0	
Telecommunication Equip-Capital Purchase	0.0	
Telecommunication Equip-Capital Lease	0.0	
Other Equipment Capital Purchase	0.0	
Other Equipment Capital Leases	0.0	
Purchased Or Licensed Software-Website	0.0	
Internally Generated Software-Website	0.0	
Development in Progress	0.0	
Right-Of-Way/Easement/Extraction Rights	0.0	
Oth Int Assets purchased, licensed or internally generate	0.0	
Other intangible assets acquired by capital lease	0.0	
Other Capital Asset Purchases	0.0	

Program Expenditure Schedule

Agency:	Arizona Commerce Authority
Program:	Arizona Commerce Authority

	FY 2018 Actual	FY 2019 Expd. Plan
Leasehold Improvement-Capital Purchase	0.0	
Other Capital Asset Leases	0.0	
Non-Capital Equip Budget And Approp	0.0	
Vehicles Non-Capital Purchase	0.0	
Vehicles Non-Capital Leases	0.0	
Furniture Non-Capital Purchase	1.8	
Works Of Art And Hist Treas-Non Capital	0.0	
Furniture Non-Capital Leases	0.0	
Computer Equipment Non-Capital Purchase	38.6	
Computer Equipment Non-Capital Lease	17.3	
Telecomm Equip Non-Capital Purchase	3.3	
Telecomm Equip Non-Capital Leases	0.0	
Other Equipment Non-Capital Purchase	0.4	
Weapons Non-Capital Purchase	0.0	
Other Equipment Non-Capital Lease	0.0	
Purchased Or Licensed Software/Website	0.6	
Internally Generated Software/Website	0.0	
LICENSES AND PERMITS	0.0	
Right-Of-Way/Easement/Extraction Exp	0.0	
Other Intangible Assets - Purchased, Licensed or Internall	0.0	
Noncapital Software/Web By Capital Lease	0.0	
Other Intangible Assets Acquired by Capital Lease	0.0	
Other Long Lived Tangible Assets to be Expenses	0.0	
Non-Capital Equipment Excluded from Cost Allocation	0.0	
Expenditure Category Total	62.0	33.6
Non-Appropriated		
2000-N Federal Grant Fund (Non-Appropriated)	17.3	0.0
2547-N Arizona Commerce Authority Fund (Non-Appropriated)	44.7	33.6
Fund Source Total	62.0	33.6
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Capital Outlay	0.0	0.0
Expenditure Category Total	0.0	0.0
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Debt Service	0.0	0.0
Expenditure Category Total	0.0	0.0
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Cost Allocation	0.0	0.0
Expenditure Category Total	0.0	0.0
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Transfers	0.0	0.0

Program Expenditure Schedule

Agency:	Arizona Commerce Authority
Program:	Arizona Commerce Authority

	FY 2018 Actual	FY 2019 Expd. Plan
Expenditure Category Total	0.0	0.0
Appropriated		
1000-A General Fund (Appropriated)	21,800.0	21,800.0
	21,800.0	21,800.0
Non-Appropriated		
2547-N Arizona Commerce Authority Fund (Non-Appropriated)	(10,000.0)	(10,000.0)
2548-N Arizona Competes Fund (Non-Appropriated)	(11,500.0)	(11,500.0)
9972-N Mexico Trade Office (Non-Appropriated)	(300.0)	(300.0)
	(21,800.0)	(21,800.0)
Fund Source Total	0.0	0.0

Employee Retirement Coverage

Retirement System	FTE	Personal Services	Fund#
Non-Participating	0.0	4,413.5	2547-N
Non-Participating	0.0	192.7	1001-N
Non-Participating	0.0	873.5	2000-N
Non-Participating	0.0	481.5	3005-N
Non-Participating	0.0	173.8	9971-N

Combined Regular & Elected Positions At/Above FICA Maximum of \$127,200

Total FTE	Personal Services	FTE's not eligible for Health, Dental & Life
0.0	435.0	0.0

Program Budget Unit Summary of Expenditures and Budget Request for Selected Funds

Agency:	Arizona Commerce Authority	FY 2018	FY 2019	FY 2020	FY 2020
		Actual	Expd. Plan	Fund. Issue	Total Request

Program: SLI Arizona Competes Fund Deposit

Fund: 1001-N Arizona Commerce Authority Carryover

Non-Appropriated					
6000	Personal Services	0.0	0.0	0.0	0.0
6100	Employee Related Expenses	0.0	0.0	0.0	0.0
6200	Professional and Outside Services	0.0	0.0	0.0	0.0
6500	Travel In-State	0.0	0.0	0.0	0.0
6600	Travel Out of State	0.0	0.0	0.0	0.0
6700	Food	0.0	0.0	0.0	0.0
6800	Aid to Organizations and Individuals	0.0	0.0	0.0	0.0
7000	Other Operating Expenses	0.0	0.0	0.0	0.0
8000	Equipment	0.0	0.0	0.0	0.0
8100	Capital Outlay	0.0	0.0	0.0	0.0
8600	Debt Service	0.0	0.0	0.0	0.0
9000	Cost Allocation	0.0	0.0	0.0	0.0
9100	Transfers	0.0	250.0	0.0	250.0
Non-Appropriated Total:		0.0	250.0	0.0	250.0
Fund Total:		0.0	250.0	0.0	250.0

Fund: 2548-N Arizona Competes Fund

Non-Appropriated					
6000	Personal Services	0.0	0.0	0.0	0.0
6100	Employee Related Expenses	0.0	0.0	0.0	0.0
6200	Professional and Outside Services	0.0	63.0	0.0	63.0
6500	Travel In-State	0.0	0.0	0.0	0.0
6600	Travel Out of State	0.0	0.0	0.0	0.0
6700	Food	0.0	0.0	0.0	0.0
6800	Aid to Organizations and Individuals	4,702.1	15,000.0	0.0	15,000.0
7000	Other Operating Expenses	0.0	0.0	0.0	0.0
8000	Equipment	0.0	0.0	0.0	0.0
8100	Capital Outlay	0.0	0.0	0.0	0.0

Program Budget Unit Summary of Expenditures and Budget Request for Selected Funds

Agency:	Arizona Commerce Authority			
	FY 2018 Actual	FY 2019 Expd. Plan	FY 2020 Fund. Issue	FY 2020 Total Request
Program:	SLI Arizona Competes Fund Deposit			
Fund:	2548-N Arizona Competes Fund			
	Non-Appropriated			
8600 Debt Service	0.0	0.0	0.0	0.0
9000 Cost Allocation	0.0	0.0	0.0	0.0
9100 Transfers	0.0	0.0	0.0	0.0
Non-Appropriated Total:	4,702.1	15,063.0	0.0	15,063.0
Fund Total:	4,702.1	15,063.0	0.0	15,063.0
Program Total For Selected Funds:	4,702.1	15,313.0	0.0	15,313.0

Program Expenditure Schedule

Agency:	Arizona Commerce Authority	
Program:	SLI Arizona Competes Fund Deposit	
	FY 2018 Actual	FY 2019 Expd. Plan
FTE	0.0	0.0
Expenditure Category Total	0.0	0.0
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Personal Services	0.0	0.0
Boards and Commissions	0.0	0.0
Expenditure Category Total	0.0	0.0
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Employee Related Expenses	0.0	0.0
Expenditure Category Total	0.0	0.0
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Professional and Outside Services		63.0
External Prof/Outside Serv Budg And Appn	0.0	
External Investment Services	0.0	
Other External Financial Services	0.0	
Attorney General Legal Services	0.0	
External Legal Services	0.0	
External Engineer/Architect Cost - Exp	0.0	
External Engineer/Architect Cost- Cap	0.0	
Other Design	0.0	
Temporary Agency Services	0.0	
Hospital Services	0.0	
Other Medical Services	0.0	
Institutional Care	0.0	
Education And Training	0.0	
Vendor Travel	0.0	
Professional & Outside Services Excluded from Cost Alloca	0.0	
Vendor Travel - Non Reportable	0.0	
External Telecom Consulting Services	0.0	
Costs related to those in custody of the State	0.0	
Non - Confidential Specialist Fees	0.0	
Confidential Specialist Fees	0.0	
Outside Actuarial Costs	0.0	
Other Professional And Outside Services	0.0	
Expenditure Category Total	0.0	63.0
Non-Appropriated		
2548-N Arizona Competes Fund (Non-Appropriated)	0.0	63.0
Fund Source Total	0.0	63.0
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Travel In-State	0.0	0.0
Expenditure Category Total	0.0	0.0
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Travel Out of State	0.0	0.0
Expenditure Category Total	0.0	0.0
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Food	0.0	0.0
Expenditure Category Total	0.0	0.0

