



# State of Arizona Budget Request

State Agency

## Arizona Commerce Authority

A.R.S. Citation:

### Appropriated Funds

|                                | FY 2018<br>Approp | FY 2019<br>Fund. Issue | FY 2019<br>Total Budget |
|--------------------------------|-------------------|------------------------|-------------------------|
| <b>Total Amount Requested:</b> | 21,800.0          | 0.0                    | 21,800.0                |
| General Fund                   | 21,800.0          | 0.0                    | 21,800.0                |
| Mexico Trade Office            | 0.0               | 0.0                    | 0.0                     |

**Governor DUCEY:**

This and the accompanying budget schedules, statements and explanatory information constitute the operating budget request for this agency for Fiscal Year 2019.

To the best of my knowledge all statements and explanations contained in the estimates submitted are true and correct.

Agency Head: **Sandra Watson**

Title: **Chief Executive Officer**

### Non-Appropriated Funds

|  | FY 2018<br>Expd. Plan | FY 2019<br>Fund. Issue | FY 2019<br>Total Budget |
|--|-----------------------|------------------------|-------------------------|
| <b>Total Amount Planned:</b>                 | 13,935.4              | (1,571.0)              | 11,903.4                |
| Arizona Commerce Authority Carryover         | 2,062.8               | (1,571.0)              | 491.8                   |
| Work Force Recruitment and Job Training Fund | 5,400.0               | 0.0                    | 5,400.0                 |
| Federal Grant Fund                           | 1,550.1               | 0.0                    | 1,550.1                 |
| Community Development Bond Fund              | 0.0                   | 0.0                    | 0.0                     |
| CEDC Local Communities Fund                  | 0.0                   | 0.0                    | 0.0                     |
| Arizona Commerce Authority Fund              | 757.1                 | 0.0                    | 296.1                   |
| Arizona Competes Fund                        | 3,500.0               | 0.0                    | 3,500.0                 |
| Application Fees Fund                        | 469.8                 | 0.0                    | 469.8                   |
| Commerce Donations Fund                      | 13.0                  | 0.0                    | 13.0                    |
| Arizona Innovation Accelerator Fund          | 153.6                 | 0.0                    | 153.6                   |
| RevAZ Fund                                   | 29.0                  | 0.0                    | 29.0                    |
| Mexico Trade Office                          | 0.0                   | 0.0                    | 0.0                     |

Sandra Watson 9/1/2017  
(signature)

Phone: **(602) 845-1229**

**Total:** 35,735.4 (1,571.0) 33,703.4

Prepared By: **Ken Burns**

Email Address: **kenb@azcommerce.com**

Date Prepared: **Friday, September 01, 2017**

## Revenue Schedule

|                |                                   |
|----------------|-----------------------------------|
| <b>Agency:</b> | <b>Arizona Commerce Authority</b> |
| <b>Fund:</b>   | <b>1000 General Fund</b>          |

| AFIS Code          | Category of Receipt and Description | FY 2017  | FY 2018  | FY 2019  |
|--------------------|-------------------------------------|----------|----------|----------|
| 4901               | OPERATING TRANSFERS IN              | 21,800.0 | 21,800.0 | 21,800.0 |
| <b>Fund Total:</b> |                                     | 21,800.0 | 21,800.0 | 21,800.0 |

## Revenue Schedule

|                |  |
|----------------|--|
| <b>Agency:</b> | <b>Arizona Commerce Authority</b>                |
| <b>Fund:</b>   | <b>1001 Arizona Commerce Authority Carryover</b> |

| AFIS Code          | Category of Receipt and Description     | FY 2017 | FY 2018 | FY 2019 |
|--------------------|---|---------|---------|---------|
| 4231               | STATE AND LOCAL GOVT GRANTS - OPERATING | 0.0     | 279.6   | 279.6   |
| 4611               | UNRESTRICTED DONATIONS                  | 131.1   | 105.9   | 105.9   |
| 4631               | TREASURERS INTEREST INCOME              | 13.6    | 11.1    | 3.7     |
| <b>Fund Total:</b> |   | 144.7   | 396.6   | 389.2   |

## Revenue Schedule

|                |  |
|----------------|--|
| <b>Agency:</b> | <b>Arizona Commerce Authority</b>                        |
| <b>Fund:</b>   | <b>1237 Work Force Recruitment and Job Training Fund</b> |

| AFIS Code          | Category of Receipt and Description | FY 2017 | FY 2018 | FY 2019 |
|--------------------|-------------------------------------|---------|---------|---------|
| 4236               | STATE AND LOCAL GOVERNMENT - OTHER  | 1,144.6 | 0.0     | 0.0     |
| 4631               | TREASURERS INTEREST INCOME          | 351.5   | 270.2   | 270.2   |
| <b>Fund Total:</b> |                                     | 1,496.1 | 270.2   | 270.2   |

## Revenue Schedule

|                |                                   |
|----------------|-----------------------------------|
| <b>Agency:</b> | <b>Arizona Commerce Authority</b> |
| <b>Fund:</b>   | <b>2000 Federal Grant Fund</b>    |

| <b>AFIS Code</b>   | <b>Category of Receipt and Description</b> | <b>FY 2017</b> | <b>FY 2018</b> | <b>FY 2019</b> |
|--------------------|--|----------------|----------------|----------------|
| 4219               | OTHER FEDERAL FINANCIAL ASSISTANCE         | 1,662.9        | 1,550.0        | 1,550.0        |
| <b>Fund Total:</b> |  | 1,662.9        | 1,550.0        | 1,550.0        |

## Revenue Schedule

|                |                                      |
|----------------|--------------------------------------|
| <b>Agency:</b> | Arizona Commerce Authority           |
| <b>Fund:</b>   | 2196 Community Development Bond Fund |

| AFIS Code          | Category of Receipt and Description | FY 2017 | FY 2018 | FY 2019 |
|--------------------|-------------------------------------|---------|---------|---------|
| 4314               | FILING FEES                         | 144.6   | 0.0     | 0.0     |
| <b>Fund Total:</b> |                                     | 144.6   | 0.0     | 0.0     |

## Revenue Schedule

|                |                                   |
|----------------|-----------------------------------|
| <b>Agency:</b> | <b>Arizona Commerce Authority</b> |
| <b>Fund:</b>   | <b>2548 Arizona Competes Fund</b> |

| AFIS Code          | Category of Receipt and Description | FY 2017 | FY 2018 | FY 2019 |
|--------------------|-------------------------------------|---------|---------|---------|
| 4631               | TREASURERS INTEREST INCOME          | 372.5   | 411.6   | 411.6   |
| 4901               | OPERATING TRANSFERS IN              | 7,253.3 | 3,500.0 | 3,500.0 |
| <b>Fund Total:</b> |                                     | 7,625.8 | 3,911.6 | 3,911.6 |

## Revenue Schedule

|                |                            |
|----------------|----------------------------|
| <b>Agency:</b> | Arizona Commerce Authority |
| <b>Fund:</b>   | 3005 Application Fees Fund |

| AFIS Code          | Category of Receipt and Description | FY 2017 | FY 2018 | FY 2019 |
|--------------------|-------------------------------------|---------|---------|---------|
| 4314               | FILING FEES                         | 821.6   | 901.4   | 901.4   |
| <b>Fund Total:</b> |                                     | 821.6   | 901.4   | 901.4   |



## Revenue Schedule

|                |                              |
|----------------|------------------------------|
| <b>Agency:</b> | Arizona Commerce Authority   |
| <b>Fund:</b>   | 3189 Commerce Donations Fund |

| AFIS Code          | Category of Receipt and Description | FY 2017 | FY 2018 | FY 2019 |
|--------------------|-------------------------------------|---------|---------|---------|
| 4611               | UNRESTRICTED DONATIONS              | 92.5    | 0.0     | 0.0     |
| <b>Fund Total:</b> |                                     | 92.5    | 0.0     | 0.0     |

## Revenue Schedule

|                |   |
|----------------|---|
| <b>Agency:</b> | <b>Arizona Commerce Authority</b>               |
| <b>Fund:</b>   | <b>9507 Arizona Innovation Accelerator Fund</b> |

| AFIS Code          | Category of Receipt and Description | FY 2017 | FY 2018 | FY 2019 |
|--------------------|-------------------------------------|---------|---------|---------|
| 4219               | OTHER FEDERAL FINANCIAL ASSISTANCE  | 82.3    | 0.0     | 0.0     |
| 4339               | OTHER FEES AND CHARGES FOR SERVICES | 52.9    | 0.0     | 0.0     |
| 4631               | TREASURERS INTEREST INCOME          | 0.0     | 141.4   | 141.4   |
| 4635               | LOAN AND OTHER INTEREST INCOME      | 585.4   | 338.3   | 338.3   |
| <b>Fund Total:</b> |                                     | 720.6   | 479.7   | 479.7   |

## Revenue Schedule

|                |                                   |
|----------------|-----------------------------------|
| <b>Agency:</b> | <b>Arizona Commerce Authority</b> |
| <b>Fund:</b>   | <b>9971 RevAZ Fund</b>            |

| AFIS Code          | Category of Receipt and Description | FY 2017 | FY 2018 | FY 2019 |
|--------------------|-------------------------------------|---------|---------|---------|
| 4339               | OTHER FEES AND CHARGES FOR SERVICES | 284.8   | 500.0   | 500.0   |
| 4699               | MISCELLANEOUS RECEIPTS              | 42.3    | 0.0     | 0.0     |
| <b>Fund Total:</b> |                                     | 327.1   | 500.0   | 500.0   |

# Revenue Schedule

**Agency:** Arizona Commerce Authority

**Fund:** 9972 Mexico Trade Office

| <b>AFIS Code</b>   | <b>Category of Receipt and Description</b> | <b>FY 2017</b> | <b>FY 2018</b> | <b>FY 2019</b> |
|--------------------|--|----------------|----------------|----------------|
| 4901               | OPERATING TRANSFERS IN                     | 0.0            | 0.0            | 0.0            |
| <b>Fund Total:</b> |  | 0.0            | 0.0            | 0.0            |

## Sources and Uses of Funds

|                |  |
|----------------|--|
| <b>Agency:</b> | <b>Arizona Commerce Authority</b>                |
| <b>Fund:</b>   | <b>1001 Arizona Commerce Authority Carryover</b> |

| <b>Cash Flow Summary</b>             | <b>Actual<br/>FY 2017</b> | <b>Estimate<br/>FY 2018</b> | <b>Estimate<br/>FY 2019</b> |
|--------------------------------------|---------------------------|-----------------------------|-----------------------------|
| Balance Forward from Prior Year      | 2,440.5                   | 1,819.3                     | 153.1                       |
| Revenue (From Revenue Schedule)      | 144.7                     | 396.6                       | 389.2                       |
| Total Available                      | 2,585.2                   | 2,215.9                     | 542.3                       |
| Total Appropriated Disbursements     | 0.0                       | 0.0                         | 0.0                         |
| Total Non-Appropriated Disbursements | 765.9                     | 2,062.8                     | 491.8                       |
| Balance Forward to Next Year         | 1,819.3                   | 153.1                       | 50.5                        |

| <b>Non-Appropriated Expenditure</b>         | <b>Actual<br/>FY 2017</b> | <b>Estimate<br/>FY 2018</b> | <b>Estimate<br/>FY 2019</b> |
|---|---------------------------|-----------------------------|-----------------------------|
| <b>Expenditure Categories</b>               |                           |                             |                             |
| Personal Services                           | 30.2                      | 167.5                       | 167.5                       |
| Employee Related Expenses                   | 18.5                      | 36.4                        | 36.4                        |
| Prof. And Outside Services                  | 0.4                       | 1,436.0                     | 186.0                       |
| Travel - In State                           | 1.9                       | 9.6                         | 9.6                         |
| Travel - Out of State                       | 4.7                       | 26.0                        | 26.0                        |
| Food  | 0.0                       | 0.0                         | 0.0                         |
| Aid to Organizations and Individuals        | 0.0                       | 0.0                         | (80.0)                      |
| Other Operating Expenses                    | 69.0                      | 271.5                       | 130.5                       |
| Equipment                                   | 6.2                       | 15.8                        | 15.8                        |
| Capital Outlay                              | 635.1                     | 100.0                       | 0.0                         |
| Debt Service                                | 0.0                       | 0.0                         | 0.0                         |
| Cost Allocation                             | 0.0                       | 0.0                         | 0.0                         |
| Transfers                                   | (0.1)                     | 0.0                         | 0.0                         |
| <b>Expenditure Categories Total:</b>        | <b>765.9</b>              | <b>2,062.8</b>              | <b>491.8</b>                |
| Cap Transfer due to Fund Balance            | 0.0                       | 0.0                         | 0.0                         |
| Prior Commitments or Obligated Expenditures | 0.0                       | 0.0                         | 0.0                         |
| Non Appropriated 27th Pay Roll              | 0.0                       | 0.0                         | 0.0                         |
| <b>Non-Appropriated Expenditure Total:</b>  | <b>765.9</b>              | <b>2,062.8</b>              | <b>491.8</b>                |
| <b>Non-Appropriated FTE:</b>                | <b>0.0</b>                | <b>0.0</b>                  | <b>0.0</b>                  |

### Fund Description

OSP:

## Sources and Uses of Funds

|                |  |
|----------------|--|
| <b>Agency:</b> | <b>Arizona Commerce Authority</b>                        |
| <b>Fund:</b>   | <b>1237 Work Force Recruitment and Job Training Fund</b> |

| <b>Cash Flow Summary</b>             | <b>Actual<br/>FY 2017</b> | <b>Estimate<br/>FY 2018</b> | <b>Estimate<br/>FY 2019</b> |
|--------------------------------------|---------------------------|-----------------------------|-----------------------------|
| Balance Forward from Prior Year      | 34,823.6                  | 32,224.3                    | 27,094.5                    |
| Revenue (From Revenue Schedule)      | 1,496.1                   | 270.2                       | 270.2                       |
| Total Available                      | 36,319.7                  | 32,494.5                    | 27,364.7                    |
| Total Appropriated Disbursements     | 0.0                       | 0.0                         | 0.0                         |
| Total Non-Appropriated Disbursements | 4,095.4                   | 5,400.0                     | 5,400.0                     |
| Balance Forward to Next Year         | 32,224.3                  | 27,094.5                    | 21,964.7                    |

| <b>Non-Appropriated Expenditure</b>         | <b>Actual<br/>FY 2017</b> | <b>Estimate<br/>FY 2018</b> | <b>Estimate<br/>FY 2019</b> |
|---|---------------------------|-----------------------------|-----------------------------|
| <b>Expenditure Categories</b>               |                           |                             |                             |
| Personal Services                           | 0.0                       | 0.0                         | 0.0                         |
| Employee Related Expenses                   | 0.0                       | 0.0                         | 0.0                         |
| Prof. And Outside Services                  | 0.0                       | 0.0                         | 0.0                         |
| Travel - In State                           | 0.0                       | 0.0                         | 0.0                         |
| Travel - Out of State                       | 0.0                       | 0.0                         | 0.0                         |
| Food  | 0.0                       | 0.0                         | 0.0                         |
| Aid to Organizations and Individuals        | 4,095.4                   | 5,400.0                     | 5,400.0                     |
| Other Operating Expenses                    | 0.0                       | 0.0                         | 0.0                         |
| Equipment                                   | 0.0                       | 0.0                         | 0.0                         |
| Capital Outlay                              | 0.0                       | 0.0                         | 0.0                         |
| Debt Service                                | 0.0                       | 0.0                         | 0.0                         |
| Cost Allocation                             | 0.0                       | 0.0                         | 0.0                         |
| Transfers                                   | 0.0                       | 0.0                         | 0.0                         |
| <b>Expenditure Categories Total:</b>        | <b>4,095.4</b>            | <b>5,400.0</b>              | <b>5,400.0</b>              |
| Cap Transfer due to Fund Balance            | 0.0                       | 0.0                         | 0.0                         |
| Prior Commitments or Obligated Expenditures | 0.0                       | 0.0                         | 0.0                         |
| Non Appropriated 27th Pay Roll              | 0.0                       | 0.0                         | 0.0                         |
| <b>Non-Appropriated Expenditure Total:</b>  | <b>4,095.4</b>            | <b>5,400.0</b>              | <b>5,400.0</b>              |
| <b>Non-Appropriated FTE:</b>                | <b>0.0</b>                | <b>0.0</b>                  | <b>0.0</b>                  |

### Fund Description

OSP:

## Sources and Uses of Funds

|                |                                   |
|----------------|-----------------------------------|
| <b>Agency:</b> | <b>Arizona Commerce Authority</b> |
| <b>Fund:</b>   | <b>2000 Federal Grant Fund</b>    |

| <b>Cash Flow Summary</b>             | <b>Actual<br/>FY 2017</b> | <b>Estimate<br/>FY 2018</b> | <b>Estimate<br/>FY 2019</b> |
|--------------------------------------|---------------------------|-----------------------------|-----------------------------|
| Balance Forward from Prior Year      | (621.4)                   | (378.6)                     | (378.7)                     |
| Revenue (From Revenue Schedule)      | 1,662.9                   | 1,550.0                     | 1,550.0                     |
| Total Available                      | 1,041.5                   | 1,171.4                     | 1,171.3                     |
| Total Appropriated Disbursements     | 0.0                       | 0.0                         | 0.0                         |
| Total Non-Appropriated Disbursements | 1,420.1                   | 1,550.1                     | 1,550.1                     |
| Balance Forward to Next Year         | (378.6)                   | (378.7)                     | (378.8)                     |

| <b>Non-Appropriated Expenditure</b>         | <b>Actual<br/>FY 2017</b> | <b>Estimate<br/>FY 2018</b> | <b>Estimate<br/>FY 2019</b> |
|---|---------------------------|-----------------------------|-----------------------------|
| <b>Expenditure Categories</b>               |                           |                             |                             |
| Personal Services                           | 668.3                     | 789.0                       | 789.0                       |
| Employee Related Expenses                   | 125.0                     | 209.6                       | 209.6                       |
| Prof. And Outside Services                  | 372.7                     | 190.2                       | 190.2                       |
| Travel - In State                           | 26.7                      | 21.3                        | 21.3                        |
| Travel - Out of State                       | 16.9                      | 13.3                        | 13.3                        |
| Food  | 0.0                       | 0.0                         | 0.0                         |
| Aid to Organizations and Individuals        | 0.0                       | 0.0                         | 0.0                         |
| Other Operating Expenses                    | 195.2                     | 318.3                       | 318.3                       |
| Equipment                                   | 15.3                      | 8.4                         | 8.4                         |
| Capital Outlay                              | 0.0                       | 0.0                         | 0.0                         |
| Debt Service                                | 0.0                       | 0.0                         | 0.0                         |
| Cost Allocation                             | 0.0                       | 0.0                         | 0.0                         |
| Transfers                                   | 0.0                       | 0.0                         | 0.0                         |
| <b>Expenditure Categories Total:</b>        | <b>1,420.1</b>            | <b>1,550.1</b>              | <b>1,550.1</b>              |
| Cap Transfer due to Fund Balance            | 0.0                       | 0.0                         | 0.0                         |
| Prior Commitments or Obligated Expenditures | 0.0                       | 0.0                         | 0.0                         |
| Non Appropriated 27th Pay Roll              | 0.0                       | 0.0                         | 0.0                         |
| <b>Non-Appropriated Expenditure Total:</b>  | <b>1,420.1</b>            | <b>1,550.1</b>              | <b>1,550.1</b>              |
| <b>Non-Appropriated FTE:</b>                | <b>0.0</b>                | <b>0.0</b>                  | <b>0.0</b>                  |

### Fund Description

OSP:

## Sources and Uses of Funds

|                |   |
|----------------|---|
| <b>Agency:</b> | <b>Arizona Commerce Authority</b>           |
| <b>Fund:</b>   | <b>2196 Community Development Bond Fund</b> |

| <b>Cash Flow Summary</b>             | <b>Actual<br/>FY 2017</b> | <b>Estimate<br/>FY 2018</b> | <b>Estimate<br/>FY 2019</b> |
|--------------------------------------|---------------------------|-----------------------------|-----------------------------|
| Balance Forward from Prior Year      | 241.8                     | 0.0                         | 0.0                         |
| Revenue (From Revenue Schedule)      | 144.6                     | 0.0                         | 0.0                         |
| Total Available                      | 386.4                     | 0.0                         | 0.0                         |
| Total Appropriated Disbursements     | 0.0                       | 0.0                         | 0.0                         |
| Total Non-Appropriated Disbursements | 386.4                     | 0.0                         | 0.0                         |
| Balance Forward to Next Year         | 0.0                       | 0.0                         | 0.0                         |

| <b>Non-Appropriated Expenditure</b>         | <b>Actual<br/>FY 2017</b> | <b>Estimate<br/>FY 2018</b> | <b>Estimate<br/>FY 2019</b> |
|---|---------------------------|-----------------------------|-----------------------------|
| <b>Expenditure Categories</b>               |                           |                             |                             |
| Personal Services                           | 0.0                       | 0.0                         | 0.0                         |
| Employee Related Expenses                   | 0.0                       | 0.0                         | 0.0                         |
| Prof. And Outside Services                  | 0.0                       | 0.0                         | 0.0                         |
| Travel - In State                           | 0.0                       | 0.0                         | 0.0                         |
| Travel - Out of State                       | 0.0                       | 0.0                         | 0.0                         |
| Food  | 0.0                       | 0.0                         | 0.0                         |
| Aid to Organizations and Individuals        | 0.0                       | 0.0                         | 0.0                         |
| Other Operating Expenses                    | 0.0                       | 0.0                         | 0.0                         |
| Equipment                                   | 0.0                       | 0.0                         | 0.0                         |
| Capital Outlay                              | 0.0                       | 0.0                         | 0.0                         |
| Debt Service                                | 0.0                       | 0.0                         | 0.0                         |
| Cost Allocation                             | 0.0                       | 0.0                         | 0.0                         |
| Transfers                                   | 386.4                     | 0.0                         | 0.0                         |
| <b>Expenditure Categories Total:</b>        | <b>386.4</b>              | <b>0.0</b>                  | <b>0.0</b>                  |
| Cap Transfer due to Fund Balance            | 0.0                       | 0.0                         | 0.0                         |
| Prior Commitments or Obligated Expenditures | 0.0                       | 0.0                         | 0.0                         |
| Non Appropriated 27th Pay Roll              | 0.0                       | 0.0                         | 0.0                         |
| <b>Non-Appropriated Expenditure Total:</b>  | <b>386.4</b>              | <b>0.0</b>                  | <b>0.0</b>                  |
| <b>Non-Appropriated FTE:</b>                | <b>0.0</b>                | <b>0.0</b>                  | <b>0.0</b>                  |

### Fund Description

OSP:



## Sources and Uses of Funds

|                |                                  |
|----------------|----------------------------------|
| <b>Agency:</b> | Arizona Commerce Authority       |
| <b>Fund:</b>   | 2498 CEDC Local Communities Fund |

| <b>Cash Flow Summary</b>             | Actual<br>FY 2017 | Estimate<br>FY 2018 | Estimate<br>FY 2019 |
|--------------------------------------|-------------------|---------------------|---------------------|
| Balance Forward from Prior Year      | 0.1               | 0.0                 | 0.0                 |
| Total Available                      | 0.1               | 0.0                 | 0.0                 |
| Total Appropriated Disbursements     | 0.0               | 0.0                 | 0.0                 |
| Total Non-Appropriated Disbursements | 0.1               | 0.0                 | 0.0                 |
| Balance Forward to Next Year         | 0.0               | 0.0                 | 0.0                 |

| <b>Non-Appropriated Expenditure</b>         | Actual<br>FY 2017 | Estimate<br>FY 2018 | Estimate<br>FY 2019 |
|---|-------------------|---------------------|---------------------|
| <b>Expenditure Categories</b>               |                   |                     |                     |
| Personal Services                           | 0.0               | 0.0                 | 0.0                 |
| Employee Related Expenses                   | 0.0               | 0.0                 | 0.0                 |
| Prof. And Outside Services                  | 0.0               | 0.0                 | 0.0                 |
| Travel - In State                           | 0.0               | 0.0                 | 0.0                 |
| Travel - Out of State                       | 0.0               | 0.0                 | 0.0                 |
| Food  | 0.0               | 0.0                 | 0.0                 |
| Aid to Organizations and Individuals        | 0.0               | 0.0                 | 0.0                 |
| Other Operating Expenses                    | 0.0               | 0.0                 | 0.0                 |
| Equipment                                   | 0.0               | 0.0                 | 0.0                 |
| Capital Outlay                              | 0.0               | 0.0                 | 0.0                 |
| Debt Service                                | 0.0               | 0.0                 | 0.0                 |
| Cost Allocation                             | 0.0               | 0.0                 | 0.0                 |
| Transfers                                   | 0.1               | 0.0                 | 0.0                 |
| <b>Expenditure Categories Total:</b>        | 0.1               | 0.0                 | 0.0                 |
| Cap Transfer due to Fund Balance            | 0.0               | 0.0                 | 0.0                 |
| Prior Commitments or Obligated Expenditures | 0.0               | 0.0                 | 0.0                 |
| Non Appropriated 27th Pay Roll              | 0.0               | 0.0                 | 0.0                 |
| <b>Non-Appropriated Expenditure Total:</b>  | 0.1               | 0.0                 | 0.0                 |
| <b>Non-Appropriated FTE:</b>                | 0.0               | 0.0                 | 0.0                 |

### Fund Description

OSP:

## Sources and Uses of Funds

|                |                                      |
|----------------|--------------------------------------|
| <b>Agency:</b> | Arizona Commerce Authority           |
| <b>Fund:</b>   | 2547 Arizona Commerce Authority Fund |

| <b>Cash Flow Summary</b>             | Actual<br>FY 2017 | Estimate<br>FY 2018 | Estimate<br>FY 2019 |
|--------------------------------------|-------------------|---------------------|---------------------|
| Balance Forward from Prior Year      | 1,244.0           | 1,523.7             | 766.6               |
| Total Available                      | 1,244.0           | 1,523.7             | 766.6               |
| Total Appropriated Disbursements     | 0.0               | 0.0                 | 0.0                 |
| Total Non-Appropriated Disbursements | (279.7)           | 757.1               | 296.1               |
| Balance Forward to Next Year         | 1,523.7           | 766.6               | 470.5               |

| <b>Non-Appropriated Expenditure</b>         | Actual<br>FY 2017 | Estimate<br>FY 2018 | Estimate<br>FY 2019 |
|---|-------------------|---------------------|---------------------|
| <b>Expenditure Categories</b>               |                   |                     |                     |
| Personal Services                           | 4,538.9           | 4,407.7             | 4,407.7             |
| Employee Related Expenses                   | 841.7             | 1,038.2             | 1,038.2             |
| Prof. And Outside Services                  | 1,714.9           | 2,083.8             | 1,622.8             |
| Travel - In State                           | 38.6              | 102.8               | 102.8               |
| Travel - Out of State                       | 101.5             | 183.3               | 183.3               |
| Food  | 0.0               | 0.0                 | 0.0                 |
| Aid to Organizations and Individuals        | 123.6             | 80.0                | 80.0                |
| Other Operating Expenses                    | 2,301.8           | 2,830.6             | 2,830.6             |
| Equipment                                   | 59.3              | 30.7                | 30.7                |
| Capital Outlay                              | 0.0               | 0.0                 | 0.0                 |
| Debt Service                                | 0.0               | 0.0                 | 0.0                 |
| Cost Allocation                             | 0.0               | 0.0                 | 0.0                 |
| Transfers                                   | (10,000.0)        | (10,000.0)          | (10,000.0)          |
| <b>Expenditure Categories Total:</b>        | (279.7)           | 757.1               | 296.1               |
| Cap Transfer due to Fund Balance            | 0.0               | 0.0                 | 0.0                 |
| Prior Commitments or Obligated Expenditures | 0.0               | 0.0                 | 0.0                 |
| Non Appropriated 27th Pay Roll              | 0.0               | 0.0                 | 0.0                 |
| <b>Non-Appropriated Expenditure Total:</b>  | (279.7)           | 757.1               | 296.1               |
| <b>Non-Appropriated FTE:</b>                | 0.0               | 0.0                 | 0.0                 |

### Fund Description

OSP:

## Sources and Uses of Funds

|                |                                   |
|----------------|-----------------------------------|
| <b>Agency:</b> | <b>Arizona Commerce Authority</b> |
| <b>Fund:</b>   | <b>2548 Arizona Competes Fund</b> |

| <b>Cash Flow Summary</b>             | <b>Actual<br/>FY 2017</b> | <b>Estimate<br/>FY 2018</b> | <b>Estimate<br/>FY 2019</b> |
|--------------------------------------|---------------------------|-----------------------------|-----------------------------|
| Balance Forward from Prior Year      | 26,982.5                  | 37,512.3                    | 37,923.9                    |
| Revenue (From Revenue Schedule)      | 7,625.8                   | 3,911.6                     | 3,911.6                     |
| Total Available                      | 34,608.3                  | 41,423.9                    | 41,835.5                    |
| Total Appropriated Disbursements     | 0.0                       | 0.0                         | 0.0                         |
| Total Non-Appropriated Disbursements | (2,904.0)                 | 3,500.0                     | 3,500.0                     |
| Balance Forward to Next Year         | 37,512.3                  | 37,923.9                    | 38,335.5                    |

| <b>Non-Appropriated Expenditure</b>         | <b>Actual<br/>FY 2017</b> | <b>Estimate<br/>FY 2018</b> | <b>Estimate<br/>FY 2019</b> |
|---|---------------------------|-----------------------------|-----------------------------|
| <b>Expenditure Categories</b>               |                           |                             |                             |
| Personal Services                           | 0.0                       | 0.0                         | 0.0                         |
| Employee Related Expenses                   | 0.0                       | 0.0                         | 0.0                         |
| Prof. And Outside Services                  | 0.0                       | 0.0                         | 0.0                         |
| Travel - In State                           | 0.0                       | 0.0                         | 0.0                         |
| Travel - Out of State                       | 0.0                       | 0.0                         | 0.0                         |
| Food  | 0.0                       | 0.0                         | 0.0                         |
| Aid to Organizations and Individuals        | 8,596.0                   | 15,000.0                    | 15,000.0                    |
| Other Operating Expenses                    | 0.0                       | 0.0                         | 0.0                         |
| Equipment                                   | 0.0                       | 0.0                         | 0.0                         |
| Capital Outlay                              | 0.0                       | 0.0                         | 0.0                         |
| Debt Service                                | 0.0                       | 0.0                         | 0.0                         |
| Cost Allocation                             | 0.0                       | 0.0                         | 0.0                         |
| Transfers                                   | (11,500.0)                | (11,500.0)                  | (11,500.0)                  |
| <b>Expenditure Categories Total:</b>        | <b>(2,904.0)</b>          | <b>3,500.0</b>              | <b>3,500.0</b>              |
| Cap Transfer due to Fund Balance            | 0.0                       | 0.0                         | 0.0                         |
| Prior Commitments or Obligated Expenditures | 0.0                       | 0.0                         | 0.0                         |
| Non Appropriated 27th Pay Roll              | 0.0                       | 0.0                         | 0.0                         |
| <b>Non-Appropriated Expenditure Total:</b>  | <b>(2,904.0)</b>          | <b>3,500.0</b>              | <b>3,500.0</b>              |
| <b>Non-Appropriated FTE:</b>                | <b>0.0</b>                | <b>0.0</b>                  | <b>0.0</b>                  |

**Fund Description**

OSP:

## Sources and Uses of Funds

|                |                                   |
|----------------|-----------------------------------|
| <b>Agency:</b> | <b>Arizona Commerce Authority</b> |
| <b>Fund:</b>   | <b>3005 Application Fees Fund</b> |

| <b>Cash Flow Summary</b>             | <b>Actual<br/>FY 2017</b> | <b>Estimate<br/>FY 2018</b> | <b>Estimate<br/>FY 2019</b> |
|--------------------------------------|---------------------------|-----------------------------|-----------------------------|
| Balance Forward from Prior Year      | 1,045.3                   | 2,253.3                     | 2,684.9                     |
| Revenue (From Revenue Schedule)      | 821.6                     | 901.4                       | 901.4                       |
| Total Available                      | 1,866.9                   | 3,154.7                     | 3,586.3                     |
| Total Appropriated Disbursements     | 0.0                       | 0.0                         | 0.0                         |
| Total Non-Appropriated Disbursements | (386.4)                   | 469.8                       | 469.8                       |
| Balance Forward to Next Year         | 2,253.3                   | 2,684.9                     | 3,116.5                     |

| <b>Non-Appropriated Expenditure</b>         | <b>Actual<br/>FY 2017</b> | <b>Estimate<br/>FY 2018</b> | <b>Estimate<br/>FY 2019</b> |
|---|---------------------------|-----------------------------|-----------------------------|
| <b>Expenditure Categories</b>               |                           |                             |                             |
| Personal Services                           | 0.0                       | 467.5                       | 467.5                       |
| Employee Related Expenses                   | 0.0                       | 0.0                         | 0.0                         |
| Prof. And Outside Services                  | 0.0                       | 0.0                         | 0.0                         |
| Travel - In State                           | 0.0                       | 0.0                         | 0.0                         |
| Travel - Out of State                       | 0.0                       | 0.0                         | 0.0                         |
| Food  | 0.0                       | 0.0                         | 0.0                         |
| Aid to Organizations and Individuals        | 0.0                       | 0.0                         | 0.0                         |
| Other Operating Expenses                    | 0.0                       | 2.3                         | 2.3                         |
| Equipment                                   | 0.0                       | 0.0                         | 0.0                         |
| Capital Outlay                              | 0.0                       | 0.0                         | 0.0                         |
| Debt Service                                | 0.0                       | 0.0                         | 0.0                         |
| Cost Allocation                             | 0.0                       | 0.0                         | 0.0                         |
| Transfers                                   | (386.4)                   | 0.0                         | 0.0                         |
| <b>Expenditure Categories Total:</b>        | <b>(386.4)</b>            | <b>469.8</b>                | <b>469.8</b>                |
| Cap Transfer due to Fund Balance            | 0.0                       | 0.0                         | 0.0                         |
| Prior Commitments or Obligated Expenditures | 0.0                       | 0.0                         | 0.0                         |
| Non Appropriated 27th Pay Roll              | 0.0                       | 0.0                         | 0.0                         |
| <b>Non-Appropriated Expenditure Total:</b>  | <b>(386.4)</b>            | <b>469.8</b>                | <b>469.8</b>                |
| <b>Non-Appropriated FTE:</b>                | <b>0.0</b>                | <b>0.0</b>                  | <b>0.0</b>                  |

**Fund Description**

OSP:

## Sources and Uses of Funds

|                |                                     |
|----------------|-------------------------------------|
| <b>Agency:</b> | <b>Arizona Commerce Authority</b>   |
| <b>Fund:</b>   | <b>3189 Commerce Donations Fund</b> |

| <b>Cash Flow Summary</b>             | <b>Actual<br/>FY 2017</b> | <b>Estimate<br/>FY 2018</b> | <b>Estimate<br/>FY 2019</b> |
|--------------------------------------|---------------------------|-----------------------------|-----------------------------|
| Balance Forward from Prior Year      | 178.8                     | 98.1                        | 85.1                        |
| Revenue (From Revenue Schedule)      | 92.5                      | 0.0                         | 0.0                         |
| Total Available                      | 271.3                     | 98.1                        | 85.1                        |
| Total Appropriated Disbursements     | 0.0                       | 0.0                         | 0.0                         |
| Total Non-Appropriated Disbursements | 173.2                     | 13.0                        | 13.0                        |
| Balance Forward to Next Year         | 98.1                      | 85.1                        | 72.1                        |

| <b>Non-Appropriated Expenditure</b>         | <b>Actual<br/>FY 2017</b> | <b>Estimate<br/>FY 2018</b> | <b>Estimate<br/>FY 2019</b> |
|---|---------------------------|-----------------------------|-----------------------------|
| <b>Expenditure Categories</b>               |                           |                             |                             |
| Personal Services                           | 137.5                     | 0.0                         | 0.0                         |
| Employee Related Expenses                   | 0.0                       | 0.0                         | 0.0                         |
| Prof. And Outside Services                  | 25.0                      | 0.0                         | 0.0                         |
| Travel - In State                           | 0.0                       | 0.0                         | 0.0                         |
| Travel - Out of State                       | 0.0                       | 0.0                         | 0.0                         |
| Food  | 0.0                       | 0.0                         | 0.0                         |
| Aid to Organizations and Individuals        | 0.0                       | 0.0                         | 0.0                         |
| Other Operating Expenses                    | 10.7                      | 13.0                        | 13.0                        |
| Equipment                                   | 0.0                       | 0.0                         | 0.0                         |
| Capital Outlay                              | 0.0                       | 0.0                         | 0.0                         |
| Debt Service                                | 0.0                       | 0.0                         | 0.0                         |
| Cost Allocation                             | 0.0                       | 0.0                         | 0.0                         |
| Transfers                                   | 0.0                       | 0.0                         | 0.0                         |
| <b>Expenditure Categories Total:</b>        | <b>173.2</b>              | <b>13.0</b>                 | <b>13.0</b>                 |
| Cap Transfer due to Fund Balance            | 0.0                       | 0.0                         | 0.0                         |
| Prior Commitments or Obligated Expenditures | 0.0                       | 0.0                         | 0.0                         |
| Non Appropriated 27th Pay Roll              | 0.0                       | 0.0                         | 0.0                         |
| <b>Non-Appropriated Expenditure Total:</b>  | <b>173.2</b>              | <b>13.0</b>                 | <b>13.0</b>                 |
| <b>Non-Appropriated FTE:</b>                | <b>0.0</b>                | <b>0.0</b>                  | <b>0.0</b>                  |

### Fund Description

OSP:

## Sources and Uses of Funds

|                |   |
|----------------|---|
| <b>Agency:</b> | <b>Arizona Commerce Authority</b>               |
| <b>Fund:</b>   | <b>9507 Arizona Innovation Accelerator Fund</b> |

| <b>Cash Flow Summary</b>             | <b>Actual<br/>FY 2017</b> | <b>Estimate<br/>FY 2018</b> | <b>Estimate<br/>FY 2019</b> |
|--------------------------------------|---------------------------|-----------------------------|-----------------------------|
| Balance Forward from Prior Year      | 17,711.7                  | 18,305.1                    | 18,631.2                    |
| Revenue (From Revenue Schedule)      | 720.6                     | 479.7                       | 479.7                       |
| Total Available                      | 18,432.3                  | 18,784.8                    | 19,110.9                    |
| Total Appropriated Disbursements     | 0.0                       | 0.0                         | 0.0                         |
| Total Non-Appropriated Disbursements | 127.2                     | 153.6                       | 153.6                       |
| Balance Forward to Next Year         | 18,305.1                  | 18,631.2                    | 18,957.3                    |

| <b>Non-Appropriated Expenditure</b>         | <b>Actual<br/>FY 2017</b> | <b>Estimate<br/>FY 2018</b> | <b>Estimate<br/>FY 2019</b> |
|---|---------------------------|-----------------------------|-----------------------------|
| <b>Expenditure Categories</b>               |                           |                             |                             |
| Personal Services                           | 90.2                      | 80.0                        | 80.0                        |
| Employee Related Expenses                   | 24.5                      | 25.0                        | 25.0                        |
| Prof. And Outside Services                  | 16.3                      | 42.5                        | 42.5                        |
| Travel - In State                           | 0.0                       | 0.6                         | 0.6                         |
| Travel - Out of State                       | 0.0                       | 1.7                         | 1.7                         |
| Food  | 0.0                       | 0.0                         | 0.0                         |
| Aid to Organizations and Individuals        | 0.0                       | 0.0                         | 0.0                         |
| Other Operating Expenses                    | (3.8)                     | 3.8                         | 3.8                         |
| Equipment                                   | 0.0                       | 0.0                         | 0.0                         |
| Capital Outlay                              | 0.0                       | 0.0                         | 0.0                         |
| Debt Service                                | 0.0                       | 0.0                         | 0.0                         |
| Cost Allocation                             | 0.0                       | 0.0                         | 0.0                         |
| Transfers                                   | 0.0                       | 0.0                         | 0.0                         |
| <b>Expenditure Categories Total:</b>        | <b>127.2</b>              | <b>153.6</b>                | <b>153.6</b>                |
| Cap Transfer due to Fund Balance            | 0.0                       | 0.0                         | 0.0                         |
| Prior Commitments or Obligated Expenditures | 0.0                       | 0.0                         | 0.0                         |
| Non Appropriated 27th Pay Roll              | 0.0                       | 0.0                         | 0.0                         |
| <b>Non-Appropriated Expenditure Total:</b>  | <b>127.2</b>              | <b>153.6</b>                | <b>153.6</b>                |
| <b>Non-Appropriated FTE:</b>                | <b>0.0</b>                | <b>0.0</b>                  | <b>0.0</b>                  |

### Fund Description

OSP:

## Sources and Uses of Funds

|                |                                   |
|----------------|-----------------------------------|
| <b>Agency:</b> | <b>Arizona Commerce Authority</b> |
| <b>Fund:</b>   | <b>9971 RevAZ Fund</b>            |

| <b>Cash Flow Summary</b>             | <b>Actual<br/>FY 2017</b> | <b>Estimate<br/>FY 2018</b> | <b>Estimate<br/>FY 2019</b> |
|--------------------------------------|---------------------------|-----------------------------|-----------------------------|
| Balance Forward from Prior Year      | 0.0                       | 234.6                       | 705.6                       |
| Revenue (From Revenue Schedule)      | 327.1                     | 500.0                       | 500.0                       |
| Total Available                      | 327.1                     | 734.6                       | 1,205.6                     |
| Total Appropriated Disbursements     | 0.0                       | 0.0                         | 0.0                         |
| Total Non-Appropriated Disbursements | 92.5                      | 29.0                        | 29.0                        |
| Balance Forward to Next Year         | 234.6                     | 705.6                       | 1,176.6                     |

| <b>Non-Appropriated Expenditure</b>         | <b>Actual<br/>FY 2017</b> | <b>Estimate<br/>FY 2018</b> | <b>Estimate<br/>FY 2019</b> |
|---|---------------------------|-----------------------------|-----------------------------|
| <b>Expenditure Categories</b>               |                           |                             |                             |
| Personal Services                           | 0.0                       | 0.0                         | 0.0                         |
| Employee Related Expenses                   | 0.0                       | 0.0                         | 0.0                         |
| Prof. And Outside Services                  | 86.8                      | 0.0                         | 0.0                         |
| Travel - In State                           | 0.0                       | 0.0                         | 0.0                         |
| Travel - Out of State                       | 0.0                       | 0.0                         | 0.0                         |
| Food  | 0.0                       | 0.0                         | 0.0                         |
| Aid to Organizations and Individuals        | 0.0                       | 0.0                         | 0.0                         |
| Other Operating Expenses                    | 5.7                       | 29.0                        | 29.0                        |
| Equipment                                   | 0.0                       | 0.0                         | 0.0                         |
| Capital Outlay                              | 0.0                       | 0.0                         | 0.0                         |
| Debt Service                                | 0.0                       | 0.0                         | 0.0                         |
| Cost Allocation                             | 0.0                       | 0.0                         | 0.0                         |
| Transfers                                   | 0.0                       | 0.0                         | 0.0                         |
| <b>Expenditure Categories Total:</b>        | <b>92.5</b>               | <b>29.0</b>                 | <b>29.0</b>                 |
| Cap Transfer due to Fund Balance            | 0.0                       | 0.0                         | 0.0                         |
| Prior Commitments or Obligated Expenditures | 0.0                       | 0.0                         | 0.0                         |
| Non Appropriated 27th Pay Roll              | 0.0                       | 0.0                         | 0.0                         |
| <b>Non-Appropriated Expenditure Total:</b>  | <b>92.5</b>               | <b>29.0</b>                 | <b>29.0</b>                 |
| <b>Non-Appropriated FTE:</b>                | <b>0.0</b>                | <b>0.0</b>                  | <b>0.0</b>                  |

### Fund Description

OSP: Revenues to the fund consist of fees paid by private-sector manufacturers for services in conjunction with the federal Manufacturing Extension Partnership, a program of the National Institute of Standards and Technology.

## Sources and Uses of Funds

|                |                                   |
|----------------|-----------------------------------|
| <b>Agency:</b> | <b>Arizona Commerce Authority</b> |
| <b>Fund:</b>   | <b>9972 Mexico Trade Office</b>   |

| <b>Cash Flow Summary</b>             | <b>Actual<br/>FY 2017</b> | <b>Estimate<br/>FY 2018</b> | <b>Estimate<br/>FY 2019</b> |
|--------------------------------------|---------------------------|-----------------------------|-----------------------------|
| Balance Forward from Prior Year      | 269.4                     | 149.8                       | 149.8                       |
| Revenue (From Revenue Schedule)      | 0.0                       | 0.0                         | 0.0                         |
| Total Available                      | 269.4                     | 149.8                       | 149.8                       |
| Total Appropriated Disbursements     | 0.0                       | 0.0                         | 0.0                         |
| Total Non-Appropriated Disbursements | 119.6                     | 0.0                         | 0.0                         |
| Balance Forward to Next Year         | 149.8                     | 149.8                       | 149.8                       |

| <b>Non-Appropriated Expenditure</b>         | <b>Actual<br/>FY 2017</b> | <b>Estimate<br/>FY 2018</b> | <b>Estimate<br/>FY 2019</b> |
|---|---------------------------|-----------------------------|-----------------------------|
| <b>Expenditure Categories</b>               |                           |                             |                             |
| Personal Services                           | 0.0                       | 0.0                         | 0.0                         |
| Employee Related Expenses                   | 0.0                       | 0.0                         | 0.0                         |
| Prof. And Outside Services                  | 0.0                       | 0.0                         | 0.0                         |
| Travel - In State                           | 0.0                       | 0.0                         | 0.0                         |
| Travel - Out of State                       | 0.0                       | 0.0                         | 0.0                         |
| Food  | 0.0                       | 0.0                         | 0.0                         |
| Aid to Organizations and Individuals        | 0.0                       | 0.0                         | 0.0                         |
| Other Operating Expenses                    | 0.5                       | 0.0                         | 0.0                         |
| Equipment                                   | 0.0                       | 0.0                         | 0.0                         |
| Capital Outlay                              | 0.0                       | 0.0                         | 0.0                         |
| Debt Service                                | 0.0                       | 0.0                         | 0.0                         |
| Cost Allocation                             | 0.0                       | 0.0                         | 0.0                         |
| Transfers                                   | 119.1                     | 0.0                         | 0.0                         |
| <b>Expenditure Categories Total:</b>        | <b>119.6</b>              | <b>0.0</b>                  | <b>0.0</b>                  |
| Cap Transfer due to Fund Balance            | 0.0                       | 0.0                         | 0.0                         |
| Prior Commitments or Obligated Expenditures | 0.0                       | 0.0                         | 0.0                         |
| Non Appropriated 27th Pay Roll              | 0.0                       | 0.0                         | 0.0                         |
| <b>Non-Appropriated Expenditure Total:</b>  | <b>119.6</b>              | <b>0.0</b>                  | <b>0.0</b>                  |
| <b>Non-Appropriated FTE:</b>                | <b>0.0</b>                | <b>0.0</b>                  | <b>0.0</b>                  |

**Fund Description**

OSP:



## Funding Issues List

**Agency:** Arizona Commerce Authority

FY 2019

| Priority | Funding Issue Title            | Total FTE | Total Amount | General Fund | Other Apropr. Funds | Non-App Funds |
|----------|--------------------------------|-----------|--------------|--------------|---------------------|---------------|
| 1        | Depletion of Carryover fund    | 0.0       | (1,571.0)    | 0.0          | 0.0                 | (1,571.0)     |
|          | <b>Total:</b>                  | 0.0       | (1,571.0)    | 0.0          | 0.0                 | (1,571.0)     |
|          | <b>Decision Package Total:</b> | 0.0       | (1,571.0)    | 0.0          | 0.0                 | (1,571.0)     |

## Funding Issue Detail

|                |                            |
|----------------|----------------------------|
| <b>Agency:</b> | Arizona Commerce Authority |
|----------------|----------------------------|

|               |                                    |
|---------------|------------------------------------|
| <b>Issue:</b> | 1      Depletion of Carryover fund |
|---------------|------------------------------------|

|                 |                            |
|-----------------|----------------------------|
| <b>Program:</b> | Arizona Commerce Authority |
|-----------------|----------------------------|

|              |  |
|--------------|--|
| <b>Fund:</b> | 1001-N Arizona Commerce Authority Carryover (Non-Appropriated) |
|--------------|--|

|                        |               |
|------------------------|---------------|
| <b>Calculated ERE:</b> | <b>\$0.00</b> |
|------------------------|---------------|

|                           |               |
|---------------------------|---------------|
| <b>Uniform Allowance:</b> | <b>\$0.00</b> |
|---------------------------|---------------|

| Expenditure Categories                     | FY 2019          |
|--|------------------|
| FTE  | 0.0              |
| Personal Services                          | 0.0              |
| Employee Related Expenses                  | <u>0.0</u>       |
| <b>Subtotal Personal Services and ERE:</b> | 0.0              |
| Professional & Outside Services            | (1,250.0)        |
| Travel In-State                            | 0.0              |
| Travel Out-of-State                        | 0.0              |
| Food                                       | 0.0              |
| Aid to Organizations & Individuals         | (80.0)           |
| Other Operating Expenditures               | (141.0)          |
| Equipment                                  | 0.0              |
| Capital Outlay                             | (100.0)          |
| Debt Services                              | 0.0              |
| Cost Allocation                            | 0.0              |
| Transfers                                  | <u>0.0</u>       |
| <b>Program / Fund Total:</b>               | <u>(1,571.0)</u> |

## Summary of Expenditure and Budget Request for All Funds

**Agency:** Arizona Commerce Authority

**Appropriated**

|                               |                                      | FY 2017<br>Actual | FY 2018<br>Expd. Plan | FY 2019<br>Fund. Issue | FY 2019<br>Total Request |
|-------------------------------|--------------------------------------|-------------------|-----------------------|------------------------|--------------------------|
| Cost Center/Program:          |                                      |                   |                       |                        |                          |
| 1                             | Arizona Commerce Authority           | 21,800.0          | 21,800.0              | 0.0                    | 21,800.0                 |
|                               |                                      | 21,800.0          | 21,800.0              | 0.0                    | 21,800.0                 |
| <b>Expenditure Categories</b> |                                      |                   |                       |                        |                          |
|                               | Personal Services                    | 0.0               | 0.0                   | 0.0                    | 0.0                      |
|                               | Employee Related Expenses            | 0.0               | 0.0                   | 0.0                    | 0.0                      |
|                               | Professional and Outside Services    | 191.0             | 216.3                 | 0.0                    | 216.3                    |
|                               | Travel In-State                      | 5.0               | 0.0                   | 0.0                    | 0.0                      |
|                               | Travel Out of State                  | 17.2              | 0.0                   | 0.0                    | 0.0                      |
|                               | Food                                 | 0.0               | 0.0                   | 0.0                    | 0.0                      |
|                               | Aid to Organizations and Individuals | 0.0               | 0.0                   | 0.0                    | 0.0                      |
|                               | Other Operating Expenses             | 86.8              | 83.7                  | 0.0                    | 83.7                     |
|                               | Equipment                            | 0.0               | 0.0                   | 0.0                    | 0.0                      |
|                               | Capital Outlay                       | 0.0               | 0.0                   | 0.0                    | 0.0                      |
|                               | Debt Service                         | 0.0               | 0.0                   | 0.0                    | 0.0                      |
|                               | Cost Allocation                      | 0.0               | 0.0                   | 0.0                    | 0.0                      |
|                               | Transfers                            | 21,500.0          | 21,500.0              | 0.0                    | 21,500.0                 |
|                               | <b>Expenditure Categories Total:</b> | 21,800.0          | 21,800.0              | 0.0                    | 21,800.0                 |

## Summary of Expenditure and Budget Request for All Funds

**Agency:** Arizona Commerce Authority

**Non-Appropriated**

|                                      |                                      | FY 2017<br>Actual | FY 2018<br>Expd. Plan | FY 2019<br>Fund. Issue | FY 2019<br>Total Request |
|--------------------------------------|--------------------------------------|-------------------|-----------------------|------------------------|--------------------------|
| Cost Center/Program:                 |                                      |                   |                       |                        |                          |
| 1                                    | Arizona Commerce Authority           | 3,610.3           | 13,935.4              | (1,571.0)              | 11,903.4                 |
|                                      |                                      | <u>3,610.3</u>    | <u>13,935.4</u>       | <u>(1,571.0)</u>       | <u>11,903.4</u>          |
| <b>Expenditure Categories</b>        |                                      |                   |                       |                        |                          |
|                                      | FTE                                  | 0.0               | 0.0                   | 0.0                    | 0.0                      |
|                                      | Personal Services                    | 5,465.1           | 5,911.7               | 0.0                    | 5,911.7                  |
|                                      | Employee Related Expenses            | 1,009.7           | 1,309.2               | 0.0                    | 1,309.2                  |
|                                      | Professional and Outside Services    | 2,216.1           | 3,752.5               | (1,250.0)              | 2,041.5                  |
|                                      | Travel In-State                      | 67.2              | 134.3                 | 0.0                    | 134.3                    |
|                                      | Travel Out of State                  | 123.1             | 224.3                 | 0.0                    | 224.3                    |
|                                      | Food                                 | 0.0               | 0.0                   | 0.0                    | 0.0                      |
|                                      | Aid to Organizations and Individuals | 12,815.0          | 20,480.0              | (80.0)                 | 20,400.0                 |
|                                      | Other Operating Expenses             | 2,579.1           | 3,468.5               | (141.0)                | 3,327.5                  |
|                                      | Equipment                            | 80.8              | 54.9                  | 0.0                    | 54.9                     |
|                                      | Capital Outlay                       | 635.1             | 100.0                 | (100.0)                | 0.0                      |
|                                      | Debt Service                         | 0.0               | 0.0                   | 0.0                    | 0.0                      |
|                                      | Cost Allocation                      | 0.0               | 0.0                   | 0.0                    | 0.0                      |
|                                      | Transfers                            | (21,380.9)        | (21,500.0)            | 0.0                    | (21,500.0)               |
| <b>Expenditure Categories Total:</b> |                                      | <u>3,610.3</u>    | <u>13,935.4</u>       | <u>(1,571.0)</u>       | <u>11,903.4</u>          |

## Summary of Expenditure and Budget Request for All Funds

Agency: **Arizona Commerce Authority**

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Agency Total for All Funds:                      25,410.3    35,735.4    (1,571.0)    33,703.4    \_\_\_\_\_

## Summary of Expenditure and Budget Request for Selected Funds

|                |                                  |
|----------------|----------------------------------|
| <b>Agency:</b> | Arizona Commerce Authority       |
| <b>Fund:</b>   | 1000 General Fund (Appropriated) |

|                                      | FY 2017<br>Actual | FY 2018<br>Expd. Plan | FY 2019<br>Fund. Issue | FY 2019<br>Total Request |
|--------------------------------------|-------------------|-----------------------|------------------------|--------------------------|
| Cost Center/Program:                 |                   |                       |                        |                          |
| 1 Arizona Commerce Authority         | 21,800.0          | 21,800.0              | 0.0                    | 21,800.0                 |
|                                      | 21,800.0          | 21,800.0              | 0.0                    | 21,800.0                 |
| <b>Expenditure Categories</b>        |                   |                       |                        |                          |
| Personal Services                    | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Employee Related Expenses            | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Professional and Outside Services    | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Travel In-State                      | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Travel Out of State                  | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Food                                 | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Aid to Organizations and Individuals | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Other Operating Expenses             | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Equipment                            | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Capital Outlay                       | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Debt Service                         | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Cost Allocation                      | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Transfers                            | 21,800.0          | 21,800.0              | 0.0                    | 21,800.0                 |
| <b>Expenditure Categories Total:</b> | 21,800.0          | 21,800.0              | 0.0                    | 21,800.0                 |
| <b>Fund Total:</b>                   | 21,800.0          | 21,800.0              | 0.0                    | 21,800.0                 |

## Summary of Expenditure and Budget Request for Selected Funds

|                |  |
|----------------|--|
| <b>Agency:</b> | Arizona Commerce Authority                                   |
| <b>Fund:</b>   | 1001 Arizona Commerce Authority Carryover (Non-Appropriated) |

|                                      | FY 2017<br>Actual | FY 2018<br>Expd. Plan | FY 2019<br>Fund. Issue | FY 2019<br>Total Request |
|--------------------------------------|-------------------|-----------------------|------------------------|--------------------------|
| Cost Center/Program:                 |                   |                       |                        |                          |
| 1 Arizona Commerce Authority         | 765.9             | 2,062.8               | (1,571.0)              | 491.8                    |
|                                      | 765.9             | 2,062.8               | (1,571.0)              | 491.8                    |
| <b>Expenditure Categories</b>        |                   |                       |                        |                          |
| FTE                                  | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Personal Services                    | 30.2              | 167.5                 | 0.0                    | 167.5                    |
| Employee Related Expenses            | 18.5              | 36.4                  | 0.0                    | 36.4                     |
| Professional and Outside Services    | 0.4               | 1,436.0               | (1,250.0)              | 186.0                    |
| Travel In-State                      | 1.9               | 9.6                   | 0.0                    | 9.6                      |
| Travel Out of State                  | 4.7               | 26.0                  | 0.0                    | 26.0                     |
| Food                                 | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Aid to Organizations and Individuals | 0.0               | 0.0                   | (80.0)                 | (80.0)                   |
| Other Operating Expenses             | 69.0              | 271.5                 | (141.0)                | 130.5                    |
| Equipment                            | 6.2               | 15.8                  | 0.0                    | 15.8                     |
| Capital Outlay                       | 635.1             | 100.0                 | (100.0)                | 0.0                      |
| Debt Service                         | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Cost Allocation                      | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Transfers                            | (0.1)             | 0.0                   | 0.0                    | 0.0                      |
| <b>Expenditure Categories Total:</b> | 765.9             | 2,062.8               | (1,571.0)              | 491.8                    |
| <b>Fund Total:</b>                   | 765.9             | 2,062.8               | (1,571.0)              | 491.8                    |

## Summary of Expenditure and Budget Request for Selected Funds

|                |   |
|----------------|---|
| <b>Agency:</b> | <b>Arizona Commerce Authority</b>   |
| <b>Fund:</b>   | <b>1237 Work Force Recruitment and Job Training Fund (Non-Appropriated)</b> |

|                                      | FY 2017<br>Actual | FY 2018<br>Expd. Plan | FY 2019<br>Fund. Issue | FY 2019<br>Total Request |
|--------------------------------------|-------------------|-----------------------|------------------------|--------------------------|
| Cost Center/Program:                 |                   |                       |                        |                          |
| 1 Arizona Commerce Authority         | 4,095.4           | 5,400.0               | 0.0                    | 5,400.0                  |
|                                      | 4,095.4           | 5,400.0               | 0.0                    | 5,400.0                  |
| <b>Expenditure Categories</b>        |                   |                       |                        |                          |
| Personal Services                    | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Employee Related Expenses            | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Professional and Outside Services    | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Travel In-State                      | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Travel Out of State                  | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Food                                 | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Aid to Organizations and Individuals | 4,095.4           | 5,400.0               | 0.0                    | 5,400.0                  |
| Other Operating Expenses             | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Equipment                            | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Capital Outlay                       | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Debt Service                         | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Cost Allocation                      | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Transfers                            | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| <b>Expenditure Categories Total:</b> | 4,095.4           | 5,400.0               | 0.0                    | 5,400.0                  |
| <b>Fund Total:</b>                   | 4,095.4           | 5,400.0               | 0.0                    | 5,400.0                  |



## Summary of Expenditure and Budget Request for Selected Funds

|                |  |
|----------------|--|
| <b>Agency:</b> | Arizona Commerce Authority                 |
| <b>Fund:</b>   | 2000 Federal Grant Fund (Non-Appropriated) |

|                                      | FY 2017<br>Actual | FY 2018<br>Expd. Plan | FY 2019<br>Fund. Issue | FY 2019<br>Total Request |
|--------------------------------------|-------------------|-----------------------|------------------------|--------------------------|
| Cost Center/Program:                 |                   |                       |                        |                          |
| 1 Arizona Commerce Authority         | 1,420.1           | 1,550.1               | 0.0                    | 1,550.1                  |
|                                      | 1,420.1           | 1,550.1               | 0.0                    | 1,550.1                  |
| <b>Expenditure Categories</b>        |                   |                       |                        |                          |
| Personal Services                    | 668.3             | 789.0                 | 0.0                    | 789.0                    |
| Employee Related Expenses            | 125.0             | 209.6                 | 0.0                    | 209.6                    |
| Professional and Outside Services    | 372.7             | 190.2                 | 0.0                    | 190.2                    |
| Travel In-State                      | 26.7              | 21.3                  | 0.0                    | 21.3                     |
| Travel Out of State                  | 16.9              | 13.3                  | 0.0                    | 13.3                     |
| Food                                 | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Aid to Organizations and Individuals | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Other Operating Expenses             | 195.2             | 318.3                 | 0.0                    | 318.3                    |
| Equipment                            | 15.3              | 8.4                   | 0.0                    | 8.4                      |
| Capital Outlay                       | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Debt Service                         | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Cost Allocation                      | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Transfers                            | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| <b>Expenditure Categories Total:</b> | 1,420.1           | 1,550.1               | 0.0                    | 1,550.1                  |
| <b>Fund Total:</b>                   | 1,420.1           | 1,550.1               | 0.0                    | 1,550.1                  |

## Summary of Expenditure and Budget Request for Selected Funds

|                |   |
|----------------|---|
| <b>Agency:</b> | Arizona Commerce Authority                              |
| <b>Fund:</b>   | 2196 Community Development Bond Fund (Non-Appropriated) |

|                                      | FY 2017<br>Actual | FY 2018<br>Expd. Plan | FY 2019<br>Fund. Issue | FY 2019<br>Total Request |
|--------------------------------------|-------------------|-----------------------|------------------------|--------------------------|
| Cost Center/Program:                 |                   |                       |                        |                          |
| 1 Arizona Commerce Authority         | 386.4             | 0.0                   | 0.0                    | 0.0                      |
|                                      | 386.4             | 0.0                   | 0.0                    | 0.0                      |
| <b>Expenditure Categories</b>        |                   |                       |                        |                          |
| Personal Services                    | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Employee Related Expenses            | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Professional and Outside Services    | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Travel In-State                      | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Travel Out of State                  | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Food                                 | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Aid to Organizations and Individuals | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Other Operating Expenses             | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Equipment                            | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Capital Outlay                       | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Debt Service                         | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Cost Allocation                      | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Transfers                            | 386.4             | 0.0                   | 0.0                    | 0.0                      |
| <b>Expenditure Categories Total:</b> | 386.4             | 0.0                   | 0.0                    | 0.0                      |
| <b>Fund Total:</b>                   | 386.4             | 0.0                   | 0.0                    | 0.0                      |

## Summary of Expenditure and Budget Request for Selected Funds

|                |   |
|----------------|---|
| <b>Agency:</b> | Arizona Commerce Authority                          |
| <b>Fund:</b>   | 2498 CEDC Local Communities Fund (Non-Appropriated) |

|                                      | FY 2017<br>Actual | FY 2018<br>Expd. Plan | FY 2019<br>Fund. Issue | FY 2019<br>Total Request |
|--------------------------------------|-------------------|-----------------------|------------------------|--------------------------|
| Cost Center/Program:                 |                   |                       |                        |                          |
| 1 Arizona Commerce Authority         | 0.1               | 0.0                   | 0.0                    | 0.0                      |
|                                      | 0.1               | 0.0                   | 0.0                    | 0.0                      |
| <b>Expenditure Categories</b>        |                   |                       |                        |                          |
| Personal Services                    | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Employee Related Expenses            | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Professional and Outside Services    | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Travel In-State                      | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Travel Out of State                  | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Food                                 | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Aid to Organizations and Individuals | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Other Operating Expenses             | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Equipment                            | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Capital Outlay                       | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Debt Service                         | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Cost Allocation                      | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Transfers                            | 0.1               | 0.0                   | 0.0                    | 0.0                      |
| <b>Expenditure Categories Total:</b> | 0.1               | 0.0                   | 0.0                    | 0.0                      |
| <b>Fund Total:</b>                   | 0.1               | 0.0                   | 0.0                    | 0.0                      |