Program Expenditure Schedule

Agency:	Arizona Commerce Authority	
Program:	SLI Arizona Competes Fund Deposit	
	FY 2018 Actual	FY 2019 Expd. Plan
Aid to Organizations and Individuals	4,702.1	15,000.0
Expenditure Category Total	4,702.1	15,000.0
Non-Appropriated		
2548-N Arizona Competes Fund (Non-Appropriated)	4,702.1	15,000.0
Fund Source Total	4,702.1	15,000.0
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Other Operating Expenses		0.0
Other Operating Expenditures Budg Approp	0.0	
Other Operating Expenditures Excluded from Cost Allocati	0.0	
Risk Management Charges To State Agency	0.0	
Risk Management Deductible - Indemnity	0.0	
Risk Management Deductible - Legal	0.0	
Risk Management Deductible - Medical	0.0	
Risk Management Deductible - Other	0.0	
Gen Liab- Non Physical-Taxable- Self Ins	0.0	
Gross Proceeds Payments To Attorneys	0.0	
General Liability- Non-Taxable- Self Ins	0.0	
Medical Malpractice - Self-Insured	0.0	
Automobile Liability - Self Insured	0.0	
General Property Damage - Self- Insured	0.0	
Automobile Physical Damage-Self Insured	0.0	
Liability Insurance Premiums	0.0	
Property Insurance Premiums	0.0	
Workers Compensation Benefit Payments	0.0	
Self Insurance - Administrative Fees	0.0	
Self Insurance - Premiums	0.0	
Self Insurance - Claim Payments	0.0	
Self Insurance - Pharmacy Claims	0.0	
Premium Tax On Altcs	0.0	
Other Insurance-Related Charges	0.0	
Internal Service Data Processing	0.0	
Internal Service Data Proc- Pc/Lan	0.0	
External Programming-Mainframe/Legacy	0.0	
External Programming- Pc/Lan/Serv/Web	0.0	
External Data Entry	0.0	
Othr External Data Proc-Mainframe/Legacy	0.0	
Othr External Data Proc-Pc/Lan/Serv/Web	0.0	
Pmt for AFIS Development & Usage	0.0	
Internal Service Telecommunications	0.0	
External Telecom Long Distance-In-State	0.0	
External Telecom Long Distance-Out-State	0.0	
Other External Telecommunication Service	0.0	
Electricity	0.0	
Sanitation Waste Disposal	0.0	
Water	0.0	
Gas And Fuel Oil For Buildings	0.0	
Other Utilities	0.0	
Building Rent Charges To State Agencies	0.0	
Priv Lease To Own Bld Rent Chrgs To Agy	0.0	
Cert Of Part Bld Rent Chrgs To Agy	0.0	

Program Expenditure Schedule

Agency:	Arizona Commerce Authority
Program:	SLI Arizona Competes Fund Deposit

	FY 2018 Actual	FY 2019 Expd. Plan
Rental Of Land And Buildings	0.0	
Rental Of Computer Equipment	0.0	
Rental Of Other Machinery And Equipment	0.0	
Miscellaneous Rent	0.0	
Interest On Overdue Payments	0.0	
All Other Interest Payments	0.0	
Internal Acct/Budg/Financial Svcs	0.0	
Other Internal Services	0.0	
Repair And Maintenance - Buildings	0.0	
Repair And Maintenance - Vehicles	0.0	
Repair And Maint - Mainframe And Legacy	0.0	
Repair And Maint-Pc/Lan/Serv/Web	0.0	
Repair And Maintenance - Other Equipment	0.0	
Other Repair And Maintenance	0.0	
Software Support And Maintenance	0.0	
Uniforms	0.0	
Inmate Clothing	0.0	
Security Supplies	0.0	
Office Supplies	0.0	
Computer Supplies	0.0	
Housekeeping Supplies	0.0	
Bedding And Bath Supplies	0.0	
Drugs And Medicine Supplies	0.0	
Medical Supplies	0.0	
Dental Supplies	0.0	
Automotive And Transportation Fuels	0.0	
Automotive Lubricants And Supplies	0.0	
Rpr And Maint Supplies-Not Auto Or Build	0.0	
Repair And Maintenance Supplies-Building	0.0	
Other Operating Supplies	0.0	
Publications	0.0	
Aggregate Withheld Or Paid Commissions	0.0	
Lottery Prizes	0.0	
Lottery Distribution Costs	0.0	
Material for Further Processing	0.0	
Other Resale Supplies	0.0	
Loss On Sales Of Capital Assets	0.0	
Loss on Sales of Investments	0.0	
Employee Tuition Reimbursement-Graduate	0.0	
Employee Tuition Reimb Under-Grad/Other	0.0	
Conference Registration-Attendance Fees	0.0	
Other Education And Training Costs	0.0	
Advertising	0.0	
Sponsorships	0.0	
Internal Printing	0.0	
External Printing	0.0	
Photography	0.0	
Postage And Delivery	0.0	
Document shredding and Destruction Services	0.0	
Translation and Sign Language Services	0.0	
Distribution To State Universities	0.0	

Program Expenditure Schedule

Agency:	Arizona Commerce Authority
Program:	SLI Arizona Competes Fund Deposit

	FY 2018 Actual	FY 2019 Expd. Plan
Other Intrastate Distributions	0.0	
Awards	0.0	
Entertainment And Promotional Items	0.0	
Dues	0.0	
Books- Subscriptions And Publications	0.0	
Costs For Digital Image Or Microfilm	0.0	
Revolving Fund Advances	0.0	
Credit Card Fees Over Approved Limit	0.0	
Relief Bill Expenditures	0.0	
Surplus Property Distr To State Agencies	0.0	
Security Services	0.0	
Judgments - Damages	0.0	
ICA Payments to Claimants Confidential	0.0	
Jdgmnt-Confidential Restitution To Indiv	0.0	
Judgments - Non-Confidential Restitution	0.0	
Judgments - Punitive And Compensatory	0.0	
Pmts Made to Resolve/Disputes/Avoid Costs of Litigation	0.0	
Pmts For Contracted State Inmate Labor	0.0	
Payments To State Inmates	0.0	
Bad Debt Expense	0.0	
Interview Expense	0.0	
Employee Relocations-Nontaxable	0.0	
Employee Relocations-Taxable	0.0	
Non-Confidential Invest/Legal/Law Enf	0.0	
Conf/Sensitive Invest/Legal/Undercover	0.0	
Fingerprinting, Background Checks, Etc.	0.0	
Other Miscellaneous Operating	0.0	
Expenditure Category Total	0.0	0.0

Current Year Expenditures		0.0
Capital Equipment Budget And Approp	0.0	
Vehicles Capital Purchase	0.0	
Vehicles Capital Leases	0.0	
Furniture Capital Purchase	0.0	
Depreciable Works Of Art & Hist Treas/Coll Capital Purcha	0.0	
Non Depr Works Of Art & Hist Treas/Coll Cap Purchase	0.0	
Furniture Capital Leases	0.0	
Computer Equipment Capital Purchase	0.0	
Computer Equipment Capital Lease	0.0	
Telecommunication Equip-Capital Purchase	0.0	
Telecommunication Equip-Capital Lease	0.0	
Other Equipment Capital Purchase	0.0	
Other Equipment Capital Leases	0.0	
Purchased Or Licensed Software-Website	0.0	
Internally Generated Software-Website	0.0	
Development in Progress	0.0	
Right-Of-Way/Easement/Extraction Rights	0.0	
Oth Int Assets purchased, licensed or internally generate	0.0	
Other intangible assets acquired by capital lease	0.0	
Other Capital Asset Purchases	0.0	