## Summary of Expenditure and Budget Request for Selected Funds

|                |   |
|----------------|---|
| <b>Agency:</b> | Arizona Commerce Authority                              |
| <b>Fund:</b>   | 2547 Arizona Commerce Authority Fund (Non-Appropriated) |

|                                      | FY 2017<br>Actual | FY 2018<br>Expd. Plan | FY 2019<br>Fund. Issue | FY 2019<br>Total Request |
|--------------------------------------|-------------------|-----------------------|------------------------|--------------------------|
| Cost Center/Program:                 |                   |                       |                        |                          |
| 1 Arizona Commerce Authority         | (279.7)           | 757.1                 | 0.0                    | 296.1                    |
|                                      | (279.7)           | 757.1                 | 0.0                    | 296.1                    |
| <b>Expenditure Categories</b>        |                   |                       |                        |                          |
| Personal Services                    | 4,538.9           | 4,407.7               | 0.0                    | 4,407.7                  |
| Employee Related Expenses            | 841.7             | 1,038.2               | 0.0                    | 1,038.2                  |
| Professional and Outside Services    | 1,714.9           | 2,083.8               | 0.0                    | 1,622.8                  |
| Travel In-State                      | 38.6              | 102.8                 | 0.0                    | 102.8                    |
| Travel Out of State                  | 101.5             | 183.3                 | 0.0                    | 183.3                    |
| Food                                 | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Aid to Organizations and Individuals | 123.6             | 80.0                  | 0.0                    | 80.0                     |
| Other Operating Expenses             | 2,301.8           | 2,830.6               | 0.0                    | 2,830.6                  |
| Equipment                            | 59.3              | 30.7                  | 0.0                    | 30.7                     |
| Capital Outlay                       | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Debt Service                         | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Cost Allocation                      | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Transfers                            | (10,000.0)        | (10,000.0)            | 0.0                    | (10,000.0)               |
| <b>Expenditure Categories Total:</b> | (279.7)           | 757.1                 | 0.0                    | 296.1                    |
| <b>Fund Total:</b>                   | (279.7)           | 757.1                 | 0.0                    | 296.1                    |

## Summary of Expenditure and Budget Request for Selected Funds

|                |   |
|----------------|---|
| <b>Agency:</b> | Arizona Commerce Authority                    |
| <b>Fund:</b>   | 2548 Arizona Competes Fund (Non-Appropriated) |

|                                      | FY 2017<br>Actual | FY 2018<br>Expd. Plan | FY 2019<br>Fund. Issue | FY 2019<br>Total Request |
|--------------------------------------|-------------------|-----------------------|------------------------|--------------------------|
| Cost Center/Program:                 |                   |                       |                        |                          |
| 1 Arizona Commerce Authority         | (2,904.0)         | 3,500.0               | 0.0                    | 3,500.0                  |
|                                      | (2,904.0)         | 3,500.0               | 0.0                    | 3,500.0                  |
| <b>Expenditure Categories</b>        |                   |                       |                        |                          |
| Personal Services                    | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Employee Related Expenses            | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Professional and Outside Services    | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Travel In-State                      | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Travel Out of State                  | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Food                                 | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Aid to Organizations and Individuals | 8,596.0           | 15,000.0              | 0.0                    | 15,000.0                 |
| Other Operating Expenses             | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Equipment                            | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Capital Outlay                       | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Debt Service                         | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Cost Allocation                      | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Transfers                            | (11,500.0)        | (11,500.0)            | 0.0                    | (11,500.0)               |
| <b>Expenditure Categories Total:</b> | (2,904.0)         | 3,500.0               | 0.0                    | 3,500.0                  |
| <b>Fund Total:</b>                   | (2,904.0)         | 3,500.0               | 0.0                    | 3,500.0                  |

## Summary of Expenditure and Budget Request for Selected Funds

|                |  |
|----------------|--|
| <b>Agency:</b> | <b>Arizona Commerce Authority</b>                    |
| <b>Fund:</b>   | <b>3005 Application Fees Fund (Non-Appropriated)</b> |

|                                      | FY 2017<br>Actual | FY 2018<br>Expd. Plan | FY 2019<br>Fund. Issue | FY 2019<br>Total Request |
|--------------------------------------|-------------------|-----------------------|------------------------|--------------------------|
| Cost Center/Program:                 |                   |                       |                        |                          |
| 1 Arizona Commerce Authority         | (386.4)           | 469.8                 | 0.0                    | 469.8                    |
|                                      | (386.4)           | 469.8                 | 0.0                    | 469.8                    |
| <b>Expenditure Categories</b>        |                   |                       |                        |                          |
| Personal Services                    | 0.0               | 467.5                 | 0.0                    | 467.5                    |
| Employee Related Expenses            | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Professional and Outside Services    | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Travel In-State                      | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Travel Out of State                  | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Food                                 | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Aid to Organizations and Individuals | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Other Operating Expenses             | 0.0               | 2.3                   | 0.0                    | 2.3                      |
| Equipment                            | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Capital Outlay                       | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Debt Service                         | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Cost Allocation                      | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Transfers                            | (386.4)           | 0.0                   | 0.0                    | 0.0                      |
| <b>Expenditure Categories Total:</b> | (386.4)           | 469.8                 | 0.0                    | 469.8                    |
| <b>Fund Total:</b>                   | (386.4)           | 469.8                 | 0.0                    | 469.8                    |

## Summary of Expenditure and Budget Request for Selected Funds

|                |   |
|----------------|---|
| <b>Agency:</b> | Arizona Commerce Authority                      |
| <b>Fund:</b>   | 3189 Commerce Donations Fund (Non-Appropriated) |

|                                      | FY 2017<br>Actual | FY 2018<br>Expd. Plan | FY 2019<br>Fund. Issue | FY 2019<br>Total Request |
|--------------------------------------|-------------------|-----------------------|------------------------|--------------------------|
| Cost Center/Program:                 |                   |                       |                        |                          |
| 1 Arizona Commerce Authority         | 173.2             | 13.0                  | 0.0                    | 13.0                     |
|                                      | 173.2             | 13.0                  | 0.0                    | 13.0                     |
| <b>Expenditure Categories</b>        |                   |                       |                        |                          |
| Personal Services                    | 137.5             | 0.0                   | 0.0                    | 0.0                      |
| Employee Related Expenses            | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Professional and Outside Services    | 25.0              | 0.0                   | 0.0                    | 0.0                      |
| Travel In-State                      | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Travel Out of State                  | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Food                                 | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Aid to Organizations and Individuals | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Other Operating Expenses             | 10.7              | 13.0                  | 0.0                    | 13.0                     |
| Equipment                            | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Capital Outlay                       | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Debt Service                         | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Cost Allocation                      | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Transfers                            | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| <b>Expenditure Categories Total:</b> | 173.2             | 13.0                  | 0.0                    | 13.0                     |
| <b>Fund Total:</b>                   | 173.2             | 13.0                  | 0.0                    | 13.0                     |

## Summary of Expenditure and Budget Request for Selected Funds

|                |  |
|----------------|--|
| <b>Agency:</b> | <b>Arizona Commerce Authority</b>                                  |
| <b>Fund:</b>   | <b>9507 Arizona Innovation Accelerator Fund (Non-Appropriated)</b> |

|                                      | FY 2017<br>Actual | FY 2018<br>Expd. Plan | FY 2019<br>Fund. Issue | FY 2019<br>Total Request |
|--------------------------------------|-------------------|-----------------------|------------------------|--------------------------|
| Cost Center/Program:                 |                   |                       |                        |                          |
| 1 Arizona Commerce Authority         | 127.2             | 153.6                 | 0.0                    | 153.6                    |
|                                      | 127.2             | 153.6                 | 0.0                    | 153.6                    |
| <b>Expenditure Categories</b>        |                   |                       |                        |                          |
| Personal Services                    | 90.2              | 80.0                  | 0.0                    | 80.0                     |
| Employee Related Expenses            | 24.5              | 25.0                  | 0.0                    | 25.0                     |
| Professional and Outside Services    | 16.3              | 42.5                  | 0.0                    | 42.5                     |
| Travel In-State                      | 0.0               | 0.6                   | 0.0                    | 0.6                      |
| Travel Out of State                  | 0.0               | 1.7                   | 0.0                    | 1.7                      |
| Food                                 | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Aid to Organizations and Individuals | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Other Operating Expenses             | (3.8)             | 3.8                   | 0.0                    | 3.8                      |
| Equipment                            | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Capital Outlay                       | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Debt Service                         | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Cost Allocation                      | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Transfers                            | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| <b>Expenditure Categories Total:</b> | 127.2             | 153.6                 | 0.0                    | 153.6                    |
| <b>Fund Total:</b>                   | 127.2             | 153.6                 | 0.0                    | 153.6                    |



## Summary of Expenditure and Budget Request for Selected Funds

|                |                                    |
|----------------|------------------------------------|
| <b>Agency:</b> | Arizona Commerce Authority         |
| <b>Fund:</b>   | 9971 RevAZ Fund (Non-Appropriated) |

|                                      | FY 2017<br>Actual | FY 2018<br>Expd. Plan | FY 2019<br>Fund. Issue | FY 2019<br>Total Request |
|--------------------------------------|-------------------|-----------------------|------------------------|--------------------------|
| Cost Center/Program:                 |                   |                       |                        |                          |
| 1 Arizona Commerce Authority         | 92.5              | 29.0                  | 0.0                    | 29.0                     |
|                                      | 92.5              | 29.0                  | 0.0                    | 29.0                     |
| <b>Expenditure Categories</b>        |                   |                       |                        |                          |
| Personal Services                    | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Employee Related Expenses            | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Professional and Outside Services    | 86.8              | 0.0                   | 0.0                    | 0.0                      |
| Travel In-State                      | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Travel Out of State                  | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Food                                 | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Aid to Organizations and Individuals | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Other Operating Expenses             | 5.7               | 29.0                  | 0.0                    | 29.0                     |
| Equipment                            | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Capital Outlay                       | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Debt Service                         | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Cost Allocation                      | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Transfers                            | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| <b>Expenditure Categories Total:</b> | 92.5              | 29.0                  | 0.0                    | 29.0                     |
| <b>Fund Total:</b>                   | 92.5              | 29.0                  | 0.0                    | 29.0                     |

## Summary of Expenditure and Budget Request for Selected Funds

|                |   |
|----------------|---|
| <b>Agency:</b> | Arizona Commerce Authority              |
| <b>Fund:</b>   | 9972 Mexico Trade Office (Appropriated) |

|                                      | FY 2017<br>Actual | FY 2018<br>Expd. Plan | FY 2019<br>Fund. Issue | FY 2019<br>Total Request |
|--------------------------------------|-------------------|-----------------------|------------------------|--------------------------|
| Cost Center/Program:                 |                   |                       |                        |                          |
| 1 Arizona Commerce Authority         | 0.0               | 0.0                   | 0.0                    | 0.0                      |
|                                      | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| <b>Expenditure Categories</b>        |                   |                       |                        |                          |
| Personal Services                    | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Employee Related Expenses            | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Professional and Outside Services    | 191.0             | 216.3                 | 0.0                    | 216.3                    |
| Travel In-State                      | 5.0               | 0.0                   | 0.0                    | 0.0                      |
| Travel Out of State                  | 17.2              | 0.0                   | 0.0                    | 0.0                      |
| Food                                 | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Aid to Organizations and Individuals | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Other Operating Expenses             | 86.8              | 83.7                  | 0.0                    | 83.7                     |
| Equipment                            | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Capital Outlay                       | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Debt Service                         | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Cost Allocation                      | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Transfers                            | (300.0)           | (300.0)               | 0.0                    | (300.0)                  |
| <b>Expenditure Categories Total:</b> | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| <b>Fund Total:</b>                   | 0.0               | 0.0                   | 0.0                    | 0.0                      |

## Summary of Expenditure and Budget Request for Selected Funds

|                |   |
|----------------|---|
| <b>Agency:</b> | Arizona Commerce Authority                  |
| <b>Fund:</b>   | 9972 Mexico Trade Office (Non-Appropriated) |

|                                      | FY 2017<br>Actual | FY 2018<br>Expd. Plan | FY 2019<br>Fund. Issue | FY 2019<br>Total Request |
|--------------------------------------|-------------------|-----------------------|------------------------|--------------------------|
| Cost Center/Program:                 |                   |                       |                        |                          |
| 1 Arizona Commerce Authority         | 119.6             | 0.0                   | 0.0                    | 0.0                      |
|                                      | 119.6             | 0.0                   | 0.0                    | 0.0                      |
| <b>Expenditure Categories</b>        |                   |                       |                        |                          |
| Personal Services                    | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Employee Related Expenses            | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Professional and Outside Services    | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Travel In-State                      | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Travel Out of State                  | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Food                                 | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Aid to Organizations and Individuals | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Other Operating Expenses             | 0.5               | 0.0                   | 0.0                    | 0.0                      |
| Equipment                            | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Capital Outlay                       | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Debt Service                         | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Cost Allocation                      | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| Transfers                            | 119.1             | 0.0                   | 0.0                    | 0.0                      |
| <b>Expenditure Categories Total:</b> | 119.6             | 0.0                   | 0.0                    | 0.0                      |
| <b>Fund Total:</b>                   | 119.6             | 0.0                   | 0.0                    | 0.0                      |

## Summary of Expenditure and Budget Request for Selected Funds

|                |   |
|----------------|---|
| <b>Agency:</b> | Arizona Commerce Authority                  |
| <b>Fund:</b>   | 9972 Mexico Trade Office (Non-Appropriated) |

|  | FY 2017<br>Actual | FY 2018<br>Expd. Plan | FY 2019<br>Fund. Issue | FY 2019<br>Total Request |  |  |
|--|-------------------|-----------------------|------------------------|--------------------------|--|--|
| <b>Agency Total for Selected Funds</b> | 25,410.3          | 35,735.4              | (1,571.0)              | 33,703.4                 |  |  |

## Program Summary of Expenditures and Budget Request

|                 |                                   |
|-----------------|-----------------------------------|
| <b>Agency:</b>  | <b>Arizona Commerce Authority</b> |
| <b>Program:</b> | <b>Arizona Commerce Authority</b> |

|                                      |   | FY 2017<br>Actual | FY 2018<br>Expd. Plan | FY 2019<br>Fund. Issue | FY 2019<br>Total Request |
|--------------------------------------|---|-------------------|-----------------------|------------------------|--------------------------|
| <b>Program Summary</b>               |   |                   |                       |                        |                          |
| 1-1                                  | Arizona Commerce Authority                      | 16,394.7          | 20,435.4              | (1,571.0)              | 18,403.4                 |
| 1-2                                  | SLI Arizona Competes Fund Deposit               | 8,596.0           | 15,000.0              | 0.0                    | 15,000.0                 |
| 1-3                                  | SLI Mexico City Trade Office                    | 419.6             | 300.0                 | 0.0                    | 300.0                    |
| <b>Program Summary Total:</b>        |   | 25,410.3          | 35,735.4              | (1,571.0)              | 33,703.4                 |
| <b>Expenditure Categories</b>        |   |                   |                       |                        |                          |
| 0000                                 | FTE Positions                                   | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| 6000                                 | Personal Services                               | 5,465.1           | 5,911.7               | 0.0                    | 5,911.7                  |
| 6100                                 | Employee Related Expenses                       | 1,009.7           | 1,309.2               | 0.0                    | 1,309.2                  |
| 6200                                 | Professional and Outside Services               | 2,407.1           | 3,968.8               | (1,250.0)              | 2,257.8                  |
| 6500                                 | Travel In-State                                 | 72.2              | 134.3                 | 0.0                    | 134.3                    |
| 6600                                 | Travel Out of State                             | 140.3             | 224.3                 | 0.0                    | 224.3                    |
| 6700                                 | Food  | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| 6800                                 | Aid to Organizations and Individuals            | 12,815.0          | 20,480.0              | (80.0)                 | 20,400.0                 |
| 7000                                 | Other Operating Expenses                        | 2,665.9           | 3,552.2               | (141.0)                | 3,411.2                  |
| 8000                                 | Equipment                                       | 80.8              | 54.9                  | 0.0                    | 54.9                     |
| 8100                                 | Capital Outlay                                  | 635.1             | 100.0                 | (100.0)                | 0.0                      |
| 8600                                 | Debt Service                                    | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| 9000                                 | Cost Allocation                                 | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| 9100                                 | Transfers                                       | 119.1             | 0.0                   | 0.0                    | 0.0                      |
| <b>Expenditure Categories Total:</b> |   | 25,410.3          | 35,735.4              | (1,571.0)              | 33,703.4                 |
| <b>Fund Source</b>                   |   |                   |                       |                        |                          |
| <b>Appropriated Funds</b>            |   |                   |                       |                        |                          |
| 1000-A                               | General Fund (Appropriated)                     | 21,800.0          | 21,800.0              | 0.0                    | 21,800.0                 |
| 9972-A                               | Mexico Trade Office (Appropriated)              | 0.0               | 0.0                   | 0.0                    | 0.0                      |
|                                      |   | 21,800.0          | 21,800.0              | 0.0                    | 21,800.0                 |
| <b>Non-Appropriated Funds</b>        |   |                   |                       |                        |                          |
| 1001-N                               | Arizona Commerce Authority Carryover (Non-Appr  | 765.9             | 2,062.8               | (1,571.0)              | 491.8                    |
| 1237-N                               | Work Force Recruitment and Job Training Fund (N | 4,095.4           | 5,400.0               | 0.0                    | 5,400.0                  |
| 2000-N                               | Federal Grant Fund (Non-Appropriated)           | 1,420.1           | 1,550.1               | 0.0                    | 1,550.1                  |
| 2196-N                               | Community Development Bond Fund (Non-Appropri   | 386.4             | 0.0                   | 0.0                    | 0.0                      |
| 2498-N                               | CEDC Local Communities Fund (Non-Appropriated)  | 0.1               | 0.0                   | 0.0                    | 0.0                      |
| 2547-N                               | Arizona Commerce Authority Fund (Non-Appropri   | (279.7)           | 757.1                 | 0.0                    | 296.1                    |
| 2548-N                               | Arizona Competes Fund (Non-Appropriated)        | (2,904.0)         | 3,500.0               | 0.0                    | 3,500.0                  |
| 3005-N                               | Application Fees Fund (Non-Appropriated)        | (386.4)           | 469.8                 | 0.0                    | 469.8                    |

## Program Summary of Expenditures and Budget Request

|                 |                                   |
|-----------------|-----------------------------------|
| <b>Agency:</b>  | <b>Arizona Commerce Authority</b> |
| <b>Program:</b> | <b>Arizona Commerce Authority</b> |

|   | FY 2017<br>Actual | FY 2018<br>Expd. Plan | FY 2019<br>Fund. Issue | FY 2019<br>Total Request |
|---|-------------------|-----------------------|------------------------|--------------------------|
| 3189-N Commerce Donations Fund (Non-Appropriated)             | 173.2             | 13.0                  | 0.0                    | 13.0                     |
| 9507-N Arizona Innovation Accelerator Fund (Non-Appropriated) | 127.2             | 153.6                 | 0.0                    | 153.6                    |
| 9971-N RevAZ Fund (Non-Appropriated)                          | 92.5              | 29.0                  | 0.0                    | 29.0                     |
| 9972-N Mexico Trade Office (Non-Appropriated)                 | 119.6             | 0.0                   | 0.0                    | 0.0                      |
|   | 3,610.3           | 13,935.4              | (1,571.0)              | 11,903.4                 |
| <b>Fund Source Total:</b>                                     | 25,410.3          | 35,735.4              | (1,571.0)              | 33,703.4                 |

## Program Group Summary of Expenditures and Budget Request for Selected Funds

|                 |                            |
|-----------------|----------------------------|
| <b>Agency:</b>  | Arizona Commerce Authority |
| <b>Program:</b> | Arizona Commerce Authority |

|  | FY 2017<br>Actual | FY 2018<br>Expd. Plan | FY 2019<br>Fund. Issue | FY 2019<br>Total Request |
|--|-------------------|-----------------------|------------------------|--------------------------|
|--|-------------------|-----------------------|------------------------|--------------------------|

|              |        |                             |  |  |
|--------------|--------|-----------------------------|--|--|
| <b>Fund:</b> | 1000-A | General Fund (Appropriated) |  |  |
|--------------|--------|-----------------------------|--|--|

**Program Expenditures**

| COST CENTER/PROGRAM BUDGET UNIT |                                   |          |          |     |          |
|---------------------------------|-----------------------------------|----------|----------|-----|----------|
| 1-1                             | Arizona Commerce Authority        | 10,000.0 | 10,000.0 | 0.0 | 10,000.0 |
| 1-2                             | SLI Arizona Competes Fund Deposit | 11,500.0 | 11,500.0 | 0.0 | 11,500.0 |
| 1-3                             | SLI Mexico City Trade Office      | 300.0    | 300.0    | 0.0 | 300.0    |
| Total                           |                                   | 21,800.0 | 21,800.0 | 0.0 | 21,800.0 |

**Appropriated Funding**

**Expenditure Categories**

|                                      |  |          |          |     |          |
|--------------------------------------|--|----------|----------|-----|----------|
| Personal Services                    |  | 0.0      | 0.0      | 0.0 | 0.0      |
| Employee Related Expenses            |  | 0.0      | 0.0      | 0.0 | 0.0      |
| Professional and Outside Services    |  | 0.0      | 0.0      | 0.0 | 0.0      |
| Travel In-State                      |  | 0.0      | 0.0      | 0.0 | 0.0      |
| Travel Out of State                  |  | 0.0      | 0.0      | 0.0 | 0.0      |
| Food                                 |  | 0.0      | 0.0      | 0.0 | 0.0      |
| Aid to Organizations and Individuals |  | 0.0      | 0.0      | 0.0 | 0.0      |
| Other Operating Expenses             |  | 0.0      | 0.0      | 0.0 | 0.0      |
| Equipment                            |  | 0.0      | 0.0      | 0.0 | 0.0      |
| Capital Outlay                       |  | 0.0      | 0.0      | 0.0 | 0.0      |
| Debt Service                         |  | 0.0      | 0.0      | 0.0 | 0.0      |
| Cost Allocation                      |  | 0.0      | 0.0      | 0.0 | 0.0      |
| Transfers                            |  | 21,800.0 | 21,800.0 | 0.0 | 21,800.0 |
| <b>Expenditure Categories Total:</b> |  | 21,800.0 | 21,800.0 | 0.0 | 21,800.0 |
| <b>Fund 1000-A Total:</b>            |  | 21,800.0 | 21,800.0 | 0.0 | 21,800.0 |
| <b>Program 1 Total:</b>              |  | 21,800.0 | 21,800.0 | 0.0 | 21,800.0 |

## Program Group Summary of Expenditures and Budget Request for Selected Funds

|                 |                            |
|-----------------|----------------------------|
| <b>Agency:</b>  | Arizona Commerce Authority |
| <b>Program:</b> | Arizona Commerce Authority |

|  | FY 2017<br>Actual | FY 2018<br>Expd. Plan | FY 2019<br>Fund. Issue | FY 2019<br>Total Request |
|--|-------------------|-----------------------|------------------------|--------------------------|
|--|-------------------|-----------------------|------------------------|--------------------------|

|              |  |
|--------------|--|
| <b>Fund:</b> | 1001-N Arizona Commerce Authority Carryover (Non-Appropriated) |
|--------------|--|

### Program Expenditures

#### COST CENTER/PROGRAM BUDGET UNIT

|     |                            |       |         |           |       |
|-----|----------------------------|-------|---------|-----------|-------|
| 1-1 | Arizona Commerce Authority | 765.9 | 2,062.8 | (1,571.0) | 491.8 |
|     | Total                      | 765.9 | 2,062.8 | (1,571.0) | 491.8 |

### Non-Appropriated Funding

#### Expenditure Categories

|                                      |       |         |           |        |
|--------------------------------------|-------|---------|-----------|--------|
| FTE Positions                        | 0.0   | 0.0     | 0.0       | 0.0    |
| Personal Services                    | 30.2  | 167.5   | 0.0       | 167.5  |
| Employee Related Expenses            | 18.5  | 36.4    | 0.0       | 36.4   |
| Professional and Outside Services    | 0.4   | 1,436.0 | (1,250.0) | 186.0  |
| Travel In-State                      | 1.9   | 9.6     | 0.0       | 9.6    |
| Travel Out of State                  | 4.7   | 26.0    | 0.0       | 26.0   |
| Food                                 | 0.0   | 0.0     | 0.0       | 0.0    |
| Aid to Organizations and Individuals | 0.0   | 0.0     | (80.0)    | (80.0) |
| Other Operating Expenses             | 69.0  | 271.5   | (141.0)   | 130.5  |
| Equipment                            | 6.2   | 15.8    | 0.0       | 15.8   |
| Capital Outlay                       | 635.1 | 100.0   | (100.0)   | 0.0    |
| Debt Service                         | 0.0   | 0.0     | 0.0       | 0.0    |
| Cost Allocation                      | 0.0   | 0.0     | 0.0       | 0.0    |
| Transfers                            | (0.1) | 0.0     | 0.0       | 0.0    |

|                                      |       |         |           |       |
|--------------------------------------|-------|---------|-----------|-------|
| <b>Expenditure Categories Total:</b> | 765.9 | 2,062.8 | (1,571.0) | 491.8 |
|--------------------------------------|-------|---------|-----------|-------|

|                           |       |         |           |       |
|---------------------------|-------|---------|-----------|-------|
| <b>Fund 1001-N Total:</b> | 765.9 | 2,062.8 | (1,571.0) | 491.8 |
|---------------------------|-------|---------|-----------|-------|

|                         |       |         |           |       |
|-------------------------|-------|---------|-----------|-------|
| <b>Program 1 Total:</b> | 765.9 | 2,062.8 | (1,571.0) | 491.8 |
|-------------------------|-------|---------|-----------|-------|



## Program Group Summary of Expenditures and Budget Request for Selected Funds

|                 |                            |
|-----------------|----------------------------|
| <b>Agency:</b>  | Arizona Commerce Authority |
| <b>Program:</b> | Arizona Commerce Authority |

|  | FY 2017<br>Actual | FY 2018<br>Expd. Plan | FY 2019<br>Fund. Issue | FY 2019<br>Total Request |
|--|-------------------|-----------------------|------------------------|--------------------------|
|--|-------------------|-----------------------|------------------------|--------------------------|

|              |  |
|--------------|--|
| <b>Fund:</b> | 1237-N Work Force Recruitment and Job Training Fund (Non-Appropriated) |
|--------------|--|

**Program Expenditures**

|                                 |                            |         |         |     |         |
|---------------------------------|----------------------------|---------|---------|-----|---------|
| COST CENTER/PROGRAM BUDGET UNIT |                            |         |         |     |         |
| 1-1                             | Arizona Commerce Authority | 4,095.4 | 5,400.0 | 0.0 | 5,400.0 |
|                                 | Total                      | 4,095.4 | 5,400.0 | 0.0 | 5,400.0 |

**Non-Appropriated Funding**

**Expenditure Categories**

|                                      |         |         |     |         |
|--------------------------------------|---------|---------|-----|---------|
| Personal Services                    | 0.0     | 0.0     | 0.0 | 0.0     |
| Employee Related Expenses            | 0.0     | 0.0     | 0.0 | 0.0     |
| Professional and Outside Services    | 0.0     | 0.0     | 0.0 | 0.0     |
| Travel In-State                      | 0.0     | 0.0     | 0.0 | 0.0     |
| Travel Out of State                  | 0.0     | 0.0     | 0.0 | 0.0     |
| Food                                 | 0.0     | 0.0     | 0.0 | 0.0     |
| Aid to Organizations and Individuals | 4,095.4 | 5,400.0 | 0.0 | 5,400.0 |
| Other Operating Expenses             | 0.0     | 0.0     | 0.0 | 0.0     |
| Equipment                            | 0.0     | 0.0     | 0.0 | 0.0     |
| Capital Outlay                       | 0.0     | 0.0     | 0.0 | 0.0     |
| Debt Service                         | 0.0     | 0.0     | 0.0 | 0.0     |
| Cost Allocation                      | 0.0     | 0.0     | 0.0 | 0.0     |
| Transfers                            | 0.0     | 0.0     | 0.0 | 0.0     |
| <b>Expenditure Categories Total:</b> | 4,095.4 | 5,400.0 | 0.0 | 5,400.0 |
| <b>Fund 1237-N Total:</b>            | 4,095.4 | 5,400.0 | 0.0 | 5,400.0 |
| <b>Program 1 Total:</b>              | 4,095.4 | 5,400.0 | 0.0 | 5,400.0 |

## Program Group Summary of Expenditures and Budget Request for Selected Funds

|                 |                            |
|-----------------|----------------------------|
| <b>Agency:</b>  | Arizona Commerce Authority |
| <b>Program:</b> | Arizona Commerce Authority |

|  | FY 2017<br>Actual | FY 2018<br>Expd. Plan | FY 2019<br>Fund. Issue | FY 2019<br>Total Request |
|--|-------------------|-----------------------|------------------------|--------------------------|
|--|-------------------|-----------------------|------------------------|--------------------------|

|              |  |
|--------------|--|
| <b>Fund:</b> | 2000-N Federal Grant Fund (Non-Appropriated) |
|--------------|--|

**Program Expenditures**

|                                 |                            |         |         |     |         |
|---------------------------------|----------------------------|---------|---------|-----|---------|
| COST CENTER/PROGRAM BUDGET UNIT |                            |         |         |     |         |
| 1-1                             | Arizona Commerce Authority | 1,420.1 | 1,550.1 | 0.0 | 1,550.1 |
|                                 | Total                      | 1,420.1 | 1,550.1 | 0.0 | 1,550.1 |

**Non-Appropriated Funding**

**Expenditure Categories**

|                                      |         |         |     |         |
|--------------------------------------|---------|---------|-----|---------|
| Personal Services                    | 668.3   | 789.0   | 0.0 | 789.0   |
| Employee Related Expenses            | 125.0   | 209.6   | 0.0 | 209.6   |
| Professional and Outside Services    | 372.7   | 190.2   | 0.0 | 190.2   |
| Travel In-State                      | 26.7    | 21.3    | 0.0 | 21.3    |
| Travel Out of State                  | 16.9    | 13.3    | 0.0 | 13.3    |
| Food                                 | 0.0     | 0.0     | 0.0 | 0.0     |
| Aid to Organizations and Individuals | 0.0     | 0.0     | 0.0 | 0.0     |
| Other Operating Expenses             | 195.2   | 318.3   | 0.0 | 318.3   |
| Equipment                            | 15.3    | 8.4     | 0.0 | 8.4     |
| Capital Outlay                       | 0.0     | 0.0     | 0.0 | 0.0     |
| Debt Service                         | 0.0     | 0.0     | 0.0 | 0.0     |
| Cost Allocation                      | 0.0     | 0.0     | 0.0 | 0.0     |
| Transfers                            | 0.0     | 0.0     | 0.0 | 0.0     |
| <b>Expenditure Categories Total:</b> | 1,420.1 | 1,550.1 | 0.0 | 1,550.1 |
| <b>Fund 2000-N Total:</b>            | 1,420.1 | 1,550.1 | 0.0 | 1,550.1 |
| <b>Program 1 Total:</b>              | 1,420.1 | 1,550.1 | 0.0 | 1,550.1 |

## Program Group Summary of Expenditures and Budget Request for Selected Funds

|                 |                            |
|-----------------|----------------------------|
| <b>Agency:</b>  | Arizona Commerce Authority |
| <b>Program:</b> | Arizona Commerce Authority |

|  | FY 2017<br>Actual | FY 2018<br>Expd. Plan | FY 2019<br>Fund. Issue | FY 2019<br>Total Request |
|--|-------------------|-----------------------|------------------------|--------------------------|
|--|-------------------|-----------------------|------------------------|--------------------------|

|              |   |
|--------------|---|
| <b>Fund:</b> | 2196-N Community Development Bond Fund (Non-Appropriated) |
|--------------|---|

**Program Expenditures**

|                                 |                            |       |     |     |     |
|---------------------------------|----------------------------|-------|-----|-----|-----|
| COST CENTER/PROGRAM BUDGET UNIT |                            |       |     |     |     |
| 1-1                             | Arizona Commerce Authority | 386.4 | 0.0 | 0.0 | 0.0 |
|                                 | Total                      | 386.4 | 0.0 | 0.0 | 0.0 |

**Non-Appropriated Funding**

**Expenditure Categories**

|                                      |              |            |            |            |
|--------------------------------------|--------------|------------|------------|------------|
| Personal Services                    | 0.0          | 0.0        | 0.0        | 0.0        |
| Employee Related Expenses            | 0.0          | 0.0        | 0.0        | 0.0        |
| Professional and Outside Services    | 0.0          | 0.0        | 0.0        | 0.0        |
| Travel In-State                      | 0.0          | 0.0        | 0.0        | 0.0        |
| Travel Out of State                  | 0.0          | 0.0        | 0.0        | 0.0        |
| Food                                 | 0.0          | 0.0        | 0.0        | 0.0        |
| Aid to Organizations and Individuals | 0.0          | 0.0        | 0.0        | 0.0        |
| Other Operating Expenses             | 0.0          | 0.0        | 0.0        | 0.0        |
| Equipment                            | 0.0          | 0.0        | 0.0        | 0.0        |
| Capital Outlay                       | 0.0          | 0.0        | 0.0        | 0.0        |
| Debt Service                         | 0.0          | 0.0        | 0.0        | 0.0        |
| Cost Allocation                      | 0.0          | 0.0        | 0.0        | 0.0        |
| Transfers                            | 386.4        | 0.0        | 0.0        | 0.0        |
| <b>Expenditure Categories Total:</b> | <b>386.4</b> | <b>0.0</b> | <b>0.0</b> | <b>0.0</b> |
| <b>Fund 2196-N Total:</b>            | <b>386.4</b> | <b>0.0</b> | <b>0.0</b> | <b>0.0</b> |
| <b>Program 1 Total:</b>              | <b>386.4</b> | <b>0.0</b> | <b>0.0</b> | <b>0.0</b> |

## Program Group Summary of Expenditures and Budget Request for Selected Funds

|                 |                            |
|-----------------|----------------------------|
| <b>Agency:</b>  | Arizona Commerce Authority |
| <b>Program:</b> | Arizona Commerce Authority |

|  | FY 2017<br>Actual | FY 2018<br>Expd. Plan | FY 2019<br>Fund. Issue | FY 2019<br>Total Request |
|--|-------------------|-----------------------|------------------------|--------------------------|
|--|-------------------|-----------------------|------------------------|--------------------------|

|              |   |
|--------------|---|
| <b>Fund:</b> | 2498-N CEDC Local Communities Fund (Non-Appropriated) |
|--------------|---|

**Program Expenditures**

|                                 |                            |     |     |     |     |
|---------------------------------|----------------------------|-----|-----|-----|-----|
| COST CENTER/PROGRAM BUDGET UNIT |                            |     |     |     |     |
| 1-1                             | Arizona Commerce Authority | 0.1 | 0.0 | 0.0 | 0.0 |
|                                 | Total                      | 0.1 | 0.0 | 0.0 | 0.0 |

**Non-Appropriated Funding**

**Expenditure Categories**

|                                      |     |     |     |     |
|--------------------------------------|-----|-----|-----|-----|
| Personal Services                    | 0.0 | 0.0 | 0.0 | 0.0 |
| Employee Related Expenses            | 0.0 | 0.0 | 0.0 | 0.0 |
| Professional and Outside Services    | 0.0 | 0.0 | 0.0 | 0.0 |
| Travel In-State                      | 0.0 | 0.0 | 0.0 | 0.0 |
| Travel Out of State                  | 0.0 | 0.0 | 0.0 | 0.0 |
| Food                                 | 0.0 | 0.0 | 0.0 | 0.0 |
| Aid to Organizations and Individuals | 0.0 | 0.0 | 0.0 | 0.0 |
| Other Operating Expenses             | 0.0 | 0.0 | 0.0 | 0.0 |
| Equipment                            | 0.0 | 0.0 | 0.0 | 0.0 |
| Capital Outlay                       | 0.0 | 0.0 | 0.0 | 0.0 |
| Debt Service                         | 0.0 | 0.0 | 0.0 | 0.0 |
| Cost Allocation                      | 0.0 | 0.0 | 0.0 | 0.0 |
| Transfers                            | 0.1 | 0.0 | 0.0 | 0.0 |
| <b>Expenditure Categories Total:</b> | 0.1 | 0.0 | 0.0 | 0.0 |
| <b>Fund 2498-N Total:</b>            | 0.1 | 0.0 | 0.0 | 0.0 |
| <b>Program 1 Total:</b>              | 0.1 | 0.0 | 0.0 | 0.0 |

## Program Group Summary of Expenditures and Budget Request for Selected Funds

|                 |                            |
|-----------------|----------------------------|
| <b>Agency:</b>  | Arizona Commerce Authority |
| <b>Program:</b> | Arizona Commerce Authority |

|  | FY 2017<br>Actual | FY 2018<br>Expd. Plan | FY 2019<br>Fund. Issue | FY 2019<br>Total Request |
|--|-------------------|-----------------------|------------------------|--------------------------|
|--|-------------------|-----------------------|------------------------|--------------------------|

|              |   |
|--------------|---|
| <b>Fund:</b> | 2547-N Arizona Commerce Authority Fund (Non-Appropriated) |
|--------------|---|

**Program Expenditures**

|                                 |                            |         |       |     |       |
|---------------------------------|----------------------------|---------|-------|-----|-------|
| COST CENTER/PROGRAM BUDGET UNIT |                            |         |       |     |       |
| 1-1                             | Arizona Commerce Authority | (279.7) | 757.1 | 0.0 | 296.1 |
|                                 | Total                      | (279.7) | 757.1 | 0.0 | 296.1 |

**Non-Appropriated Funding**

**Expenditure Categories**

|                                      |            |            |     |            |
|--------------------------------------|------------|------------|-----|------------|
| Personal Services                    | 4,538.9    | 4,407.7    | 0.0 | 4,407.7    |
| Employee Related Expenses            | 841.7      | 1,038.2    | 0.0 | 1,038.2    |
| Professional and Outside Services    | 1,714.9    | 2,083.8    | 0.0 | 1,622.8    |
| Travel In-State                      | 38.6       | 102.8      | 0.0 | 102.8      |
| Travel Out of State                  | 101.5      | 183.3      | 0.0 | 183.3      |
| Food                                 | 0.0        | 0.0        | 0.0 | 0.0        |
| Aid to Organizations and Individuals | 123.6      | 80.0       | 0.0 | 80.0       |
| Other Operating Expenses             | 2,301.8    | 2,830.6    | 0.0 | 2,830.6    |
| Equipment                            | 59.3       | 30.7       | 0.0 | 30.7       |
| Capital Outlay                       | 0.0        | 0.0        | 0.0 | 0.0        |
| Debt Service                         | 0.0        | 0.0        | 0.0 | 0.0        |
| Cost Allocation                      | 0.0        | 0.0        | 0.0 | 0.0        |
| Transfers                            | (10,000.0) | (10,000.0) | 0.0 | (10,000.0) |
| <b>Expenditure Categories Total:</b> | (279.7)    | 757.1      | 0.0 | 296.1      |
| <b>Fund 2547-N Total:</b>            | (279.7)    | 757.1      | 0.0 | 296.1      |
| <b>Program 1 Total:</b>              | (279.7)    | 757.1      | 0.0 | 296.1      |

## Program Group Summary of Expenditures and Budget Request for Selected Funds

|                 |                            |
|-----------------|----------------------------|
| <b>Agency:</b>  | Arizona Commerce Authority |
| <b>Program:</b> | Arizona Commerce Authority |

|  | FY 2017<br>Actual | FY 2018<br>Expd. Plan | FY 2019<br>Fund. Issue | FY 2019<br>Total Request |
|--|-------------------|-----------------------|------------------------|--------------------------|
|--|-------------------|-----------------------|------------------------|--------------------------|

|              |   |
|--------------|---|
| <b>Fund:</b> | 2548-N Arizona Competes Fund (Non-Appropriated) |
|--------------|---|

**Program Expenditures**

|                                 |                                   |           |         |     |         |
|---------------------------------|-----------------------------------|-----------|---------|-----|---------|
| COST CENTER/PROGRAM BUDGET UNIT |                                   |           |         |     |         |
| 1-2                             | SLI Arizona Competes Fund Deposit | (2,904.0) | 3,500.0 | 0.0 | 3,500.0 |
|                                 | Total                             | (2,904.0) | 3,500.0 | 0.0 | 3,500.0 |

**Non-Appropriated Funding**

**Expenditure Categories**

|                                      |            |            |     |            |
|--------------------------------------|------------|------------|-----|------------|
| Personal Services                    | 0.0        | 0.0        | 0.0 | 0.0        |
| Employee Related Expenses            | 0.0        | 0.0        | 0.0 | 0.0        |
| Professional and Outside Services    | 0.0        | 0.0        | 0.0 | 0.0        |
| Travel In-State                      | 0.0        | 0.0        | 0.0 | 0.0        |
| Travel Out of State                  | 0.0        | 0.0        | 0.0 | 0.0        |
| Food                                 | 0.0        | 0.0        | 0.0 | 0.0        |
| Aid to Organizations and Individuals | 8,596.0    | 15,000.0   | 0.0 | 15,000.0   |
| Other Operating Expenses             | 0.0        | 0.0        | 0.0 | 0.0        |
| Equipment                            | 0.0        | 0.0        | 0.0 | 0.0        |
| Capital Outlay                       | 0.0        | 0.0        | 0.0 | 0.0        |
| Debt Service                         | 0.0        | 0.0        | 0.0 | 0.0        |
| Cost Allocation                      | 0.0        | 0.0        | 0.0 | 0.0        |
| Transfers                            | (11,500.0) | (11,500.0) | 0.0 | (11,500.0) |
| <b>Expenditure Categories Total:</b> | (2,904.0)  | 3,500.0    | 0.0 | 3,500.0    |
| <b>Fund 2548-N Total:</b>            | (2,904.0)  | 3,500.0    | 0.0 | 3,500.0    |
| <b>Program 1 Total:</b>              | (2,904.0)  | 3,500.0    | 0.0 | 3,500.0    |

## Program Group Summary of Expenditures and Budget Request for Selected Funds

|                 |                            |
|-----------------|----------------------------|
| <b>Agency:</b>  | Arizona Commerce Authority |
| <b>Program:</b> | Arizona Commerce Authority |

|  | FY 2017<br>Actual | FY 2018<br>Expd. Plan | FY 2019<br>Fund. Issue | FY 2019<br>Total Request |
|--|-------------------|-----------------------|------------------------|--------------------------|
|--|-------------------|-----------------------|------------------------|--------------------------|

|              |   |
|--------------|---|
| <b>Fund:</b> | 3005-N Application Fees Fund (Non-Appropriated) |
|--------------|---|

**Program Expenditures**

|                                 |                            |         |       |     |       |
|---------------------------------|----------------------------|---------|-------|-----|-------|
| COST CENTER/PROGRAM BUDGET UNIT |                            |         |       |     |       |
| 1-1                             | Arizona Commerce Authority | (386.4) | 469.8 | 0.0 | 469.8 |
|                                 | Total                      | (386.4) | 469.8 | 0.0 | 469.8 |

**Non-Appropriated Funding**

**Expenditure Categories**

|                                      |         |       |     |       |
|--------------------------------------|---------|-------|-----|-------|
| Personal Services                    | 0.0     | 467.5 | 0.0 | 467.5 |
| Employee Related Expenses            | 0.0     | 0.0   | 0.0 | 0.0   |
| Professional and Outside Services    | 0.0     | 0.0   | 0.0 | 0.0   |
| Travel In-State                      | 0.0     | 0.0   | 0.0 | 0.0   |
| Travel Out of State                  | 0.0     | 0.0   | 0.0 | 0.0   |
| Food                                 | 0.0     | 0.0   | 0.0 | 0.0   |
| Aid to Organizations and Individuals | 0.0     | 0.0   | 0.0 | 0.0   |
| Other Operating Expenses             | 0.0     | 2.3   | 0.0 | 2.3   |
| Equipment                            | 0.0     | 0.0   | 0.0 | 0.0   |
| Capital Outlay                       | 0.0     | 0.0   | 0.0 | 0.0   |
| Debt Service                         | 0.0     | 0.0   | 0.0 | 0.0   |
| Cost Allocation                      | 0.0     | 0.0   | 0.0 | 0.0   |
| Transfers                            | (386.4) | 0.0   | 0.0 | 0.0   |
| <b>Expenditure Categories Total:</b> | (386.4) | 469.8 | 0.0 | 469.8 |
| <b>Fund 3005-N Total:</b>            | (386.4) | 469.8 | 0.0 | 469.8 |
| <b>Program 1 Total:</b>              | (386.4) | 469.8 | 0.0 | 469.8 |

## Program Group Summary of Expenditures and Budget Request for Selected Funds

|                 |                            |
|-----------------|----------------------------|
| <b>Agency:</b>  | Arizona Commerce Authority |
| <b>Program:</b> | Arizona Commerce Authority |

|  | FY 2017<br>Actual | FY 2018<br>Expd. Plan | FY 2019<br>Fund. Issue | FY 2019<br>Total Request |
|--|-------------------|-----------------------|------------------------|--------------------------|
|--|-------------------|-----------------------|------------------------|--------------------------|

|              |   |
|--------------|---|
| <b>Fund:</b> | 3189-N Commerce Donations Fund (Non-Appropriated) |
|--------------|---|

**Program Expenditures**

|                                 |                            |       |      |     |      |
|---------------------------------|----------------------------|-------|------|-----|------|
| COST CENTER/PROGRAM BUDGET UNIT |                            |       |      |     |      |
| 1-1                             | Arizona Commerce Authority | 173.2 | 13.0 | 0.0 | 13.0 |
|                                 | Total                      | 173.2 | 13.0 | 0.0 | 13.0 |

**Non-Appropriated Funding**

**Expenditure Categories**

|                                      |       |      |     |      |
|--------------------------------------|-------|------|-----|------|
| Personal Services                    | 137.5 | 0.0  | 0.0 | 0.0  |
| Employee Related Expenses            | 0.0   | 0.0  | 0.0 | 0.0  |
| Professional and Outside Services    | 25.0  | 0.0  | 0.0 | 0.0  |
| Travel In-State                      | 0.0   | 0.0  | 0.0 | 0.0  |
| Travel Out of State                  | 0.0   | 0.0  | 0.0 | 0.0  |
| Food                                 | 0.0   | 0.0  | 0.0 | 0.0  |
| Aid to Organizations and Individuals | 0.0   | 0.0  | 0.0 | 0.0  |
| Other Operating Expenses             | 10.7  | 13.0 | 0.0 | 13.0 |
| Equipment                            | 0.0   | 0.0  | 0.0 | 0.0  |
| Capital Outlay                       | 0.0   | 0.0  | 0.0 | 0.0  |
| Debt Service                         | 0.0   | 0.0  | 0.0 | 0.0  |
| Cost Allocation                      | 0.0   | 0.0  | 0.0 | 0.0  |
| Transfers                            | 0.0   | 0.0  | 0.0 | 0.0  |
| <b>Expenditure Categories Total:</b> | 173.2 | 13.0 | 0.0 | 13.0 |
| <b>Fund 3189-N Total:</b>            | 173.2 | 13.0 | 0.0 | 13.0 |
| <b>Program 1 Total:</b>              | 173.2 | 13.0 | 0.0 | 13.0 |



## Program Group Summary of Expenditures and Budget Request for Selected Funds

|                 |                            |
|-----------------|----------------------------|
| <b>Agency:</b>  | Arizona Commerce Authority |
| <b>Program:</b> | Arizona Commerce Authority |

|  | FY 2017<br>Actual | FY 2018<br>Expd. Plan | FY 2019<br>Fund. Issue | FY 2019<br>Total Request |
|--|-------------------|-----------------------|------------------------|--------------------------|
|--|-------------------|-----------------------|------------------------|--------------------------|

|              |   |
|--------------|---|
| <b>Fund:</b> | 9507-N Arizona Innovation Accelerator Fund (Non-Appropriated) |
|--------------|---|

**Program Expenditures**

|                                 |                            |       |       |     |       |
|---------------------------------|----------------------------|-------|-------|-----|-------|
| COST CENTER/PROGRAM BUDGET UNIT |                            |       |       |     |       |
| 1-1                             | Arizona Commerce Authority | 127.2 | 153.6 | 0.0 | 153.6 |
|                                 | Total                      | 127.2 | 153.6 | 0.0 | 153.6 |

**Non-Appropriated Funding**

**Expenditure Categories**

|                                      |       |       |     |       |
|--------------------------------------|-------|-------|-----|-------|
| Personal Services                    | 90.2  | 80.0  | 0.0 | 80.0  |
| Employee Related Expenses            | 24.5  | 25.0  | 0.0 | 25.0  |
| Professional and Outside Services    | 16.3  | 42.5  | 0.0 | 42.5  |
| Travel In-State                      | 0.0   | 0.6   | 0.0 | 0.6   |
| Travel Out of State                  | 0.0   | 1.7   | 0.0 | 1.7   |
| Food                                 | 0.0   | 0.0   | 0.0 | 0.0   |
| Aid to Organizations and Individuals | 0.0   | 0.0   | 0.0 | 0.0   |
| Other Operating Expenses             | (3.8) | 3.8   | 0.0 | 3.8   |
| Equipment                            | 0.0   | 0.0   | 0.0 | 0.0   |
| Capital Outlay                       | 0.0   | 0.0   | 0.0 | 0.0   |
| Debt Service                         | 0.0   | 0.0   | 0.0 | 0.0   |
| Cost Allocation                      | 0.0   | 0.0   | 0.0 | 0.0   |
| Transfers                            | 0.0   | 0.0   | 0.0 | 0.0   |
| <b>Expenditure Categories Total:</b> | 127.2 | 153.6 | 0.0 | 153.6 |
| <b>Fund 9507-N Total:</b>            | 127.2 | 153.6 | 0.0 | 153.6 |
| <b>Program 1 Total:</b>              | 127.2 | 153.6 | 0.0 | 153.6 |

## Program Group Summary of Expenditures and Budget Request for Selected Funds

|                 |                            |
|-----------------|----------------------------|
| <b>Agency:</b>  | Arizona Commerce Authority |
| <b>Program:</b> | Arizona Commerce Authority |

|  | FY 2017<br>Actual | FY 2018<br>Expd. Plan | FY 2019<br>Fund. Issue | FY 2019<br>Total Request |
|--|-------------------|-----------------------|------------------------|--------------------------|
|--|-------------------|-----------------------|------------------------|--------------------------|

|              |                                      |
|--------------|--------------------------------------|
| <b>Fund:</b> | 9971-N RevAZ Fund (Non-Appropriated) |
|--------------|--------------------------------------|

**Program Expenditures**

|                                 |                            |      |      |     |      |
|---------------------------------|----------------------------|------|------|-----|------|
| COST CENTER/PROGRAM BUDGET UNIT |                            |      |      |     |      |
| 1-1                             | Arizona Commerce Authority | 92.5 | 29.0 | 0.0 | 29.0 |
|                                 | Total                      | 92.5 | 29.0 | 0.0 | 29.0 |

**Non-Appropriated Funding**

**Expenditure Categories**

|                                      |      |      |     |      |
|--------------------------------------|------|------|-----|------|
| Personal Services                    | 0.0  | 0.0  | 0.0 | 0.0  |
| Employee Related Expenses            | 0.0  | 0.0  | 0.0 | 0.0  |
| Professional and Outside Services    | 86.8 | 0.0  | 0.0 | 0.0  |
| Travel In-State                      | 0.0  | 0.0  | 0.0 | 0.0  |
| Travel Out of State                  | 0.0  | 0.0  | 0.0 | 0.0  |
| Food                                 | 0.0  | 0.0  | 0.0 | 0.0  |
| Aid to Organizations and Individuals | 0.0  | 0.0  | 0.0 | 0.0  |
| Other Operating Expenses             | 5.7  | 29.0 | 0.0 | 29.0 |
| Equipment                            | 0.0  | 0.0  | 0.0 | 0.0  |
| Capital Outlay                       | 0.0  | 0.0  | 0.0 | 0.0  |
| Debt Service                         | 0.0  | 0.0  | 0.0 | 0.0  |
| Cost Allocation                      | 0.0  | 0.0  | 0.0 | 0.0  |
| Transfers                            | 0.0  | 0.0  | 0.0 | 0.0  |
| <b>Expenditure Categories Total:</b> | 92.5 | 29.0 | 0.0 | 29.0 |
| <b>Fund 9971-N Total:</b>            | 92.5 | 29.0 | 0.0 | 29.0 |
| <b>Program 1 Total:</b>              | 92.5 | 29.0 | 0.0 | 29.0 |

## Program Group Summary of Expenditures and Budget Request for Selected Funds

|                 |                            |
|-----------------|----------------------------|
| <b>Agency:</b>  | Arizona Commerce Authority |
| <b>Program:</b> | Arizona Commerce Authority |

|  | FY 2017<br>Actual | FY 2018<br>Expd. Plan | FY 2019<br>Fund. Issue | FY 2019<br>Total Request |
|--|-------------------|-----------------------|------------------------|--------------------------|
|--|-------------------|-----------------------|------------------------|--------------------------|

|              |   |
|--------------|---|
| <b>Fund:</b> | 9972-A Mexico Trade Office (Appropriated) |
|--------------|---|

**Program Expenditures**

|                                 |                              |     |     |     |     |
|---------------------------------|------------------------------|-----|-----|-----|-----|
| COST CENTER/PROGRAM BUDGET UNIT |                              |     |     |     |     |
| 1-3                             | SLI Mexico City Trade Office | 0.0 | 0.0 | 0.0 | 0.0 |
|                                 | Total                        | 0.0 | 0.0 | 0.0 | 0.0 |

**Appropriated Funding**

**Expenditure Categories**

|                                      |            |            |            |            |
|--------------------------------------|------------|------------|------------|------------|
| Personal Services                    | 0.0        | 0.0        | 0.0        | 0.0        |
| Employee Related Expenses            | 0.0        | 0.0        | 0.0        | 0.0        |
| Professional and Outside Services    | 191.0      | 216.3      | 0.0        | 216.3      |
| Travel In-State                      | 5.0        | 0.0        | 0.0        | 0.0        |
| Travel Out of State                  | 17.2       | 0.0        | 0.0        | 0.0        |
| Food                                 | 0.0        | 0.0        | 0.0        | 0.0        |
| Aid to Organizations and Individuals | 0.0        | 0.0        | 0.0        | 0.0        |
| Other Operating Expenses             | 86.8       | 83.7       | 0.0        | 83.7       |
| Equipment                            | 0.0        | 0.0        | 0.0        | 0.0        |
| Capital Outlay                       | 0.0        | 0.0        | 0.0        | 0.0        |
| Debt Service                         | 0.0        | 0.0        | 0.0        | 0.0        |
| Cost Allocation                      | 0.0        | 0.0        | 0.0        | 0.0        |
| Transfers                            | (300.0)    | (300.0)    | 0.0        | (300.0)    |
| <b>Expenditure Categories Total:</b> | <b>0.0</b> | <b>0.0</b> | <b>0.0</b> | <b>0.0</b> |
| <b>Fund 9972-A Total:</b>            | <b>0.0</b> | <b>0.0</b> | <b>0.0</b> | <b>0.0</b> |
| <b>Program 1 Total:</b>              | <b>0.0</b> | <b>0.0</b> | <b>0.0</b> | <b>0.0</b> |

## Program Group Summary of Expenditures and Budget Request for Selected Funds

|                 |                            |
|-----------------|----------------------------|
| <b>Agency:</b>  | Arizona Commerce Authority |
| <b>Program:</b> | Arizona Commerce Authority |

|  | FY 2017<br>Actual | FY 2018<br>Expd. Plan | FY 2019<br>Fund. Issue | FY 2019<br>Total Request |
|--|-------------------|-----------------------|------------------------|--------------------------|
|--|-------------------|-----------------------|------------------------|--------------------------|

|              |   |
|--------------|---|
| <b>Fund:</b> | 9972-N Mexico Trade Office (Non-Appropriated) |
|--------------|---|

**Program Expenditures**

|                                 |                              |       |     |     |     |
|---------------------------------|------------------------------|-------|-----|-----|-----|
| COST CENTER/PROGRAM BUDGET UNIT |                              |       |     |     |     |
| 1-3                             | SLI Mexico City Trade Office | 119.6 | 0.0 | 0.0 | 0.0 |
|                                 | Total                        | 119.6 | 0.0 | 0.0 | 0.0 |

**Non-Appropriated Funding**

**Expenditure Categories**

|                                      |       |     |     |     |
|--------------------------------------|-------|-----|-----|-----|
| Personal Services                    | 0.0   | 0.0 | 0.0 | 0.0 |
| Employee Related Expenses            | 0.0   | 0.0 | 0.0 | 0.0 |
| Professional and Outside Services    | 0.0   | 0.0 | 0.0 | 0.0 |
| Travel In-State                      | 0.0   | 0.0 | 0.0 | 0.0 |
| Travel Out of State                  | 0.0   | 0.0 | 0.0 | 0.0 |
| Food                                 | 0.0   | 0.0 | 0.0 | 0.0 |
| Aid to Organizations and Individuals | 0.0   | 0.0 | 0.0 | 0.0 |
| Other Operating Expenses             | 0.5   | 0.0 | 0.0 | 0.0 |
| Equipment                            | 0.0   | 0.0 | 0.0 | 0.0 |
| Capital Outlay                       | 0.0   | 0.0 | 0.0 | 0.0 |
| Debt Service                         | 0.0   | 0.0 | 0.0 | 0.0 |
| Cost Allocation                      | 0.0   | 0.0 | 0.0 | 0.0 |
| Transfers                            | 119.1 | 0.0 | 0.0 | 0.0 |
| <b>Expenditure Categories Total:</b> | 119.6 | 0.0 | 0.0 | 0.0 |
| <b>Fund 9972-N Total:</b>            | 119.6 | 0.0 | 0.0 | 0.0 |
| <b>Program 1 Total:</b>              | 119.6 | 0.0 | 0.0 | 0.0 |

## Program Budget Unit Summary of Expenditures and Budget Request for All Funds

|                 |                            |
|-----------------|----------------------------|
| <b>Agency:</b>  | Arizona Commerce Authority |
| <b>Program:</b> | Arizona Commerce Authority |

| Expenditure Categories                                 | FY 2017<br>Actual | FY 2018<br>Expd. Plan | FY 2019<br>Fund. Issue | FY 2019<br>Total Request |
|--|-------------------|-----------------------|------------------------|--------------------------|
| 0000 FTE   | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| 6000 Personal Services                                 | 5,465.1           | 5,911.7               | 0.0                    | 5,911.7                  |
| 6100 Employee Related Expenses                         | 1,009.7           | 1,309.2               | 0.0                    | 1,309.2                  |
| 6200 Professional and Outside Services                 | 2,216.1           | 3,752.5               | (1,250.0)              | 2,041.5                  |
| 6500 Travel In-State                                   | 67.2              | 134.3                 | 0.0                    | 134.3                    |
| 6600 Travel Out of State                               | 123.1             | 224.3                 | 0.0                    | 224.3                    |
| 6700 Food  | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| 6800 Aid to Organizations and Individuals              | 4,219.0           | 5,480.0               | (80.0)                 | 5,400.0                  |
| 7000 Other Operating Expenses                          | 2,578.6           | 3,468.5               | (141.0)                | 3,327.5                  |
| 8000 Equipment   | 80.8              | 54.9                  | 0.0                    | 54.9                     |
| 8100 Capital Outlay                                    | 635.1             | 100.0                 | (100.0)                | 0.0                      |
| 8600 Debt Service                                      | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| 9000 Cost Allocation                                   | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| 9100 Transfers   | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| <b>Expenditure Categories Total:</b>                   | 16,394.7          | 20,435.4              | (1,571.0)              | 18,403.4                 |
| <b>Fund Source</b>                                     |                   |                       |                        |                          |
| <b>Appropriated Funds</b>                              |                   |                       |                        |                          |
| 1000-A General Fund (Appropriated)                     | 10,000.0          | 10,000.0              | 0.0                    | 10,000.0                 |
|  | 10,000.0          | 10,000.0              | 0.0                    | 10,000.0                 |
| <b>Non-Appropriated Funds</b>                          |                   |                       |                        |                          |
| 1001-N Arizona Commerce Authority Carryover (Non-Appr  | 765.9             | 2,062.8               | (1,571.0)              | 491.8                    |
| 1237-N Work Force Recruitment and Job Training Fund (N | 4,095.4           | 5,400.0               | 0.0                    | 5,400.0                  |
| 2000-N Federal Grant Fund (Non-Appropriated)           | 1,420.1           | 1,550.1               | 0.0                    | 1,550.1                  |
| 2196-N Community Development Bond Fund (Non-Approp     | 386.4             | 0.0                   | 0.0                    | 0.0                      |
| 2498-N CEDC Local Communities Fund (Non-Appropriated)  | 0.1               | 0.0                   | 0.0                    | 0.0                      |
| 2547-N Arizona Commerce Authority Fund (Non-Appropria  | (279.7)           | 757.1                 | 0.0                    | 296.1                    |
| 3005-N Application Fees Fund (Non-Appropriated)        | (386.4)           | 469.8                 | 0.0                    | 469.8                    |
| 3189-N Commerce Donations Fund (Non-Appropriated)      | 173.2             | 13.0                  | 0.0                    | 13.0                     |
| 9507-N Arizona Innovation Accelerator Fund (Non-Approp | 127.2             | 153.6                 | 0.0                    | 153.6                    |
| 9971-N RevAZ Fund (Non-Appropriated)                   | 92.5              | 29.0                  | 0.0                    | 29.0                     |
|  | 6,394.7           | 10,435.4              | (1,571.0)              | 8,403.4                  |
| <b>Fund Source Total:</b>                              | 16,394.7          | 20,435.4              | (1,571.0)              | 18,403.4                 |

## Program Budget Unit Summary of Expenditures and Budget Request for Selected Funds

|  |                                      |                |                   |                    |                      |
|--|--------------------------------------|----------------|-------------------|--------------------|----------------------|
| <b>Agency:</b> Arizona Commerce Authority  |                                      |                |                   |                    |                      |
|  |                                      | <b>FY 2017</b> | <b>FY 2018</b>    | <b>FY 2019</b>     | <b>FY 2019</b>       |
|  |                                      | <b>Actual</b>  | <b>Expd. Plan</b> | <b>Fund. Issue</b> | <b>Total Request</b> |
| <b>Program:</b> Arizona Commerce Authority |                                      |                |                   |                    |                      |
| <b>Fund:</b> 1000-A General Fund           |                                      |                |                   |                    |                      |
| <b>Appropriated</b>                        |                                      |                |                   |                    |                      |
| 6000                                       | Personal Services                    | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6100                                       | Employee Related Expenses            | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6200                                       | Professional and Outside Services    | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6500                                       | Travel In-State                      | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6600                                       | Travel Out of State                  | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6700                                       | Food                                 | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6800                                       | Aid to Organizations and Individuals | 0.0            | 0.0               | 0.0                | 0.0                  |
| 7000                                       | Other Operating Expenses             | 0.0            | 0.0               | 0.0                | 0.0                  |
| 8000                                       | Equipment                            | 0.0            | 0.0               | 0.0                | 0.0                  |
| 8100                                       | Capital Outlay                       | 0.0            | 0.0               | 0.0                | 0.0                  |
| 8600                                       | Debt Service                         | 0.0            | 0.0               | 0.0                | 0.0                  |
| 9000                                       | Cost Allocation                      | 0.0            | 0.0               | 0.0                | 0.0                  |
| 9100                                       | Transfers                            | 10,000.0       | 10,000.0          | 0.0                | 10,000.0             |
| <b>Appropriated Total:</b>                 |                                      | 10,000.0       | 10,000.0          | 0.0                | 10,000.0             |
| <b>Fund Total:</b>                         |                                      | 10,000.0       | 10,000.0          | 0.0                | 10,000.0             |
| <b>Program Total For Selected Funds:</b>   |                                      | 10,000.0       | 10,000.0          | 0.0                | 10,000.0             |