Program Expenditure Schedule

Agency:	Arizona Commerce Authority
Program:	SLI Arizona Competes Fund Deposit

	FY 2018 Actual	FY 2019 Expd. Plan
Leasehold Improvement-Capital Purchase	0.0	
Other Capital Asset Leases	0.0	
Non-Capital Equip Budget And Approp	0.0	
Vehicles Non-Capital Purchase	0.0	
Vehicles Non-Capital Leases	0.0	
Furniture Non-Capital Purchase	0.0	
Works Of Art And Hist Treas-Non Capital	0.0	
Furniture Non-Capital Leases	0.0	
Computer Equipment Non-Capital Purchase	0.0	
Computer Equipment Non-Capital Lease	0.0	
Telecomm Equip Non-Capital Purchase	0.0	
Telecomm Equip Non-Capital Leases	0.0	
Other Equipment Non-Capital Purchase	0.0	
Weapons Non-Capital Purchase	0.0	
Other Equipment Non-Capital Lease	0.0	
Purchased Or Licensed Software/Website	0.0	
Internally Generated Software/Website	0.0	
LICENSES AND PERMITS	0.0	
Right-Of-Way/Easement/Extraction Exp	0.0	
Other Intangible Assets - Purchased, Licensed or Internall	0.0	
Noncapital Software/Web By Capital Lease	0.0	
Other Intangible Assets Acquired by Capital Lease	0.0	
Other Long Lived Tangible Assets to be Expenses	0.0	
Non-Capital Equipment Excluded from Cost Allocation	0.0	
Expenditure Category Total	0.0	0.0
<hr/>		
Capital Outlay	0.0	0.0
Expenditure Category Total	0.0	0.0
<hr/>		
Debt Service	0.0	0.0
Expenditure Category Total	0.0	0.0
<hr/>		
Cost Allocation	0.0	0.0
Expenditure Category Total	0.0	0.0
<hr/>		
Transfers	0.0	250.0
Expenditure Category Total	0.0	250.0
<hr/>		
Non-Appropriated		
1001-N Arizona Commerce Authority Carryover (Non-Appropriated)	0.0	250.0
Fund Source Total	0.0	250.0

Program Budget Unit Summary of Expenditures and Budget Request for Selected Funds

Agency:	Arizona Commerce Authority				
	FY 2018	FY 2019	FY 2020	FY 2020	FY 2020
	Actual	Expd. Plan	Fund. Issue	Total Request	Total Request
Program: SLI Mexico City Trade Office					
Fund: 1000-A General Fund					
Appropriated					
0000 FTE	0.0	0.0	0.0	0.0	0.0
6000 Personal Services	0.0	0.0	0.0	0.0	0.0
6100 Employee Related Expenses	0.0	0.0	0.0	0.0	0.0
6200 Professional and Outside Services	0.0	0.0	0.0	0.0	0.0
6500 Travel In-State	0.0	0.0	0.0	0.0	0.0
6600 Travel Out of State	0.0	0.0	0.0	0.0	0.0
6700 Food	0.0	0.0	0.0	0.0	0.0
6800 Aid to Organizations and Individuals	0.0	0.0	0.0	0.0	0.0
7000 Other Operating Expenses	0.0	0.0	0.0	0.0	0.0
8000 Equipment	0.0	0.0	0.0	0.0	0.0
8100 Capital Outlay	0.0	0.0	0.0	0.0	0.0
8600 Debt Service	0.0	0.0	0.0	0.0	0.0
9000 Cost Allocation	0.0	0.0	0.0	0.0	0.0
9100 Transfers	0.0	0.0	0.0	0.0	0.0
Appropriated Total:	0.0	0.0	0.0	0.0	0.0
Fund Total:	0.0	0.0	0.0	0.0	0.0
Fund: 9972-N Mexico Trade Office					
Non-Appropriated					
6000 Personal Services	0.0	0.0	0.0	0.0	0.0
6100 Employee Related Expenses	0.0	0.0	0.0	0.0	0.0
6200 Professional and Outside Services	0.0	0.0	0.0	0.0	0.0
6500 Travel In-State	0.0	0.0	0.0	0.0	0.0
6600 Travel Out of State	0.0	0.0	0.0	0.0	0.0
6700 Food	0.0	0.0	0.0	0.0	0.0
6800 Aid to Organizations and Individuals	0.0	0.0	0.0	0.0	0.0
7000 Other Operating Expenses	0.0	0.0	0.0	0.0	0.0
8000 Equipment	0.0	0.0	0.0	0.0	0.0
8100 Capital Outlay	0.0	0.0	0.0	0.0	0.0

Program Budget Unit Summary of Expenditures and Budget Request for Selected Funds

Agency:	Arizona Commerce Authority			
	FY 2018	FY 2019	FY 2020	FY 2020
	Actual	Expd. Plan	Fund. Issue	Total Request
Program:	SLI Mexico City Trade Office			
Fund:	9972-N Mexico Trade Office			
	Non-Appropriated			
8600 Debt Service	0.0	0.0	0.0	0.0
9000 Cost Allocation	0.0	0.0	0.0	0.0
9100 Transfers	0.0	0.0	0.0	0.0
Non-Appropriated Total:	0.0	0.0	0.0	0.0
Fund Total:	0.0	0.0	0.0	0.0
Program Total For Selected Funds:	0.0	0.0	0.0	0.0

Program Expenditure Schedule

Agency:	Arizona Commerce Authority	
Program:	SLI Mexico City Trade Office	
	FY 2018 Actual	FY 2019 Expd. Plan
FTE	0.0	0.0
Expenditure Category Total	0.0	0.0
Appropriated		
1000-A General Fund (Appropriated)	0.0	0.0
Fund Source Total	0.0	0.0
<hr/>		
Personal Services	0.0	0.0
Boards and Commissions	0.0	0.0
Expenditure Category Total	0.0	0.0
<hr/>		
Employee Related Expenses	0.0	0.0
Expenditure Category Total	0.0	0.0
<hr/>		
Professional and Outside Services		0.0
External Prof/Outside Serv Budg And Appn	0.0	
External Investment Services	0.0	
Other External Financial Services	0.0	
Attorney General Legal Services	0.0	
External Legal Services	0.0	
External Engineer/Architect Cost - Exp	0.0	
External Engineer/Architect Cost- Cap	0.0	
Other Design	0.0	
Temporary Agency Services	0.0	
Hospital Services	0.0	
Other Medical Services	0.0	
Institutional Care	0.0	
Education And Training	0.0	
Vendor Travel	0.0	
Professional & Outside Services Excluded from Cost Alloca	0.0	
Vendor Travel - Non Reportable	0.0	
External Telecom Consulting Services	0.0	
Costs related to those in custody of the State	0.0	
Non - Confidential Specialist Fees	0.0	
Confidential Specialist Fees	0.0	
Outside Actuarial Costs	0.0	
Other Professional And Outside Services	0.0	
Expenditure Category Total	0.0	0.0
Appropriated		
1000-A General Fund (Appropriated)	0.0	0.0
Fund Source Total	0.0	0.0
<hr/>		
Travel In-State	0.0	0.0

Program Expenditure Schedule

Agency:	Arizona Commerce Authority	
Program:	SLI Mexico City Trade Office	
	FY 2018 Actual	FY 2019 Expd. Plan
Expenditure Category Total	0.0	0.0
Non-Appropriated		
9972-N Mexico Trade Office (Non-Appropriated)	0.0	0.0
Fund Source Total	0.0	0.0
<hr/>		
Travel Out of State	0.0	0.0
Expenditure Category Total	0.0	0.0
Appropriated		
1000-A General Fund (Appropriated)	0.0	0.0
Fund Source Total	0.0	0.0
<hr/>		
Food	0.0	0.0
Expenditure Category Total	0.0	0.0
<hr/>		
Aid to Organizations and Individuals	0.0	0.0
Expenditure Category Total	0.0	0.0
<hr/>		
Other Operating Expenses		0.0
Other Operating Expenditures Budg Approp	0.0	
Other Operating Expenditures Excluded from Cost Allocati	0.0	
Risk Management Charges To State Agency	0.0	
Risk Management Deductible - Indemnity	0.0	
Risk Management Deductible - Legal	0.0	
Risk Management Deductible - Medical	0.0	
Risk Management Deductible - Other	0.0	
Gen Liab- Non Physical-Taxable- Self Ins	0.0	
Gross Proceeds Payments To Attorneys	0.0	
General Liability- Non-Taxable- Self Ins	0.0	
Medical Malpractice - Self-Insured	0.0	
Automobile Liability - Self Insured	0.0	
General Property Damage - Self- Insured	0.0	
Automobile Physical Damage-Self Insured	0.0	
Liability Insurance Premiums	0.0	
Property Insurance Premiums	0.0	
Workers Compensation Benefit Payments	0.0	
Self Insurance - Administrative Fees	0.0	
Self Insurance - Premiums	0.0	
Self Insurance - Claim Payments	0.0	
Self Insurance - Pharmacy Claims	0.0	
Premium Tax On Altcs	0.0	
Other Insurance-Related Charges	0.0	
Internal Service Data Processing	0.0	
Internal Service Data Proc- Pc/Lan	0.0	
External Programming-Mainframe/Legacy	0.0	
External Programming- Pc/Lan/Serv/Web	0.0	
External Data Entry	0.0	
Othr External Data Proc-Mainframe/Legacy	0.0	
Othr External Data Proc-Pc/Lan/Serv/Web	0.0	