## Program Budget Unit Summary of Expenditures and Budget Request for Selected Funds

| Agency:                                  |                                      | Arizona Commerce Authority                  |            |             |               |
|--|--------------------------------------|---|------------|-------------|---------------|
|  |                                      | FY 2017                                     | FY 2018    | FY 2019     | FY 2019       |
|  |                                      | Actual                                      | Expd. Plan | Fund. Issue | Total Request |
| Program:                                 |                                      | Arizona Commerce Authority                  |            |             |               |
| Fund:                                    |                                      | 1001-N Arizona Commerce Authority Carryover |            |             |               |
| Non-Appropriated                         |                                      |   |            |             |               |
| 0000                                     | FTE                                  | 0.0   | 0.0        | 0.0         | 0.0           |
| 6000                                     | Personal Services                    | 30.2  | 167.5      | 0.0         | 167.5         |
| 6100                                     | Employee Related Expenses            | 18.5  | 36.4       | 0.0         | 36.4          |
| 6200                                     | Professional and Outside Services    | 0.4   | 1,436.0    | (1,250.0)   | 186.0         |
| 6500                                     | Travel In-State                      | 1.9   | 9.6        | 0.0         | 9.6           |
| 6600                                     | Travel Out of State                  | 4.7   | 26.0       | 0.0         | 26.0          |
| 6700                                     | Food                                 | 0.0   | 0.0        | 0.0         | 0.0           |
| 6800                                     | Aid to Organizations and Individuals | 0.0   | 0.0        | (80.0)      | (80.0)        |
| 7000                                     | Other Operating Expenses             | 69.0  | 271.5      | (141.0)     | 130.5         |
| 8000                                     | Equipment                            | 6.2   | 15.8       | 0.0         | 15.8          |
| 8100                                     | Capital Outlay                       | 635.1                                       | 100.0      | (100.0)     | 0.0           |
| 8600                                     | Debt Service                         | 0.0   | 0.0        | 0.0         | 0.0           |
| 9000                                     | Cost Allocation                      | 0.0   | 0.0        | 0.0         | 0.0           |
| 9100                                     | Transfers                            | (0.1)                                       | 0.0        | 0.0         | 0.0           |
| <b>Non-Appropriated Total:</b>           |                                      | 765.9                                       | 2,062.8    | (1,571.0)   | 491.8         |
| <b>Fund Total:</b>                       |                                      | 765.9                                       | 2,062.8    | (1,571.0)   | 491.8         |
| <b>Program Total For Selected Funds:</b> |                                      | 765.9                                       | 2,062.8    | (1,571.0)   | 491.8         |

## Program Budget Unit Summary of Expenditures and Budget Request for Selected Funds

|  |                                      |                |                   |                    |                      |
|--|--------------------------------------|----------------|-------------------|--------------------|----------------------|
| <b>Agency:</b> Arizona Commerce Authority                        |                                      |                |                   |                    |                      |
|  |                                      | <b>FY 2017</b> | <b>FY 2018</b>    | <b>FY 2019</b>     | <b>FY 2019</b>       |
|  |                                      | <b>Actual</b>  | <b>Expd. Plan</b> | <b>Fund. Issue</b> | <b>Total Request</b> |
| <b>Program:</b> Arizona Commerce Authority                       |                                      |                |                   |                    |                      |
| <b>Fund:</b> 1237-N Work Force Recruitment and Job Training Fund |                                      |                |                   |                    |                      |
| <b>Non-Appropriated</b>  |                                      |                |                   |                    |                      |
| 6000   | Personal Services                    | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6100   | Employee Related Expenses            | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6200   | Professional and Outside Services    | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6500   | Travel In-State                      | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6600   | Travel Out of State                  | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6700   | Food                                 | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6800   | Aid to Organizations and Individuals | 4,095.4        | 5,400.0           | 0.0                | 5,400.0              |
| 7000   | Other Operating Expenses             | 0.0            | 0.0               | 0.0                | 0.0                  |
| 8000   | Equipment                            | 0.0            | 0.0               | 0.0                | 0.0                  |
| 8100   | Capital Outlay                       | 0.0            | 0.0               | 0.0                | 0.0                  |
| 8600   | Debt Service                         | 0.0            | 0.0               | 0.0                | 0.0                  |
| 9000   | Cost Allocation                      | 0.0            | 0.0               | 0.0                | 0.0                  |
| 9100   | Transfers                            | 0.0            | 0.0               | 0.0                | 0.0                  |
| <b>Non-Appropriated Total:</b>                                   |                                      | 4,095.4        | 5,400.0           | 0.0                | 5,400.0              |
| <b>Fund Total:</b>   |                                      | 4,095.4        | 5,400.0           | 0.0                | 5,400.0              |
| <b>Program Total For Selected Funds:</b>                         |                                      | 4,095.4        | 5,400.0           | 0.0                | 5,400.0              |



## Program Budget Unit Summary of Expenditures and Budget Request for Selected Funds

|  |                                      |                |                   |                    |                      |
|--|--------------------------------------|----------------|-------------------|--------------------|----------------------|
| <b>Agency:</b> Arizona Commerce Authority  |                                      |                |                   |                    |                      |
|  |                                      | <b>FY 2017</b> | <b>FY 2018</b>    | <b>FY 2019</b>     | <b>FY 2019</b>       |
|  |                                      | <b>Actual</b>  | <b>Expd. Plan</b> | <b>Fund. Issue</b> | <b>Total Request</b> |
| <b>Program:</b> Arizona Commerce Authority |                                      |                |                   |                    |                      |
| <b>Fund:</b> 2000-N Federal Grant Fund     |                                      |                |                   |                    |                      |
| <b>Non-Appropriated</b>                    |                                      |                |                   |                    |                      |
| 6000                                       | Personal Services                    | 668.3          | 789.0             | 0.0                | 789.0                |
| 6100                                       | Employee Related Expenses            | 125.0          | 209.6             | 0.0                | 209.6                |
| 6200                                       | Professional and Outside Services    | 372.7          | 190.2             | 0.0                | 190.2                |
| 6500                                       | Travel In-State                      | 26.7           | 21.3              | 0.0                | 21.3                 |
| 6600                                       | Travel Out of State                  | 16.9           | 13.3              | 0.0                | 13.3                 |
| 6700                                       | Food                                 | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6800                                       | Aid to Organizations and Individuals | 0.0            | 0.0               | 0.0                | 0.0                  |
| 7000                                       | Other Operating Expenses             | 195.2          | 318.3             | 0.0                | 318.3                |
| 8000                                       | Equipment                            | 15.3           | 8.4               | 0.0                | 8.4                  |
| 8100                                       | Capital Outlay                       | 0.0            | 0.0               | 0.0                | 0.0                  |
| 8600                                       | Debt Service                         | 0.0            | 0.0               | 0.0                | 0.0                  |
| 9000                                       | Cost Allocation                      | 0.0            | 0.0               | 0.0                | 0.0                  |
| 9100                                       | Transfers                            | 0.0            | 0.0               | 0.0                | 0.0                  |
| <b>Non-Appropriated Total:</b>             |                                      | 1,420.1        | 1,550.1           | 0.0                | 1,550.1              |
| <b>Fund Total:</b>                         |                                      | 1,420.1        | 1,550.1           | 0.0                | 1,550.1              |
| <b>Program Total For Selected Funds:</b>   |                                      | 1,420.1        | 1,550.1           | 0.0                | 1,550.1              |

## Program Budget Unit Summary of Expenditures and Budget Request for Selected Funds

|   |                                      |                |                   |                    |                      |
|---|--------------------------------------|----------------|-------------------|--------------------|----------------------|
| <b>Agency:</b> Arizona Commerce Authority           |                                      |                |                   |                    |                      |
|   |                                      | <b>FY 2017</b> | <b>FY 2018</b>    | <b>FY 2019</b>     | <b>FY 2019</b>       |
|   |                                      | <b>Actual</b>  | <b>Expd. Plan</b> | <b>Fund. Issue</b> | <b>Total Request</b> |
| <b>Program:</b> Arizona Commerce Authority          |                                      |                |                   |                    |                      |
| <b>Fund:</b> 2196-N Community Development Bond Fund |                                      |                |                   |                    |                      |
| <b>Non-Appropriated</b>                             |                                      |                |                   |                    |                      |
| 6000  | Personal Services                    | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6100  | Employee Related Expenses            | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6200  | Professional and Outside Services    | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6500  | Travel In-State                      | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6600  | Travel Out of State                  | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6700  | Food                                 | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6800  | Aid to Organizations and Individuals | 0.0            | 0.0               | 0.0                | 0.0                  |
| 7000  | Other Operating Expenses             | 0.0            | 0.0               | 0.0                | 0.0                  |
| 8000  | Equipment                            | 0.0            | 0.0               | 0.0                | 0.0                  |
| 8100  | Capital Outlay                       | 0.0            | 0.0               | 0.0                | 0.0                  |
| 8600  | Debt Service                         | 0.0            | 0.0               | 0.0                | 0.0                  |
| 9000  | Cost Allocation                      | 0.0            | 0.0               | 0.0                | 0.0                  |
| 9100  | Transfers                            | 386.4          | 0.0               | 0.0                | 0.0                  |
| <b>Non-Appropriated Total:</b>                      |                                      | 386.4          | 0.0               | 0.0                | 0.0                  |
| <b>Fund Total:</b>                                  |                                      | 386.4          | 0.0               | 0.0                | 0.0                  |
| <b>Program Total For Selected Funds:</b>            |                                      | 386.4          | 0.0               | 0.0                | 0.0                  |

## Program Budget Unit Summary of Expenditures and Budget Request for Selected Funds

|   |                                      |                |                   |                    |                      |
|---|--------------------------------------|----------------|-------------------|--------------------|----------------------|
| <b>Agency:</b> Arizona Commerce Authority       |                                      |                |                   |                    |                      |
|   |                                      | <b>FY 2017</b> | <b>FY 2018</b>    | <b>FY 2019</b>     | <b>FY 2019</b>       |
|   |                                      | <b>Actual</b>  | <b>Expd. Plan</b> | <b>Fund. Issue</b> | <b>Total Request</b> |
| <b>Program:</b> Arizona Commerce Authority      |                                      |                |                   |                    |                      |
| <b>Fund:</b> 2498-N CEDC Local Communities Fund |                                      |                |                   |                    |                      |
| <b>Non-Appropriated</b>                         |                                      |                |                   |                    |                      |
| 6000  | Personal Services                    | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6100  | Employee Related Expenses            | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6200  | Professional and Outside Services    | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6500  | Travel In-State                      | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6600  | Travel Out of State                  | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6700  | Food                                 | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6800  | Aid to Organizations and Individuals | 0.0            | 0.0               | 0.0                | 0.0                  |
| 7000  | Other Operating Expenses             | 0.0            | 0.0               | 0.0                | 0.0                  |
| 8000  | Equipment                            | 0.0            | 0.0               | 0.0                | 0.0                  |
| 8100  | Capital Outlay                       | 0.0            | 0.0               | 0.0                | 0.0                  |
| 8600  | Debt Service                         | 0.0            | 0.0               | 0.0                | 0.0                  |
| 9000  | Cost Allocation                      | 0.0            | 0.0               | 0.0                | 0.0                  |
| 9100  | Transfers                            | 0.1            | 0.0               | 0.0                | 0.0                  |
| <b>Non-Appropriated Total:</b>                  |                                      | 0.1            | 0.0               | 0.0                | 0.0                  |
| <b>Fund Total:</b>                              |                                      | 0.1            | 0.0               | 0.0                | 0.0                  |
| <b>Program Total For Selected Funds:</b>        |                                      | 0.1            | 0.0               | 0.0                | 0.0                  |

## Program Budget Unit Summary of Expenditures and Budget Request for Selected Funds

|   |                                      |                |                   |                    |                      |
|---|--------------------------------------|----------------|-------------------|--------------------|----------------------|
| <b>Agency:</b> Arizona Commerce Authority           |                                      |                |                   |                    |                      |
|   |                                      | <b>FY 2017</b> | <b>FY 2018</b>    | <b>FY 2019</b>     | <b>FY 2019</b>       |
|   |                                      | <b>Actual</b>  | <b>Expd. Plan</b> | <b>Fund. Issue</b> | <b>Total Request</b> |
| <b>Program:</b> Arizona Commerce Authority          |                                      |                |                   |                    |                      |
| <b>Fund:</b> 2547-N Arizona Commerce Authority Fund |                                      |                |                   |                    |                      |
| <b>Non-Appropriated</b>                             |                                      |                |                   |                    |                      |
| 6000  | Personal Services                    | 4,538.9        | 4,407.7           | 0.0                | 4,407.7              |
| 6100  | Employee Related Expenses            | 841.7          | 1,038.2           | 0.0                | 1,038.2              |
| 6200  | Professional and Outside Services    | 1,714.9        | 2,083.8           | 0.0                | 1,622.8              |
| 6500  | Travel In-State                      | 38.6           | 102.8             | 0.0                | 102.8                |
| 6600  | Travel Out of State                  | 101.5          | 183.3             | 0.0                | 183.3                |
| 6700  | Food                                 | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6800  | Aid to Organizations and Individuals | 123.6          | 80.0              | 0.0                | 80.0                 |
| 7000  | Other Operating Expenses             | 2,301.8        | 2,830.6           | 0.0                | 2,830.6              |
| 8000  | Equipment                            | 59.3           | 30.7              | 0.0                | 30.7                 |
| 8100  | Capital Outlay                       | 0.0            | 0.0               | 0.0                | 0.0                  |
| 8600  | Debt Service                         | 0.0            | 0.0               | 0.0                | 0.0                  |
| 9000  | Cost Allocation                      | 0.0            | 0.0               | 0.0                | 0.0                  |
| 9100  | Transfers                            | (10,000.0)     | (10,000.0)        | 0.0                | (10,000.0)           |
| <b>Non-Appropriated Total:</b>                      |                                      | (279.7)        | 757.1             | 0.0                | 296.1                |
| <b>Fund Total:</b>                                  |                                      | (279.7)        | 757.1             | 0.0                | 296.1                |
| <b>Program Total For Selected Funds:</b>            |                                      | (279.7)        | 757.1             | 0.0                | 296.1                |

## Program Budget Unit Summary of Expenditures and Budget Request for Selected Funds

|  |                                      |                |                   |                    |                      |
|--|--------------------------------------|----------------|-------------------|--------------------|----------------------|
| <b>Agency:</b> Arizona Commerce Authority  |                                      |                |                   |                    |                      |
|  |                                      | <b>FY 2017</b> | <b>FY 2018</b>    | <b>FY 2019</b>     | <b>FY 2019</b>       |
|  |                                      | <b>Actual</b>  | <b>Expd. Plan</b> | <b>Fund. Issue</b> | <b>Total Request</b> |
| <b>Program:</b> Arizona Commerce Authority |                                      |                |                   |                    |                      |
| <b>Fund:</b> 3005-N Application Fees Fund  |                                      |                |                   |                    |                      |
| <b>Non-Appropriated</b>                    |                                      |                |                   |                    |                      |
| 6000                                       | Personal Services                    | 0.0            | 467.5             | 0.0                | 467.5                |
| 6100                                       | Employee Related Expenses            | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6200                                       | Professional and Outside Services    | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6500                                       | Travel In-State                      | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6600                                       | Travel Out of State                  | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6700                                       | Food                                 | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6800                                       | Aid to Organizations and Individuals | 0.0            | 0.0               | 0.0                | 0.0                  |
| 7000                                       | Other Operating Expenses             | 0.0            | 2.3               | 0.0                | 2.3                  |
| 8000                                       | Equipment                            | 0.0            | 0.0               | 0.0                | 0.0                  |
| 8100                                       | Capital Outlay                       | 0.0            | 0.0               | 0.0                | 0.0                  |
| 8600                                       | Debt Service                         | 0.0            | 0.0               | 0.0                | 0.0                  |
| 9000                                       | Cost Allocation                      | 0.0            | 0.0               | 0.0                | 0.0                  |
| 9100                                       | Transfers                            | (386.4)        | 0.0               | 0.0                | 0.0                  |
| <b>Non-Appropriated Total:</b>             |                                      | (386.4)        | 469.8             | 0.0                | 469.8                |
| <b>Fund Total:</b>                         |                                      | (386.4)        | 469.8             | 0.0                | 469.8                |
| <b>Program Total For Selected Funds:</b>   |                                      | (386.4)        | 469.8             | 0.0                | 469.8                |

## Program Budget Unit Summary of Expenditures and Budget Request for Selected Funds

|   |                                      |                |                   |                    |                      |
|---|--------------------------------------|----------------|-------------------|--------------------|----------------------|
| <b>Agency:</b> Arizona Commerce Authority   |                                      |                |                   |                    |                      |
|   |                                      | <b>FY 2017</b> | <b>FY 2018</b>    | <b>FY 2019</b>     | <b>FY 2019</b>       |
|   |                                      | <b>Actual</b>  | <b>Expd. Plan</b> | <b>Fund. Issue</b> | <b>Total Request</b> |
| <b>Program:</b> Arizona Commerce Authority  |                                      |                |                   |                    |                      |
| <b>Fund:</b> 3189-N Commerce Donations Fund |                                      |                |                   |                    |                      |
| <b>Non-Appropriated</b>                     |                                      |                |                   |                    |                      |
| 6000  | Personal Services                    | 137.5          | 0.0               | 0.0                | 0.0                  |
| 6100  | Employee Related Expenses            | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6200  | Professional and Outside Services    | 25.0           | 0.0               | 0.0                | 0.0                  |
| 6500  | Travel In-State                      | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6600  | Travel Out of State                  | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6700  | Food                                 | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6800  | Aid to Organizations and Individuals | 0.0            | 0.0               | 0.0                | 0.0                  |
| 7000  | Other Operating Expenses             | 10.7           | 13.0              | 0.0                | 13.0                 |
| 8000  | Equipment                            | 0.0            | 0.0               | 0.0                | 0.0                  |
| 8100  | Capital Outlay                       | 0.0            | 0.0               | 0.0                | 0.0                  |
| 8600  | Debt Service                         | 0.0            | 0.0               | 0.0                | 0.0                  |
| 9000  | Cost Allocation                      | 0.0            | 0.0               | 0.0                | 0.0                  |
| 9100  | Transfers                            | 0.0            | 0.0               | 0.0                | 0.0                  |
| <b>Non-Appropriated Total:</b>              |                                      | 173.2          | 13.0              | 0.0                | 13.0                 |
| <b>Fund Total:</b>                          |                                      | 173.2          | 13.0              | 0.0                | 13.0                 |
| <b>Program Total For Selected Funds:</b>    |                                      | 173.2          | 13.0              | 0.0                | 13.0                 |

## Program Budget Unit Summary of Expenditures and Budget Request for Selected Funds

|   |                                      |                |                   |                    |                      |
|---|--------------------------------------|----------------|-------------------|--------------------|----------------------|
| <b>Agency:</b> Arizona Commerce Authority               |                                      |                |                   |                    |                      |
|   |                                      | <b>FY 2017</b> | <b>FY 2018</b>    | <b>FY 2019</b>     | <b>FY 2019</b>       |
|   |                                      | <b>Actual</b>  | <b>Expd. Plan</b> | <b>Fund. Issue</b> | <b>Total Request</b> |
| <b>Program:</b> Arizona Commerce Authority              |                                      |                |                   |                    |                      |
| <b>Fund:</b> 9507-N Arizona Innovation Accelerator Fund |                                      |                |                   |                    |                      |
| <b>Non-Appropriated</b>                                 |                                      |                |                   |                    |                      |
| 6000  | Personal Services                    | 90.2           | 80.0              | 0.0                | 80.0                 |
| 6100  | Employee Related Expenses            | 24.5           | 25.0              | 0.0                | 25.0                 |
| 6200  | Professional and Outside Services    | 16.3           | 42.5              | 0.0                | 42.5                 |
| 6500  | Travel In-State                      | 0.0            | 0.6               | 0.0                | 0.6                  |
| 6600  | Travel Out of State                  | 0.0            | 1.7               | 0.0                | 1.7                  |
| 6700  | Food                                 | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6800  | Aid to Organizations and Individuals | 0.0            | 0.0               | 0.0                | 0.0                  |
| 7000  | Other Operating Expenses             | (3.8)          | 3.8               | 0.0                | 3.8                  |
| 8000  | Equipment                            | 0.0            | 0.0               | 0.0                | 0.0                  |
| 8100  | Capital Outlay                       | 0.0            | 0.0               | 0.0                | 0.0                  |
| 8600  | Debt Service                         | 0.0            | 0.0               | 0.0                | 0.0                  |
| 9000  | Cost Allocation                      | 0.0            | 0.0               | 0.0                | 0.0                  |
| 9100  | Transfers                            | 0.0            | 0.0               | 0.0                | 0.0                  |
| <b>Non-Appropriated Total:</b>                          |                                      | 127.2          | 153.6             | 0.0                | 153.6                |
| <b>Fund Total:</b>                                      |                                      | 127.2          | 153.6             | 0.0                | 153.6                |
| <b>Program Total For Selected Funds:</b>                |                                      | 127.2          | 153.6             | 0.0                | 153.6                |

## Program Budget Unit Summary of Expenditures and Budget Request for Selected Funds

|  |                                      |                |                   |                    |                      |
|--|--------------------------------------|----------------|-------------------|--------------------|----------------------|
| <b>Agency:</b> Arizona Commerce Authority  |                                      |                |                   |                    |                      |
|  |                                      | <b>FY 2017</b> | <b>FY 2018</b>    | <b>FY 2019</b>     | <b>FY 2019</b>       |
|  |                                      | <b>Actual</b>  | <b>Expd. Plan</b> | <b>Fund. Issue</b> | <b>Total Request</b> |
| <b>Program:</b> Arizona Commerce Authority |                                      |                |                   |                    |                      |
| <b>Fund:</b> 9971-N RevAZ Fund             |                                      |                |                   |                    |                      |
| <b>Non-Appropriated</b>                    |                                      |                |                   |                    |                      |
| 6000                                       | Personal Services                    | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6100                                       | Employee Related Expenses            | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6200                                       | Professional and Outside Services    | 86.8           | 0.0               | 0.0                | 0.0                  |
| 6500                                       | Travel In-State                      | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6600                                       | Travel Out of State                  | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6700                                       | Food                                 | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6800                                       | Aid to Organizations and Individuals | 0.0            | 0.0               | 0.0                | 0.0                  |
| 7000                                       | Other Operating Expenses             | 5.7            | 29.0              | 0.0                | 29.0                 |
| 8000                                       | Equipment                            | 0.0            | 0.0               | 0.0                | 0.0                  |
| 8100                                       | Capital Outlay                       | 0.0            | 0.0               | 0.0                | 0.0                  |
| 8600                                       | Debt Service                         | 0.0            | 0.0               | 0.0                | 0.0                  |
| 9000                                       | Cost Allocation                      | 0.0            | 0.0               | 0.0                | 0.0                  |
| 9100                                       | Transfers                            | 0.0            | 0.0               | 0.0                | 0.0                  |
| <b>Non-Appropriated Total:</b>             |                                      | 92.5           | 29.0              | 0.0                | 29.0                 |
| <b>Fund Total:</b>                         |                                      | 92.5           | 29.0              | 0.0                | 29.0                 |
| <b>Program Total For Selected Funds:</b>   |                                      | 92.5           | 29.0              | 0.0                | 29.0                 |



## Program Expenditure Schedule

|                 |                                   |
|-----------------|-----------------------------------|
| <b>Agency:</b>  | <b>Arizona Commerce Authority</b> |
| <b>Program:</b> | <b>Arizona Commerce Authority</b> |

|  | FY 2017<br>Actual | FY 2018<br>Expd. Plan |
|--|-------------------|-----------------------|
| FTE  | 0.0               | 0.0                   |
| <b>Expenditure Category Total</b>                              | <b>0.0</b>        | <b>0.0</b>            |
| <hr/>  |                   |                       |
| Personal Services  | 5,465.1           | 5,911.7               |
| Boards and Commissions   | 0.0               | 0.0                   |
| <b>Expenditure Category Total</b>                              | <b>5,465.1</b>    | <b>5,911.7</b>        |
| <b>Non-Appropriated</b>  |                   |                       |
| 1001-N Arizona Commerce Authority Carryover (Non-Appropriated) | 30.2              | 167.5                 |
| 2000-N Federal Grant Fund (Non-Appropriated)                   | 668.3             | 789.0                 |
| 2547-N Arizona Commerce Authority Fund (Non-Appropriated)      | 4,538.9           | 4,407.7               |
| 3005-N Application Fees Fund (Non-Appropriated)                | 0.0               | 467.5                 |
| 3189-N Commerce Donations Fund (Non-Appropriated)              | 137.5             | 0.0                   |
| 9507-N Arizona Innovation Accelerator Fund (Non-Appropriated)  | 90.2              | 80.0                  |
| <b>Fund Source Total</b>                                       | <b>5,465.1</b>    | <b>5,911.7</b>        |
| <hr/>  |                   |                       |
| Employee Related Expenses                                      | 1,009.7           | 1,309.2               |
| <b>Expenditure Category Total</b>                              | <b>1,009.7</b>    | <b>1,309.2</b>        |
| <b>Non-Appropriated</b>  |                   |                       |
| 1001-N Arizona Commerce Authority Carryover (Non-Appropriated) | 18.5              | 36.4                  |
| 2000-N Federal Grant Fund (Non-Appropriated)                   | 125.0             | 209.6                 |
| 2547-N Arizona Commerce Authority Fund (Non-Appropriated)      | 841.7             | 1,038.2               |
| 9507-N Arizona Innovation Accelerator Fund (Non-Appropriated)  | 24.5              | 25.0                  |
| <b>Fund Source Total</b>                                       | <b>1,009.7</b>    | <b>1,309.2</b>        |
| <hr/>  |                   |                       |
| Professional and Outside Services                              |                   | 3,752.5               |
| External Prof/Outside Serv Budg And Appn                       | 0.0               |                       |
| External Investment Services                                   | 0.0               |                       |
| Other External Financial Services                              | 4.9               |                       |
| Attorney General Legal Services                                | 0.0               |                       |
| External Legal Services  | 40.8              |                       |
| External Engineer/Architect Cost - Exp                         | 0.0               |                       |
| External Engineer/Architect Cost- Cap                          | 0.0               |                       |
| Other Design   | 0.0               |                       |
| Temporary Agency Services                                      | 48.0              |                       |
| Hospital Services  | 0.0               |                       |
| Other Medical Services   | 0.0               |                       |
| Institutional Care   | 0.0               |                       |
| Education And Training   | 23.0              |                       |
| Vendor Travel  | 0.0               |                       |
| Professional & Outside Services Excluded from Cost Alloca      | 0.0               |                       |
| Vendor Travel - Non Reportable                                 | 0.0               |                       |
| External Telecom Consulting Services                           | 0.0               |                       |
| Non - Confidential Specialist Fees                             | 0.0               |                       |
| Confidential Specialist Fees                                   | 0.0               |                       |
| Outside Actuarial Costs  | 0.0               |                       |
| Other Professional And Outside Services                        | 2,099.4           |                       |

## Program Expenditure Schedule

| Agency:  | Arizona Commerce Authority |                       |
|--|----------------------------|-----------------------|
| Program:   | Arizona Commerce Authority |                       |
|  | FY 2017<br>Actual          | FY 2018<br>Expd. Plan |
| <b>Expenditure Category Total</b>                              | <b>2,216.1</b>             | <b>3,752.5</b>        |
| <b>Non-Appropriated</b>  |                            |                       |
| 1001-N Arizona Commerce Authority Carryover (Non-Appropriated) | 0.4                        | 1,436.0               |
| 2000-N Federal Grant Fund (Non-Appropriated)                   | 372.7                      | 190.2                 |
| 2547-N Arizona Commerce Authority Fund (Non-Appropriated)      | 1,714.9                    | 2,083.8               |
| 3189-N Commerce Donations Fund (Non-Appropriated)              | 25.0                       | 0.0                   |
| 9507-N Arizona Innovation Accelerator Fund (Non-Appropriated)  | 16.3                       | 42.5                  |
| 9971-N RevAZ Fund (Non-Appropriated)                           | 86.8                       | 0.0                   |
|  | <u>2,216.1</u>             | <u>3,752.5</u>        |
| <b>Fund Source Total</b>                                       | <b>2,216.1</b>             | <b>3,752.5</b>        |
| <hr/>  |                            |                       |
| Travel In-State  | 67.2                       | 134.3                 |
| <b>Expenditure Category Total</b>                              | <b>67.2</b>                | <b>134.3</b>          |
| <b>Non-Appropriated</b>  |                            |                       |
| 1001-N Arizona Commerce Authority Carryover (Non-Appropriated) | 1.9                        | 9.6                   |
| 2000-N Federal Grant Fund (Non-Appropriated)                   | 26.7                       | 21.3                  |
| 2547-N Arizona Commerce Authority Fund (Non-Appropriated)      | 38.6                       | 102.8                 |
| 9507-N Arizona Innovation Accelerator Fund (Non-Appropriated)  | 0.0                        | 0.6                   |
|  | <u>67.2</u>                | <u>134.3</u>          |
| <b>Fund Source Total</b>                                       | <b>67.2</b>                | <b>134.3</b>          |
| <hr/>  |                            |                       |
| Travel Out of State  | 123.1                      | 224.3                 |
| <b>Expenditure Category Total</b>                              | <b>123.1</b>               | <b>224.3</b>          |
| <b>Non-Appropriated</b>  |                            |                       |
| 1001-N Arizona Commerce Authority Carryover (Non-Appropriated) | 4.7                        | 26.0                  |
| 2000-N Federal Grant Fund (Non-Appropriated)                   | 16.9                       | 13.3                  |
| 2547-N Arizona Commerce Authority Fund (Non-Appropriated)      | 101.5                      | 183.3                 |
| 9507-N Arizona Innovation Accelerator Fund (Non-Appropriated)  | 0.0                        | 1.7                   |
|  | <u>123.1</u>               | <u>224.3</u>          |
| <b>Fund Source Total</b>                                       | <b>123.1</b>               | <b>224.3</b>          |
| <hr/>  |                            |                       |
| Food   | 0.0                        | 0.0                   |
| <b>Expenditure Category Total</b>                              | <b>0.0</b>                 | <b>0.0</b>            |
| <hr/>  |                            |                       |
| Aid to Organizations and Individuals                           | 4,219.0                    | 5,480.0               |
| <b>Expenditure Category Total</b>                              | <b>4,219.0</b>             | <b>5,480.0</b>        |
| <b>Non-Appropriated</b>  |                            |                       |
| 1237-N Work Force Recruitment and Job Training Fund (Non-Appro | 4,095.4                    | 5,400.0               |
| 2547-N Arizona Commerce Authority Fund (Non-Appropriated)      | 123.6                      | 80.0                  |
|  | <u>4,219.0</u>             | <u>5,480.0</u>        |
| <b>Fund Source Total</b>                                       | <b>4,219.0</b>             | <b>5,480.0</b>        |
| <hr/>  |                            |                       |
| Other Operating Expenses                                       |                            | 3,468.5               |
| Other Operating Expenditures Budg Approp                       | 0.0                        |                       |
| Other Operating Expenditures Excluded from Cost Allocati       | 0.0                        |                       |
| Risk Management Charges To State Agency                        | 39.7                       |                       |
| Risk Management Deductible - Indemnity                         | 0.0                        |                       |
| Risk Management Deductible - Legal                             | 0.0                        |                       |
| Risk Management Deductible - Medical                           | 0.0                        |                       |
| Risk Management Deductible - Other                             | 0.0                        |                       |