Program Expenditure Schedule

Agency:	Arizona Commerce Authority
Program:	SLI Mexico City Trade Office

	FY 2018 Actual	FY 2019 Expd. Plan
Pmt for AFIS Development & Usage	0.0	
Internal Service Telecommunications	0.0	
External Telecom Long Distance-In-State	0.0	
External Telecom Long Distance-Out-State	0.0	
Other External Telecommunication Service	0.0	
Electricity	0.0	
Sanitation Waste Disposal	0.0	
Water	0.0	
Gas And Fuel Oil For Buildings	0.0	
Other Utilities	0.0	
Building Rent Charges To State Agencies	0.0	
Priv Lease To Own Bld Rent Chrgs To Agy	0.0	
Cert Of Part Bld Rent Chrgs To Agy	0.0	
Rental Of Land And Buildings	0.0	
Rental Of Computer Equipment	0.0	
Rental Of Other Machinery And Equipment	0.0	
Miscellaneous Rent	0.0	
Interest On Overdue Payments	0.0	
All Other Interest Payments	0.0	
Internal Acct/Budg/Financial Svcs	0.0	
Other Internal Services	0.0	
Repair And Maintenance - Buildings	0.0	
Repair And Maintenance - Vehicles	0.0	
Repair And Maint - Mainframe And Legacy	0.0	
Repair And Maint-Pc/Lan/Serv/Web	0.0	
Repair And Maintenance - Other Equipment	0.0	
Other Repair And Maintenance	0.0	
Software Support And Maintenance	0.0	
Uniforms	0.0	
Inmate Clothing	0.0	
Security Supplies	0.0	
Office Supplies	0.0	
Computer Supplies	0.0	
Housekeeping Supplies	0.0	
Bedding And Bath Supplies	0.0	
Drugs And Medicine Supplies	0.0	
Medical Supplies	0.0	
Dental Supplies	0.0	
Automotive And Transportation Fuels	0.0	
Automotive Lubricants And Supplies	0.0	
Rpr And Maint Supplies-Not Auto Or Build	0.0	
Repair And Maintenance Supplies-Building	0.0	
Other Operating Supplies	0.0	
Publications	0.0	
Aggregate Withheld Or Paid Commissions	0.0	
Lottery Prizes	0.0	
Lottery Distribution Costs	0.0	
Material for Further Processing	0.0	
Other Resale Supplies	0.0	
Loss On Sales Of Capital Assets	0.0	
Loss on Sales of Investments	0.0	

Program Expenditure Schedule

Agency:	Arizona Commerce Authority
Program:	SLI Mexico City Trade Office

	FY 2018 Actual	FY 2019 Expd. Plan
Employee Tuition Reimbursement-Graduate	0.0	
Employee Tuition Reimb Under-Grad/Other	0.0	
Conference Registration-Attendance Fees	0.0	
Other Education And Training Costs	0.0	
Advertising	0.0	
Sponsorships	0.0	
Internal Printing	0.0	
External Printing	0.0	
Photography	0.0	
Postage And Delivery	0.0	
Document shredding and Destruction Services	0.0	
Translation and Sign Language Services	0.0	
Distribution To State Universities	0.0	
Other Intrastate Distributions	0.0	
Awards	0.0	
Entertainment And Promotional Items	0.0	
Dues	0.0	
Books- Subscriptions And Publications	0.0	
Costs For Digital Image Or Microfilm	0.0	
Revolving Fund Advances	0.0	
Credit Card Fees Over Approved Limit	0.0	
Relief Bill Expenditures	0.0	
Surplus Property Distr To State Agencies	0.0	
Security Services	0.0	
Judgments - Damages	0.0	
ICA Payments to Claimants Confidential	0.0	
Jdgmnt-Confidential Restitution To Indiv	0.0	
Judgments - Non-Confidential Restitution	0.0	
Judgments - Punitive And Compensatory	0.0	
Pmts Made to Resolve/Disputes/Avoid Costs of Litigation	0.0	
Pmts For Contracted State Inmate Labor	0.0	
Payments To State Inmates	0.0	
Bad Debt Expense	0.0	
Interview Expense	0.0	
Employee Relocations-Nontaxable	0.0	
Employee Relocations-Taxable	0.0	
Non-Confidential Invest/Legal/Law Enf	0.0	
Conf/Sensitive Invest/Legal/Undercover	0.0	
Fingerprinting, Background Checks, Etc.	0.0	
Other Miscellaneous Operating	0.0	
Expenditure Category Total	0.0	0.0
<hr/>		
Current Year Expenditures		0.0
Capital Equipment Budget And Approp	0.0	
Vehicles Capital Purchase	0.0	
Vehicles Capital Leases	0.0	
Furniture Capital Purchase	0.0	
Depreciable Works Of Art & Hist Treas/Coll Capital Purcha	0.0	
Non Depr Works Of Art & Hist Treas/Coll Cap Purchase	0.0	
Furniture Capital Leases	0.0	

Program Expenditure Schedule

Agency:	Arizona Commerce Authority		
Program:	SLI Mexico City Trade Office		
		FY 2018	FY 2019
		Actual	Expd. Plan
Computer Equipment Capital Purchase		0.0	
Computer Equipment Capital Lease		0.0	
Telecommunication Equip-Capital Purchase		0.0	
Telecommunication Equip-Capital Lease		0.0	
Other Equipment Capital Purchase		0.0	
Other Equipment Capital Leases		0.0	
Purchased Or Licensed Software-Website		0.0	
Internally Generated Software-Website		0.0	
Development in Progress		0.0	
Right-Of-Way/Easement/Extraction Rights		0.0	
Oth Int Assets purchased, licensed or internally generate		0.0	
Other intangible assets acquired by capital lease		0.0	
Other Capital Asset Purchases		0.0	
Leasehold Improvement-Capital Purchase		0.0	
Other Capital Asset Leases		0.0	
Non-Capital Equip Budget And Approp		0.0	
Vehicles Non-Capital Purchase		0.0	
Vehicles Non-Capital Leases		0.0	
Furniture Non-Capital Purchase		0.0	
Works Of Art And Hist Treas-Non Capital		0.0	
Furniture Non-Capital Leases		0.0	
Computer Equipment Non-Capital Purchase		0.0	
Computer Equipment Non-Capital Lease		0.0	
Telecomm Equip Non-Capital Purchase		0.0	
Telecomm Equip Non-Capital Leases		0.0	
Other Equipment Non-Capital Purchase		0.0	
Weapons Non-Capital Purchase		0.0	
Other Equipment Non-Capital Lease		0.0	
Purchased Or Licensed Software/Website		0.0	
Internally Generated Software/Website		0.0	
LICENSES AND PERMITS		0.0	
Right-Of-Way/Easement/Extraction Exp		0.0	
Other Intangible Assets - Purchased, Licensed or Internall		0.0	
Noncapital Software/Web By Capital Lease		0.0	
Other Intangible Assets Acquired by Capital Lease		0.0	
Other Long Lived Tangible Assets to be Expenses		0.0	
Non-Capital Equipment Excluded from Cost Allocation		0.0	
Expenditure Category Total		0.0	0.0
<hr/>			
Capital Outlay		0.0	0.0
Expenditure Category Total		0.0	0.0
<hr/>			
Debt Service		0.0	0.0
Expenditure Category Total		0.0	0.0
<hr/>			
Cost Allocation		0.0	0.0
Expenditure Category Total		0.0	0.0
<hr/>			
Transfers		0.0	0.0

Program Expenditure Schedule

Agency:	Arizona Commerce Authority
Program:	SLI Mexico City Trade Office

	<u>FY 2018 Actual</u>	<u>FY 2019 Expd. Plan</u>
Expenditure Category Total	0.0	0.0

Administrative Costs

Agency:	Arizona Commerce Authority
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Administrative Costs Summary

Common Administrative Area	FY 2020
Personal Services	6,135.0
ERE	1,403.9
All Other	1,247.9
Administrative Costs Total:	8,786.8

Administrative Cost / Total Expenditure Ratio
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	Request	Admin %
FY 2020	28,803.3	30.5%

State of Arizona Federal Funds Statement


Transmittal Statement

Commerce Authority

Governor Ducey:

This and the accompanying schedules constitute the Statement of Federal Funds for this agency for Fiscal Year 2020.

To the best of my knowledge all statements and explanations submitted are true and correct

Agency Head Signature 

Grant Name	2018 Expenditures	2019 Expenditures	2020 Expenditures
7(j) Technical Assistance	0.0	0.0	0.0
Manufacturing Extension Partnership	1,360.5	1,090.8	1,090.8
State Trade Expansion	108.4	0.0	0.0
State Trade Expansion	0.0	225.3	75.0
State Trade Expansion	143.8	174.5	0.0
WIOA Youth Activities	0.0	0.0	0.0

Listing of All Federal Funds by Grant

Agency: **CAA Commerce Authority**

Title: 7(j) Technical Assistance
AFIS Grant No: n/a **CFDA:** 59.007 **Grantor:** Small Business Administration
Periodic: One-Time **Start Date:** 9/30/2012 **End Date:** 9/29/2015
Type of Grant: Competitive Fundin **If Other, Explain:** Administrative costs are permitted to be paid using this federal money:
Fed. % or \$ Cap: 0% **Source of Match:**
AFIS fund number where the grant is maintained: n/a
Is this American Recovery and Reinvestment Act money (Stimulus)? No
Description: The purpose of the program is to provide Business Development Assistance for Small Disadvantaged Businesses. SBA performs this mission by entering into grants, cooperative agreements and contracts with qualified service providers who have the capability to provide business development assistance to eligible businesses and individuals under Sections 7(i), 7(j) and 8(a) of the Small Business Act.

Title: Manufacturing Extension Partnership
AFIS Grant No: N/A **CFDA:** 11.611 **Grantor:** National Institute of Standards and Technology
Periodic: Periodic Renewal **Start Date:** 2/21/2013 **End Date:** 6/30/2018
Type of Grant: Competitive Fundin **If Other, Explain:** Administrative costs are permitted to be paid using this federal money:
Fed. % or \$ Cap: 29.0% **Source of Match:** Arizona Commerce Authority Fund
AFIS fund number where the grant is maintained: N/A
Is this American Recovery and Reinvestment Act money (Stimulus)? No
Description: Enhance competitiveness, productivity, and technological performance in United States manufacturing. Establish, maintain, and support Manufacturing Extension Centers and services, the functions of which are to improve the competitiveness of firms by accelerating the usage of appropriate manufacturing technology by smaller U.S. based manufacturing firms, and partner with the States in developing such technical assistance programs and services for their manufacturing base.

Title: State Trade Expansion
AFIS Grant No: N/A **CFDA:** 59.061 **Grantor:** Small Business Administration
Periodic: One-Time **Start Date:** 9/30/2016 **End Date:** 9/29/2017
Type of Grant: Competitive Fundin **If Other, Explain:** Administrative costs are permitted to be paid using this federal money:
Fed. % or \$ Cap: 66% **Source of Match:** State Match
AFIS fund number where the grant is maintained: N/A
Is this American Recovery and Reinvestment Act money (Stimulus)? No
Description: Grants made to state governments to increase the number of small businesses that are exporting and increase the value of exports for those small businesses that are currently exporting.

Title: State Trade Expansion
AFIS Grant No: n/a **CFDA:** 59.061 **Grantor:** Small Business Administration
Periodic: One-Time **Start Date:** 9/29/2018 **End Date:** 9/29/2019
Type of Grant: Competitive Fundin **If Other, Explain:** Administrative costs are permitted to be paid using this federal money:
Fed. % or \$ Cap: 66% **Source of Match:** State
AFIS fund number where the grant is maintained: n/a
Is this American Recovery and Reinvestment Act money (Stimulus)? No
Description: Grants made to state governments to increase the number of small businesses that are exporting and increase the value of exports for those small businesses that are currently exporting.

Title: State Trade Expansion
AFIS Grant No: n/a **CFDA:** 59.061 **Grantor:** Small Business Administration
Periodic: One-Time **Start Date:** 9/29/2017 **End Date:** 9/29/2019
Type of Grant: Competitive Fundin **If Other, Explain:** Administrative costs are permitted to be paid using this federal money:
Fed. % or \$ Cap: 66% **Source of Match:** STATE MATCH
AFIS fund number where the grant is maintained: N/A
Is this American Recovery and Reinvestment Act money (Stimulus)? No
Description: Grants made to state governments to increase the number of small businesses that are exporting and increase the value of exports for those small businesses that are currently exporting.

Title: WIOA Youth Activities
AFIS Grant No: n/a **CFDA:** 17.259 **Grantor:** Employment Training Administration, Departm
Periodic: One-Time **Start Date:** 7/1/2015 **End Date:** 6/30/2016

Listing of All Federal Funds by Grant

Agency: CAA Commerce Authority

Type of Grant: Pass-Through Fundi **If Other, Explain:** ADES pass through to ACA **Administrative costs are permitted to be paid using this federal money:**

Fed. % or \$ Cap: 0 **Source of Match:**

AFIS fund number where the grant is maintained: n/a

Is this American Recovery and Reinvestment Act money (Stimulus)? No

Description: To help low income youth, between the ages of 14 and 24, acquire the educational and occupational skills, training, and support needed to achieve academic and employment success and successfully transition into careers and productive adulthood.

Federal Funds' Sources & Uses Summary Of All Federal Funds Grants

Agency: CAA Commerce Authority

	FY 2018 Actual	FY 2019 Estimate	FY 2020 Estimate
FTE Positions	0.0	0.0	0.0
Beginning Balance	(378.5)	(907.8)	0.0
Revenues			
New Federal Revenue	1,083.4	2,398.4	1,165.8
Pass Through Funds (From other state agencies)	0.0	0.0	0.0
Transfers and Other Funds (In)	0.0	0.0	0.0
Total Revenue	1,083.4	2,398.4	1,165.8
Expenditures			
Personal Services	746.0	873.5	873.5
Employee Related Expenses	161.2	208.8	208.8
Professional and Outside Services	281.9	0.0	0.0
Travel In-State	21.8	0.0	0.0
Travel Out-of-State	0.5	0.0	0.0
Food	0.0	0.0	0.0
Pass-Through Funds (To Other State Agencies)	0.0	0.0	0.0
Pass-Through Funds (To Non-State Agencies)	0.0	0.0	0.0
Aid to Individuals	0.0	0.0	0.0
Other Operating Expenditures	384.1	408.3	83.5
Land Acquisition and Captial Projects	0.0	0.0	0.0
Capital and Non Capital Equipment	17.2	0.0	0.0
Cost Allocation / Indirect Costs	0.0	0.0	0.0
Transfers and Refunds (Out)	0.0	0.0	0.0
Total Expenditures	1,612.7	1,490.6	1,165.8
Ending Balance	(907.8)	0.0	0.0

Sources & Uses Details of All Grants

Agency: CAA Commerce Authority

Grant Title: 7(j) Technical Assistance

AFIS Grant # : n/a

CFDA: 59.007

	FY 2018 Actual	FY 2019 Estimate	FY 2020 Estimate
FTE Positions	0.0	0.0	0.0
Beginning Balance	(52.3)	0.0	0.0
Revenues			
New Federal Revenue	52.3	0.0	0.0
Pass Through Funds (From other state agencies)	0.0	0.0	0.0
Transfers and Other Funds (In)	0.0	0.0	0.0
Total Revenue	52.3	0.0	0.0
Expenditures			
Personal Services	0.0	0.0	0.0
Employee Related Expenses	0.0	0.0	0.0
Professional and Outside Services	0.0	0.0	0.0
Travel In-State	0.0	0.0	0.0
Travel Out-of-State	0.0	0.0	0.0
Food	0.0	0.0	0.0
Pass-Through Funds (To Other State Agencies)	0.0	0.0	0.0
Pass-Through Funds (To Non-State Agencies)	0.0	0.0	0.0
Aid to Individuals	0.0	0.0	0.0
Other Operating Expenditures	0.0	0.0	0.0
Land Acquisition and Captial Projects	0.0	0.0	0.0
Capital and Non Capital Equipment	0.0	0.0	0.0
Cost Allocation / Indirect Costs	0.0	0.0	0.0
Transfers and Refunds (Out)	0.0	0.0	0.0
Total Expenditures	0.0	0.0	0.0
Ending Balance	0.0	0.0	0.0