## Program Expenditure Schedule

|                 |                                   |
|-----------------|-----------------------------------|
| <b>Agency:</b>  | <b>Arizona Commerce Authority</b> |
| <b>Program:</b> | <b>Arizona Commerce Authority</b> |

|  | FY 2017<br>Actual | FY 2018<br>Expd. Plan |
|--|-------------------|-----------------------|
| Gen Liab- Non Physical-Taxable- Self Ins | 0.0               |                       |
| Gross Proceeds Payments To Attorneys     | 0.0               |                       |
| General Liability- Non-Taxable- Self Ins | 0.0               |                       |
| Medical Malpractice - Self-Insured       | 0.0               |                       |
| Automobile Liability - Self Insured      | 0.0               |                       |
| General Property Damage - Self- Insured  | 0.0               |                       |
| Automobile Physical Damage-Self Insured  | 0.0               |                       |
| Liability Insurance Premiums             | 0.0               |                       |
| Property Insurance Premiums              | 0.0               |                       |
| Workers Compensation Benefit Payments    | 0.0               |                       |
| Self Insurance - Administrative Fees     | 0.0               |                       |
| Self Insurance - Premiums                | 0.0               |                       |
| Self Insurance - Claim Payments          | 0.0               |                       |
| Self Insurance - Pharmacy Claims         | 0.0               |                       |
| Premium Tax On Altcs                     | 0.0               |                       |
| Other Insurance-Related Charges          | 0.0               |                       |
| Internal Service Data Processing         | 0.0               |                       |
| Internal Service Data Proc- Pc/Lan       | 0.0               |                       |
| External Programming-Mainframe/Legacy    | 0.0               |                       |
| External Programming- Pc/Lan/Serv/Web    | 0.0               |                       |
| External Data Entry                      | 0.0               |                       |
| Othr External Data Proc-Mainframe/Legacy | 0.0               |                       |
| Othr External Data Proc-Pc/Lan/Serv/Web  | 0.0               |                       |
| Internal Service Telecommunications      | 0.0               |                       |
| External Telecom Long Distance-In-State  | 0.0               |                       |
| External Telecom Long Distance-Out-State | 0.0               |                       |
| Other External Telecommunication Service | 88.5              |                       |
| Electricity                              | 0.0               |                       |
| Sanitation Waste Disposal                | 0.0               |                       |
| Water                                    | 0.0               |                       |
| Gas And Fuel Oil For Buildings           | 0.0               |                       |
| Other Utilities                          | 0.0               |                       |
| Building Rent Charges To State Agencies  | 463.1             |                       |
| Priv Lease To Own Bld Rent Chrgs To Agy  | 0.0               |                       |
| Cert Of Part Bld Rent Chrgs To Agy       | 0.0               |                       |
| Rental Of Land And Buildings             | 0.0               |                       |
| Rental Of Computer Equipment             | 0.0               |                       |
| Rental Of Other Machinery And Equipment  | 8.4               |                       |
| Miscellaneous Rent                       | 244.6             |                       |
| Interest On Overdue Payments             | 0.0               |                       |
| All Other Interest Payments              | 0.0               |                       |
| Internal Acct/Budg/Financial Svcs        | 0.0               |                       |
| Other Internal Services                  | 0.0               |                       |
| Repair And Maintenance - Buildings       | 0.0               |                       |
| Repair And Maintenance - Vehicles        | 0.0               |                       |
| Repair And Maint - Mainframe And Legacy  | 0.0               |                       |
| Repair And Maint-Pc/Lan/Serv/Web         | 42.9              |                       |
| Repair And Maintenance - Other Equipment | 9.8               |                       |
| Other Repair And Maintenance             | 6.3               |                       |
| Software Support And Maintenance         | 190.9             |                       |
| Uniforms                                 | 0.0               |                       |

## Program Expenditure Schedule

|                 |                                   |
|-----------------|-----------------------------------|
| <b>Agency:</b>  | <b>Arizona Commerce Authority</b> |
| <b>Program:</b> | <b>Arizona Commerce Authority</b> |

|   | FY 2017<br>Actual | FY 2018<br>Expd. Plan |
|---|-------------------|-----------------------|
| Inmate Clothing   | 0.0               |                       |
| Security Supplies                                       | 0.0               |                       |
| Office Supplies   | 10.7              |                       |
| Computer Supplies                                       | 0.0               |                       |
| Housekeeping Supplies                                   | 0.0               |                       |
| Bedding And Bath Supplies                               | 0.0               |                       |
| Drugs And Medicine Supplies                             | 0.0               |                       |
| Medical Supplies  | 0.0               |                       |
| Dental Supplies   | 0.0               |                       |
| Automotive And Transportation Fuels                     | 0.0               |                       |
| Automotive Lubricants And Supplies                      | 0.0               |                       |
| Rpr And Maint Supplies-Not Auto Or Build                | 0.0               |                       |
| Repair And Maintenance Supplies-Building                | 0.0               |                       |
| Other Operating Supplies                                | 11.0              |                       |
| Publications  | 0.0               |                       |
| Aggregate Withheld Or Paid Commissions                  | 0.0               |                       |
| Lottery Prizes  | 0.0               |                       |
| Material for Further Processing                         | 0.0               |                       |
| Other Resale Supplies                                   | 0.0               |                       |
| Loss On Sales Of Capital Assets                         | 0.0               |                       |
| Employee Tuition Reimbursement-Graduate                 | 0.0               |                       |
| Employee Tuition Reimb Under-Grad/Other                 | 0.0               |                       |
| Conference Registration-Attendance Fees                 | 180.9             |                       |
| Other Education And Training Costs                      | 0.0               |                       |
| Advertising   | 759.8             |                       |
| Internal Printing                                       | 0.0               |                       |
| External Printing                                       | 33.2              |                       |
| Photography   | 0.0               |                       |
| Postage And Delivery                                    | 10.4              |                       |
| Distribution To State Universities                      | 0.0               |                       |
| Other Intrastate Distributions                          | 0.0               |                       |
| Awards  | 0.2               |                       |
| Entertainment And Promotional Items                     | 48.7              |                       |
| Dues  | 170.9             |                       |
| Books- Subscriptions And Publications                   | 203.6             |                       |
| Costs For Digital Image Or Microfilm                    | 0.0               |                       |
| Revolving Fund Advances                                 | 0.0               |                       |
| Credit Card Fees Over Approved Limit                    | 0.0               |                       |
| Relief Bill Expenditures                                | 0.0               |                       |
| Surplus Property Distr To State Agencies                | 0.0               |                       |
| Judgments - Damages                                     | 0.0               |                       |
| ICA Payments to Claimants Confidential                  | 0.0               |                       |
| Jdgmnt-Confidential Restitution To Indiv                | 0.0               |                       |
| Judgments - Non-Confidential Restitution                | 0.0               |                       |
| Judgments - Punitive And Compensatory                   | 0.0               |                       |
| Pmts Made to Resolve/Disputes/Avoid Costs of Litigation | 0.0               |                       |
| Pmts For Contracted State Inmate Labor                  | 0.0               |                       |
| Payments To State Inmates                               | 0.0               |                       |
| Bad Debt Expense  | (5.2)             |                       |
| Interview Expense                                       | 0.0               |                       |
| Employee Relocations-Nontaxable                         | 0.0               |                       |

## Program Expenditure Schedule

|  |                                   |                               |
|--|-----------------------------------|-------------------------------|
| <b>Agency:</b>   | <b>Arizona Commerce Authority</b> |                               |
| <b>Program:</b>  | <b>Arizona Commerce Authority</b> |                               |
|  | <b>FY 2017<br/>Actual</b>         | <b>FY 2018<br/>Expd. Plan</b> |
| Employee Relocations-Taxable                                   | 0.0                               |                               |
| Non-Confidential Invest/Legal/Law Enf                          | 0.0                               |                               |
| Conf/Sensitive Invest/Legal/Undercover                         | 0.0                               |                               |
| Fingerprinting, Background Checks, Etc.                        | 0.0                               |                               |
| Other Miscellaneous Operating                                  | 60.2                              |                               |
| <b>Expenditure Category Total</b>                              | <b>2,578.6</b>                    | <b>3,468.5</b>                |
| <b>Non-Appropriated</b>  |                                   |                               |
| 1001-N Arizona Commerce Authority Carryover (Non-Appropriated) | 69.0                              | 271.5                         |
| 2000-N Federal Grant Fund (Non-Appropriated)                   | 195.2                             | 318.3                         |
| 2547-N Arizona Commerce Authority Fund (Non-Appropriated)      | 2,301.8                           | 2,830.6                       |
| 3005-N Application Fees Fund (Non-Appropriated)                | 0.0                               | 2.3                           |
| 3189-N Commerce Donations Fund (Non-Appropriated)              | 10.7                              | 13.0                          |
| 9507-N Arizona Innovation Accelerator Fund (Non-Appropriated)  | (3.8)                             | 3.8                           |
| 9971-N RevAZ Fund (Non-Appropriated)                           | 5.7                               | 29.0                          |
| <b>Fund Source Total</b>                                       | <b>2,578.6</b>                    | <b>3,468.5</b>                |
|  |                                   | 54.9                          |
| Current Year Expenditures                                      |                                   |                               |
| Capital Equipment Budget And Approp                            | 0.0                               |                               |
| Vehicles Capital Purchase                                      | 0.0                               |                               |
| Vehicles Capital Leases  | 0.0                               |                               |
| Furniture Capital Purchase                                     | 0.0                               |                               |
| Depreciable Works Of Art & Hist Treas/Coll Capital Purcha      | 0.0                               |                               |
| Non Depr Works Of Art & Hist Treas/Coll Cap Purchase           | 0.0                               |                               |
| Furniture Capital Leases                                       | 0.0                               |                               |
| Computer Equipment Capital Purchase                            | 0.0                               |                               |
| Computer Equipment Capital Lease                               | 0.0                               |                               |
| Telecommunication Equip-Capital Purchase                       | 0.0                               |                               |
| Telecommunication Equip-Capital Lease                          | 0.0                               |                               |
| Other Equipment Capital Purchase                               | 0.0                               |                               |
| Other Equipment Capital Leases                                 | 0.0                               |                               |
| Purchased Or Licensed Software-Website                         | 0.0                               |                               |
| Internally Generated Software-Website                          | 0.0                               |                               |
| Development in Progress  | 0.0                               |                               |
| Right-Of-Way/Easement/Extraction Rights                        | 0.0                               |                               |
| Oth Int Assets purchased, licensed or internally generate      | 0.0                               |                               |
| Other intangible assets acquired by capital lease              | 0.0                               |                               |
| Other Capital Asset Purchases                                  | 0.0                               |                               |
| Leasehold Improvement-Capital Purchase                         | 0.0                               |                               |
| Other Capital Asset Leases                                     | 0.0                               |                               |
| Non-Capital Equip Budget And Approp                            | 0.0                               |                               |
| Vehicles Non-Capital Purchase                                  | 0.0                               |                               |
| Vehicles Non-Capital Leases                                    | 0.0                               |                               |
| Furniture Non-Capital Purchase                                 | 4.9                               |                               |
| Works Of Art And Hist Treas-Non Capital                        | 0.0                               |                               |
| Furniture Non-Capital Leases                                   | 0.0                               |                               |
| Computer Equipment Non-Capital Purchase                        | 25.9                              |                               |
| Computer Equipment Non-Capital Lease                           | 0.0                               |                               |
| Telecomm Equip Non-Capital Purchase                            | 0.0                               |                               |
| Telecomm Equip Non-Capital Leases                              | 0.0                               |                               |
| Other Equipment Non-Capital Purchase                           | 2.0                               |                               |

## Program Expenditure Schedule

|                 |                                   |
|-----------------|-----------------------------------|
| <b>Agency:</b>  | <b>Arizona Commerce Authority</b> |
| <b>Program:</b> | <b>Arizona Commerce Authority</b> |

|  | FY 2017<br>Actual | FY 2018<br>Expd. Plan |
|--|-------------------|-----------------------|
| Weapons Non-Capital Purchase                                   | 0.0               |                       |
| Other Equipment Non-Capital Lease                              | 0.0               |                       |
| Purchased Or Licensed Software/Website                         | 46.0              |                       |
| Internally Generated Software/Website                          | 0.0               |                       |
| LICENSES AND PERMITS   | 2.0               |                       |
| Right-Of-Way/Easement/Extraction Exp                           | 0.0               |                       |
| Noncapital Software/Web By Capital Lease                       | 0.0               |                       |
| Other Intangible Assets Acquired by Capital Lease              | 0.0               |                       |
| Other Long Lived Tangible Assets to be Expenses                | 0.0               |                       |
| Non-Capital Equipment Excluded from Cost Allocation            | 0.0               |                       |
| <b>Expenditure Category Total</b>                              | <b>80.8</b>       | <b>54.9</b>           |
| <b>Non-Appropriated</b>  |                   |                       |
| 1001-N Arizona Commerce Authority Carryover (Non-Appropriated) | 6.2               | 15.8                  |
| 2000-N Federal Grant Fund (Non-Appropriated)                   | 15.3              | 8.4                   |
| 2547-N Arizona Commerce Authority Fund (Non-Appropriated)      | 59.3              | 30.7                  |
| <b>Fund Source Total</b>                                       | <b>80.8</b>       | <b>54.9</b>           |
| <hr/>  |                   |                       |
| Capital Outlay   | 635.1             | 100.0                 |
| <b>Expenditure Category Total</b>                              | <b>635.1</b>      | <b>100.0</b>          |
| <b>Non-Appropriated</b>  |                   |                       |
| 1001-N Arizona Commerce Authority Carryover (Non-Appropriated) | 635.1             | 100.0                 |
| <b>Fund Source Total</b>                                       | <b>635.1</b>      | <b>100.0</b>          |
| <hr/>  |                   |                       |
| Debt Service   | 0.0               | 0.0                   |
| <b>Expenditure Category Total</b>                              | <b>0.0</b>        | <b>0.0</b>            |
| <hr/>  |                   |                       |
| Cost Allocation  | 0.0               | 0.0                   |
| <b>Expenditure Category Total</b>                              | <b>0.0</b>        | <b>0.0</b>            |
| <hr/>  |                   |                       |
| Transfers  | 0.0               | 0.0                   |
| <b>Expenditure Category Total</b>                              | <b>0.0</b>        | <b>0.0</b>            |
| <b>Appropriated</b>  |                   |                       |
| 1000-A General Fund (Appropriated)                             | 10,000.0          | 10,000.0              |
| <b>Fund Source Total</b>                                       | <b>10,000.0</b>   | <b>10,000.0</b>       |
| <b>Non-Appropriated</b>  |                   |                       |
| 1001-N Arizona Commerce Authority Carryover (Non-Appropriated) | (0.1)             | 0.0                   |
| 2196-N Community Development Bond Fund (Non-Appropriated)      | 386.4             | 0.0                   |
| 2498-N CEDC Local Communities Fund (Non-Appropriated)          | 0.1               | 0.0                   |
| 2547-N Arizona Commerce Authority Fund (Non-Appropriated)      | (10,000.0)        | (10,000.0)            |
| 3005-N Application Fees Fund (Non-Appropriated)                | (386.4)           | 0.0                   |
| <b>Fund Source Total</b>                                       | <b>(10,000.0)</b> | <b>(10,000.0)</b>     |

| <b>Employee Retirement Coverage</b> |            |                          |              |
|-------------------------------------|------------|--------------------------|--------------|
| <b>Retirement System</b>            | <b>FTE</b> | <b>Personal Services</b> | <b>Fund#</b> |
| Non-Participating                   | 0.0        | 5,911.7                  | 2547-N       |

## Program Expenditure Schedule

|                 |                            |
|-----------------|----------------------------|
| <b>Agency:</b>  | Arizona Commerce Authority |
| <b>Program:</b> | Arizona Commerce Authority |

| <u>FY 2017</u><br><u>Actual</u> | <u>FY 2018</u><br><u>Expd. Plan</u> |
|---------------------------------|-------------------------------------|
|---------------------------------|-------------------------------------|

## Program Budget Unit Summary of Expenditures and Budget Request for All Funds

|                 |                                   |
|-----------------|-----------------------------------|
| <b>Agency:</b>  | Arizona Commerce Authority        |
| <b>Program:</b> | SLI Arizona Competes Fund Deposit |

| Expenditure Categories                          | FY 2017<br>Actual | FY 2018<br>Expd. Plan | FY 2019<br>Fund. Issue | FY 2019<br>Total Request |
|---|-------------------|-----------------------|------------------------|--------------------------|
| 6000 Personal Services                          | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| 6100 Employee Related Expenses                  | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| 6200 Professional and Outside Services          | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| 6500 Travel In-State                            | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| 6600 Travel Out of State                        | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| 6700 Food                                       | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| 6800 Aid to Organizations and Individuals       | 8,596.0           | 15,000.0              | 0.0                    | 15,000.0                 |
| 7000 Other Operating Expenses                   | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| 8000 Equipment                                  | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| 8100 Capital Outlay                             | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| 8600 Debt Service                               | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| 9000 Cost Allocation                            | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| 9100 Transfers                                  | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| <b>Expenditure Categories Total:</b>            |                   |                       |                        |                          |
|   | 8,596.0           | 15,000.0              | 0.0                    | 15,000.0                 |
| <b>Fund Source</b>                              |                   |                       |                        |                          |
| <b>Appropriated Funds</b>                       |                   |                       |                        |                          |
| 1000-A General Fund (Appropriated)              | 11,500.0          | 11,500.0              | 0.0                    | 11,500.0                 |
|   | 11,500.0          | 11,500.0              | 0.0                    | 11,500.0                 |
| <b>Non-Appropriated Funds</b>                   |                   |                       |                        |                          |
| 2548-N Arizona Competes Fund (Non-Appropriated) | (2,904.0)         | 3,500.0               | 0.0                    | 3,500.0                  |
|   | (2,904.0)         | 3,500.0               | 0.0                    | 3,500.0                  |
| <b>Fund Source Total:</b>                       |                   |                       |                        |                          |
|   | 8,596.0           | 15,000.0              | 0.0                    | 15,000.0                 |



## Program Budget Unit Summary of Expenditures and Budget Request for Selected Funds

|   |                                      |                |                   |                    |                      |
|---|--------------------------------------|----------------|-------------------|--------------------|----------------------|
| <b>Agency:</b> Arizona Commerce Authority         |                                      |                |                   |                    |                      |
|   |                                      | <b>FY 2017</b> | <b>FY 2018</b>    | <b>FY 2019</b>     | <b>FY 2019</b>       |
|   |                                      | <b>Actual</b>  | <b>Expd. Plan</b> | <b>Fund. Issue</b> | <b>Total Request</b> |
| <b>Program:</b> SLI Arizona Competes Fund Deposit |                                      |                |                   |                    |                      |
| <b>Fund:</b> 1000-A General Fund                  |                                      |                |                   |                    |                      |
| <b>Appropriated</b>                               |                                      |                |                   |                    |                      |
| 6000  | Personal Services                    | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6100  | Employee Related Expenses            | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6200  | Professional and Outside Services    | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6500  | Travel In-State                      | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6600  | Travel Out of State                  | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6700  | Food                                 | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6800  | Aid to Organizations and Individuals | 0.0            | 0.0               | 0.0                | 0.0                  |
| 7000  | Other Operating Expenses             | 0.0            | 0.0               | 0.0                | 0.0                  |
| 8000  | Equipment                            | 0.0            | 0.0               | 0.0                | 0.0                  |
| 8100  | Capital Outlay                       | 0.0            | 0.0               | 0.0                | 0.0                  |
| 8600  | Debt Service                         | 0.0            | 0.0               | 0.0                | 0.0                  |
| 9000  | Cost Allocation                      | 0.0            | 0.0               | 0.0                | 0.0                  |
| 9100  | Transfers                            | 11,500.0       | 11,500.0          | 0.0                | 11,500.0             |
| <b>Appropriated Total:</b>                        |                                      | 11,500.0       | 11,500.0          | 0.0                | 11,500.0             |
| <b>Fund Total:</b>                                |                                      | 11,500.0       | 11,500.0          | 0.0                | 11,500.0             |
| <b>Program Total For Selected Funds:</b>          |                                      | 11,500.0       | 11,500.0          | 0.0                | 11,500.0             |

## Program Budget Unit Summary of Expenditures and Budget Request for Selected Funds

|   |                                      |                |                   |                    |                      |
|---|--------------------------------------|----------------|-------------------|--------------------|----------------------|
| <b>Agency:</b> Arizona Commerce Authority         |                                      |                |                   |                    |                      |
|   |                                      | <b>FY 2017</b> | <b>FY 2018</b>    | <b>FY 2019</b>     | <b>FY 2019</b>       |
|   |                                      | <b>Actual</b>  | <b>Expd. Plan</b> | <b>Fund. Issue</b> | <b>Total Request</b> |
| <b>Program:</b> SLI Arizona Competes Fund Deposit |                                      |                |                   |                    |                      |
| <b>Fund:</b> 2548-N Arizona Competes Fund         |                                      |                |                   |                    |                      |
| <b>Non-Appropriated</b>                           |                                      |                |                   |                    |                      |
| 6000  | Personal Services                    | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6100  | Employee Related Expenses            | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6200  | Professional and Outside Services    | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6500  | Travel In-State                      | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6600  | Travel Out of State                  | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6700  | Food                                 | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6800  | Aid to Organizations and Individuals | 8,596.0        | 15,000.0          | 0.0                | 15,000.0             |
| 7000  | Other Operating Expenses             | 0.0            | 0.0               | 0.0                | 0.0                  |
| 8000  | Equipment                            | 0.0            | 0.0               | 0.0                | 0.0                  |
| 8100  | Capital Outlay                       | 0.0            | 0.0               | 0.0                | 0.0                  |
| 8600  | Debt Service                         | 0.0            | 0.0               | 0.0                | 0.0                  |
| 9000  | Cost Allocation                      | 0.0            | 0.0               | 0.0                | 0.0                  |
| 9100  | Transfers                            | (11,500.0)     | (11,500.0)        | 0.0                | (11,500.0)           |
| <b>Non-Appropriated Total:</b>                    |                                      | (2,904.0)      | 3,500.0           | 0.0                | 3,500.0              |
| <b>Fund Total:</b>                                |                                      | (2,904.0)      | 3,500.0           | 0.0                | 3,500.0              |
| <b>Program Total For Selected Funds:</b>          |                                      | (2,904.0)      | 3,500.0           | 0.0                | 3,500.0              |

## Program Expenditure Schedule

| Agency:   | Arizona Commerce Authority        |                       |
|---|-----------------------------------|-----------------------|
| Program:  | SLI Arizona Competes Fund Deposit |                       |
|   | FY 2017<br>Actual                 | FY 2018<br>Expd. Plan |
| FTE   | 0.0                               | 0.0                   |
| <b>Expenditure Category Total</b>                         | <b>0.0</b>                        | <b>0.0</b>            |
| <hr/>   |                                   |                       |
| Personal Services   | 0.0                               | 0.0                   |
| Boards and Commissions                                    | 0.0                               | 0.0                   |
| <b>Expenditure Category Total</b>                         | <b>0.0</b>                        | <b>0.0</b>            |
| <hr/>   |                                   |                       |
| Employee Related Expenses                                 | 0.0                               | 0.0                   |
| <b>Expenditure Category Total</b>                         | <b>0.0</b>                        | <b>0.0</b>            |
| <hr/>   |                                   |                       |
| Professional and Outside Services                         |                                   | 0.0                   |
| External Prof/Outside Serv Budg And Appn                  | 0.0                               |                       |
| External Investment Services                              | 0.0                               |                       |
| Other External Financial Services                         | 0.0                               |                       |
| Attorney General Legal Services                           | 0.0                               |                       |
| External Legal Services                                   | 0.0                               |                       |
| External Engineer/Architect Cost - Exp                    | 0.0                               |                       |
| External Engineer/Architect Cost- Cap                     | 0.0                               |                       |
| Other Design  | 0.0                               |                       |
| Temporary Agency Services                                 | 0.0                               |                       |
| Hospital Services   | 0.0                               |                       |
| Other Medical Services                                    | 0.0                               |                       |
| Institutional Care  | 0.0                               |                       |
| Education And Training                                    | 0.0                               |                       |
| Vendor Travel   | 0.0                               |                       |
| Professional & Outside Services Excluded from Cost Alloca | 0.0                               |                       |
| Vendor Travel - Non Reportable                            | 0.0                               |                       |
| External Telecom Consulting Services                      | 0.0                               |                       |
| Non - Confidential Specialist Fees                        | 0.0                               |                       |
| Confidential Specialist Fees                              | 0.0                               |                       |
| Outside Actuarial Costs                                   | 0.0                               |                       |
| Other Professional And Outside Services                   | 0.0                               |                       |
| <b>Expenditure Category Total</b>                         | <b>0.0</b>                        | <b>0.0</b>            |
| <hr/>   |                                   |                       |
| Travel In-State   | 0.0                               | 0.0                   |
| <b>Expenditure Category Total</b>                         | <b>0.0</b>                        | <b>0.0</b>            |
| <hr/>   |                                   |                       |
| Travel Out of State                                       | 0.0                               | 0.0                   |
| <b>Expenditure Category Total</b>                         | <b>0.0</b>                        | <b>0.0</b>            |
| <hr/>   |                                   |                       |
| Food  | 0.0                               | 0.0                   |
| <b>Expenditure Category Total</b>                         | <b>0.0</b>                        | <b>0.0</b>            |
| <hr/>   |                                   |                       |
| Aid to Organizations and Individuals                      | 8,596.0                           | 15,000.0              |

## Program Expenditure Schedule

|  |                                   |                   |
|--|-----------------------------------|-------------------|
| <b>Agency:</b>   | Arizona Commerce Authority        |                   |
| <b>Program:</b>  | SLI Arizona Competes Fund Deposit |                   |
|  | <b>FY 2017</b>                    | <b>FY 2018</b>    |
|  | <b>Actual</b>                     | <b>Expd. Plan</b> |
| <b>Expenditure Category Total</b>                        | <b>8,596.0</b>                    | <b>15,000.0</b>   |
| <b>Non-Appropriated</b>                                  |                                   |                   |
| 2548-N Arizona Competes Fund (Non-Appropriated)          | 8,596.0                           | 15,000.0          |
| <b>Fund Source Total</b>                                 | <b>8,596.0</b>                    | <b>15,000.0</b>   |
| Other Operating Expenses                                 |                                   | 0.0               |
| Other Operating Expenditures Budg Approp                 | 0.0                               |                   |
| Other Operating Expenditures Excluded from Cost Allocati | 0.0                               |                   |
| Risk Management Charges To State Agency                  | 0.0                               |                   |
| Risk Management Deductible - Indemnity                   | 0.0                               |                   |
| Risk Management Deductible - Legal                       | 0.0                               |                   |
| Risk Management Deductible - Medical                     | 0.0                               |                   |
| Risk Management Deductible - Other                       | 0.0                               |                   |
| Gen Liab- Non Physical-Taxable- Self Ins                 | 0.0                               |                   |
| Gross Proceeds Payments To Attorneys                     | 0.0                               |                   |
| General Liability- Non-Taxable- Self Ins                 | 0.0                               |                   |
| Medical Malpractice - Self-Insured                       | 0.0                               |                   |
| Automobile Liability - Self Insured                      | 0.0                               |                   |
| General Property Damage - Self- Insured                  | 0.0                               |                   |
| Automobile Physical Damage-Self Insured                  | 0.0                               |                   |
| Liability Insurance Premiums                             | 0.0                               |                   |
| Property Insurance Premiums                              | 0.0                               |                   |
| Workers Compensation Benefit Payments                    | 0.0                               |                   |
| Self Insurance - Administrative Fees                     | 0.0                               |                   |
| Self Insurance - Premiums                                | 0.0                               |                   |
| Self Insurance - Claim Payments                          | 0.0                               |                   |
| Self Insurance - Pharmacy Claims                         | 0.0                               |                   |
| Premium Tax On Altcs                                     | 0.0                               |                   |
| Other Insurance-Related Charges                          | 0.0                               |                   |
| Internal Service Data Processing                         | 0.0                               |                   |
| Internal Service Data Proc- Pc/Lan                       | 0.0                               |                   |
| External Programming-Mainframe/Legacy                    | 0.0                               |                   |
| External Programming- Pc/Lan/Serv/Web                    | 0.0                               |                   |
| External Data Entry                                      | 0.0                               |                   |
| Othr External Data Proc-Mainframe/Legacy                 | 0.0                               |                   |
| Othr External Data Proc-Pc/Lan/Serv/Web                  | 0.0                               |                   |
| Internal Service Telecommunications                      | 0.0                               |                   |
| External Telecom Long Distance-In-State                  | 0.0                               |                   |
| External Telecom Long Distance-Out-State                 | 0.0                               |                   |
| Other External Telecommunication Service                 | 0.0                               |                   |
| Electricity  | 0.0                               |                   |
| Sanitation Waste Disposal                                | 0.0                               |                   |
| Water  | 0.0                               |                   |
| Gas And Fuel Oil For Buildings                           | 0.0                               |                   |
| Other Utilities  | 0.0                               |                   |
| Building Rent Charges To State Agencies                  | 0.0                               |                   |
| Priv Lease To Own Bld Rent Chrgs To Agy                  | 0.0                               |                   |
| Cert Of Part Bld Rent Chrgs To Agy                       | 0.0                               |                   |
| Rental Of Land And Buildings                             | 0.0                               |                   |
| Rental Of Computer Equipment                             | 0.0                               |                   |

## Program Expenditure Schedule

|                 |  |
|-----------------|--|
| <b>Agency:</b>  | <b>Arizona Commerce Authority</b>        |
| <b>Program:</b> | <b>SLI Arizona Competes Fund Deposit</b> |

|  | FY 2017<br>Actual | FY 2018<br>Expd. Plan |
|--|-------------------|-----------------------|
| Rental Of Other Machinery And Equipment  | 0.0               |                       |
| Miscellaneous Rent                       | 0.0               |                       |
| Interest On Overdue Payments             | 0.0               |                       |
| All Other Interest Payments              | 0.0               |                       |
| Internal Acct/Budg/Financial Svcs        | 0.0               |                       |
| Other Internal Services                  | 0.0               |                       |
| Repair And Maintenance - Buildings       | 0.0               |                       |
| Repair And Maintenance - Vehicles        | 0.0               |                       |
| Repair And Maint - Mainframe And Legacy  | 0.0               |                       |
| Repair And Maint-Pc/Lan/Serv/Web         | 0.0               |                       |
| Repair And Maintenance - Other Equipment | 0.0               |                       |
| Other Repair And Maintenance             | 0.0               |                       |
| Software Support And Maintenance         | 0.0               |                       |
| Uniforms                                 | 0.0               |                       |
| Inmate Clothing                          | 0.0               |                       |
| Security Supplies                        | 0.0               |                       |
| Office Supplies                          | 0.0               |                       |
| Computer Supplies                        | 0.0               |                       |
| Housekeeping Supplies                    | 0.0               |                       |
| Bedding And Bath Supplies                | 0.0               |                       |
| Drugs And Medicine Supplies              | 0.0               |                       |
| Medical Supplies                         | 0.0               |                       |
| Dental Supplies                          | 0.0               |                       |
| Automotive And Transportation Fuels      | 0.0               |                       |
| Automotive Lubricants And Supplies       | 0.0               |                       |
| Rpr And Maint Supplies-Not Auto Or Build | 0.0               |                       |
| Repair And Maintenance Supplies-Building | 0.0               |                       |
| Other Operating Supplies                 | 0.0               |                       |
| Publications                             | 0.0               |                       |
| Aggregate Withheld Or Paid Commissions   | 0.0               |                       |
| Lottery Prizes                           | 0.0               |                       |
| Material for Further Processing          | 0.0               |                       |
| Other Resale Supplies                    | 0.0               |                       |
| Loss On Sales Of Capital Assets          | 0.0               |                       |
| Employee Tuition Reimbursement-Graduate  | 0.0               |                       |
| Employee Tuition Reimb Under-Grad/Other  | 0.0               |                       |
| Conference Registration-Attendance Fees  | 0.0               |                       |
| Other Education And Training Costs       | 0.0               |                       |
| Advertising                              | 0.0               |                       |
| Internal Printing                        | 0.0               |                       |
| External Printing                        | 0.0               |                       |
| Photography                              | 0.0               |                       |
| Postage And Delivery                     | 0.0               |                       |
| Distribution To State Universities       | 0.0               |                       |
| Other Intrastate Distributions           | 0.0               |                       |
| Awards                                   | 0.0               |                       |
| Entertainment And Promotional Items      | 0.0               |                       |
| Dues                                     | 0.0               |                       |
| Books- Subscriptions And Publications    | 0.0               |                       |
| Costs For Digital Image Or Microfilm     | 0.0               |                       |
| Revolving Fund Advances                  | 0.0               |                       |