Sources & Uses Details of All Grants

Agency: CAA Commerce Authority
 Grant Title: Manufacturing Extension Partnership
 AFIS Grant # : N/A

CFDA: 11.611

	FY 2018 Actual	FY 2019 Estimate	FY 2020 Estimate
FTE Positions	0.0	0.0	0.0
Beginning Balance	(247.0)	(845.8)	0.0
Revenues			
New Federal Revenue	761.7	1,936.6	1,090.8
Pass Through Funds (From other state agencies)	0.0	0.0	0.0
Transfers and Other Funds (In)	0.0	0.0	0.0
Total Revenue	761.7	1,936.6	1,090.8
Expenditures			
Personal Services	746.0	873.5	873.5
Employee Related Expenses	161.2	208.8	208.8
Professional and Outside Services	280.1	0.0	0.0
Travel In-State	21.8	0.0	0.0
Travel Out-of-State	0.5	0.0	0.0
Food	0.0	0.0	0.0
Pass-Through Funds (To Other State Agencies)	0.0	0.0	0.0
Pass-Through Funds (To Non-State Agencies)	0.0	0.0	0.0
Aid to Individuals	0.0	0.0	0.0
Other Operating Expenditures	133.7	8.5	8.5
Land Acquisition and Captial Projects	0.0	0.0	0.0
Capital and Non Capital Equipment	17.2	0.0	0.0
Cost Allocation / Indirect Costs	0.0	0.0	0.0
Transfers and Refunds (Out)	0.0	0.0	0.0
Total Expenditures	1,360.5	1,090.8	1,090.8
Ending Balance	(845.8)	0.0	0.0

Sources & Uses Details of All Grants

Agency: CAA Commerce Authority

Grant Title: State Trade Expansion

AFIS Grant # : N/A

CFDA: 59.061

	FY 2018 Actual	FY 2019 Estimate	FY 2020 Estimate
FTE Positions	0.0	0.0	0.0
Beginning Balance	(65.6)	0.0	0.0
Revenues			
New Federal Revenue	174.0	0.0	0.0
Pass Through Funds (From other state agencies)	0.0	0.0	0.0
Transfers and Other Funds (In)	0.0	0.0	0.0
Total Revenue	174.0	0.0	0.0
Expenditures			
Personal Services	0.0	0.0	0.0
Employee Related Expenses	0.0	0.0	0.0
Professional and Outside Services	1.8	0.0	0.0
Travel In-State	0.0	0.0	0.0
Travel Out-of-State	0.0	0.0	0.0
Food	0.0	0.0	0.0
Pass-Through Funds (To Other State Agencies)	0.0	0.0	0.0
Pass-Through Funds (To Non-State Agencies)	0.0	0.0	0.0
Aid to Individuals	0.0	0.0	0.0
Other Operating Expenditures	106.6	0.0	0.0
Land Acquisition and Captial Projects	0.0	0.0	0.0
Capital and Non Capital Equipment	0.0	0.0	0.0
Cost Allocation / Indirect Costs	0.0	0.0	0.0
Transfers and Refunds (Out)	0.0	0.0	0.0
Total Expenditures	108.4	0.0	0.0
Ending Balance	0.0	0.0	0.0

Sources & Uses Details of All Grants

Agency: CAA Commerce Authority

Grant Title: State Trade Expansion

AFIS Grant # : n/a

CFDA: 59.061

	FY 2018 Actual	FY 2019 Estimate	FY 2020 Estimate
FTE Positions	0.0	0.0	0.0
Beginning Balance	0.0	0.0	0.0
Revenues			
New Federal Revenue	0.0	225.3	75.0
Pass Through Funds (From other state agencies)	0.0	0.0	0.0
Transfers and Other Funds (In)	0.0	0.0	0.0
Total Revenue	0.0	225.3	75.0
Expenditures			
Personal Services	0.0	0.0	0.0
Employee Related Expenses	0.0	0.0	0.0
Professional and Outside Services	0.0	0.0	0.0
Travel In-State	0.0	0.0	0.0
Travel Out-of-State	0.0	0.0	0.0
Food	0.0	0.0	0.0
Pass-Through Funds (To Other State Agencies)	0.0	0.0	0.0
Pass-Through Funds (To Non-State Agencies)	0.0	0.0	0.0
Aid to Individuals	0.0	0.0	0.0
Other Operating Expenditures	0.0	225.3	75.0
Land Acquisition and Captial Projects	0.0	0.0	0.0
Capital and Non Capital Equipment	0.0	0.0	0.0
Cost Allocation / Indirect Costs	0.0	0.0	0.0
Transfers and Refunds (Out)	0.0	0.0	0.0
Total Expenditures	0.0	225.3	75.0
Ending Balance	0.0	0.0	0.0

Sources & Uses Details of All Grants

Agency: CAA Commerce Authority

Grant Title: State Trade Expansion

AFIS Grant # : n/a

CFDA: 59.061

	FY 2018 Actual	FY 2019 Estimate	FY 2020 Estimate
FTE Positions	0.0	0.0	0.0
Beginning Balance	0.0	(62.0)	0.0
Revenues			
New Federal Revenue	81.8	236.5	0.0
Pass Through Funds (From other state agencies)	0.0	0.0	0.0
Transfers and Other Funds (In)	0.0	0.0	0.0
Total Revenue	81.8	236.5	0.0
Expenditures			
Personal Services	0.0	0.0	0.0
Employee Related Expenses	0.0	0.0	0.0
Professional and Outside Services	0.0	0.0	0.0
Travel In-State	0.0	0.0	0.0
Travel Out-of-State	0.0	0.0	0.0
Food	0.0	0.0	0.0
Pass-Through Funds (To Other State Agencies)	0.0	0.0	0.0
Pass-Through Funds (To Non-State Agencies)	0.0	0.0	0.0
Aid to Individuals	0.0	0.0	0.0
Other Operating Expenditures	143.8	174.5	0.0
Land Acquisition and Captial Projects	0.0	0.0	0.0
Capital and Non Capital Equipment	0.0	0.0	0.0
Cost Allocation / Indirect Costs	0.0	0.0	0.0
Transfers and Refunds (Out)	0.0	0.0	0.0
Total Expenditures	143.8	174.5	0.0
Ending Balance	(62.0)	0.0	0.0

Sources & Uses Details of All Grants

Agency: CAA Commerce Authority

Grant Title: WIOA Youth Activities

AFIS Grant # : n/a

CFDA: 17.259

	FY 2018 Actual	FY 2019 Estimate	FY 2020 Estimate
FTE Positions	0.0	0.0	0.0
Beginning Balance	(13.6)	0.0	0.0
Revenues			
New Federal Revenue	13.6	0.0	0.0
Pass Through Funds (From other state agencies)	0.0	0.0	0.0
Transfers and Other Funds (In)	0.0	0.0	0.0
Total Revenue	13.6	0.0	0.0
Expenditures			
Personal Services	0.0	0.0	0.0
Employee Related Expenses	0.0	0.0	0.0
Professional and Outside Services	0.0	0.0	0.0
Travel In-State	0.0	0.0	0.0
Travel Out-of-State	0.0	0.0	0.0
Food	0.0	0.0	0.0
Pass-Through Funds (To Other State Agencies)	0.0	0.0	0.0
Pass-Through Funds (To Non-State Agencies)	0.0	0.0	0.0
Aid to Individuals	0.0	0.0	0.0
Other Operating Expenditures	0.0	0.0	0.0
Land Acquisition and Captial Projects	0.0	0.0	0.0
Capital and Non Capital Equipment	0.0	0.0	0.0
Cost Allocation / Indirect Costs	0.0	0.0	0.0
Transfers and Refunds (Out)	0.0	0.0	0.0
Total Expenditures	0.0	0.0	0.0
Ending Balance	0.0	0.0	0.0

Listing of Performance Measures of All Grants

Agency: CAA Commerce Authority

Title: 7(j) Technical Assistance

AFIS Grant No: n/a **CFDA:** 59.007

Grantor: Small Business Administration

Periodic: One-Time **Start Date:** 9/30/2012

End Date: 9/29/2015

Type of Grant: Competitive Fundin **If Other, Explain:**

Administrative costs are permitted to be paid using this federal money:

Fed. % or \$ Cap: 0% **Source of Match:**

AFIS fund number where the grant is maintained: n/a

Is this American Recovery and Reinvestment Act money (Stimulus)? No

Description: The purpose of the program is to provide Business Development Assistance for Small Disadvantaged Businesses. SBA performs this mission by entering into grants, cooperative agreements and contracts with qualified service providers who have the capability to provide business development assistance to eligible businesses and individuals under Sections 7(i), 7(j) and 8(a) of the Small Business Act.