## Program Expenditure Schedule

|                 |  |
|-----------------|--|
| <b>Agency:</b>  | <b>Arizona Commerce Authority</b>        |
| <b>Program:</b> | <b>SLI Arizona Competes Fund Deposit</b> |

|   | FY 2017<br>Actual | FY 2018<br>Expd. Plan |
|---|-------------------|-----------------------|
| Credit Card Fees Over Approved Limit                      | 0.0               |                       |
| Relief Bill Expenditures                                  | 0.0               |                       |
| Surplus Property Distr To State Agencies                  | 0.0               |                       |
| Judgments - Damages                                       | 0.0               |                       |
| ICA Payments to Claimants Confidential                    | 0.0               |                       |
| Jdgmnt-Confidential Restitution To Indiv                  | 0.0               |                       |
| Judgments - Non-Confidential Restitution                  | 0.0               |                       |
| Judgments - Punitive And Compensatory                     | 0.0               |                       |
| Pmts Made to Resolve/Disputes/Avoid Costs of Litigation   | 0.0               |                       |
| Pmts For Contracted State Inmate Labor                    | 0.0               |                       |
| Payments To State Inmates                                 | 0.0               |                       |
| Bad Debt Expense  | 0.0               |                       |
| Interview Expense   | 0.0               |                       |
| Employee Relocations-Nontaxable                           | 0.0               |                       |
| Employee Relocations-Taxable                              | 0.0               |                       |
| Non-Confidential Invest/Legal/Law Enf                     | 0.0               |                       |
| Conf/Sensitive Invest/Legal/Undercover                    | 0.0               |                       |
| Fingerprinting, Background Checks, Etc.                   | 0.0               |                       |
| Other Miscellaneous Operating                             | 0.0               |                       |
| <b>Expenditure Category Total</b>                         | <b>0.0</b>        | <b>0.0</b>            |
| <hr/>   |                   |                       |
| Current Year Expenditures                                 |                   | 0.0                   |
| Capital Equipment Budget And Approp                       | 0.0               |                       |
| Vehicles Capital Purchase                                 | 0.0               |                       |
| Vehicles Capital Leases                                   | 0.0               |                       |
| Furniture Capital Purchase                                | 0.0               |                       |
| Depreciable Works Of Art & Hist Treas/Coll Capital Purcha | 0.0               |                       |
| Non Depr Works Of Art & Hist Treas/Coll Cap Purchase      | 0.0               |                       |
| Furniture Capital Leases                                  | 0.0               |                       |
| Computer Equipment Capital Purchase                       | 0.0               |                       |
| Computer Equipment Capital Lease                          | 0.0               |                       |
| Telecommunication Equip-Capital Purchase                  | 0.0               |                       |
| Telecommunication Equip-Capital Lease                     | 0.0               |                       |
| Other Equipment Capital Purchase                          | 0.0               |                       |
| Other Equipment Capital Leases                            | 0.0               |                       |
| Purchased Or Licensed Software-Website                    | 0.0               |                       |
| Internally Generated Software-Website                     | 0.0               |                       |
| Development in Progress                                   | 0.0               |                       |
| Right-Of-Way/Easement/Extraction Rights                   | 0.0               |                       |
| Oth Int Assets purchased, licensed or internally generate | 0.0               |                       |
| Other intangible assets acquired by capital lease         | 0.0               |                       |
| Other Capital Asset Purchases                             | 0.0               |                       |
| Leasehold Improvement-Capital Purchase                    | 0.0               |                       |
| Other Capital Asset Leases                                | 0.0               |                       |
| Non-Capital Equip Budget And Approp                       | 0.0               |                       |
| Vehicles Non-Capital Purchase                             | 0.0               |                       |
| Vehicles Non-Capital Leases                               | 0.0               |                       |
| Furniture Non-Capital Purchase                            | 0.0               |                       |
| Works Of Art And Hist Treas-Non Capital                   | 0.0               |                       |
| Furniture Non-Capital Leases                              | 0.0               |                       |

## Program Expenditure Schedule

| Agency:   | Arizona Commerce Authority        |                       |
|---|-----------------------------------|-----------------------|
| Program:  | SLI Arizona Competes Fund Deposit |                       |
|   | FY 2017<br>Actual                 | FY 2018<br>Expd. Plan |
| Computer Equipment Non-Capital Purchase             | 0.0                               |                       |
| Computer Equipment Non-Capital Lease                | 0.0                               |                       |
| Telecomm Equip Non-Capital Purchase                 | 0.0                               |                       |
| Telecomm Equip Non-Capital Leases                   | 0.0                               |                       |
| Other Equipment Non-Capital Purchase                | 0.0                               |                       |
| Weapons Non-Capital Purchase                        | 0.0                               |                       |
| Other Equipment Non-Capital Lease                   | 0.0                               |                       |
| Purchased Or Licensed Software/Website              | 0.0                               |                       |
| Internally Generated Software/Website               | 0.0                               |                       |
| LICENSES AND PERMITS                                | 0.0                               |                       |
| Right-Of-Way/Easement/Extraction Exp                | 0.0                               |                       |
| Noncapital Software/Web By Capital Lease            | 0.0                               |                       |
| Other Intangible Assets Acquired by Capital Lease   | 0.0                               |                       |
| Other Long Lived Tangible Assets to be Expenses     | 0.0                               |                       |
| Non-Capital Equipment Excluded from Cost Allocation | 0.0                               |                       |
| <b>Expenditure Category Total</b>                   | <b>0.0</b>                        | <b>0.0</b>            |
| <hr/>   |                                   |                       |
| Capital Outlay                                      | 0.0                               | 0.0                   |
| <b>Expenditure Category Total</b>                   | <b>0.0</b>                        | <b>0.0</b>            |
| <hr/>   |                                   |                       |
| Debt Service  | 0.0                               | 0.0                   |
| <b>Expenditure Category Total</b>                   | <b>0.0</b>                        | <b>0.0</b>            |
| <hr/>   |                                   |                       |
| Cost Allocation                                     | 0.0                               | 0.0                   |
| <b>Expenditure Category Total</b>                   | <b>0.0</b>                        | <b>0.0</b>            |
| <hr/>   |                                   |                       |
| Transfers   | 0.0                               | 0.0                   |
| <b>Expenditure Category Total</b>                   | <b>0.0</b>                        | <b>0.0</b>            |
| <hr/>   |                                   |                       |
| <b>Appropriated</b>                                 |                                   |                       |
| 1000-A General Fund (Appropriated)                  | 11,500.0                          | 11,500.0              |
|   | <b>11,500.0</b>                   | <b>11,500.0</b>       |
| <hr/>   |                                   |                       |
| <b>Non-Appropriated</b>                             |                                   |                       |
| 2548-N Arizona Competes Fund (Non-Appropriated)     | (11,500.0)                        | (11,500.0)            |
|   | <b>(11,500.0)</b>                 | <b>(11,500.0)</b>     |
| <b>Fund Source Total</b>                            | <b>0.0</b>                        | <b>0.0</b>            |

## Program Budget Unit Summary of Expenditures and Budget Request for All Funds

|                 |                              |
|-----------------|------------------------------|
| <b>Agency:</b>  | Arizona Commerce Authority   |
| <b>Program:</b> | SLI Mexico City Trade Office |

| Expenditure Categories                        | FY 2017<br>Actual | FY 2018<br>Expd. Plan | FY 2019<br>Fund. Issue | FY 2019<br>Total Request |
|---|-------------------|-----------------------|------------------------|--------------------------|
| 6000 Personal Services                        | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| 6100 Employee Related Expenses                | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| 6200 Professional and Outside Services        | 191.0             | 216.3                 | 0.0                    | 216.3                    |
| 6500 Travel In-State                          | 5.0               | 0.0                   | 0.0                    | 0.0                      |
| 6600 Travel Out of State                      | 17.2              | 0.0                   | 0.0                    | 0.0                      |
| 6700 Food                                     | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| 6800 Aid to Organizations and Individuals     | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| 7000 Other Operating Expenses                 | 87.3              | 83.7                  | 0.0                    | 83.7                     |
| 8000 Equipment                                | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| 8100 Capital Outlay                           | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| 8600 Debt Service                             | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| 9000 Cost Allocation                          | 0.0               | 0.0                   | 0.0                    | 0.0                      |
| 9100 Transfers                                | 119.1             | 0.0                   | 0.0                    | 0.0                      |
| <b>Expenditure Categories Total:</b>          | 419.6             | 300.0                 | 0.0                    | 300.0                    |
| <b>Fund Source</b>                            |                   |                       |                        |                          |
| <b>Appropriated Funds</b>                     |                   |                       |                        |                          |
| 1000-A General Fund (Appropriated)            | 300.0             | 300.0                 | 0.0                    | 300.0                    |
| 9972-A Mexico Trade Office (Appropriated)     | 0.0               | 0.0                   | 0.0                    | 0.0                      |
|   | 300.0             | 300.0                 | 0.0                    | 300.0                    |
| <b>Non-Appropriated Funds</b>                 |                   |                       |                        |                          |
| 9972-N Mexico Trade Office (Non-Appropriated) | 119.6             | 0.0                   | 0.0                    | 0.0                      |
|   | 119.6             | 0.0                   | 0.0                    | 0.0                      |
| <b>Fund Source Total:</b>                     | 419.6             | 300.0                 | 0.0                    | 300.0                    |



## Program Budget Unit Summary of Expenditures and Budget Request for Selected Funds

|  |                                      |                |                   |                    |                      |
|--|--------------------------------------|----------------|-------------------|--------------------|----------------------|
| <b>Agency:</b> Arizona Commerce Authority    |                                      |                |                   |                    |                      |
|  |                                      | <b>FY 2017</b> | <b>FY 2018</b>    | <b>FY 2019</b>     | <b>FY 2019</b>       |
|  |                                      | <b>Actual</b>  | <b>Expd. Plan</b> | <b>Fund. Issue</b> | <b>Total Request</b> |
| <b>Program:</b> SLI Mexico City Trade Office |                                      |                |                   |                    |                      |
| <b>Fund:</b> 1000-A General Fund             |                                      |                |                   |                    |                      |
| <b>Appropriated</b>                          |                                      |                |                   |                    |                      |
| 6000   | Personal Services                    | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6100   | Employee Related Expenses            | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6200   | Professional and Outside Services    | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6500   | Travel In-State                      | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6600   | Travel Out of State                  | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6700   | Food                                 | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6800   | Aid to Organizations and Individuals | 0.0            | 0.0               | 0.0                | 0.0                  |
| 7000   | Other Operating Expenses             | 0.0            | 0.0               | 0.0                | 0.0                  |
| 8000   | Equipment                            | 0.0            | 0.0               | 0.0                | 0.0                  |
| 8100   | Capital Outlay                       | 0.0            | 0.0               | 0.0                | 0.0                  |
| 8600   | Debt Service                         | 0.0            | 0.0               | 0.0                | 0.0                  |
| 9000   | Cost Allocation                      | 0.0            | 0.0               | 0.0                | 0.0                  |
| 9100   | Transfers                            | 300.0          | 300.0             | 0.0                | 300.0                |
| <b>Appropriated Total:</b>                   |                                      | 300.0          | 300.0             | 0.0                | 300.0                |
| <b>Fund Total:</b>                           |                                      | 300.0          | 300.0             | 0.0                | 300.0                |
| <b>Program Total For Selected Funds:</b>     |                                      | 300.0          | 300.0             | 0.0                | 300.0                |

## Program Budget Unit Summary of Expenditures and Budget Request for Selected Funds

|  |                                      |                |                   |                    |                      |
|--|--------------------------------------|----------------|-------------------|--------------------|----------------------|
| <b>Agency:</b> Arizona Commerce Authority    |                                      |                |                   |                    |                      |
|  |                                      | <b>FY 2017</b> | <b>FY 2018</b>    | <b>FY 2019</b>     | <b>FY 2019</b>       |
|  |                                      | <b>Actual</b>  | <b>Expd. Plan</b> | <b>Fund. Issue</b> | <b>Total Request</b> |
| <b>Program:</b> SLI Mexico City Trade Office |                                      |                |                   |                    |                      |
| <b>Fund:</b> 9972-A Mexico Trade Office      |                                      |                |                   |                    |                      |
| <b>Appropriated</b>                          |                                      |                |                   |                    |                      |
| 6000   | Personal Services                    | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6100   | Employee Related Expenses            | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6200   | Professional and Outside Services    | 191.0          | 216.3             | 0.0                | 216.3                |
| 6500   | Travel In-State                      | 5.0            | 0.0               | 0.0                | 0.0                  |
| 6600   | Travel Out of State                  | 17.2           | 0.0               | 0.0                | 0.0                  |
| 6700   | Food                                 | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6800   | Aid to Organizations and Individuals | 0.0            | 0.0               | 0.0                | 0.0                  |
| 7000   | Other Operating Expenses             | 86.8           | 83.7              | 0.0                | 83.7                 |
| 8000   | Equipment                            | 0.0            | 0.0               | 0.0                | 0.0                  |
| 8100   | Capital Outlay                       | 0.0            | 0.0               | 0.0                | 0.0                  |
| 8600   | Debt Service                         | 0.0            | 0.0               | 0.0                | 0.0                  |
| 9000   | Cost Allocation                      | 0.0            | 0.0               | 0.0                | 0.0                  |
| 9100   | Transfers                            | (300.0)        | (300.0)           | 0.0                | (300.0)              |
| <b>Appropriated Total:</b>                   |                                      | 0.0            | 0.0               | 0.0                | 0.0                  |
| <b>Fund Total:</b>                           |                                      | 0.0            | 0.0               | 0.0                | 0.0                  |
| <b>Program Total For Selected Funds:</b>     |                                      | 0.0            | 0.0               | 0.0                | 0.0                  |

## Program Budget Unit Summary of Expenditures and Budget Request for Selected Funds

|  |                                      |                |                   |                    |                      |
|--|--------------------------------------|----------------|-------------------|--------------------|----------------------|
| <b>Agency:</b> Arizona Commerce Authority    |                                      |                |                   |                    |                      |
|  |                                      | <b>FY 2017</b> | <b>FY 2018</b>    | <b>FY 2019</b>     | <b>FY 2019</b>       |
|  |                                      | <b>Actual</b>  | <b>Expd. Plan</b> | <b>Fund. Issue</b> | <b>Total Request</b> |
| <b>Program:</b> SLI Mexico City Trade Office |                                      |                |                   |                    |                      |
| <b>Fund:</b> 9972-N Mexico Trade Office      |                                      |                |                   |                    |                      |
| <b>Non-Appropriated</b>                      |                                      |                |                   |                    |                      |
| 6000   | Personal Services                    | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6100   | Employee Related Expenses            | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6200   | Professional and Outside Services    | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6500   | Travel In-State                      | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6600   | Travel Out of State                  | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6700   | Food                                 | 0.0            | 0.0               | 0.0                | 0.0                  |
| 6800   | Aid to Organizations and Individuals | 0.0            | 0.0               | 0.0                | 0.0                  |
| 7000   | Other Operating Expenses             | 0.5            | 0.0               | 0.0                | 0.0                  |
| 8000   | Equipment                            | 0.0            | 0.0               | 0.0                | 0.0                  |
| 8100   | Capital Outlay                       | 0.0            | 0.0               | 0.0                | 0.0                  |
| 8600   | Debt Service                         | 0.0            | 0.0               | 0.0                | 0.0                  |
| 9000   | Cost Allocation                      | 0.0            | 0.0               | 0.0                | 0.0                  |
| 9100   | Transfers                            | 119.1          | 0.0               | 0.0                | 0.0                  |
| <b>Non-Appropriated Total:</b>               |                                      | 119.6          | 0.0               | 0.0                | 0.0                  |
| <b>Fund Total:</b>                           |                                      | 119.6          | 0.0               | 0.0                | 0.0                  |
| <b>Program Total For Selected Funds:</b>     |                                      | 119.6          | 0.0               | 0.0                | 0.0                  |

## Program Expenditure Schedule

| Agency:   | Arizona Commerce Authority   |                       |
|---|------------------------------|-----------------------|
| Program:  | SLI Mexico City Trade Office |                       |
|   | FY 2017<br>Actual            | FY 2018<br>Expd. Plan |
| FTE   | 0.0                          | 0.0                   |
| <b>Expenditure Category Total</b>                         | <b>0.0</b>                   | <b>0.0</b>            |
| <hr/>   |                              |                       |
| Personal Services   | 0.0                          | 0.0                   |
| Boards and Commissions                                    | 0.0                          | 0.0                   |
| <b>Expenditure Category Total</b>                         | <b>0.0</b>                   | <b>0.0</b>            |
| <hr/>   |                              |                       |
| Employee Related Expenses                                 | 0.0                          | 0.0                   |
| <b>Expenditure Category Total</b>                         | <b>0.0</b>                   | <b>0.0</b>            |
| <hr/>   |                              |                       |
| Professional and Outside Services                         |                              | 216.3                 |
| External Prof/Outside Serv Budg And Appn                  | 0.0                          |                       |
| External Investment Services                              | 0.0                          |                       |
| Other External Financial Services                         | 1.3                          |                       |
| Attorney General Legal Services                           | 0.0                          |                       |
| External Legal Services                                   | 0.0                          |                       |
| External Engineer/Architect Cost - Exp                    | 0.0                          |                       |
| External Engineer/Architect Cost- Cap                     | 0.0                          |                       |
| Other Design  | 0.0                          |                       |
| Temporary Agency Services                                 | 0.0                          |                       |
| Hospital Services   | 0.0                          |                       |
| Other Medical Services                                    | 0.0                          |                       |
| Institutional Care  | 0.0                          |                       |
| Education And Training                                    | 0.0                          |                       |
| Vendor Travel   | 12.3                         |                       |
| Professional & Outside Services Excluded from Cost Alloca | 0.0                          |                       |
| Vendor Travel - Non Reportable                            | 0.0                          |                       |
| External Telecom Consulting Services                      | 0.0                          |                       |
| Non - Confidential Specialist Fees                        | 0.0                          |                       |
| Confidential Specialist Fees                              | 0.0                          |                       |
| Outside Actuarial Costs                                   | 0.0                          |                       |
| Other Professional And Outside Services                   | 177.4                        |                       |
| <b>Expenditure Category Total</b>                         | <b>191.0</b>                 | <b>216.3</b>          |
| <b>Appropriated</b>                                       |                              |                       |
| 9972-A Mexico Trade Office (Appropriated)                 | 191.0                        | 216.3                 |
| <b>Fund Source Total</b>                                  | <b>191.0</b>                 | <b>216.3</b>          |
| <hr/>   |                              |                       |
| Travel In-State   | 5.0                          | 0.0                   |
| <b>Expenditure Category Total</b>                         | <b>5.0</b>                   | <b>0.0</b>            |
| <b>Appropriated</b>                                       |                              |                       |
| 9972-A Mexico Trade Office (Appropriated)                 | 5.0                          | 0.0                   |
| <b>Fund Source Total</b>                                  | <b>5.0</b>                   | <b>0.0</b>            |
| <hr/>   |                              |                       |
| Travel Out of State                                       | 17.2                         | 0.0                   |

## Program Expenditure Schedule

| <b>Agency:</b>   | <b>Arizona Commerce Authority</b>   |                               |
|--|-------------------------------------|-------------------------------|
| <b>Program:</b>  | <b>SLI Mexico City Trade Office</b> |                               |
|  | <u>FY 2017<br/>Actual</u>           | <u>FY 2018<br/>Expd. Plan</u> |
| <b>Expenditure Category Total</b>                        | <b>17.2</b>                         | <b>0.0</b>                    |
| <b>Appropriated</b>                                      |                                     |                               |
| 9972-A Mexico Trade Office (Appropriated)                | 17.2                                | 0.0                           |
| <b>Fund Source Total</b>                                 | <b>17.2</b>                         | <b>0.0</b>                    |
| <hr/>  |                                     |                               |
| Food   | 0.0                                 | 0.0                           |
| <b>Expenditure Category Total</b>                        | <b>0.0</b>                          | <b>0.0</b>                    |
| <hr/>  |                                     |                               |
| Aid to Organizations and Individuals                     | 0.0                                 | 0.0                           |
| <b>Expenditure Category Total</b>                        | <b>0.0</b>                          | <b>0.0</b>                    |
| <hr/>  |                                     |                               |
| Other Operating Expenses                                 |                                     | 83.7                          |
| Other Operating Expenditures Budg Approp                 | 0.0                                 |                               |
| Other Operating Expenditures Excluded from Cost Allocati | 0.0                                 |                               |
| Risk Management Charges To State Agency                  | 0.0                                 |                               |
| Risk Management Deductible - Indemnity                   | 0.0                                 |                               |
| Risk Management Deductible - Legal                       | 0.0                                 |                               |
| Risk Management Deductible - Medical                     | 0.0                                 |                               |
| Risk Management Deductible - Other                       | 0.0                                 |                               |
| Gen Liab- Non Physical-Taxable- Self Ins                 | 0.0                                 |                               |
| Gross Proceeds Payments To Attorneys                     | 0.0                                 |                               |
| General Liability- Non-Taxable- Self Ins                 | 0.0                                 |                               |
| Medical Malpractice - Self-Insured                       | 0.0                                 |                               |
| Automobile Liability - Self Insured                      | 0.0                                 |                               |
| General Property Damage - Self- Insured                  | 0.0                                 |                               |
| Automobile Physical Damage-Self Insured                  | 0.0                                 |                               |
| Liability Insurance Premiums                             | 2.0                                 |                               |
| Property Insurance Premiums                              | 0.0                                 |                               |
| Workers Compensation Benefit Payments                    | 0.0                                 |                               |
| Self Insurance - Administrative Fees                     | 0.0                                 |                               |
| Self Insurance - Premiums                                | 0.0                                 |                               |
| Self Insurance - Claim Payments                          | 0.0                                 |                               |
| Self Insurance - Pharmacy Claims                         | 0.0                                 |                               |
| Premium Tax On Altcs                                     | 0.0                                 |                               |
| Other Insurance-Related Charges                          | 0.0                                 |                               |
| Internal Service Data Processing                         | 0.0                                 |                               |
| Internal Service Data Proc- Pc/Lan                       | 0.0                                 |                               |
| External Programming-Mainframe/Legacy                    | 0.0                                 |                               |
| External Programming- Pc/Lan/Serv/Web                    | 0.0                                 |                               |
| External Data Entry                                      | 0.0                                 |                               |
| Othr External Data Proc-Mainframe/Legacy                 | 0.0                                 |                               |
| Othr External Data Proc-Pc/Lan/Serv/Web                  | 0.0                                 |                               |
| Internal Service Telecommunications                      | 0.0                                 |                               |
| External Telecom Long Distance-In-State                  | 0.0                                 |                               |
| External Telecom Long Distance-Out-State                 | 0.0                                 |                               |
| Other External Telecommunication Service                 | 1.7                                 |                               |
| Electricity  | 0.0                                 |                               |
| Sanitation Waste Disposal                                | 0.0                                 |                               |
| Water  | 0.1                                 |                               |

## Program Expenditure Schedule

|                 |                                     |
|-----------------|-------------------------------------|
| <b>Agency:</b>  | <b>Arizona Commerce Authority</b>   |
| <b>Program:</b> | <b>SLI Mexico City Trade Office</b> |

|  | FY 2017<br>Actual | FY 2018<br>Expd. Plan |
|--|-------------------|-----------------------|
| Gas And Fuel Oil For Buildings           | 0.0               |                       |
| Other Utilities                          | 0.0               |                       |
| Building Rent Charges To State Agencies  | 0.0               |                       |
| Priv Lease To Own Bld Rent Chrgs To Agy  | 0.0               |                       |
| Cert Of Part Bld Rent Chrgs To Agy       | 0.0               |                       |
| Rental Of Land And Buildings             | 44.0              |                       |
| Rental Of Computer Equipment             | 0.0               |                       |
| Rental Of Other Machinery And Equipment  | 0.0               |                       |
| Miscellaneous Rent                       | 30.8              |                       |
| Interest On Overdue Payments             | 0.0               |                       |
| All Other Interest Payments              | 0.0               |                       |
| Internal Acct/Budg/Financial Svcs        | 0.0               |                       |
| Other Internal Services                  | 0.0               |                       |
| Repair And Maintenance - Buildings       | 0.0               |                       |
| Repair And Maintenance - Vehicles        | 0.0               |                       |
| Repair And Maint - Mainframe And Legacy  | 0.0               |                       |
| Repair And Maint-Pc/Lan/Serv/Web         | 0.0               |                       |
| Repair And Maintenance - Other Equipment | 0.7               |                       |
| Other Repair And Maintenance             | 0.0               |                       |
| Software Support And Maintenance         | 0.0               |                       |
| Uniforms                                 | 0.0               |                       |
| Inmate Clothing                          | 0.0               |                       |
| Security Supplies                        | 0.0               |                       |
| Office Supplies                          | 0.5               |                       |
| Computer Supplies                        | 0.0               |                       |
| Housekeeping Supplies                    | 0.0               |                       |
| Bedding And Bath Supplies                | 0.0               |                       |
| Drugs And Medicine Supplies              | 0.0               |                       |
| Medical Supplies                         | 0.0               |                       |
| Dental Supplies                          | 0.0               |                       |
| Automotive And Transportation Fuels      | 0.0               |                       |
| Automotive Lubricants And Supplies       | 0.0               |                       |
| Rpr And Maint Supplies-Not Auto Or Build | 0.0               |                       |
| Repair And Maintenance Supplies-Building | 0.0               |                       |
| Other Operating Supplies                 | 0.0               |                       |
| Publications                             | 0.0               |                       |
| Aggregate Withheld Or Paid Commissions   | 0.0               |                       |
| Lottery Prizes                           | 0.0               |                       |
| Material for Further Processing          | 0.0               |                       |
| Other Resale Supplies                    | 0.0               |                       |
| Loss On Sales Of Capital Assets          | 0.0               |                       |
| Employee Tuition Reimbursement-Graduate  | 0.0               |                       |
| Employee Tuition Reimb Under-Grad/Other  | 0.0               |                       |
| Conference Registration-Attendance Fees  | 2.8               |                       |
| Other Education And Training Costs       | 0.0               |                       |
| Advertising                              | 1.7               |                       |
| Internal Printing                        | 0.0               |                       |
| External Printing                        | 1.7               |                       |
| Photography                              | 0.0               |                       |
| Postage And Delivery                     | 0.0               |                       |
| Distribution To State Universities       | 0.0               |                       |

## Program Expenditure Schedule

|                 |                                     |
|-----------------|-------------------------------------|
| <b>Agency:</b>  | <b>Arizona Commerce Authority</b>   |
| <b>Program:</b> | <b>SLI Mexico City Trade Office</b> |

|   | FY 2017<br>Actual | FY 2018<br>Expd. Plan |
|---|-------------------|-----------------------|
| Other Intrastate Distributions                            | 0.0               |                       |
| Awards  | 0.0               |                       |
| Entertainment And Promotional Items                       | 0.3               |                       |
| Dues  | 0.0               |                       |
| Books- Subscriptions And Publications                     | 0.0               |                       |
| Costs For Digital Image Or Microfilm                      | 0.0               |                       |
| Revolving Fund Advances                                   | 0.0               |                       |
| Credit Card Fees Over Approved Limit                      | 0.0               |                       |
| Relief Bill Expenditures                                  | 0.0               |                       |
| Surplus Property Distr To State Agencies                  | 0.0               |                       |
| Judgments - Damages                                       | 0.0               |                       |
| ICA Payments to Claimants Confidential                    | 0.0               |                       |
| Jdgmnt-Confidential Restitution To Indiv                  | 0.0               |                       |
| Judgments - Non-Confidential Restitution                  | 0.0               |                       |
| Judgments - Punitive And Compensatory                     | 0.0               |                       |
| Pmts Made to Resolve/Disputes/Avoid Costs of Litigation   | 0.0               |                       |
| Pmts For Contracted State Inmate Labor                    | 0.0               |                       |
| Payments To State Inmates                                 | 0.0               |                       |
| Bad Debt Expense  | 0.0               |                       |
| Interview Expense   | 0.0               |                       |
| Employee Relocations-Nontaxable                           | 0.0               |                       |
| Employee Relocations-Taxable                              | 0.0               |                       |
| Non-Confidential Invest/Legal/Law Enf                     | 0.0               |                       |
| Conf/Sensitive Invest/Legal/Undercover                    | 0.0               |                       |
| Fingerprinting, Background Checks, Etc.                   | 0.0               |                       |
| Other Miscellaneous Operating                             | 1.0               |                       |
| <b>Expenditure Category Total</b>                         | <b>87.3</b>       | <b>83.7</b>           |
| <b>Appropriated</b>                                       |                   |                       |
| 9972-A Mexico Trade Office (Appropriated)                 | 86.8              | 83.7                  |
|   | <b>86.8</b>       | <b>83.7</b>           |
| <b>Non-Appropriated</b>                                   |                   |                       |
| 9972-N Mexico Trade Office (Non-Appropriated)             | 0.5               | 0.0                   |
|   | <b>0.5</b>        | <b>0.0</b>            |
| <b>Fund Source Total</b>                                  | <b>87.3</b>       | <b>83.7</b>           |
| <hr/>   |                   |                       |
| Current Year Expenditures                                 |                   | 0.0                   |
| Capital Equipment Budget And Approp                       | 0.0               |                       |
| Vehicles Capital Purchase                                 | 0.0               |                       |
| Vehicles Capital Leases                                   | 0.0               |                       |
| Furniture Capital Purchase                                | 0.0               |                       |
| Depreciable Works Of Art & Hist Treas/Coll Capital Purcha | 0.0               |                       |
| Non Depr Works Of Art & Hist Treas/Coll Cap Purchase      | 0.0               |                       |
| Furniture Capital Leases                                  | 0.0               |                       |
| Computer Equipment Capital Purchase                       | 0.0               |                       |
| Computer Equipment Capital Lease                          | 0.0               |                       |
| Telecommunication Equip-Capital Purchase                  | 0.0               |                       |
| Telecommunication Equip-Capital Lease                     | 0.0               |                       |
| Other Equipment Capital Purchase                          | 0.0               |                       |
| Other Equipment Capital Leases                            | 0.0               |                       |
| Purchased Or Licensed Software-Website                    | 0.0               |                       |
| Internally Generated Software-Website                     | 0.0               |                       |

## Program Expenditure Schedule

|                 |                                     |
|-----------------|-------------------------------------|
| <b>Agency:</b>  | <b>Arizona Commerce Authority</b>   |
| <b>Program:</b> | <b>SLI Mexico City Trade Office</b> |

|   | FY 2017<br>Actual | FY 2018<br>Expd. Plan |
|---|-------------------|-----------------------|
| Development in Progress                                   | 0.0               |                       |
| Right-Of-Way/Easement/Extraction Rights                   | 0.0               |                       |
| Oth Int Assets purchased, licensed or internally generate | 0.0               |                       |
| Other intangible assets acquired by capital lease         | 0.0               |                       |
| Other Capital Asset Purchases                             | 0.0               |                       |
| Leasehold Improvement-Capital Purchase                    | 0.0               |                       |
| Other Capital Asset Leases                                | 0.0               |                       |
| Non-Capital Equip Budget And Approp                       | 0.0               |                       |
| Vehicles Non-Capital Purchase                             | 0.0               |                       |
| Vehicles Non-Capital Leases                               | 0.0               |                       |
| Furniture Non-Capital Purchase                            | 0.0               |                       |
| Works Of Art And Hist Treas-Non Capital                   | 0.0               |                       |
| Furniture Non-Capital Leases                              | 0.0               |                       |
| Computer Equipment Non-Capital Purchase                   | 0.0               |                       |
| Computer Equipment Non-Capital Lease                      | 0.0               |                       |
| Telecomm Equip Non-Capital Purchase                       | 0.0               |                       |
| Telecomm Equip Non-Capital Leases                         | 0.0               |                       |
| Other Equipment Non-Capital Purchase                      | 0.0               |                       |
| Weapons Non-Capital Purchase                              | 0.0               |                       |
| Other Equipment Non-Capital Lease                         | 0.0               |                       |
| Purchased Or Licensed Software/Website                    | 0.0               |                       |
| Internally Generated Software/Website                     | 0.0               |                       |
| LICENSES AND PERMITS                                      | 0.0               |                       |
| Right-Of-Way/Easement/Extraction Exp                      | 0.0               |                       |
| Noncapital Software/Web By Capital Lease                  | 0.0               |                       |
| Other Intangible Assets Acquired by Capital Lease         | 0.0               |                       |
| Other Long Lived Tangible Assets to be Expenses           | 0.0               |                       |
| Non-Capital Equipment Excluded from Cost Allocation       | 0.0               |                       |
| <b>Expenditure Category Total</b>                         | <b>0.0</b>        | <b>0.0</b>            |
| <b>Appropriated</b>                                       |                   |                       |
| 1000-A General Fund (Appropriated)                        | 0.0               | 0.0                   |
| <b>Fund Source Total</b>                                  | <b>0.0</b>        | <b>0.0</b>            |
| <hr/>   |                   |                       |
| Capital Outlay  | 0.0               | 0.0                   |
| <b>Expenditure Category Total</b>                         | <b>0.0</b>        | <b>0.0</b>            |
| <hr/>   |                   |                       |
| Debt Service  | 0.0               | 0.0                   |
| <b>Expenditure Category Total</b>                         | <b>0.0</b>        | <b>0.0</b>            |
| <hr/>   |                   |                       |
| Cost Allocation   | 0.0               | 0.0                   |
| <b>Expenditure Category Total</b>                         | <b>0.0</b>        | <b>0.0</b>            |
| <hr/>   |                   |                       |
| Transfers   | 119.1             | 0.0                   |



## Program Expenditure Schedule

|                 |                                     |
|-----------------|-------------------------------------|
| <b>Agency:</b>  | <b>Arizona Commerce Authority</b>   |
| <b>Program:</b> | <b>SLI Mexico City Trade Office</b> |

|   | FY 2017<br>Actual | FY 2018<br>Expd. Plan |
|---|-------------------|-----------------------|
| <b>Expenditure Category Total</b>             | <b>119.1</b>      | <b>0.0</b>            |
| <b>Appropriated</b>                           |                   |                       |
| 1000-A General Fund (Appropriated)            | 300.0             | 300.0                 |
| 9972-A Mexico Trade Office (Appropriated)     | (300.0)           | (300.0)               |
|   | <b>0.0</b>        | <b>0.0</b>            |
| <b>Non-Appropriated</b>                       |                   |                       |
| 9972-N Mexico Trade Office (Non-Appropriated) | 119.1             | 0.0                   |
|   | <b>119.1</b>      | <b>0.0</b>            |
| <b>Fund Source Total</b>                      | <b>119.1</b>      | <b>0.0</b>            |

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## Administrative Costs

**Agency:** Arizona Commerce Authority

### Administrative Costs Summary

| Common Administrative Area         | FY 2019        |
|------------------------------------|----------------|
| Personal Services                  | 1,063.8        |
| ERE                                | 190.1          |
| All Other                          | 95.4           |
| <b>Administrative Costs Total:</b> | <b>1,349.3</b> |

### Administrative Cost / Total Expenditure Ratio

|                | Request  | Admin % |
|----------------|----------|---------|
| <b>FY 2019</b> | 33,703.4 | 4.0%    |

|         |                                  |
|---------|----------------------------------|
| CAA 0.0 | <b>Agency Summary</b>            |
|         | ARIZONA COMMERCE AUTHORITY       |
|         | Sandra Watson, CEO               |
|         | Director's Office (602) 845-1215 |
|         | 41-1501                          |

**Mission:**

*To grow and strengthen Arizona's economy and facilitate the creation of quality jobs for its citizens by supporting and attracting businesses in targeted, high-value base sectors throughout the state.*

**Description:**

The ACA was established in 2011 as a public-private partnership whose primary objective is advancing and diversifying the state's economy, primarily through high-value job creation. The ACA serves as Arizona's state-level economic development organization, leading and coordinating economic development and statewide marketing efforts throughout the state.