Performance Measure: Reimbursement for work performed

FY 2017	FY 2018	FY 2019	FY 2020
0	52,300	0	0

Performance Measure Description:

Work performed on Grant in prior year, reimbursement received in FY2018

Listing of Performance Measures of All Grants

Agency: CAA Commerce Authority

Title: Manufacturing Extension Partnership

AFIS Grant No: N/A **CFDA:** 11.611 **Grantor:** National Institute of Standards and Technology (NIST)
Periodic: Periodic Renewal **Start Date:** 2/21/2013 **End Date:** 6/30/2018
Type of Grant: Competitive Fundin **If Other, Explain:** **Administrative costs are permitted to be paid using this federal money:**
Fed. % or \$ Cap: 29.0% **Source of Match:** Arizona Commerce Authority Fund

AFIS fund number where the grant is maintained: N/A

Is this American Recovery and Reinvestment Act money (Stimulus)? No

Description: Enhance competitiveness, productivity, and technological performance in United States manufacturing. Establish, maintain, and support Manufacturing Extension Centers and services, the functions of which are to improve the competitiveness of firms by accelerating the usage of appropriate manufacturing technology by smaller U.S. based manufacturing firms, and partner with the States in developing such technical assistance programs and services for their manufacturing base.

Performance Measure: # of Hosted multi-company workshops

FY 2017	FY 2018	FY 2019	FY 2020
6	23	6	6

Performance Measure Description:

Workshops offered topics such as Lean Inventory, Principles of Operation Management, Supply Chain, etc

Performance Measure: Client Engagements

FY 2017	FY 2018	FY 2019	FY 2020
48	156	75	75

Performance Measure Description:

Outreach to provide support to companies that manufacture goods in Arizona

Performance Measure: ExporTech Session

FY 2017	FY 2018	FY 2019	FY 2020
2	2	3	3

Performance Measure Description:

Sessions provide companies information on exporting goods to countries outside of the United States

Listing of Performance Measures of All Grants

Agency: CAA Commerce Authority

Title: State Trade Expansion

AFIS Grant No: n/a **CFDA:** 59.061
Periodic: One-Time **Start Date:** 9/30/2016

Grantor: Small Business Administration
End Date: 9/29/2017

Type of Grant: Competitive Fundin
Fed. % or \$ Cap: 66% **Source of Match:** State

If Other, Explain: Administrative costs are permitted to be paid using this federal money:

AFIS fund number where the grant is maintained: N/A

Is this American Recovery and Reinvestment Act money (Stimulus)? No

Description: Grants made to state governments to increase the number of small businesses that are exporting and increase the value of exports for those small businesses that are currently exporting.

Performance Measure: Outreach to New firms

FY 2017	FY 2018	FY 2019	FY 2020
49	31	0	0

Performance Measure Description:

Provide eligible small business concerns under Program grants which include, but are not limited to, support for small businesses to participate in a foreign trade missions or foreign market sales trips; subscriptions to services provided by the Arizona Commerce Authority; website translation; design of international marketing product or campaigns; export trade show exhibits; participation in training activities; and other non-duplicative export services - Firms new to STEP program

Performance Measure: Actual & Projected/Planned Sales

FY 2017	FY 2018	FY 2019	FY 2020
6,482,640	1,312,603	0	0

Performance Measure Description:

Collected Sales information from new firms that participated in ACA STEP program - actual and projected/planned sales figures

Performance Measure: Firm Participated in Market Expansion

FY 2017	FY 2018	FY 2019	FY 2020
80	48	0	0

Performance Measure Description:

Number of firms that ACA provided assistance working on expanding export sales

Performance Measure: Sales generated by Firms participating in market expansion

FY 2017	FY 2018	FY 2019	FY 2020
31,835,800	13,942,648	0	0

Performance Measure Description:

Actual and projected/planned sales generated by firms working in expanding their export sales that are participating in ACA STEP program.

Listing of Performance Measures of All Grants

Agency: CAA Commerce Authority

Performance Measure: New to Export Firms

FY 2017	FY 2018	FY 2019	FY 2020
0	19	10	0

Performance Measure Description:

Performance Measure: Sales- Actual

FY 2017	FY 2018	FY 2019	FY 2020
	705,390	100,000	

Performance Measure Description:

New to export firms sales due to export market expansion.

Performance Measure: market expansion firms participation

FY 2017	FY 2018	FY 2019	FY 2020
0	44	44	0

Performance Measure Description:

Firms participating and reporting export sales as a result of market expansion.

Performance Measure: Market Export Sales

FY 2017	FY 2018	FY 2019	FY 2020
0	3,832,997	0	0

Performance Measure Description:

Companies market export sales reported as a result of STEP.

Listing of Performance Measures of All Grants

Agency: CAA Commerce Authority

Performance Measure: Outreach to new firms

FY 2017	FY 2018	FY 2019	FY 2020
0	0	31	0

Performance Measure Description:

Outreach to firms new to STEP program

Performance Measure: Actual Sales

FY 2017	FY 2018	FY 2019	FY 2020
0	0	0	1,312,603

Performance Measure Description:

Collected sales information from new firms participating in STEP.

Performance Measure: Firms participating in market expansion

FY 2017	FY 2018	FY 2019	FY 2020
0	0	0	48

Performance Measure Description:

New firms working on expanding export sales

Performance Measure: Sales generated by firms participating in market expansion

FY 2017	FY 2018	FY 2019	FY 2020
0	0	0	13,942,648

Performance Measure Description:

Actual sales generated by firms expanding their export sales

Listing of Performance Measures of All Grants

Agency: CAA Commerce Authority

Title: WIOA Youth Activities

AFIS Grant No: n/a **CFDA:** 17.259

Grantor: Employment Training Administration, Department

Periodic: One-Time **Start Date:** 7/1/2015

End Date: 6/30/2016

Type of Grant: Pass-Through Fundi **If Other, Explain:** ADES pass through to ACA

Administrative costs are permitted to be paid using this federal money:

Fed. % or \$ Cap: 0 **Source of Match:**

AFIS fund number where the grant is maintained: n/a

Is this American Recovery and Reinvestment Act money (Stimulus)? No

Description: To help low income youth, between the ages of 14 and 24, acquire the educational and occupational skills, training, and support needed to achieve academic and employment success and successfully transition into careers and productive adulthood.

Performance Measure: Reimbursement for work performed

FY 2017	FY 2018	FY 2019	FY 2020
0	13,600	0	0

Performance Measure Description:

Work performed in prior year paid in FY2018.

CAA 0.0	Agency Summary
ARIZONA COMMERCE AUTHORITY	
Sandra Watson, CEO	
Director's Office (602) 845-1215	
A.R.S. § 41-1501	

Mission:

To grow and strengthen Arizona's economy and facilitate the creation of quality jobs for its citizens by supporting and attracting businesses in targeted, high-value base sectors throughout the state.

Description:

The ACA was established in 2011 as a public-private partnership whose primary objective is advancing and diversifying the state's economy, primarily through high-value job creation. The ACA serves as Arizona's state-level economic development organization, leading and coordinating economic development and marketing efforts throughout the state.

◆ **Goal 1** To attract business to Arizona and grow existing Arizona business.

Objective: 1 FY2018: Create 16,000 projected new jobs from ACA clients.
FY2019: Create 16,000 projected new jobs from ACA clients.
FY2020: Create 16,000 projected new jobs from ACA clients.

Performance Measures	FY 2018 Actual	FY 2019 Estimate	FY 2020 Estimate
Number of projected new jobs to be created over three years by ACA clients.	21,102	16,000	16,000

Explanation: Projected jobs data for three-year period provided by clients.

Objective: 2 FY2018: Attract \$1.4 billion in capital investment from ACA clients.
FY2019: Attract \$1.4 billion in capital investment from ACA clients.
FY2020: Attract \$1.4 billion in capital investment from ACA clients.

Performance Measures	FY 2018 Actual	FY 2019 Estimate	FY 2020 Estimate
Projected capital investment to be made by ACA clients over three years. In millions of USD.	2,488	1,400	1,400

Explanation: Projected investment data provided by clients.