- ◆ **Goal 1** To enhance awareness of Arizona as a premier state for business relocation and expansion activities in targeted industries that generates new company locates or expansion through out the state.

**Objective:** 1 FY2017: To assist companies in the creation of new jobs in the state with a focus on high-value industries.

FY2018: To assist companies in the creation of new jobs in the state with a focus on high-value industries.

FY2019: To assist companies in the creation of new jobs in the state with a focus on high-value industries.

| Performance Measures | FY 2017<br>Actual | FY 2018<br>Estimate | FY 2019<br>Estimate |
|----------------------|-------------------|---------------------|---------------------|
|----------------------|-------------------|---------------------|---------------------|

|   |        |        |        |
|---|--------|--------|--------|
| Number of new jobs projected to be created over a three-year period by clients that were assisted by the ACA. | 19,473 | 16,000 | 16,000 |
|---|--------|--------|--------|

Explanation: Projected jobs data for three-year period provided by clients

|   |       |       |       |
|---|-------|-------|-------|
| Projected annual wages of the new jobs projected to be created over a three-year period by clients that were assisted by the ACA. | 28.46 | 25.58 | 25.58 |
|---|-------|-------|-------|

Explanation: Projected wage data for three-year period provided by clients

|   |       |       |       |
|---|-------|-------|-------|
| Projected capital investment associated with the jobs projected to be created over a three-year period by clients that were assisted by the ACA (in \$ millions). | 2,500 | 1,400 | 1,400 |
|---|-------|-------|-------|

Explanation: Projected investment data for three-year period provided by clients

|   |     |     |     |
|---|-----|-----|-----|
| Number of new qualified opportunities added to the ACA's business attraction or expansion pipeline. | 296 | 200 | 200 |
|---|-----|-----|-----|

- ◆ **Goal 2** To support the creation of new and early-stage businesses to allow them to grow and be successful.

**Objective:** 1 FY2017:

FY2018: Support early-stage businesses as the mature and seek to scale their operations

FY2019: Support early-stage businesses as the mature and seek to scale their operations

| Performance Measures | FY 2017<br>Actual | FY 2018<br>Estimate | FY 2019<br>Estimate |
|----------------------|-------------------|---------------------|---------------------|
|----------------------|-------------------|---------------------|---------------------|

|  |     |    |    |
|--|-----|----|----|
| New capital formation by ACA early-stage clients. (in \$ millions) | n/a | 30 | 30 |
|--|-----|----|----|

Explanation: Capital formation data provided by clients

### AGENCY SUMMARY

**Program:** CAA 0 . 0 ARIZONA COMMERCE AUTHORITY  
**Director:** Sandra Watson, CEO  
**Phone:** Director's Office (602) 845-1215  
**Statute:** 41-1501

#### Mission:

*To grow and strengthen Arizona's economy and facilitate the creation of quality jobs for its citizens by supporting and attracting businesses in targeted, high-value base sectors throughout the state.*

#### Description:

The ACA was established in 2011 as a public-private partnership whose primary objective is advancing and diversifying the state's economy, primarily through high-value job creation. The ACA serves as Arizona's state-level economic development organization, leading and coordinating economic development and statewide marketing efforts throughout the state.

- ◆ **Goal:** 1 To enhance awareness of Arizona as a premier state for business relocation and expansion activities in targeted industries that generates new company locates or expansion through out the state.

- Objectives:** 1 2017 Obj: To assist companies in the creation of new jobs in the state with a focus on high-value industries.  
 2018 Obj: To assist companies in the creation of new jobs in the state with a focus on high-value industries.  
 2019 Obj: To assist companies in the creation of new jobs in the state with a focus on high-value industries.

#### Performance Measures:

| ML | Budget                              | Type                     |    | FY 2016<br>Actual   | FY 2017<br>Estimate | FY 2017<br>Actual | FY 2018<br>Estimate | FY 2019<br>Estimate |        |
|----|-------------------------------------|--------------------------|----|---|---------------------|-------------------|---------------------|---------------------|--------|
| 1  | <input checked="" type="checkbox"/> | <input type="checkbox"/> | OC | Number of new jobs projected to be created over a three-year period by clients that were assisted by the ACA.   | 17,629              | 18,000            | 19,473              | 16,000              | 16,000 |
| 2  | <input checked="" type="checkbox"/> | <input type="checkbox"/> | OC | Projected annual wages of the new jobs projected to be created over a three-year period by clients that were assisted by the ACA.                                 | 24.42               | 26.00             | 28.46               | 25.58               | 25.58  |
| 3  | <input checked="" type="checkbox"/> | <input type="checkbox"/> | OC | Projected capital investment associated with the jobs projected to be created over a three-year period by clients that were assisted by the ACA (in \$ millions). | 920                 | 1,500             | 2,500               | 1,400               | 1,400  |
| 4  | <input checked="" type="checkbox"/> | <input type="checkbox"/> | OP | Number of new qualified opportunities added to the ACA's business attraction or expansion pipeline.   | 0                   | 0                 | 296                 | 200                 | 200    |

- ◆ **Goal:** 2 To support the creation of new and early-stage businesses to allow them to grow and be successful.

- Objectives:** 1  
 2018 Obj: Support early-stage businesses as the mature and seek to scale their operations  
 2019 Obj: Support early-stage businesses as the mature and seek to scale their operations

#### Performance Measures:

| ML | Budget                              | Type                     |    | FY 2016<br>Actual  | FY 2017<br>Estimate | FY 2017<br>Actual | FY 2018<br>Estimate | FY 2019<br>Estimate |    |
|----|-------------------------------------|--------------------------|----|--|---------------------|-------------------|---------------------|---------------------|----|
| 1  | <input checked="" type="checkbox"/> | <input type="checkbox"/> | OC | New capital formation by ACA early-stage clients. (in \$ millions) | 0                   | 0                 | n/a                 | 30                  | 30 |

# Revised Performance Measure Descriptions

The following performance measures are budget related. Unlike non-budget related performance measures, agencies can't change the last published description themselves. Therefore, they've entered a revised description which should be reviewed. If appropriate, update the performance measure's description with the agency's revised description in OSPB's "centralized" AZIPS. Be sure your team leader, OSPB management and JLBC have approved of the change, since this will be published. This report checks for revisions across all agencies. Please communicate with the agency about the outcome of their request to add, change or delete performance measures and/or their descriptions.

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Agency:

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Program:

Subprogram:

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Goal:

---

Objective:

Performance Measure Last Published Description & Agency's Revised Description

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PM  
Type

---

Original:

Revised:

**Issue 1** Job Creation: Lead efforts to create 80,000 projected new jobs with a focus on high-wage target industries.

**Description:** High-wage jobs are the foundation of economic prosperity. They drive the broader economy through higher household incomes and higher discretionary spending. The ACA will continue to focus its attraction, expansion and creation activities on companies offering higher-wage jobs, specifically through the identification and targeting of five established industries (Business Services, Manufacturing, Aerospace & Defense, Bioscience & Health Care and Innovation & Technology). These industries create high-wage jobs, generate exports and encourage capital in-flows, have strong supply chains and multiplier effects, and generate tax revenues that support public services.

**Solutions:**

Increase business attraction and expansion activities that will achieve key goals in targeted sectors.

Focus a dedicated team on each target industry and consistently support that industry throughout the ACA.

Engage industry stakeholders to maximize awareness and delivery of the Arizona value proposition.

Implement strategies for industry growth identified by the three Arizona Zanjeros subcommittees.

**Issue 2** Entrepreneurial Vitality: Facilitate the creation of \$300 million in new capital formation by ACA early-stage clients.

**Description:** Arizona's long-term economic vitality relies on entrepreneurship, the creation of new businesses, and the commercialization of ideas and products. The ACA plays a leading role in Arizona's entrepreneurial ecosystem through a variety of programs that foster growth and technology commercialization in Arizona's early-stage companies.

**Solutions:**

Leverage the ACA's entrepreneurial programs and startup data into an analytics platform for benchmarking and growing Arizona's startup ecosystem.

Increase venture capital investments made in Arizona companies, both originating in Arizona, and from outside the state.

Launch a new public-private accelerator network to mature early stage ventures that attract follow-on venture capital.

Provide mentorship and growth services to new ventures from a network of accomplished business leaders, serial entrepreneurs, investors and technical experts.

**Issue 3** Increased Exports: Expand export revenues across target industries by 25% over 2016 export revenues.

**Description:** Exports drive economic growth through job creation, foreign direct investment and the overall expansion of gross state product. Arizona's superior geographic location, adjacent to some of the world's largest economies, make it an ideal location for companies looking to export their goods and services.

The ACA will attract new target industry employers engaged in producing goods and services for export, help existing Arizona exporters expand their business and provide assistance to existing Arizona companies looking to enter into the export market.

**Solutions:**

Strengthen Arizona's partnerships throughout Mexico, particularly in our neighboring state of Sonora.

Support the economic diversification and trade capacity of Arizona's border communities through engagement of public and private experts to mobilize Arizona's trade-facilitating assets.

Position Arizona as both a gateway and destination for international trade and investment with Mexico, Canada, Asia, and Europe.

Provide international trade and export assistance programs to increase the number of new exporters, new market exports, and global supply chain penetration.

## Resource Assumptions

|                                       | FY2020 Estimate | FY2021 Estimate | FY2022 Estimate |
|---------------------------------------|-----------------|-----------------|-----------------|
| <b>Full-Time Equivalent Positions</b> | 0.0             | 0.0             | 0.0             |
| <b>General Fund</b>                   | 0.0             | 0.0             | 0.0             |
| <b>Other Appropriated Funds</b>       | 0.0             | 0.0             | 0.0             |
| <b>Non-Appropriated Funds</b>         | 0.0             | 0.0             | 0.0             |
| <b>Federal Funds</b>                  | 0.0             | 0.0             | 0.0             |

State of Arizona Federal Funds Statement

**Transmittal Statement**

Commerce Authority

Governor Ducey:

This and the accompanying schedules constitute the Statement of Federal Funds for this agency for Fiscal Year 2019.

To the best of my knowledge all statements and explanations submitted are true and correct

Agency Head Signature \_\_\_\_\_

| Grant Name                          | 2017<br>Expenditures | 2018<br>Expenditures | 2019<br>Expenditures |
|-------------------------------------|----------------------|----------------------|----------------------|
| Manufacturing Extension Partnership | 1,023.3              | 1,250.0              | 1,250.0              |
| State Trade Expansion               | 156.5                | 228.3                | 300.0                |

## Listing of All Federal Funds by Grant

|                                       |
|---------------------------------------|
| <b>Agency:</b> CAA Commerce Authority |
|---------------------------------------|

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**Title:** Manufacturing Extension Partnership

**AFIS Grant No:** N/A      **CFDA:** 11.611      **Grantor:** Department of Commerce

**Periodic:** Periodic Renewal      **Start Date:** 2/21/2013      **End Date:** 6/30/2018

**Type of Grant:** Competitive Fundin      **If Other, Explain:**      **Administrative costs are permitted to be paid using this federal money:**

**Fed. % or \$ Cap:** 29.0%      **Source of Match:** Arizona Commerce Authority Fund

**AFIS fund number where the grant is maintained:** N/A

**Is this American Recovery and Reinvestment Act money (Stimulus)?**      **No**

**Description:** To establish, maintain, and support manufacturing extension centers and services, the functions of which are to improve the competitiveness of firms accelerating the usage of appropriate manufacturing technology by smaller U.S. based manufacturing firms, and partner with the States in developing such technical assistance programs and services for their manufacturing base.

---

**Title:** State Trade Expansion

**AFIS Grant No:** N/A      **CFDA:** 59.061      **Grantor:** Small Business Administration

**Periodic:** One-Time      **Start Date:** 9/30/2016      **End Date:** 9/29/2017

**Type of Grant:** Competitive Fundin      **If Other, Explain:**      **Administrative costs are permitted to be paid using this federal money:**

**Fed. % or \$ Cap:** 66%      **Source of Match:** State Match

**AFIS fund number where the grant is maintained:** N/A

**Is this American Recovery and Reinvestment Act money (Stimulus)?**      **No**

**Description:** Cooperative Agreement awards made to state governments to increase the number of small businesses that are exporting and increase the value of exports for those small businesses that are currently exporting.

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## Federal Funds' Sources & Uses Summary Of All Federal Funds Grants

|                                       |
|---------------------------------------|
| <b>Agency:</b> CAA Commerce Authority |
|---------------------------------------|

|  | FY 2017 Actual | FY 2018 Estimate | FY 2019 Estimate |
|--|----------------|------------------|------------------|
| FTE Positions                                  | 0.0            | 0.0              | 0.0              |
| <b>Beginning Balance</b>                       | <b>0.0</b>     | <b>(86.6)</b>    | <b>0.0</b>       |
| <b>Revenues</b>                                |                |                  |                  |
| New Federal Revenue                            | 1,093.2        | 1,564.9          | 1,550.0          |
| Pass Through Funds (From other state agencies) | 0.0            | 0.0              | 0.0              |
| Transfers and Other Funds (In)                 | 0.0            | 0.0              | 0.0              |
| <b>Total Revenue</b>                           | <b>1,093.2</b> | <b>1,564.9</b>   | <b>1,550.0</b>   |
| <b>Expenditures</b>                            |                |                  |                  |
| Personal Services                              | 586.0          | 789.0            | 789.0            |
| Employee Related Expenses                      | 113.6          | 209.5            | 209.5            |
| Professional and Outside Services              | 231.8          | 190.4            | 190.4            |
| Travel In-State                                | 27.7           | 21.3             | 21.3             |
| Travel Out-of-State                            | 10.6           | 15.4             | 15.4             |
| Food   | 0.0            | 0.0              | 0.0              |
| Pass-Through Funds (To Other State Agencies)   | 0.0            | 0.0              | 0.0              |
| Pass-Through Funds (To Non-State Agencies)     | 0.0            | 0.0              | 0.0              |
| Aid to Individuals                             | 0.0            | 0.0              | 0.0              |
| Other Operating Expenditures                   | 210.1          | 252.7            | 324.4            |
| Land Acquisition and Captial Projects          | 0.0            | 0.0              | 0.0              |
| Capital and Non Capital Equipment              | 0.0            | 0.0              | 0.0              |
| Cost Allocation / Indirect Costs               | 0.0            | 0.0              | 0.0              |
| Transfers and Refunds (Out)                    | 0.0            | 0.0              | 0.0              |
| <b>Total Expenditures</b>                      | <b>1,179.8</b> | <b>1,478.3</b>   | <b>1,550.0</b>   |
| <b>Ending Balance</b>                          | <b>(86.6)</b>  | <b>0.0</b>       | <b>0.0</b>       |

## Sources & Uses Details of All Grants

|                       |                                     |
|-----------------------|-------------------------------------|
| <b>Agency:</b>        | CAA Commerce Authority              |
| <b>Grant Title:</b>   | Manufacturing Extension Partnership |
| <b>AFIS Grant # :</b> | N/A                                 |

CFDA: 11.611

|  | FY 2017<br>Actual | FY 2018<br>Estimate | FY 2019<br>Estimate |
|--|-------------------|---------------------|---------------------|
| FTE Positions                                  | 0.0               | 0.0                 | 0.0                 |
| <b>Beginning Balance</b>                       | <b>0.0</b>        | <b>(20.9)</b>       | <b>0.0</b>          |
| <b>Revenues</b>                                |                   |                     |                     |
| New Federal Revenue                            | 1,002.4           | 1,270.9             | 1,250.0             |
| Pass Through Funds (From other state agencies) | 0.0               | 0.0                 | 0.0                 |
| Transfers and Other Funds (In)                 | 0.0               | 0.0                 | 0.0                 |
| <b>Total Revenue</b>                           | <b>1,002.4</b>    | <b>1,270.9</b>      | <b>1,250.0</b>      |
| <b>Expenditures</b>                            |                   |                     |                     |
| Personal Services                              | 586.0             | 789.0               | 789.0               |
| Employee Related Expenses                      | 113.6             | 209.5               | 209.5               |
| Professional and Outside Services              | 231.8             | 190.4               | 190.4               |
| Travel In-State                                | 27.7              | 21.3                | 21.3                |
| Travel Out-of-State                            | 9.0               | 13.4                | 13.4                |
| Food   | 0.0               | 0.0                 | 0.0                 |
| Pass-Through Funds (To Other State Agencies)   | 0.0               | 0.0                 | 0.0                 |
| Pass-Through Funds (To Non-State Agencies)     | 0.0               | 0.0                 | 0.0                 |
| Aid to Individuals                             | 0.0               | 0.0                 | 0.0                 |
| Other Operating Expenditures                   | 55.2              | 26.4                | 26.4                |
| Land Acquisition and Captial Projects          | 0.0               | 0.0                 | 0.0                 |
| Capital and Non Capital Equipment              | 0.0               | 0.0                 | 0.0                 |
| Cost Allocation / Indirect Costs               | 0.0               | 0.0                 | 0.0                 |
| Transfers and Refunds (Out)                    | 0.0               | 0.0                 | 0.0                 |
| <b>Total Expenditures</b>                      | <b>1,023.3</b>    | <b>1,250.0</b>      | <b>1,250.0</b>      |
| <b>Ending Balance</b>                          | <b>(20.9)</b>     | <b>0.0</b>          | <b>0.0</b>          |

## Sources & Uses Details of All Grants

Agency: CAA Commerce Authority

Grant Title: State Trade Expansion

AFIS Grant # : N/A

CFDA: 59.061

|  | FY 2017<br>Actual | FY 2018<br>Estimate | FY 2019<br>Estimate |
|--|-------------------|---------------------|---------------------|
| FTE Positions                                  | 0.0               | 0.0                 | 0.0                 |
| <b>Beginning Balance</b>                       | <b>0.0</b>        | <b>(65.7)</b>       | <b>0.0</b>          |
| <b>Revenues</b>                                |                   |                     |                     |
| New Federal Revenue                            | 90.8              | 294.0               | 300.0               |
| Pass Through Funds (From other state agencies) | 0.0               | 0.0                 | 0.0                 |
| Transfers and Other Funds (In)                 | 0.0               | 0.0                 | 0.0                 |
| <b>Total Revenue</b>                           | <b>90.8</b>       | <b>294.0</b>        | <b>300.0</b>        |
| <b>Expenditures</b>                            |                   |                     |                     |
| Personal Services                              | 0.0               | 0.0                 | 0.0                 |
| Employee Related Expenses                      | 0.0               | 0.0                 | 0.0                 |
| Professional and Outside Services              | 0.0               | 0.0                 | 0.0                 |
| Travel In-State                                | 0.0               | 0.0                 | 0.0                 |
| Travel Out-of-State                            | 1.6               | 2.0                 | 2.0                 |
| Food   | 0.0               | 0.0                 | 0.0                 |
| Pass-Through Funds (To Other State Agencies)   | 0.0               | 0.0                 | 0.0                 |
| Pass-Through Funds (To Non-State Agencies)     | 0.0               | 0.0                 | 0.0                 |
| Aid to Individuals                             | 0.0               | 0.0                 | 0.0                 |
| Other Operating Expenditures                   | 154.9             | 226.3               | 298.0               |
| Land Acquisition and Captial Projects          | 0.0               | 0.0                 | 0.0                 |
| Capital and Non Capital Equipment              | 0.0               | 0.0                 | 0.0                 |
| Cost Allocation / Indirect Costs               | 0.0               | 0.0                 | 0.0                 |
| Transfers and Refunds (Out)                    | 0.0               | 0.0                 | 0.0                 |
| <b>Total Expenditures</b>                      | <b>156.5</b>      | <b>228.3</b>        | <b>300.0</b>        |
| <b>Ending Balance</b>                          | <b>(65.7)</b>     | <b>0.0</b>          | <b>0.0</b>          |

## Listing of Performance Measures of All Grants

**Agency:** CAA Commerce Authority

**Title:** Manufacturing Extension Partnership

**AFIS Grant No:** N/A **CFDA:** 11.611 **Grantor:** Department of Commerce

**Periodic:** Periodic Renewal **Start Date:** 2/21/2013 **End Date:** 6/30/2018

**Type of Grant:** Competitive Fundin **If Other, Explain:** **Administrative costs are permitted to be paid using this federal money:**

**Fed. % or \$ Cap:** 29.0% **Source of Match:** Arizona Commerce Authority Fund

**AFIS fund number where the grant is maintained:** N/A

**Is this American Recovery and Reinvestment Act money (Stimulus)?** No

**Description:** To establish, maintain, and support manufacturing extension centers and services, the functions of which are to improve the competitiveness of firms accelerating the usage of appropriate manufacturing technology by smaller U.S. based manufacturing firms, and partner with the States in developing such technical assistance programs and services for their manufacturing base.

**Performance Measure:** # of Hosted multi-company workshops

| FY 2016 | FY 2017 | FY 2018 | FY 2019 |
|---------|---------|---------|---------|
| N/A     | 6       | 6       | 6       |

**Performance Measure Description:**

Workshops offered topics such as Lean Inventory, Principles of Operation Management, Supply Chain, etc

**Performance Measure:** Client Engagements

| FY 2016 | FY 2017 | FY 2018 | FY 2019 |
|---------|---------|---------|---------|
| N/A     | 48      | 60      | 75      |

**Performance Measure Description:**

Outreach to provide support to companies that manufacture goods in Arizona

**Performance Measure:** ExporTech Session

| FY 2016 | FY 2017 | FY 2018 | FY 2019 |
|---------|---------|---------|---------|
| N/A     | 2       | 3       | 3       |

**Performance Measure Description:**

Sessions provide companies information on exporting goods to countries outside of the United States

## Listing of Performance Measures of All Grants

**Agency:** CAA Commerce Authority

**Title:** State Trade Expansion

**AFIS Grant No:** N/A      **CFDA:** 59.061  
**Periodic:** One-Time      **Start Date:** 9/30/2016

**Grantor:** Small Business Administration  
**End Date:** 9/29/2017

**Type of Grant:** Competitive Fundin      **If Other, Explain:**  
**Fed. % or \$ Cap:** 66%      **Source of Match:** State Match

**Administrative costs are permitted to be paid using this federal money:**

**AFIS fund number where the grant is maintained:** N/A

**Is this American Recovery and Reinvestment Act money (Stimulus)?** No

**Description:** Cooperative Agreement awards made to state governments to increase the number of small businesses that are exporting and increase the value of exports for those small businesses that are currently exporting.

**Performance Measure:** Firm Participated in Market Expansion

| FY 2016 | FY 2017 | FY 2018 | FY 2019 |
|---------|---------|---------|---------|
| N/A     | 80      | 338     | 300     |

**Performance Measure Description:**

Number of firms that ACA provided assistance working on expanding export sales

September 1, 2017

The Honorable Doug Ducey  
Governor  
State of Arizona  
1700 W. Washington Street  
Phoenix, AZ 85007

Dear Governor Ducey,

On behalf of the Arizona Commerce Authority, I respectfully submit the attached actual operating results for Fiscal Year 2017, as well as, our budget request for Fiscal Year 2018.

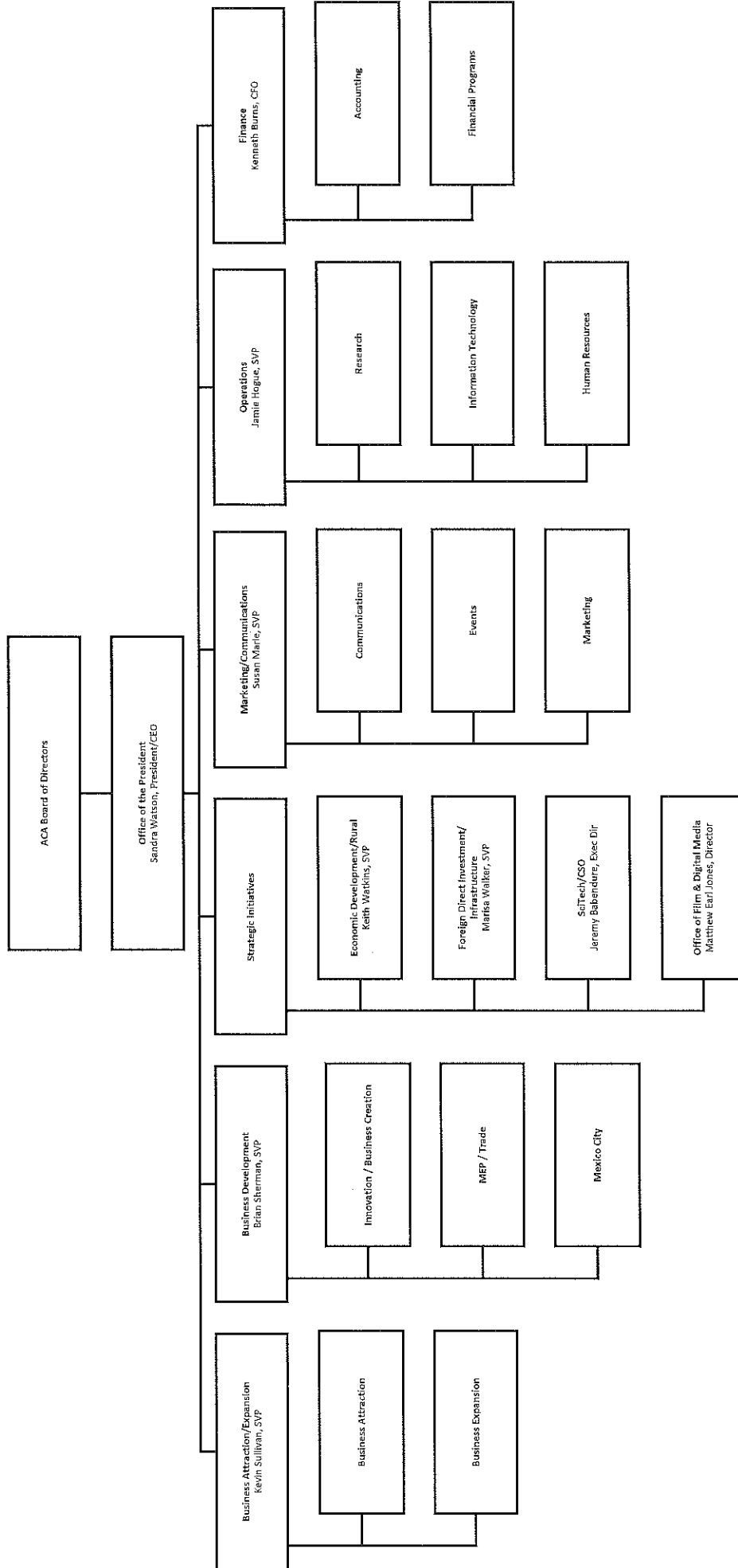
Our request for Fiscal Year 2018 reflects the current economic environment and still allows the Authority to help strengthen the State's economy.

Thank you for your consideration of our budget request.

Sincerely,



Sandra Watson  
Chief Executive Officer



### FUNDING ISSUE – 1001 Carryover Fund

The Arizona Commerce Authority Carryover Fund includes rollover funds from previous fiscal years dating back to ACA's creation when funds were rolled over from the old Department of Commerce.

Resources from this account are used to supplement the annual allotment from the State to cover non-recurring expenses or special projects. The reduction of expenditures compared to last year as followed:

|                                       |             |
|---------------------------------------|-------------|
| Funding issue - 2019                  |             |
|                                       |             |
| P & O                                 |             |
| Reduction in ACA @scale project       | (1,000,000) |
| Veteran Entrepreneur contract expires | (100,000)   |
| Cross-border project completed        | (50,000)    |
| Marketing excess                      | (100,000)   |
| Total P&O                             | (1,250,000) |
|                                       |             |
| Aid to organization                   | (80,000)    |
|                                       |             |
| Additional advertisement-OOE          | (141,238)   |
|                                       |             |
| Capital Outlay                        | (100,000)   |



1000 — Arizona Commerce Authority Fund Revenue Justification

- Withholding tax revenue allocated to the fund from the job creation withholding clearing account pursuant to section A.R.S. §43-409, subsection B, paragraph 1 of \$10 million for ACA operations.
- Withholding tax revenue allocated to the fund from the job creation withholding clearing account pursuant to section A.R.S. §43-409, subsection B, paragraph 2 of \$11.5 million for the Arizona Competes Fund.
- An additional \$300,000 is allocated to support the creation and maintenance of a trade office in Mexico to support export activity and foreign direct investment.

1001 – Carryover Fund Revenue Justification

The Investment Income is based on estimated fund balances with the Treasury and historical interest rates.

The State & Local Funding is based on an Intergovernmental Agreement with the Office of Economic Development.

The Donation Revenue is based on a sponsorship from a private donor for the Arizona Office of Film & Digital Media.

1237 – Job Training Fund Revenue Justification

The historic funding mechanism for the Job Training Fund expired December 31, 2015.

The Investment Income is based on estimated fund balances with the Treasury and historical interest rates.

2000 – Federal Grants Revenue Justification

Federal Financial Assistance is primarily comprised of two contracts:

- The Manufacturing Extension Partnership from the National Institute of Standards and Technology - estimated annual contract amount of \$1.25 million.
- The State Trade Expansion Program from the U.S. Small Business Administration – estimated at \$300,345

2548 – Arizona Competes Fund Revenue Justification

The Operating Transfer Revenue reflects the funding provided through the Arizona Lottery based on the “waterfall” criteria set out in A.R.S. §5-572(F) in the amount of \$3.5 million.

The Investment Income is based on estimated fund balances with the Treasury and historical interest rates.

3005 - Application Fees Fund Revenue Justification

The Filing Fee Revenue is estimated based on historical and projected usage of certain incentive programs administered by the Arizona Commerce.

9507 – Arizona Innovation Accelerator Fund Revenue Justification

The Loan Interest Income is based on the current and projected loan portfolio including historical borrowing rates on loans that are lines of credit.

The Investment Income is based on estimated cash balances intended to be invested with an accredited, federally insured financial institution.

9971 – RevAZ Fund Revenue Justification

The Charges for Services Revenue is estimated based on historical and projected fees paid by private-sector manufacturers for services provided by ACA staff and outside contractors.



## 2000 Federal Grant Fund – Negative Fund Balance Explanation

Currently, the Arizona Commerce Authority (ACA) only has federal contracts that are on a reimbursement basis. The Fund balances for these Federal contracts will always be negative since the ACA receives quarterly reimbursements after the expenses are incurred.