Objective: 3 FY2018: Add 200 new pipeline opportunities to the ACA's business attraction and expansion pipeline.
FY2019: Add 200 new pipeline opportunities to the ACA's business attraction and expansion pipeline.
FY2020: Add 200 new pipeline opportunities to the ACA's business attraction and expansion pipeline.

Performance Measures	FY 2018 Actual	FY 2019 Estimate	FY 2020 Estimate
Number of new opportunities added to the ACA's business attraction and expansion pipeline.	241	200	200

Explanation: Month over month change in opportunity records.

◆ **Goal 2** To create new Arizona business.

Objective: 1 FY2018: Facilitate the creation of \$30 million in new capital formation by ACA early-stage clients.
FY2019: Facilitate the creation of \$30 million in new capital formation by ACA early-stage clients.
FY2020: Facilitate the creation of \$30 million in new capital formation by ACA early-stage clients.

Performance Measures	FY 2018 Actual	FY 2019 Estimate	FY 2020 Estimate
New capital formation by ACA early-stage clients. In millions of USD.	114	30	30

Explanation: Data provided by ACA early-stage clients.

AGENCY SUMMARY

Program: CAA 0 . 0 ARIZONA COMMERCE AUTHORITY
Director: Sandra Watson, CEO
Phone: Director's Office (602) 845-1215
Statute: A.R.S. § 41-1501

Mission:

To grow and strengthen Arizona's economy and facilitate the creation of quality jobs for its citizens by supporting and attracting businesses in targeted, high-value base sectors throughout the state.

Description:

The ACA was established in 2011 as a public-private partnership whose primary objective is advancing and diversifying the state's economy, primarily through high-value job creation. The ACA serves as Arizona's state-level economic development organization, leading and coordinating economic development and marketing efforts throughout the state.

◆ **Goal:** 1 To attract business to Arizona and grow existing Arizona business.

Objectives: 1 2018 Obj: Create 16,000 projected new jobs from ACA clients.
 2019 Obj: Create 16,000 projected new jobs from ACA clients.
 2020 Obj: Create 16,000 projected new jobs from ACA clients.

Performance Measures:

ML	Budget	Type	FY 2017 Actual	FY 2018 Estimate	FY 2018 Actual	FY 2019 Estimate	FY 2020 Estimate	
1	<input checked="" type="checkbox"/>	<input type="checkbox"/>	OC	19,473	16,000	21,102	16,000	16,000

Number of projected new jobs to be created over three years by ACA clients.

Data provided by clients on signed project certification form or in signed incentives application or contract.

Objectives: 2 2018 Obj: Attract \$1.4 billion in capital investment from ACA clients.
 2019 Obj: Attract \$1.4 billion in capital investment from ACA clients.
 2020 Obj: Attract \$1.4 billion in capital investment from ACA clients.

Performance Measures:

ML	Budget	Type	FY 2017 Actual	FY 2018 Estimate	FY 2018 Actual	FY 2019 Estimate	FY 2020 Estimate	
1	<input checked="" type="checkbox"/>	<input type="checkbox"/>	OC	2,500	1,400	2,488	1,400	1,400

Projected capital investment to be made by ACA clients over three years. In millions of USD.

Data provided by clients on signed project certification form or in signed incentives application or contract.

Objectives: 3 2018 Obj: Add 200 new pipeline opportunities to the ACA's business attraction and expansion pipeline.
 2019 Obj: Add 200 new pipeline opportunities to the ACA's business attraction and expansion pipeline.
 2020 Obj: Add 200 new pipeline opportunities to the ACA's business attraction and expansion pipeline.

Performance Measures:

ML	Budget	Type	FY 2017 Actual	FY 2018 Estimate	FY 2018 Actual	FY 2019 Estimate	FY 2020 Estimate	
1	<input checked="" type="checkbox"/>	<input type="checkbox"/>	OP	296	200	241	200	200

Number of new opportunities added to the ACA's business attraction and expansion pipeline.

Month over month change in Salesforce opportunity records.

◆ **Goal:** 2 To create new Arizona business.

Objectives: 1 2018 Obj: Facilitate the creation of \$30 million in new capital formation by ACA early-stage clients.
 2019 Obj: Facilitate the creation of \$30 million in new capital formation by ACA early-stage clients.
 2020 Obj: Facilitate the creation of \$30 million in new capital formation by ACA early-stage clients.

Performance Measures:

ML	Budget	Type	FY 2017 Actual	FY 2018 Estimate	FY 2018 Actual	FY 2019 Estimate	FY 2020 Estimate	
1	<input checked="" type="checkbox"/>	<input type="checkbox"/>	OC	n/a	30	114	30	30

New capital formation by ACA early-stage clients. In millions of USD.

Revised Performance Measure Descriptions

The following performance measures are budget related. Unlike non-budget related performance measures, agencies can't change the last published description themselves. Therefore, they've entered a revised description which should be reviewed. If appropriate, update the performance measure's description with the agency's revised description in OSPB's "centralized" AZIPS. Be sure your team leader, OSPB management and JLBC have approved of the change, since this will be published. This report checks for revisions across all agencies. Please communicate with the agency about the outcome of their request to add, change or delete performance measures and/or their descriptions.

Agency:

Program:
Subprogram:

Goal:

Objective:

Performance Measure Last Published Description & Agency's Revised Description	PM Type
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Original:
Revised:

Issue 1 Job Creation: Lead efforts to create 80,000 projected new jobs with a focus on high-wage target industries.

Description: High-wage jobs are the foundation of economic prosperity. They drive the broader economy through higher household incomes and higher discretionary spending. The ACA will continue to focus its attraction, expansion and creation activities on companies offering higher-wage jobs, specifically through the identification and targeting of five established industries (Business Services, Manufacturing, Aerospace & Defense, Bioscience & Health Care and Innovation & Technology). These industries create high-wage jobs, generate exports and encourage capital in-flows, have strong supply chains and multiplier effects, and generate tax revenues that support public services.

Solutions:

Increase business attraction and expansion activities that will achieve key goals in targeted sectors.

Focus a dedicated team on each target industry and consistently support that industry throughout the ACA.

Engage industry stakeholders to maximize awareness and delivery of the Arizona value proposition.

Implement strategies for industry growth identified by the three Arizona Zanjeros subcommittees.

Issue 2 Entrepreneurial Vitality: Facilitate the creation of \$300 million in new capital formation by ACA early-stage clients.

Description: Arizona’s long-term economic vitality relies on entrepreneurship, the creation of new businesses, and the commercialization of ideas and products. The ACA plays a leading role in Arizona’s entrepreneurial ecosystem through a variety of programs that foster growth and technology commercialization in Arizona’s early-stage companies.

Solutions:

Leverage the ACA’s entrepreneurial programs and startup data into an analytics platform for benchmarking and growing Arizona’s startup ecosystem.

Increase venture capital investments made in Arizona companies, both originating in Arizona, and from outside the state.

Launch a new public-private accelerator network to mature early stage ventures that attract follow-on venture capital.

Provide mentorship and growth services to new ventures from a network of accomplished business leaders, serial entrepreneurs, investors and technical experts.

Issue 3 Increased Exports: Expand export revenues across target industries by 25% over 2016 export revenues.

Description: Exports drive economic growth through job creation, foreign direct investment and the overall expansion of gross state product. Arizona’s superior geographic location, adjacent to some of the world’s largest economies, make it an ideal location for companies looking to export their goods and services.

The ACA will attract new target industry employers engaged in producing goods and services for export, help existing Arizona exporters expand their business and provide assistance to existing Arizona companies looking to enter into the export market.

Solutions:

Strengthen Arizona’s partnerships throughout Mexico, particularly in our neighboring state of Sonora.

Support the economic diversification and trade capacity of Arizona’s border communities through engagement of public and private experts to mobilize Arizona’s trade-facilitating assets.

Position Arizona as both a gateway and destination for international trade and investment with Mexico, Canada, Asia, and Europe.

Provide international trade and export assistance programs to increase the number of new exporters, new market exports, and global supply chain penetration.

Resource Assumptions

	FY2021 Estimate	FY2022 Estimate	FY2023 Estimate
Full-Time Equivalent Positions	0.0	0.0	0.0
General Fund	0.0	0.0	0.0
Other Appropriated Funds	0.0	0.0	0.0
Non-Appropriated Funds	0.0	0.0	0.0
Federal Funds	0.0	0.0	0.0